## ANNUAL REPORT

## 2008-09



## INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY

## Head Office

$3^{\text {rd }}$ Floor, Parisrama Bhavan
Basheerbagh, Hyderabad 500004
Phone : +91-40-23381100
Fax: +91-40-66823334

Website: www.irda.gov.in
E-mail: irda@irda.gov.in

## जे. हरि नारायण

अध्यक्ष

J. Hari Narayan<br>Chairman



## बीमा विनियामक और विकास प्राधिकरण

INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY

## पारगमन पत्र

सचिव,
दिसम्बर 1, 2009
आर्थिक कार्य विभाग, वित्त मंत्रालय
तीसरा तल, जीवनदीप बिल्डिंग, संसद मार्ग, नयी दिल्ली-110 001.

श्रीमाने,
हम बीमा विनियामक और विकास प्राधिकारण अधिनियम, 1999 की धारा 20 के उपबंधों के अनुसार, 31 मार्च 2009 को समाप्त हुये वर्ष के लिये प्राधिकरण की वार्षिक रिपोर्ट की एक प्रति को, भारत के राजपत्र, असाधारण भाग 2 , खंड 3 , उपखंड () तारीख 14 जून, 2000 को अधिसूचित बी.वि.वि.प्रा. (वार्षिक रिपोर्ट विवरणियों, विवरणों और अन्य विशिष्टयों को प्रस्तुत किया जाना) विनियम, 2000 में विहित प्रारूप में भेज रहे है ।


## Letter of Transmittal

December 1, 2009

## To

The Secretary
Department of Financial Services
Ministry of Finance
$3^{\text {rd }}$ Floor, Jeevandeep Building
Parliament Street
New Delhi - 110001
Sir,
In accordance with the provisions of Section 20 of the Insurance Regulatory and Development Authority Act, 1999, we are sending herewith a copy of the Annual Report of the Authority for the financial year ended 31 ${ }^{\text {st }}$ March, 2009 in the format prescribed in the IRDA (Annual Report - Furnishing of returns, statements and other particulars) Rules, 2000, notified on $14^{\text {th }}$ June, 2000 in Part II of Section 3, Sub Section (ii) of the Gazette of India, Extraordinary.


परिश्रम भवन, तीसरा तल, बशीरबाग, हैदराबाद-500 004. भारत
(C) : +91-40-6682 0957, फैक्स: 91-40-6682 3334

ई-मेल : chairman@irda.gov.in वेब: www.irdaindia.org

Parishram Bhavan, 3rd Floor, Basheer Bagh, Hyderabad-500 004. INDIA.
Ph. : +91-40-6682 0957, Fax: 91-40-6682 3334
E-mail : chairman@irda.gov.in Web.: www.irdaindia.org

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a) Issue to the applicant a certificate of registration, renew, modify,
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b) Protection of the interests of policyholders in matters concerning assigning of policy, nomination by policyholders, insurable interest, settlement of insurance claim, surrender value of policy and other terms and conditions of contracts of insurance.
c) Specifying requisite qualifications, code of conduct and practical training for intermediaries or insurance intermediaries and agents 8
d) Specifying the code of conduct for surveyors and loss assessors
e) Promoting efficiency in the conduct of insurance business
f) Promoting and regulating professional organizations connected with insurance and reinsurance business:
g) Levying fees and other charges for carrying out the purposes of the Act
h) Calling for information from, undertaking inspection of, conducting enquiries and investigations including audit of the insurers, intermediaries, insurance intermediaries and other organizations connected with the insurance business
I) Control and regulation of rates, advantages, terms and conditions that may be offered by the insurers in respect of general insurance business not so controlled and regulated by the Tariff Advisory Committee under Section 64 U of the Insurance Act 1938 (4 of 1938)
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## MISSION STATEMENT

$\checkmark \quad$ To protect the interest of and secure fair treatment to policyholders;
$\checkmark \quad$ To bring about speedy and orderly growth of the insurance industry (including annuity and superannuation payments), for the benefit of the common man, and to provide long term funds for accelerating growth of the economy.
$\checkmark \quad$ To set, promote, monitor and enforce high standards of integrity, financial soundness, fair dealing and competence of those it regulates;
$\checkmark \quad$ To ensure speedy settlement of genuine claims, to prevent insurance frauds and other malpractices and put in place effective grievance redressal machinery;
$\checkmark$ To promote fairness, transparency and orderly conduct in financial markets dealing with insurance and build a reliable management information system to enforce high standards of financial soundness amongst market players;
$\checkmark \quad$ To take action where such standards are inadequate or ineffectively enforced;
$\checkmark \quad$ To bring about optimum amount of self-regulation in day to day working of the industry consistent with the requirements of prudential regulation.

## TEAM AT IRDA

Year 2008-09

CHAIRMAN
J. HARI NARAYAN

MEMBERS
C.R. Muralidharan
G. Prabhakara
K.K. Srinivasan
Dr. R. Kannan

PART-TIME MEMBERS

| Uttam Prakash Agarwal (from 6 ${ }^{\text {th }}$ February 2009) | Sushma Nath (till 19 ${ }^{\text {th }}$ Feb 2009) <br> Vijay Mahajan (from 07.10.2005) |
| :--- | :--- |
| Dr. Sanjiv Misra (till 18 $8^{\text {th }}$ Feb 2009) |  |
| Ela R.Bhatt (from 27.02.2007) | Rahul Khullar (from $20^{\text {th }}$ Feb 2009) |

DIRECTOR GENERAL (R \& D )
Dr. D.V.S. Sastry

EXECUTIVE DIRECTORS
Prabodh Chander
A. Giridhar
K. Subrahmanyam

CONSULTANT \& SPECIAL OFFICER
Kunnel Prem

| SL. NO | NAME OF THE EMPLOYEE |
| :---: | :---: |
| 1 | A KESHAVA RAO |
| 2 | A KRISHNAN |
| 3 | A R NITHIAYANANTHAM |
| 4 | A RAMA SUDHEER |
| 5 | A V RAO |
| 6 | AKASH DANGWAR |
| 7 | AMEER HASSAN |
| 8 | AMIT SRIVASTAVA |
| 9 | ANIL KUMAR ARORA |
| 10 | ANURAG BAJPAI |
| 11 | ARUP CHATTERJEE |
| 12 | B PADMAJA |
| 13 | B ARUNA |
| 14 | B RAGHAVAN |
| 15 | B SOMESWARA RAO |
| 16 | B S VENKATESH |
| 17 | BH SURYANARAYANA SASTRY |
| 18 | BOLLA BALAKRISHNA |
| 19 | CH B CHANDRASEKHARA RAO |
| 20 | D GYANA PRASUNA |
| 21 | D P JOSHI |
| 22 | D SRINIVASA MURTHY |
| 23 | D V S RAMESH |
| 24 | DASIKA S MURALI MOHAN |
| 25 | DEEPAK KHANNA |
| 26 | DEEPAK KUMAR GAIKWAD |
| 27 | DNKLNK CHAKRAVARTHY |
| 28 | DOMALA RAJANIKANTH |
| 29 | G R SURYA KUMAR |
| 30 | GANDI VENKATA RAMANA |
| 31 | H BABU YOGISH |
| 32 | HARI |
| 33 | INDRADEEP SAH |
| 34 | ISHITIAQUE ALAM |
| 35 | $J$ ANITA |
| 36 | J MEENA KUMARI |
| 37 | JYOTI BHAGAT |
| 38 | K ANAND RAO |
| 39 | K K CHAUDHARY |
| 40 | K SRIDHARA RAO |
| 41 | K SRINIVAS |
| 42 | K SRIDHAR |
| 43 | KAMAL CHOWLA |
| 44 | KANTHISREE |
| 45 | KGPL RAMA DEVI |
| 46 | LEKSHMI PILLAI |
| 47 | M L SOUJANYA |
| 48 | MAHESH AGARWAL |
| 49 | MAMTA SURI |


| 50 | MANJU ARORA |
| :---: | :---: |
| 51 | MATHANGI SARITHA |
| 52 | MBVN MURTY |
| 53 | M M NIZAMUDDIN |
| 54 | MUKESH KUMAR |
| 55 | MUKESH SHARMA |
| 56 | NANDAN KUMAR |
| 57 | NARENDRA SINGH |
| 58 | NEERAJ MANI TRIPATHI |
| 59 | NIMISHA SRIVASTAVA |
| 60 | P K MAITI |
| 61 | P MAJUMDER |
| 62 | R KUMAR |
| 63 | R PARDHA SARADHI |
| 64 | R LALITHA KUMARI |
| 65 | RAVINDER KAUR |
| 66 | R SANGEETHA |
| 67 | R UMA MAHESWARI |
| 68 | RAJ KUMAR SHARMA |
| 69 | RAKESH K BAJAJ |
| 70 | RAKESH SARODEY |
| 71 | RANDIP SINGH JAGPAL |
| 72 | RAVINDRA DAS |
| 73 | S KARTIKEYA SARMA |
| 74 | S N JAYASIMHAN |
| 75 | S P CHAKRABORTY |
| 76 | SANEETHA K A |
| 77 | SANJAY KUMAR VERMA |
| 78 | SANJAY MOHAN SHARMA |
| 79 | SANJEEV KUMAR JAIN |
| 80 | SARATCHANDRA |
| 81 | SHARDUL SURESH ADMANE |
| 82 | SHASHI PAL |
| 83 | SHIKSHA SHAHA |
| 84 | SHYAM SUNDAR MOHAKUD |
| 85 | SIVA PRASAD YEDDU |
| 86 | SONIA SINGH |
| 87 | SUDIPTA BHATTACHARYA |
| 88 | SUJOY SAHA |
| 89 | SUNITHA L V S |
| 90 | SURESH MATHUR |
| 91 | SURESH NAIR |
| 92 | SUSAN ITTYERAH |
| 93 | SUSH PAL |
| 94 | T S NAIK |
| 95 | TATI KIRAN |
| 96 | TRILOKI NATH |
| 97 | V V N KIRANKUMAR SHARMA |
| 98 | VIKAS JAIN |
| 99 | VINAY KUMAR MATHANGI |
| 100 | U JAWAHARLAL |

