| SI. No | | Content of RFP requiring Clarification(s) | Clarification Required | IRDAI Response |
|--------|--|---|--|---|
| 1 | 4.6. Eligibility Criteria >Eligibility Criteria Requirement>Page No13 >SL. No 4 | The Bidder should have a minimum annual turnover of INR Eight Crores per annum for the past 3 financial year. | Requesting to allow Bidders with Avg. Annual Turnover of INR Eight Crores in last 3 Financial years. | No change, As per RFP |
| 2 | 4.6 Eligibility Criteria , PG 14 | The Bidder either should be based at Hyderabad or willing to extend support from Hyderabad. | Kindly remove this clause. We will provide onsite resources as and when required | No change, As per RFP |
| 3 | 2.SCOPE OF WORK (On Shared Support Model), PG 36 | The selected bidder shall ensure that the ERP server and application run un-interruptedly and smoothly. | Kindly Clarify whether Server is on cloud or on premize . Who is responsible for SAP and File System backup , retention. Environment is on HA or not ? | Server is on Premises. Bidder is responsible for SAP & File System Backup, retention. Environment is not on HA. |
| 4 | 3.Supporting Technical Resource (Consultants/ Technical Resource Persons) – 5 Member team, PG 37 | The Bidder / Service Provider should have Support Facility in Hyderabad or willing to extend support from Hyderabad. The support model shall be onsite/off shore model using shared resources. | Please Clarify | One Technical resource (HCM) should be available for atleast 3 days every month end at IRDAI headoffice, Hyderabad for Pay roll activities. However, resources may also be called to be present at IRDAI headoffice as and when required. |
| 5 | 10. Other Terms & Conditions, PG 45 | if any support is required pertaining to SAP applications in DR site, then same shall be extended by the successful bidder to the DISASTER RECOVERY (DR) site without any additional cost. | Please clarify current DR setup , its interval etc | DR setup not available currently. |
| 6 | 8.Penalty, PG 48 | Service Level Criteria (SLC) | SAP Releases new patches time to time for Bugs or new solutions .Clarify if due to bugs and new patches released by SAP then SLA should be considered in line with SAP response. We propose to start the SLA when SAP reverts with its solutions . | Breach in SLC due to SAP patches may be considered for penalty waiver on case-to- case basis provided that the bidder has to substantiate it with relevant facts and figures which shall be approved by IRDAI. |

| 7 | 6. Fiori Scope of Implementation PG 50 | Existing customized Forms to be migrated to FIORI architecture – 60 approximately & development of new forms – 8 approximately | Kindly Clarify following 1. Fiori servers are already installed and working or same need to be installed. 2. Type of Fiori apps implemented (1.Transactional apps., 2. Fact sheets. 3. Analytical apps. 3. How many Z Object has been implemented ? Any Z process implmented ? | FIORI Servers are already installed in Development, not in Production. All modules need to be implemented in FIORI. |
|----|---|--|--|--|
| 8 | 7. Support Processes and Ticket flow Page no 42 - | Incident Priorities 2 - Major interface error occurs | How many interfaces have been built in the system (Inbound, Outbound, Synchronous, Asynchronous)? Share list of interfaces . Which is the middleware being used for the integration? | No specific interfaces has been built however, integration with external system (eg. Biometric) is handled programetrically. No middleware existis; |
| 9 | 7. Support Processes and Ticket flow Page no 41 - | Level 2 support | How many number of incidents faced in last 1 year/2 years- split into priority levels- critical/high/medium/low (how many change request) | Approximately 500 incidents per year of "Medium" priority & approximately 50 change requests. |
| 10 | 7. Support Processes and Ticket flow Page no 41 - | Level 2 support | Do you have any Helpdesk/ticketing tool? will that be extended to Protiviti team or we need to bring our ticketing tool? | Bidder has to configure and use the exisiting SAP Solution Manager as the ticketing tool. |
| 11 | 9. Deliverable page no 43 | The following deliverable should have to be managed by support team | Any specific reporting deliverables you are looking for the AMS? If yes please provide the details | Bidder has to submit SLA report on monthly and quarterly basis. |
| 12 | 13. Annexure 1 detailed scope of work Page no 50 | 5. ABAP. | Number of Customizations currently active in Production Environments classified into (Reports, Interfaces, Conversions, Enhancements/Module pool, Forms, Workflows, etc) | Claim forms 46, Background Jobs 8, Custom Reports 118, Interface 22, Custom Tables 50, BADI & Enhancements 43 and Workflow 20. |
| 13 | 13. Annexure 1 detailed scope of work Page no 48 | Detailed scope of work | Whether updated documentation available for all the customizations active in SAP? | Yes |
| 14 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Basis scope including the Routine Administrative Activities, Patch Update, Proactive monitoring schedules, Early watch alert assessments, client refresh from production ? | Yes |