## ANNUAL REPORT 2008-09

## OVERVIEW

The performance of the insurance sector in financial year 2008-09 was largely influenced by the sub-prime crisis. The sub-prime crisis started in the United States in late 2007, evolved as a financial crisis in US and later engulfed Europe and UK. By late 2008 it seeped into Asia. As a result, the financial crisis deepened among many countries of the world, thus forcing the respective governments to take necessary steps to come out of the crisis. Besides increased unemployment in various countries, economic growth was also hampered and the IMF and World Bank lowered the world economic contraction for 2008-09 to 1.1 per cent lower than what was projected earlier. Fall of financial institutions and lack of confidence in the banking system impacted the financial markets. Money and capital markets tumbled down to their lowest levels across the world. As a result, many investors lost their wealth.

Internationally, except for a few large companies, insurance companies were fairly insulated, though for the first time since 1980, insurance premiums declined in real terms with non-life premiums falling by 0.8 per cent and life premiums falling at a much higher rate of 3.5 per cent. Further, because of higher volatility in the financial markets, insurance companies, lost heavily on investment income. As such, the profitability of the insurance companies deteriorated in 2008 not only due to low investment yields but also because of high cost of guarantees and lower revenues from management fees.

As a consequence of the impairment of the value of their investments both banks and insurance companies were forced to recapitalize to meet regulatory requirements. This has thrown a big challenge, as investors lost substantial wealth and were reluctant and unable to make further investments and there was scarcity of capital. The governments across the world have started infusing capital into the financial system so as to bring back stability into the system. Though well insulated, India, could not totally escape the tide of the financial crisis. Due to its higher levels of income growth during the past five years as also because of prudent financial management underpinned by sound and solid banking system supporting the payment and settlement procedures, India had limited the contagion effect. However, the stock values declined sharply effecting capital availability. India also had to loose some of its policies and adopted both conventional and unconventional
methods to contain the contagion effect. The Indian economy which had grown at an average of 8.8 per cent before 2008-09 could grow only at 6.7 per cent.

While the first half of 2009-10 has seen a substantial mitigation of the financial effects of the crisis and markets and covering, the crisis has raised serious concerns compelling Governments and Regulators to consider various steps necessary to strengthen the financial system in the long term. This is an evolving exercise under the leadership of the G-20. The principal elements of the strategy recommended by the G-20 are to make more robust the Capital Adequacy and Solvency norms specified for various types of financial enterprises, more comprehensive regulatory oversight, increased surveillance of large and systemically critical financial entities and greater sharing of information across countries.

Insurance in India has been viewed as a tax saving instrument and risk cover in life insurance was purely incidental. The mindset continues to be the same, although the unit-linked instruments are becoming popular. The emergence of pure risk products has thus taken a back seat. Lapsation is a serious issue. Life insurers are striving to design imaginative products so as to ensure long term commitments from the policyholders. In the process there is a need for the distributors to play a key role in identifying the needs of the prospect and then sell insurance so that long-term retention of customers is established.

In India, most of the healthcare spending is by way of out-of-pocket expenses and in this background the sudden surge of health insurance with a 60 per cent growth is phenomenal. Besides, health insurance portfolio is itself new to the Indian domain and thus the growth is additionally significant. A part of this growth is certainly on account of the increase in the awareness levels of the people. Nevertheless, it is not that everything is hunky dory and fine with the class. Customer grievances continue to haunt the health insurers. Issues relating to providing health insurance to senior citizens, and at affordable premiums are an area that has been in the limelight. With better clarity on pre-existing diseases and premium rates, it is hoped that a lot of controversies associated with this class could be nullified. It is also important, that policyholders should realize the importance and the basic principles of insurance, before getting into any claim-related disputes.

The moment of truth in an insurance contract lies at the time of claim settlement. It could be at the end of several years in the case of some contracts. Being so, it is bound to leave a heartburn for the policyholder if it is repudiated. Ideally, when the two parts of the contract have been fulfilled totally, there would be no repudiation. Claim repudiations occur owing to several reasons - some deliberate and others inadvertent. In a domain where the awareness levels are low, there is a need for extending additional help in order to obviate the problem of repudiation. The role of the distributor in this regard is very crucial.

IRDA is finalizing an insurance awareness campaign through mass media, mainly through print, television and internet, which aims at educating the public in general, as well as policyholders on what is insurance, the need for insurance, whether insurance is adequate, risk management, what is life insurance, what is general insurance etc. through various creatives. Simultaneously, IRDA is working on certain internal channels such as an exclusive consumer education web-page and publication of certain sample booklets on the aforementioned topics, which contain generic information, which insurers would also be advised to publish and distribute.

In India, endowment products have been dominant in insurance as they provide a component of savings also. As long as the business was being conducted only by the public insurers, this was not felt as a great constraining factor. However, in the aftermath of liberalization with the opening up of the sector, some insurers are offering flexibles. While it is very difficult to come out with fresh products, the flexibility afforded through riders in life insurance and add-ons in nonlife insurance comes in very handy for providing customized solutions for the policyholders.

In India, the solvency regime in the insurance industry is simple and there is a thin line of demarcation between a risky portfolio and a not-so-risky one. In some developed insurance markets, Risk Based Capital (RBC) is put in place which aims at better deployment of capital resulting in higher profitability. As IRDA intends to move towards the RBC regime eventually, it should be our endeavour to develop a robust, wide and deep database, so as to ensure that the implementation of RBC is possible.

Distribution plays an important role in widening the insurance market. While the tied agency system worked well in a monopolistic regime, the introduction of brokers, corporate agents including banks and other alternate channels of distribution of insurance have
impacted the insurance industry in India. The third party administrators for health insurance are working well. These channels helped insurance growth. Agents, who are the first persons to meet the prospective buyers of insurance, need to be well trained and fully equipped with the knowledge about the products. As the agents are acquainted with the prospective buyers, they have to advise them on the suitability of the product rather than on the commission they may earn in the process. In this regard, insurance companies need to develop dedicated and efficient workforce and motivate them at frequent intervals. In this way, best practices evolve.

The interests of the policyholders can be well protected if the premium collected from them by the insurers is properly and prudently invested. With this endeavour, the Authority has revised the investment guidelines prescribing the way in which funds can be invested. Besides, the Authority monitors the investment portfolio of insurers on a quarterly basis, to assess whether the norms prescribed by the Authority are being followed by the insurers. In order to see that these are properly reflected in the financial statements, the accounting norms are also laid down.

IRDA has prescribed formats for submission of data both for regulatory requirements and also for other purposes. This data needs to be properly analysed so as to assess whether the regulated entities are following the prescribed norms as well as to find out whether company is solvent at all points of time. As these formats are prescribed under various regulations, IRDA is at present engaged in integrating the statistical as well as qualitative data submitted by the insurance companies. For this purpose, the data analytics project for facilitating technology aided analysis has been worked out and the project is at an advanced stage. The scope of the project can be aligned with the Insurance Information Bureau which is at present operating from Hyderabad for motor and health data analysis. In order to arrive at proper and meaningful conclusions it is pertinent that the regulated entities submit the data in time and also to see that data is error free, thus ensuring quality of data.

## Performance in the first quarter of 2009-10

## (i) Life insurance

During the first quarter of the current financial year life insurers underwrote a premium of Rs.14456.34 crore, marginally higher than Rs. 14320.20 crore in the comparable period of last year. LIC accounted for

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Rs. 9028.68 crore and the private insurers accounted for Rs. 5427.66 crore. While the premium underwritten by LIC increased by 19.99 per cent, premium of the private insurers declined by 20.13 per cent over the corresponding period of the previous year. The number of policies written by life insurers grew by 12.06 per cent. While the number of policies written by LIC increased by 22.59 per cent, there has been a decline of 6.57 per cent in the case of private insurers. Of the total premium underwritten, individual premium accounted for Rs. 10308.40 crore and the remaining Rs. 4147.93 crore came from the group business. In respect of LIC, individual business was Rs.5963.64 crore and group business was Rs. 3065.04 crore. The corresponding figures for private insurers were Rs. 4344.75 crore and Rs. 1082.90 crore respectively.

Life Policies Issued

| Insurer | Apr-Jun 2008 | Apr-Jun 2009 |
| :--- | :---: | :---: |
| Public | 4819546 | 5908412 |
|  | $(-23.36)$ | $(22.59)$ |
| Private | 2725468 | 2546339 |
|  | $(43.99)$ | $(-6.57)$ |
| Total | $\mathbf{7 5 4 5 0 1 4}$ | $\mathbf{8 4 5 4 7 5 1}$ |
|  | $(\mathbf{- 7 . 7 8 )}$ | $(\mathbf{1 2 . 0 5 )}$ |

Note: Figure in brackets indicates the growth (in per cent) over previous year.

The number of lives covered by life insurers under the group scheme were 89.90 lakh recording a growth of 60.16 per cent over the previous period. Of the total lives covered under the group scheme, LIC accounted for 33.18 lakh and private insurers 56.72 lakh. The life insurers covered 37.86 lakh lives in the social sector with a premium of Rs.34.13 crore. In the rural sector, the insurers underwrote 21.89 lakh policies with a premium of Rs. 1455.71 crore.

## (ii) Non-Life Insurance

Non-life insurers underwrote a premium of Rs.8819.68 crore during the first quarter of the current financial year recording an increase of 4.57 per cent over Rs. 8434.00 crore underwritten in the same period of the last year. The private non-life insurers underwrote a premium Rs.3584.64 crore as against Rs.3541.78 crore in the corresponding period of the previous year (a growth of 1.21 per cent). Public sector non-life insurers underwrote a premium of Rs. 5235.04 crore higher by 7.01 per cent over Rs. 4892.22 crore in the first quarter of 2008-09. ECGC underwrote credit insurance of Rs.189.71 crore as against Rs.164.70
crore in the previous year. AIC underwrote agriculture insurance of Rs.131.70 crore as against Rs.53.70 crore in the previous year stand alone. Health Insurers (Star Health and Apollo DKV) underwrote premium of Rs. 245.75 crore as against Rs. 131.70 crore in the previous year. Premium underwritten in the Fire, Marine, Motor, Health and Miscellaneous segments were Rs. 1305.72 crore, Rs. 579.91 crore, Rs. 3460.16 crore, Rs. 1826.74 crore and Rs. 1653.62 crore recording a growth of 7.66 per cent, 1.58 per cent, 5.47 per cent, 2.66 per cent and 3.90 per cent, respectively over the corresponding period of the previous year.

Non-Life Policies Issued

| Insurer | Apr-Jun 2008 | Apr-Jun 2009 |
| :--- | ---: | ---: |
| Public | 9600458 | 8887123 |
|  | $(8.52)$ | $(-7.43)$ |
| Private | 4971011 | 5318470 |
|  | $(27.93)$ | $(6.99)$ |
| Total | $\mathbf{1 4 5 7 1 4 6 9}$ | $\mathbf{1 4 2 0 5 5 9 3}$ |
|  | $\mathbf{( 1 4 . 4 4 )}$ | $\mathbf{( - 2 . 5 1 )}$ |

Note: Figure in brackets indicates the growth (in per cent) over previous year.

The total number of policies issued by the non-life insurers for the first quarter of 2009-10 was 142.06 lakh as against 145.71 lakh in 2008-09 recording a decline of 2.51 per cent in 2009-10. Of this, the public insurers issued 88.87 lakhs policies and private insurers 53.18 lakh policies, compared to 96.0 lakh and 49.71 lakh respectively in the previous year. The private insurers registered a growth of 6.99 per cent while public insurers witnessed a negative growth of 7.43 per cent.

## Performance in the first half of 2009-10

The insurance industry has registered a growth of 11.35 per cent in premium collections in the first six months of this financial year at Rs.55866.54 crore as compared to Rs. 50171.09 crore during the corresponding period of last year. The life insurance sector has grown by around 13 per cent while the nonlife segment witnessed a growth of around 8 per cent in the first-half of 2009-10. First year premium income of life insurance players stood at Rs. 39046.59 crore in the April-September period as against Rs.34599.37 crore in the corresponding period of last year. The total premium underwritten by the general insurance companies in the same period was Rs. 16819.95 crore as compared to Rs. 15571.72 crore in the year-ago period.

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## PART I POLICIES AND PROGRAMMES

## A. GENERAL ECONOMIC ENVIRONMENT

The global economic conditions in 2008-09 remained very weak, largely on account of financial meltdown in many developed as well as developing countries, especially in the later part of the year. The impact of the crisis was deep and prolonged in the developed economies on account of their direct exposure to subprime assets and other exotic financial instruments. India along with China, appeared to be relatively less affected by the financial shocks. In India, several conventional and un-conventional measures were taken during 2008-09 by the Government of India and Reserve Bank of India to lessen the impact of the financial shock. The Indian economy, however, remained on the positive growth track, in all the quarters of the year though at lower levels. The affect was milder because of strong banking system and lower exposure to the tainted assets. The volatility in the markets was seen to be largely short-term because of suitable measures taken at the appropriate time.

The gross domestic product at factor cost (at constant prices) decelerated to 6.7 per cent in the year 200809 , lower by 2.1 percentage points from the 5 -year average growth rate of 8.8 per cent. The fall in GDP was mostly in the third quarter at 5.8 per cent. Across the sectors, only two sectors, viz. "mining and quarrying", and "community, social and personal services" witnessed a higher growth rate as compared to their respective growth rates in the previous year. Agriculture and allied activities grew by a mere 1.6 per cent, as against 4.6 per cent in the previous year. Manufacturing, electricity and construction sectors recorded lower growth rates of 2.4 (previous year 8.2), 3.4 (previous year 5.3) and 7.2 (previous year 10.1) per cent respectively. The industrial growth measured in terms of increase in IIP, was at around 2.4 per cent as against 8.5 per cent recorded in the previous year.

As per latest estimates released by CSO, the gross domestic capital formation (GDCF) continued to rise and stood at 39.1 per cent of the GDP in 2007-08, as against 25.2 per cent in 2002-03. This was mainly because of rise in the rate of investment in the corporate sector. The gross domestic savings as a
percentage of GDP at current market prices surged further to 37.7 per cent in 2007-08 as against 29.8 per cent in 2003-04. As per the preliminary estimates of RBI, the net financial saving of the household sector in 2008-09 is 10.9 per cent of GDP at current market prices, is lower than 11.5 per cent in 2007-08. Decline in the household investments in shares and debentures was the main factor responsible for the lower household financial saving in 2008-09. Household saving in other instruments, viz., currency, deposits, contractual instruments and claims on government, however, remained broadly stable during the year.

Inflation pressures across the globe, which began to firm up during the second half of 2007-08, magnified during the first half of 2008-09. The inflation environment remained highly volatile during 2008-09; WPI inflation rose to a high of 12.9 per cent in August 2008 and sharply declined thereafter and recorded below 1 per cent by the end March 2009. The average (52 weeks) WPI inflation for 2008-09 was 8.3 per cent as against 4.7 per cent in 2007-08. Amongst the major commodity groups, primary articles inflation year on year, increased from 9.7 per cent at end-March 2008 to a peak of 12.7 per cent on November 15, 2008. This mainly reflected in the increase of prices of food articles as well as non-food articles. Primary articles inflation eased substantially starting from January 2009 and reached 5.2 per cent as on March 28, 2009 as prices declined for food articles, especially vegetables and fruits. Various measures of consumer price inflation remained high in the range of 8.0-9.7 per cent in March 2009 as compared with 6.0-7.9 per cent in March 2008. The CPI inflation was higher compared to WPI inflation.

The contagion from the global crises enhanced volatility in the Indian financial markets, in particular, the foreign exchange market, the capital market and the money market. RBI and SEBI have taken appropriate measures to strengthen the financial markets to ensure market safety and towards safeguarding the interests of the investors. The direct impact of the sub-prime crises on Indian banks / financial institutions was negligible until mid

September 2008, because of the limited exposure to the troubled assets and prudential policies put in place by the RBI. The call / notice money market exhibited orderly conditions during the first half of 2008-09, during which period the call rate remained largely within informal corridor of the repo and reverse repo rates. The pressure on the money markets was observed in the beginning of the third quarter of 200809. The average call rate for 2008-09 was 7.06 per cent as against 6.07 per cent in the previous year.

The global financial crises adversely affected the primary equity and debt markets also. Resource mobilization through public issues, private placements, euro issues and mutual funds witnessed a sharp decline due to uncertain conditions in the secondary market. The number of new equity issues has sharply declined from 116 in 2007-08 to 45 in 2008-09.