| 15 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | DR Monitoring (Do you have DR ?)- Do you use the monitoring tools ? If yes, please provide the details | DR is not available currently |
|----|--|-----------------------------------|--|--|
| 16 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Please let us know the current processes you have configured in Solution Manager do you have all AS IS processes documentation ? | Current processes are configured in Landscape; no AS IS processes documentation available |
| 17 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | What is the SAP Kernel management policy and do we need to consider in scope ? | No SAP Kernel management policy available; Bidder may consider the same in scope of work |
| 18 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | What is the total Number of SAP Roles (Master, Derive & Enabler)? | To be shared with successful bidder |
| 19 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Do you have SMP License ? For Fiori mobile application development. | No |
| 20 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Do you have SAP Business Application Studio License ? | No |
| 21 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | For Oracle 12C - do you have extended vendor support available ? (End of limited vendor support ends by- 31st July 2022) Is database upgrade and migration is to considered in scope ? | Extended vendor support not available; Yes database upgrade and migration is part of the scope. |
| 22 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Please provide HA cluster Information. | Not applicable |
| 23 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Please share the details scope Hardware and database administration details | As per RFP |
| 24 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Do we need to consider the cluster Hardware upgrade/config in scope ? | Yes |
| 25 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Please provide SAP Hardware information(Server, Storage etc) and their corresponding vendor information | Annexure 1 attached |
| 26 | 13. Annexure 1 detailed scope of work Page no 48 | SAP Basis Support and Maintenance | Please provide the detils of SAP components as per the System Details worksheet. | To be shared with successful bidder |
| 27 | 13. Annexure 1 detailed scope of work Page no 49 | SAP Basis Support and Maintenance | Have you configured sap oss backbone? | Yes |

| 28 | 5.IRDAI SAP - ERP Solution Landscape Page no 39 | A) ERP Solution Architecture | Is the Biometric data integrated with SAP or Is the data uploaded manually ? | Yes,integration with external system (eg. Biometric) is handled programetrically. |
|----|--|---|---|--|
| 29 | 5.IRDAI SAP - ERP Solution Landscape Page no 39 | A) ERP Solution Architecture | Is there is option for Timesheet correction available in ESS ? | No |
| 30 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | Is LSO module linked with Training & Event Module ? | No |
| 31 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | If the LSO is active , kindly provide the details of current integration ? | No |
| 32 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | In of LSO module being please confirm where and how the training content is stored ? | Not Applicable; LSO not being used |
| 33 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | Please confirm if the entire recruitment processes used to include E- recruitment, candidate wizard and external job posting ? | Recruitment not in use currently |
| 34 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | Is requisition for new position created through MSS and if there is workflow involved for approval of the requisition ? | No; it is through R3 |
| 35 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | While onboarding the candidate is the candidate documents collected online ? If yes, please confirm if the DMS server is used for the same ? | No |
| 36 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | Is probation period evaluation used for pre-confirmation assessment | No |
| 37 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | Is the Compensation planning integrated with MSS for approval ? | No; it is through R3 |
| 38 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | Are both Travel request and travel expense module used ? | No |
| 39 | 13. Annexure 1 detailed scope of work Page no 48 | 1 HCM including payroll | Which all portal application is active in ESS /MSS from HCM side example : Travel , Training, Payroll , Personal Info, Appraisal etc | All except Training & Recruitments |
| 40 | 13. Annexure 1 detailed scope of work Page no 50 | IV Installation of Fiori in development and production clients / developing mobile app to approve leaves by MSS users | Other then Leave application approval, which other Fiori apps in HCM are planned for implementation? Please provide the details | No Mobile App development is part of the scope. Refer Corrigendum - 1 for details. |
| 41 | 13. Annexure 1 detailed scope of work Page no 50 | Existing customized Form to be migrated to Fiori architecture - 60 approximately & development of new forms - 8 approximately | Have conducted the compatibility & Feasibility analysis done for the selected apps? | Yes, compatibility and feasibility analaysis done for some of the apps. |