In the secondary market, the market capitalization in the BSE sensex contracted sharply by nearly 40 per cent by end March 2009. The BSE sensex fell to a low of 8160 on March 9, 2009 a decline of 61 per cent from the peak of January 8, 2008. Market capitalization to GDP ratio has almost became half from 108.8 per cent to 58 per cent by end March 2009. Number of schemes and net resource mobilization by mutual funds declined significantly during 200809 compared to the previous year. Substantial outflows were recorded by mutual funds and the net assets managed by mutual funds declined by 17.4 per cent during 2008-09. The yields in the secondary market for government securities hardened on account of inflationary expectations by the beginning of 2008-09. By mid September 2008 the yields have eased.

During 2008-09, growth of India's merchandise exports has sharply decelerated to 3.4 per cent from 20.9 per cent recorded in the previous year. Similarly, imports growth also decelerated to 14.3 per cent in 2008-09 from 35.5 per cent a year ago. India's current account deficit, which averaged 1.0 to 1.5 per cent of GDP during 2005-06 to 2007-08, has gone up to 2.6 per cent in 2008-09. In dollar terms, it has gone up to USD 119.1 billion from USD 88.5 billion in 2007-08. During 2008-09, foreign investment in India was mainly driven by buoyant FDI inflows; however, there was large portfolio outflow on account of de-leveraging triggered by the financial crisis. FDI was mainly channeled into the manufacturing sector.

The Indian rupee exhibited two-way movements during 2008-09 against the US Dollar. During 200809, the widening of current account deficit coupled with net capital outflows resulted in the drawdown of foreign exchange reserves of USD 20.1 billion (excluding valuation) as against accretion to reserves of USD 92.2 billion in 2007-08. Taking into account the valuation losses of USD 37.7 billion arising out of depreciation of major currencies against the US dollar, India's foreign exchange reserves recorded a decline of USD 57.7 billion during 2008-09 to USD 252.0 billion as at end-March 2009. Despite the drawdown during the crisis, India's foreign exchange reserves, however, remains at a comfortable level.

## B APPRAISAL OF INSURANCE MARKET

TABLE 1 KEY MARKET INDICATORS

| Total Premium <br> (Life and non-life) <br> Life | Rs. 252143.10 crore |
| :--- | :--- |
| Non-Life | Rs. 221791.26 crore |
| World premium * | Rs. 30351.84 crore |
| (Life and Non-life) | USD 4270 billion |
| Life | USD 2491 billion |
| $\quad$ Non-Life | USD 1779 billion |
| Geographical restriction | None |
| for new players | Foreign promoter can <br> hold up to 26 per cent of <br> Equity restriction |
| Registration restriction | Composite registration <br> not available |

Source: * Swiss Re, (figures pertain to calendar year 2008)
Rest of the figures for the finanical year 2008-09
Registered insurers in India
By end March 2009, there were forty-four insurance companies operating in India; of which twenty-two were in the life insurance business and the remaining twenty-one were in general insurance business and one national re-insurer.

Of these forty-four companies, 8 are in the public sector (two specialised insurers, namely ECGC and AIC, one in life insurance, four in general insurance
and one re-insurer). The remaining thirty-six are private sector companies.

TABLE 2
REGISTERED INSURERS IN INDIA

| Type of business | Public Sector | Private Sector | Total |
| :--- | :---: | :---: | :---: |
| Life Insurance | 1 | 21 | 22 |
| General Insurance | $6^{\star}$ | $15^{\star *}$ | 21 |
| Re-insurance | 1 | 0 | 1 |
| Total | 8 | 36 | 44 |

* Includes specialized insurance companies - ECGC and AIC
** Includes two Standalone Health Insurance Companies Star Health \& Allied Insurance Co. and Apollo DKV Health Insurance Co.

During the financial year 2008-09, IRDA has granted Certificate of Registration to seven new companies; of which, four are in life insurance business and the remaining three are general insurance companies. These insurance companies are Canara HSBC Oriental Bank of Commerce Life Insurance Co. Ltd.,

Aegon Religare Life Insurance Co. Ltd., DLF Pramerica Life Insurance Co. Ltd., Star Union Daiichi Life Insurance Co. Ltd., Shriram General Insurance Co. Ltd., Bharti AXA General Insurance Co. Ltd., and Raheja QBE General Insurance Co. Ltd. (Annex I)

## Expansion of Offices

During the year under review, there was a major jump in the number of life insurance offices in India. While private insurers have added 2394 new offices, the public sector LIC has established 508 new offices. With this, the number of offices of life insurers has gone up from 8913 as on $31^{\text {st }}$ March 2008 to 11815 as on $31^{\text {st }}$ March 2009.

Over the last 5 years, the number of offices of private insurers has almost doubled every year. However, during 2008-09, the number has gone up only by 28 per cent. (Statement 59)

TABLE 3
LIFE INSURANCE OFFICES * (As on 31 ${ }^{\text {st }}$ March)

| Insurer | $\mathbf{2 0 0 9}$ | $\mathbf{2 0 0 8}$ | $\mathbf{2 0 0 7}$ | $\mathbf{2 0 0 6}$ | $\mathbf{2 0 0 5}$ |
| :--- | ---: | :--- | :--- | :--- | ---: |
| Private | 8785 | 6391 | 3072 | 1645 | 804 |
| LIC | 3030 | 2522 | 2301 | 2220 | 2197 |
| Industry Total | $\mathbf{1 1 8 1 5}$ | $\mathbf{8 9 1 3}$ | $\mathbf{5 3 7 3}$ | $\mathbf{3 8 6 5}$ | $\mathbf{3 0 0 1}$ |

* Offices opened after seeking approval of the Authority

Note: 1) Data collected from life insurers through a special return.
2) Office as defined under Section 64VC of the Insurance Act, 1938.
3) For similar data for 2001-2005, refer IRDA Annual Report 2007-08.

TABLE 4
DISTRIBUTION OF OFFICES * OF LIFE INSURERS AS ON MARCH 31, 2009

| Insurer | Metro | Urban | Semi-urban | Others | Company Total |
| :--- | ---: | :---: | :---: | :---: | ---: |
| Private | 927 | 1594 | 3603 | 2661 | 8785 |
| LIC | 338 | 529 | 910 | 1253 | 3030 |
| Industry total | 1265 | 2123 | 4513 | 3914 | 11815 |

* Offices opened after seeking approval of the Authority.

Note: 1) Data collected from life insurers through a special return.
2) Based on the HRA classification of places done by the Ministry of Finance.

Metro : Delhi, Mumbai, Chennai, Kolkata, Hyderabad and Bangalore.
Urban : A, B-1 and B-2 class cities of the HRA classification.
Semi-urban : C class cities of the HRA classification.
Others : Places not listed in the HRA classification.
From the above table, it is clear that majority of offices of life insurers are located either in semi-urban areas or in small towns which are not listed in HRA classifications of the Ministry of Finance. Around 70 per cent of life insurance offices are located in these small towns. This fact remains similar for both private sector and public sector life insurers. (Statement 60)

## i) World insurance scenario

As per Swiss Re, global insurance premiums in calendar year 2008 were USD 4270 billiion which is slightly higher than USD 4128 billiion in 2007. Life business accounted for USD 2491 billiion; and nonlife insurance accounted for the remaining USD 1779 billiion. Adjusted for inflation, non-life premiums declined by 0.8 per cent and life premiums falling even faster at 3.5 per cent over the previous year. While underwriting results of non-life insurance business remained comfortable, investment income and return on equity fell sharply in both life and non-life insurance. While life premium in the industrialised countries declined by 5.3 per cent, in the emerging markets they increased by 15 per cent in 2008. The financial crisis and the economic downturn severely impacted sales of single premium products and unit-linked products. The profitability of life insurers deteriorated in 2008 due to low investment yields, high cost of guarantees and low revenues from asset management fees. Solvency was impacted and access to capital became difficult. Slower demand for cover and softening of premium rates caused decline in non-life premium volume in 2008. Non-life premiums declined by 1.9 per cent in the industrialised countries, but recorded a positive growth of 7.1 per cent in the emerging markets.

The outlook for insurance industry in 2009 looks uncertain due to many challenges. Reduced demand, low interest rates and the need for additional capital by many companies are some of the major challenges facing the insurance industry in 2009. The economic downturn will curb demand for non-life insurance, particularly in the commercial lines of business. Demand for personal lines of insurance (eg. Motor) is likely to be less affected, since insurance spending is less discretionary, particularly in the industrialised markets. Insurers may have to focus on underwriting discipline and reduction in costs so as to remain profitable.

Average insurance density (per capita premium) in dollar terms for industrialized countries stood at USD 3655, of which USD 2175 was for life insurance and USD 1481 was in the non-life insurance. In the emerging countries, the insurance density was USD 89 (USD 47 in life and USD 42 in non-life segments), compared to its previous year level of USD 74. The Insurance density of India was USD 47.4, which continued to be dominated by life insurance business (USD 41.2).

Insurance penetration (insurance premium as per cent of GDP) measures the level of insurance activity relative to the size of the economy. As GDP per capita rises, it is expected that individuals will purchase more insurance. The latest Swiss Re report reveals that the insurance penetration in India was 4.6 per cent in 2008 consisting of 4.0 per cent in life business and 0.6 per cent from non-life business, unchanged from 2007. India's position vis-à-vis other Asian countries in respect of insurance penetration and density is depicted in the following tables and graphs.

TABLE 5(a) Insurance Penetration-2008

|  |  | (In per cent) |  |
| :--- | :---: | :---: | :---: |
|  | Total Business | Life | Non-life |
| Japan | 9.8 | 7.6 | 2.2 |
| Singapore | 7.8 | 6.3 | 1.6 |
| India | 4.6 | 4.0 | 0.6 |
| Malaysia | 4.3 | 2.8 | 1.5 |
| Thailand | 3.3 | 1.8 | 1.5 |
| PR China | 3.3 | 2.2 | 1.0 |
| Sri Lanka | 1.4 | 0.6 | 0.9 |
| Philippines | 1.4 | 0.9 | 0.5 |
| Indonesia | 1.3 | 0.9 | 0.4 |
| Pakistan | 0.8 | 0.3 | 0.4 |

Source: Swiss Re Sigma No. 3/2009


Insurance density in Dollars for the same countries is given below:
TABLE 5(b)

| Insurance Density - 2008 |  |  | (US Dollars) |
| :--- | ---: | ---: | :---: |
|  | Total Business | Life | Non-Life |
| Japan | 3698.6 | 2869.5 | 829.1 |
| Singapore | 3179.0 | 2549.0 | 630.0 |
| India | 47.4 | 41.2 | 6.2 |
| Malaysia | 345.4 | 225.9 | 119.5 |
| Thailand | 142.1 | 77.2 | 64.9 |
| PR China | 105.4 | 71.7 | 33.7 |
| Sri Lanka | 32.1 | 12.8 | 19.3 |
| Philippines | 25.6 | 1.2 | 9.4 |
| Indonesia | 29.5 | 20.1 | 9.4 |
| Pakistan | 6.8 | 2.8 | 4.0 |

Source: Swiss Re Sigma No. 3/2009


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## (ii) INDIAN INSURANCE INDUSTRY

The fiscal 2008-09 witnessed global financial meltdown. Despite it, the Indian insurance industry, which has big opportunity to expand, given the large population and untapped potential, grew satisfactorily. While life insurance business registered a growth of 10.15 per cent, general insurance business recorded a growth of 9.09 per cent in 2008-09. With this, Insurance penetration (premium volume as a ratio of GDP) in rupee terms for the year 2008-09 stood at 4.74 per cent; 4.17 per cent for life insurance and 0.57 per cent for non-life insurance. The level of penetration, particularly in life insurance, tends to rise as income levels increase. India, with its huge middle class households, has exhibited growth potential for the insurance industry. Saturation of markets in many developed economies has made the Indian market even more attractive for global insurance majors. The insurance market in India has witnessed dynamic changes including entry of a number of global insurers. Most of the private insurance companies are joint ventures with recognized foreign institutions across the globe.

## (I) Life Insurance

The total capital of the life insurers at end March 2009 stood at Rs. 18253.04 crore, with additional infusion of capital to the extent of Rs. 5956.62 crore. There had been no infusion of capital in the case of LIC, which continued to be Rs. 5 crore. The infusion of additional capital of Rs. 5956.62 crore comprised of Rs. 987.05 crore from new companies and remaining Rs. 4969.57 crore from existing private insurers.

TABLE 6
PAID-UP CAPITAL : LIFE INSURERS
(Rs. Crore)

| INSURER | March | Additions | March |
| :--- | :---: | :---: | ---: |
|  | 31,2008 | during 2008-09 | 31,2009 |
| LIC | 5.00 | 0.00 | 5.00 |
| Private Sector | 12291.42 | 5956.62 | 18248.04 |
| TOTAL | $\mathbf{1 2 2 9 6 . 4 2}$ | 5956.62 | $\mathbf{1 8 2 5 3 . 0 4}$ |

Company-wise details of paid-up capital are given at Statement 35.

## New Policies

New policies underwritten by the life insurers were 509.23 lakh in 2008-09 as against 508.74 lakh during 2007-08 showing a marginal increase of 0.10 per cent. The private insurers exhibited a growth of 13.19 per cent, which is much lower than 67.40 per cent
recorded in the previous year. LIC, showed a negative growth for the second consecutive year at 4.52 per cent as against its previous year negative growth of 1.61 per cent.

TABLE 7 NEW POLICIES ISSUED : LIFE INSURERS

| Insurer | $2007-08$ | $\mathbf{2 0 0 8 - 0 9}$ |
| :--- | ---: | ---: |
| LIC | 37612599 | 35912667 |
|  | $(-1.61)$ | $(-4.52)$ |
| Private Sector | 13261558 | 15010710 |
|  | $(67.40)$ | $(13.19)$ |
| Total | 50874157 | 50923377 |
|  | $(10.23)$ | $(0.10)$ |

Note: Figure in brackets indicates growth over previous year (in per cent).

In terms of number of policies underwritten, private insurers have increased their market share from 26.07 per cent in 2007-08 to 29.48 per cent in 2008-09. To that extent, LIC has lost its market share.

## Premium

Life insurance industry recorded a premium income of Rs.221791.26 crore during 2008-09 as against Rs. 201351.41 crore in the previous financial year, recording a growth of 10.15 per cent. Out of Rs.221791.26 crore, premium from unit-linked products, stood at Rs. 90645.78 crore. This resulted in a fall in the share of unit linked premium to the total premium to 40.87 per cent in 2008-09 from 46.14 per cent in 2007-08. The decline was observed both in the case of LIC and private insurers. This decline can be attributed to subdued Indian equity market. The share of ULIP premium to total premium fell to 22.06 per cent in LIC from 31.61 per cent in 2007-08. The private insurers registered a marginal slowdown in ULIP products, as the composition of ULIP premium to the total premium for them was 86.74 per cent in 2008-09, as against 88.34 per cent in 2007-08.

Regular premium, single premium and renewal premium in 2008-09 were Rs. 49370.56 crore ( 22.26 per cent); Rs. 37635.67 crore (16.97 per cent); and Rs. 134785.03 crore ( 60.77 per cent), respectively. It may be recalled that in 2000-01, when the industry was opened up, the life insurance premium was Rs. 34898.48 crore which comprised of Rs. 6966.95 crore ( 19.96 per cent) of regular premium, Rs.2740.45 crore ( 7.86 per cent) of single premium and Rs. 25191.07 crore ( 72.18 per cent) of renewal premium. (Statements 29, 30)

## TABLE 8 <br> PREMIUM UNDERWRITTEN BY LIFE INSURERS

|  |  | (Rs. Crore) |
| :--- | :---: | ---: |
| Insurer | 2007-08 | $\mathbf{2 0 0 8}-09$ |
|  | Regular Premium |  |
| LIC | 26222.00 | 19140.61 |
|  | $(-12.26)$ | $(-27.01)$ |
| Private Sector | 28666.15 | 30229.95 |
|  | $(85.24)$ | $(5.46)$ |
| Total | 54888.16 | 49370.56 |
|  | $(21.00)$ | $(-10.05)$ |
|  | Single Premium |  |
| LIC | 33774.56 | 34038.47 |
|  | $(28.24)$ | $(0.78)$ |
| Private Sector | 5049.80 | 3597.20 |
|  | $(27.82)$ | $(-28.77)$ |
| Total | 38824.36 | 37635.67 |
|  | $(28.18)$ | $(-3.06)$ |


| LIC | 59996.57 | 53179.08 |
| :--- | ---: | ---: |
|  | $(6.71)$ | $(-11.36)$ |
| Private Sector | 33715.95 | 33827.15 |
|  | $(73.56)$ | $(0.33)$ |
| Total | 93712.52 | 87006.23 |
|  | $(23.88)$ | $(-7.16)$ |
|  | Renewal Premium |  |
| LIC | 89793.42 | 104108.96 |
|  | $(25.41)$ | $(15.94)$ |
| Private Sector | 17845.47 | 30676.07 |
|  | $(102.16)$ | $(71.90)$ |
| Total | 107638.89 | 134786.61 |
|  | $(33.83)$ | $(25.22)$ |
|  | Total Premium |  |
| LIC | 149789.99 | 157288.04 |
|  | $(17.19)$ | $(5.01)$ |
| Private Sector | 51561.42 | 64503.22 |
|  | $(82.50)$ | $(25.10)$ |
| Total | 201351.41 | 221791.26 |
|  | $(29.01)$ | $(10.15)$ |

Note: Figure in brackets indicates the growth (in per cent) over previous year.

The size of life insurance market, although recording positive growth witnessed retardation in the growth. The LIC could grow further its life business by 5.01 per cent in 2008-09 as against an increase of 17.19 per cent in 2007-08. The private insurers increased their premium by 25.10 per cent in 2008-09 as against a higher rise of 82.50 per cent in 2007-08.