| 42 | 4.6 Point 5 Page 13 | Bidder should be a SAP Certified Implementation Partner for Implementations in India. | We are not official implementation partners of SAP since we are auditors. Are we still eligible for RFP bid? | No |
|----|---------------------------|---|---|---|
| 43 | 4.6 Point 6 Page 14 | The Bidder should provide 5 Members team towards Supporting Technical Resource (Consultants/Technical Resource Persons) for AMC. | As per scope of work IRDA require 240 hours of offshore shared support. Please clarify on having 5 members team towards supporting tehcnical resources. | As per RFP |
| 44 | 5.3 Point 2 Page 21 | Named Technical Profiles in all the given Modules (minimum 5 profiles to be submitted) | As per scope of work IRDA require 240 hours of offshore which will be shared for given moduled and hence we will share indicative profiles. Hope that is fine. | As per RFP |
| 45 | 13 Point 4 Page 48 | Hardware and Database Administration. * Hardware upgrades - adding memory or servers or devices | Scope of work related to BASIS will be restricted to Application and Database. Any task related to Hardware like Adding memory or servers or devices will not be part of scope. Hope that is fine. | Hardware related issues will be attended by Hardware Service Provider. AMC Vendor has to provide necessary support and coordination to the Hardware Vendor as and when required in all such instances. |
| 46 | 13 Point 4 Page 49 | Performance Monitoring and Tuning. • Check database usage and storage capabilities • Dialog response time • Investigate ABAP short dumps • Optimize performance characteristics | Performance Monitoring and Tuning will be done and hours will be consumed from montly 240 hours. | As per RFP |
| 47 | 13 Point 6 Page 50 | Existing customized Forms to be migrated to FIORI architecture – 60 approximately & development of new forms – 8 approximately | Please share – 1.Screenshots and demo of existing 60 processes 2.Process flow of new forms | To be shared with successful bidder |

Annexure 1

| SAP H | SAP Hardware Details | | | | |
|-------|--|------------|---------------------|--|--|
| S.No | Items to be insured | Start date | End of support date | | |
| | DELL PowerEdge R740 | | | | |
| 1 | Server | 25-12-2017 | 28-3-2023 | | |
| | DELL PowerEdge R740 | | | | |
| 2 | Server | 25-12-2017 | 28-3-2023 | | |
| | DELL PowerEdge R740 | | | | |
| 3 | Server | 25-12-2017 | 28-3-2023 | | |
| | SAN Storage SC5020 3Ux30 | | | | |
| 4 | Drive Storage Array | 01-01-18 | 4-1-2023 | | |
| | | | | | |
| - | DELL-Brocade 6505, 12Port | 07 40 0047 | 00.40.0000 | | |
| 5 | with 16Gb SW SFPs | 27-12-2017 | 30-12-2022 | | |
| | DELL Broade 6505 12Dert | | | | |
| 6 | DELL-Brocade 6505, 12Port with 16Gb SW SFPs | 27 12 2017 | 20 10 2022 | | |
| 0 | DELL Networking N4032, | 27-12-2017 | 30-12-2022 | | |
| 7 | 24x10GBASE-T Ports | 25-12-2017 | 27-12-2022 | | |
| 1 | DELL Networking N4032, | 23-12-2017 | 21-12-2022 | | |
| 8 | 24x10GBASE-T Ports | 25-12-2017 | 27-12-2022 | | |
| 0 | SUSE Linux Enterprise | 20 12 2011 | | | |
| 9 | Server | 11-01-18 | | | |
| | SUSE Linux Enterprise | | | | |
| 10 | Server | 11-01-18 | | | |
| - | SUSE Linux Enterprise | | | | |
| 11 | Server | 11-01-18 | | | |
| 12 | Vmware vSphere | 29-12-2017 | | | |
| 13 | Vmware vSphere | 29-12-2017 | | | |
| 14 | Vmware vSphere | 29-12-2017 | | | |
| 15 | Vmware vSphere | 29-12-2017 | | | |
| 16 | Vmware vSphere | 29-12-2017 | | | |
| 17 | Vmware vSphere | 29-12-2017 | | | |
| 18 | Vmware venter | 29-12-2017 | | | |
| | Server rack 42U with | | | | |
| 19 | accessories | | | | |