In terms of premium underwritten, the market share of private life insurance companies continued to rise in 2008-09, which surged to 29.08 per cent from 25.61 per cent in 2007-08. The market share of private insurers in first year premium increased to 38.88 per cent in 2008-09 from 35.98 per cent in the previous year. While, there has been an increase in the market share in the regular premium, market share of private insurers in single premium has declined. In the case of regular premium, the market share of private insurers went up further to 61.23 per cent in 2008-09 from 52.23 per cent in 2007-08. In contrast, the share of single premium of private life insurers fell to 9.56 per cent from its previous year's level of 13.01 per cent. On the other hand, the market share of LIC in single premium has increased to 90.44 per cent in 2008-09 as against 86.99 per cent in 2007-08.

TABLE 9
MARKET SHARE OF LIFE INSURERS

|  |  | (In per cent) |
| :--- | :---: | ---: |
| Insurer | $2007-08$ <br> Regular Premium | $\mathbf{2 0 0 8 - 0 9}$ |
| LIC | 47.77 | 38.77 |
| Private Sector | 52.23 | 61.23 |
| Total | $\mathbf{1 0 0 . 0 0}$ | $\mathbf{1 0 0 . 0 0}$ |
|  | Single Premium |  |
| LIC | 86.99 | 90.44 |
| Private Sector | 13.01 | 9.56 |
| Total | 100.00 | $\mathbf{1 0 0 . 0 0}$ |
|  | First Year Premium |  |
| LIC | 64.02 | 61.12 |
| Private Sector | 35.98 | 38.88 |
| Total | 100.00 | $\mathbf{1 0 0 . 0 0}$ |
|  | Renewal Premium |  |
| LIC | 83.42 | 77.24 |
| Private Sector | 16.58 | 22.76 |
| Total | 100.00 | $\mathbf{1 0 0 . 0 0}$ |
|  | Total Premium |  |
| LIC | 74.39 | 70.92 |
| Private Sector | 25.61 | 29.08 |
| Total | $\mathbf{1 0 0 . 0 0}$ | $\mathbf{1 0 0 . 0 0}$ |

## Expenses of life insurers

Section 40 B of the Insurance Act, 1938 provides that no insurer shall in respect of life insurance business transacted in India spend as 'expenses of management' in excess of the limits specified in Rule 17 D of the Insurance Rules, 1939. Expenses of management means all charges incurred whether directly or indirectly and include commission payments of all kinds, operating expenses and amount of expenditure capitalized. A major expense head for the life insurers is commission paid to the intermediaries.

TABLE 10
COMMISSION EXPENSES OF LIFE INSURERS

|  |  | (Rs. Crore) |
| :--- | :---: | :---: |
| Insurer | $2007-08$ | $\mathbf{2 0 0 8 - 0 9}$ |
|  | Regular |  |
| LIC | 4459.48 | 4350.91 |
| Private Sector | 4460.49 | 4559.30 |
| Total | 8919.97 | 8910.21 |
|  | Single Premium |  |
| LIC | 504.33 | 432.81 |
| Private Sector | 50.65 | 37.81 |
| Total | 554.98 | 470.62 |
|  | First Year |  |
| LIC | 4963.81 | 4783.72 |
| Private Sector | 4511.15 | 4597.11 |
| Total | 9474.95 | 9380.83 |
|  | Renewal |  |
| LIC | 4650.89 | 5271.37 |
| Private Sector | 578.46 | 880.78 |
| Total | 5229.35 | 6152.15 |
|  | Total |  |
| LIC | 9614.69 | 10055.09 |
| Private Sector | 5089.61 | 5477.89 |
| Total | 14704.30 | 15532.98 |

The commission expenses in 2008-09 increased by 5.64 per cent and amounted to Rs. 15532.98 crore (2007-08: Rs.14704.30). However, the increase in these expenses were lower than the increase in the gross premium collected by the insurers. As such, the commission expenses ratio (commission expenses as a percentage of premium) marginally declined to 7.00 per cent in 2008-09 from 7.30 per cent of 2007-08. While the commission expenses increased in the case of renewal premium, there has been a fall in the commission paid towards both single and regular premium. This was commensurate with premium underwritten in 2008-09.

TABLE 11
COMMISSION EXPENSES RATIOS

|  |  | (In per cent) |
| :--- | :---: | :---: |
| Insurer | 2007-08 <br> Regular | $\mathbf{2 0 0 8} \mathbf{- 0 9}$ |
| LIC | 17.01 | 22.73 |
| Private Sector | 15.56 | 15.08 |
| Total | 16.25 | 18.05 |
|  | Single Premium |  |
| LIC | 1.49 | 1.27 |
| Private Sector | 1.00 | 1.05 |
| Total | 1.43 | 1.25 |
|  | First Year |  |
| LIC | 8.27 | 9.00 |
| Private Sector | 13.38 | 13.59 |
| Total | 10.11 | 10.78 |
|  | Renewal |  |
| LIC | 5.18 | 5.06 |
| Private Sector | 3.24 | 2.87 |
| Total | 4.86 | 4.56 |
|  | Total |  |
| LIC | 6.42 | 6.39 |
| Private Sector | 9.87 | 8.49 |
| Total | 7.30 | $\mathbf{7 . 0 0}$ |

Note: Commission expenses ratio is the ratio between commission expenses and the premium underwritten by life insurers

The operating expenses of the life insurers have increased in 2008-09 from their earlier levels. The operating expenses towards life insurance business were Rs. 25723.89 crore as against Rs. 20298.66 crore in 2007-08.

TABLE 12
OPERATING EXPENSES OF LIFE INSURERS

|  |  | (Rs. Crore) |
| :--- | ---: | ---: |
| INSURER | $\mathbf{2 0 0 7}-\mathbf{0 8}$ | $\mathbf{2 0 0 8}-\mathbf{0 9}$ |
| LIC | 8309.32 | 9064.29 |
| Private Sector | 11989.34 | 16659.60 |
| TOTAL | $\mathbf{2 0 2 9 8 . 6 6}$ | $\mathbf{2 5 7 2 3 . 8 9}$ |

Operating expenses, as a per cent of gross premium underwritten increased marginally in 2008-09 for both LIC and private insurers. However, the average expense ratio increased to 11.60 per cent as against of 10.08 per cent in 2007-08. For the private insurers this ratio worked out to 25.83 per cent higher than

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previous year's ratio of 23.25 per cent. The rise in expense ratios in the industry appeared to be in line with the earlier expectations, as highlighted in the Annual Report 2007-08 of the Authority. As the industry continues to expand and companies seek permissions to widen their office network, it is expected that there could be further strain on the expenses in the current year as well.

TABLE 13 OPERATING EXPENSES RATIOS

|  |  | (in per cent) |
| :--- | ---: | :---: |
| INSURER | $\mathbf{2 0 0 7}-\mathbf{0 8}$ | $\mathbf{2 0 0 8 - 0 9}$ |
| LIC | 5.55 | 5.76 |
| Private Sector | 23.25 | 25.83 |
| TOTAL | $\mathbf{1 0 . 0 8}$ | $\mathbf{1 1 . 6 0}$ |

Note: Operating expenses ratio is the ratio between operating expenses and the premium underwritten by the life insurers

## Benefits Paid

The life industry paid lower nett benefits of Rs. 58343.10 crore in 2008-09 (Rs. 61686.37 crore in 2007-08) constituting 26.32 per cent of the gross premium underwritten ( 30.64 per cent in 2007-08). The benefits paid by the private insurers were Rs.5864.97 crore (Rs.5136.05 crore in 2007-08), which showed an increase of 14.19 per cent constituting 9.11 per cent of the premium underwritten (9.96 per cent in 2007-08). LIC paid benefits of Rs. 52478.14 crore in 2008-09, constituting 33.36 per cent of the premium underwritten (Rs. 56550.33 crore in 2007-08; 37.75 per cent of the total premium underwritten). The benefits paid by the life insurers net of re-insurance was Rs. 58324.03 crore (Rs.61726.64 crore in 2007-08). There has been a significant decrease in the benefits paid on account of surrenders/withdrawals which stood at Rs.13869.56 crore as against Rs. 21677.25 crore in 2007-08. It is expected that with the stipulation of minimum lock-in period of three years for ULIP products, surrenders as a per cent of premium underwritten would come down.

## Investment income

As the operations of the life insurers stabilize, their investment base gets strengthened, resulting in investment income forming a larger proportion of their total income. In the case of LIC, the investment income including capital gains was lower at Rs. 43122.17 crore in 2008-09 compared to Rs.56672.91 crore in 2007-08. As a percentage of total income, it declined by 23.91 per cent in 2008-09 from an increase of 37.78 per cent in 2007-08. As against this, the share of investment income to the total income for the private life insurers declined by 336.81 per cent in 2008-09 (as against an increase of 23.37 per cent in 2007-08). Companies have also reported an improvement in the yields on their investments. The industry is still in the process of stabilizing and despite additional contributions by way of share capital, it would require time to reach the consolidation stage.

## Profits of life insurers

Life insurance industry is capital intensive, and insurers are required to inject capital at frequent intervals to achieve growth in premium income. Given the high rate of commissions payable in the first year, expenses towards setting up operations, training costs for developing the agency force, creating a niche market for its products, achieving reasonable levels of persistency, providing for policy liabilities, and maintaining the solvency margin, would be difficult for the insurers to earn profits in the initial seven to ten years of their operations.

At the end of March 2009, the life insurance industry reported a total loss of Rs. 4878.49 crore. It is 42.95 per cent higher than the previous year's total loss of Rs. 3412.81 crore. Out of twenty-two life insures, only four have reported profits. They are, LIC, Kotak Mahindra, Met Life and Shriram. Life Insurance Corporation of India has reported an increased profit of Rs. 957.35 crore as compared to the previous year profit of Rs. 844.63 crore. Kotak Mahindra, for the first
time, has reported a net profit of Rs. 14.34 crore. During the previous year, the company had incurred a loss of Rs. 71.87 crore. Met Life has reported a net profit of Rs. 14.52 crore and Shriram reported a net profit of Rs.8.11 crore.

SBI Life, which was the first private life insurer to report profit and has been making profits for the past three years, has reported a net loss of Rs.26.31 crore during 2008-09. ICICI Prudential, the largest private sector life insurer, reported losses for the eighth consecutive years. The company which reported a loss of Rs.1395.06 crore in 2007-08 has recorded a loss of Rs. 779.70 crore during 2008-09. During the year under review, the net losses of 12 companies have gone up as compared to the previous year. Four new life insurance companies came into existence during 2008-09. Among them, except Aegon Religare, other companies viz., Canara HSBC, DLF Pramerica and Star Union Dai-ichi have reported losses.

## Returns to Shareholders

Of the surplus generated by LIC of India, the company has paid a dividend of Rs.929.12 crore to the Government in 2008-09 as against Rs. 829.59 crore paid in 2007-08. No private insurer has paid any dividend.

## Retention Ratio

LIC traditionally re-insures a small component of its business. During 2008-09, Rs. 100.91 crore was ceded as re-insurance premium (Rs. 87.95 crore in 2007-08). Similarly, in the case of private insurers, a small component of the business was reinsured, with group business forming the major component of the reinsurance cessions. The private insurers together ceded Rs.325.18 crore (Rs.231.23 crore in 2007-08) as premium towards re-insurance. It may be interesting to view this in the context of the fact that the risks pertaining to the investment component of the unit linked insurance products are borne by the policyholders and a significant component of the new business premium underwritten by the industry in 2008-09 was towards unit linked products. However, with the new unit linked guidelines coming in force with effect from $1^{\text {st }}$ July, 2006, stipulating a minimum sum assured in respect of unit linked products, the re-insurance parameters may also undergo some change. (Statement-4)

## Analysis of Death Claims

## Individual Policies

The life insurance companies have settled 6.05 lakh claims on individual policies, with a total payout of Rs. 4798.22 crore. The number of claims repudiated was 12781 for an amount of Rs. 179.59 crore. The number of claims pending at the year end was 16915 and the amount involved was Rs. 242.84 crore. Of these claims, 2574 were pending for more than one year and 2875 claims were pending for more than 6 months but less than one year. (Statement 58)

TABLE 14
INDIVIDUAL DEATH CLAIMS - 2008-09
(In per cent of policies)

| Life Insurer | Total Claims | Claims paid | Claims repudiated | Claims written back | Claims pending at end of year | Claims pending - duration wise (Policies) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | < 3 mths | 6 mths | 6-<1 yr | > 1 yr |
| Private | 100.00 | 82.26 | 9.97 | 0.02 | 7.75 | 68.72 | 14.07 | 9.04 | 8.18 |
| LIC | 100.00 | 95.48 | 1.33 | 0.98 | 2.21 | 41.76 | 21.63 | 19.33 | 17.28 |
| Total | 100.00 | 94.46 | 2.00 | 0.90 | 2.64 | 47.87 | 19.91 | 17.00 | 15.22 |

The claim settlement ratio of LIC was better than that of the private life insurers. While LIC settled 95.48 per cent of claims intimated to them during the year, the private life insurers settled 82.26 per cent of their claims. The percentage of repudiations for LIC was quite low at 1.33 per cent as against 9.97 per cent for the private life insurers. (Statement 58)

## Group Policies

A total of 260507 group claims were settled in the year out of 261906 claims intimated to the life insurers. Of these, the number of claims repudiated in the year was 1412, which was 0.53 per cent of the claims intimated.

## TABLE 15 <br> GROUP DEATH CLAIMS (2008-09)

(In per cent of lives covered)

| Life Insurer | Total Claims | Claims paid | Claims repudiated | Claims written back | Claims pending at end of year | Claims pending - duration wise (Lives) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | < 3 mths | mths | 6-<1 yr | > 1 yr |
| Private | 100.00 | 92.51 | 3.39 | 0.17 | 3.93 | 60.26 | 9.98 | 16.08 | 13.68 |
| LIC | 100.00 | 99.76 | 0.01 | 0.00 | 0.24 | 78.29 | 13.71 | 6.48 | 1.52 |
| Total | 100.00 | 98.63 | 0.53 | 0.03 | 0.81 | 64.66 | 10.89 | 13.73 | 10.71 |

The life insurers have settled 98.63 per cent of the total claims payable while 0.81 per cent remained pending for settlement or otherwise at the end of March 2009. While LIC has settled 99.76 per cent of group death claims, private insurers settled 92.51 per cent. (Statement 64)

## (II) Non-Life Insurance

As on March 31, 2009 there are 21 general insurance companies which have been granted registration for doing non-life insurance business in the country. Of these, six are in public sector and the rest in private sector. In the public sector, two are specialized insurance companies; one for credit insurance (ECGC) and another for Agriculture (AIC). Out of the 15 private sector companies, 3 have been granted licence during 2008-09. The performance of these two specialised insurance companies is reviewed separately in the Annual Report. As such, the analysis in this section confines to four public sector companies and 13 private insurance companies. Similarly, the performance of the two standalone health insurance companies has been covered under a separate subsection.

## Paid-up Capital

The total paid-up capital of general insurers as on March 31, 2008 was Rs. 4090.85 crore. During 200809 , the general insurers have added Rs. 739.05 crore
(all in the private sector) to their capital. The paid-up capital of the public sector companies remained unchanged in 2008-09.

TABLE 16
PAID-UP CAPITAL: NON-LIFE INSURERS AND RE-INSURER
(Rs. Crore)

| Insurer | As on <br> March 31, <br>  <br> 2008 | Additions during <br> the year <br> $2008-09$ | As on <br> March 31, <br> 2009 |
| :--- | :---: | :---: | ---: |
|  | Non -Life |  |  |

This addition includes the additional equity capital brought in by the two health insurers (Rs. 0.70 crore by Star Health and Rs. 6.82 crore by Apollo DKV). (Statement 35)

## Policies Issued

The total number of policies issued by the general insurers in 2008-09 was 670.60 lakh as against 572.50 lakh in 2007-08 an increase of 17.13 per cent over 2007-08. However, the rate of growth was lower than the growth in 2007-08 which was 22.69 per cent. This is because of the lower increase in new policies issued by the private insurers. The private insurers could sell 17.21 per cent more policies in 2008-09, as against 47.36 per cent in 2007-08. In contrast, the number of policies issued by the public insurers increased by 17.09 per cent as against 13.47 per cent in the previous year.

TABLE 17
POLICIES ISSUED : NON-LIFE INSURERS

| Insurer | $2007-08$ | $\mathbf{2 0 0 8 - 0 9}$ |
| :--- | ---: | ---: |
| Public Sector | 38547040 | 45137181 |
|  | $(13.47)$ | $(17.09)$ |
| Private Sector | 18703219 | 21922906 |
|  | $(47.36)$ | $(17.21)$ |
| Total | 57250259 | $\mathbf{6 7 0 6 0 0 8 7}$ |
|  | $(22.69)$ | $(17.13)$ |

Note: Figure in brackets indicates the growth (in per cent) over previous year

## Premium

The general insurance industry underwrote a total premium of Rs. 30351.84 crore in 2008-09 as against Rs.27823.74 crore in 2007-08, registering a growth of 9.09 per cent as against an increase of 11.72 per cent recorded in the previous year. The public sector insurers exhibited a better growth in 2008-09, at 7.12 per cent; more than twice of previous years' growth rate of 3.52 per cent. In contrast, the private general insurers could register a growth of 12.09 per cent but witnessed retardation in growth from 27.12 per cent of 2007-08.

TABLE 18
PREMIUM UNDERWRITTEN BY NON-LIFE INSURERS (WITHIN INDIA)
(Rs. Crore)

| Insurer | $2007-08$ | $2008-09$ |
| :--- | ---: | ---: |
| Public | 16831.85 | 18030.75 |
|  | $(3.52)$ | $(7.12)$ |
| Private | 10991.89 | 12321.09 |
|  | $(27.12)$ | $(12.09)$ |
| Total | 27823.74 | 30351.84 |
|  | $(11.72)$ | $(9.09)$ |

Note: Figure in brackets indicates growth in per cent

The premium underwritten by private sector insurers in 2008-09 was Rs. 12321.09 crore as against Rs. 10991.89 crore in 2007-08. ICICI Lombard continued to be the largest private general insurance company, which accounted for a market share of 11.21 per cent, which declined marginally from 11.89 per cent of the previous year. Bajaj Allianz, the second largest company underwrote a total premium of Rs. 2619.29 crore, and increased its market share from 8.55 per cent in 2007-08 to 8.63 per cent in the year under review. The market share of Reliance declined to 6.31 per cent in 2008-09 from 7.00 per cent in 200708. The two new private insurers, viz., Bharti Axa and Shriram earned premium income of Rs. 28.50 crore and Rs.113.76 crore respectively in their first year of operation.

In the case of public sector general insurers, all the four companies expanded their business with an increase in their respective premium collections. The market share of these companies, except for United, however, declined from their previous year levels. United India underwrote a premium of Rs.4277.77 crore in 2008-09 as against Rs.3739.56 crore in the previous year, which led to its market share to 14.09 per cent from 13.44 per cent in 2007-08. (Statement 29, 30)

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## TABLE 19 <br> GROSS DIRECT PREMIUM INCOME IN INDIA

| Company | TOTAL (Rs. Crore) |  | Market Share <br> (In per cent) |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2007-08 | 2008-09 | 2007-08 | 2008-09 |
| National | 4007.23 | 4279.90 | 14.40 | 14.10 |
| New India | 5276.92 | 5508.83 | 18.97 | 18.15 |
| Oriental | 3808.14 | 3964.25 | 13.69 | 13.06 |
| United | 3739.56 | 4277.77 | 13.44 | 14.09 |
| Sub-Total | 16831.85 | 18030.75 | 60.49 | 59.41 |
| Royal Sundaram | 694.41 | 803.36 | 2.50 | 2.65 |
| Reliance | 1946.42 | 1914.88 | 7.00 | 6.31 |
| Iffco-Tokio | 1128.15 | 1374.06 | 4.05 | 4.53 |
| Tata AIG | 782.64 | 823.92 | 2.81 | 2.71 |
| ICICI Lombard | 3307.12 | 3402.04 | 11.89 | 11.21 |
| Bajaj Allianz | 2379.92 | 2619.29 | 8.55 | 8.63 |
| Cholamandalam | 522.34 | 685.44 | 1.88 | 2.26 |
| HDFC Ergo | 220.60 | 339.21 | 0.79 | 1.12 |
| Future Generali | i 9.81 | 186.49 | 0.04 | 0.61 |
| Universal Sompo | 0.48 | 30.14 | 0.00 | 0.10 |
| Shriram | - | 113.76 | - | 0.37 |
| Bharti Axa | - | 28.50 | - | 0.09 |
| Raheja QBE | - | - | - | - |
| Sub-Total | 10991.89 | 12321.09 | 39.51 | 40.59 |
| Grand Total | 27823.74 | 30351.84 | 100.00 | 100.00 |

The Motor business continued to be the largest general insurance segment, although its share in the total non-life premium declined marginally in 2008-09 to 43.94 per cent from 45.59 per cent in 2007-08.

TABLE 20
PREMIUM (WITHIN INDIA) UNDERWRITTEN BY NON-LIFE INSURERS - SEGMENT-WISE
(Rs. Crore)

| Segment | $\mathbf{2 0 0 7 - 0 8}$ | $\mathbf{2 0 0 8 - 0 9}$ |
| :--- | ---: | ---: |
| Fire | 3459 | 3383 |
|  | $(12.43)$ | $(11.14)$ |
| Marine | 1799 | 1957 |
|  | $(6.47)$ | $(6.45)$ |
| Motor | 12685 | 13336 |
|  | $(45.59)$ | $(43.94)$ |
| Health | 4894 | 6088 |
|  | $(17.59)$ | $(20.06)$ |
| Others | 4986 | 5588 |
|  | $(17.92)$ | $(18.41)$ |
| Total Premium | 27824 | $\mathbf{3 0 3 5 2}$ |
|  | $\mathbf{( 1 0 0 )}$ | $(100)$ |

Note : Figure in brackets indicates market share (in percent)

The premium collection in Health surged further to Rs. 6088 crore in 2008-09 from Rs. 4894 crore of 200708 , registering a growth of 24.40 per cent. This led to an increase in its share to the total premium to 20.06 per cent in 2008-09 from 17.59 per cent in 2007-08 and 13.33 per cent in 2006-07. The growth in the health segment was higher than the average general industry growth.

The Fire segment witnessed a decline in premium collection in absolute terms as well as in terms of its market share in 2008-09 from the previous year. Under Fire insurance, the total premium underwritten in 200809 was Rs. 3383 crore (Rs. 3459 crore in 2007-08), resulting into a fall in its market share to 11.14 per cent from 12.43 per cent in 2007-08.

Note: ' - ' indicates not in operation

## Box Item 1

## JOINT INITIATIVES IN HEALTH INSURANCE WITH MULTI-STAKEHOLDER GROUPS UNDER CII AND FICCI

IRDA continues to encourage joint initiatives by multiple stakeholders for collaborative action on the multitude of issues and concerns in the health insurance industry, with an aim to ensure orderly growth as also to address challenges of ensuring accessibility, affordability and efficiency.

IRDA closely supported the activities of working groups formed by FICCI and CII on specific areas of health insurance. Each of these multi-stakeholder groups addressed a critical issue of the overall approach so as to ensure uniform and steady development of the health insurance segment in the country. IRDA is a common thread across these working groups to ensure smooth coordination among the activities of the groups and also to ascertain that there is no duplication of efforts across the industry's various initiatives. Both the industry chambers have recently completed their assigned tasks and have disseminated their reports. The feedback on these is very encouraging.

The FICCI report on Health Insurance released in July 2009 includes Standard Treatment Guidelines for 21 common causes of hospitalization. These guidelines were developed by eminent clinical experts \& other professionals, forming part of the FICCI working group on health insurance, and is the first ever joint insuranceprovider effort in India for this purpose. Similarly, the standard nomenclatures and definitions of 11 Critical Illnesses which have been worked upon by another FICCI group will not only enhance the customer's understanding of these terms but also ensure easier comparison of insurance product available in the market. Such standard of definitions bring the Indian industry at the forefront because only a handful of health insurance markets worldwide have worked on such important issues. The third is the FICCI report, on standardizing the list of non-medical expenses which is believed to smoothen the interaction between the patients, hospitals, TPAs and insurers by minimizing the ambiguities on 'what is payable' under health insurance policies.

More recently, in Aug 2009, the CII working groups have also disseminated their recommendations. One of the CII groups has deliberated on standardization of formats of important documents in the health insurance system and has designed and finalized the IT-enabled standard formats for pre-authorization and claim forms, which are intended to be used by all players in the industry. These forms will soon be implemented across TPAs and insurers. This CII working group has also finalized and released a glossary of 20 standard definitions of commonly used terms in health insurance. A prototype of customer information sheet to be attached with all health insurance policies, mandated by the Authority in May 2009, has also emerged from the deliberation of this CII group. The second CII working group developed a Health Insurance Buyer's Guide designed to provide information to prospective buyers of health insurance products. It familiarizes potential buyers with key concepts and practices of health insurance and discusses various product options to the buyer, the purchase process and acquaints prospective buyer with claims and renewal processes. Written in simple English, it can be
adapted to regional languages and does not require any prior knowledge of insurance. Another CII working group has developed concept papers on a Unique Hospital ID to be implemented by the IRDA data repository, and identified data elements which could be collected from each hospital networked in the insurance system. The group also worked out a Data Security Checklist for the stakeholders.

## IRDA CIRCULARS ON RENEWABILITY OF HEALTH INSURANCE AND HEALTH INSURANCE FOR SENIOR CITIZENS

IRDA has been actively engaging with the insurance industry in measures to boost the confidence of policyholders in the health insurance system. Two landmark circulars were issued by IRDA to general insurance companies; one on Renewability of Health insurance policies and second on Health Insurance For Senior Citizens. These circulars have been issued after several rounds of discussions with the insurers.

The Renewability of Health insurance policies circular issued on $31^{\text {st }}$ March 2009 advises non-life insurers not to generally decline renewals except for certain specified reasons, and certainly not on the grounds of any insured having made a claim on his policy in the previous year. The circular emphasizes on disclosures of renewal terms upfront and promoting transparency and fair treatment for policyholders. The circular also provides for disclosure about the mechanism for continuity of coverage being offered by the insurer to the individual members covered under group insurance schemes.

Detailed instructions on Health Insurance for Senior Citizens stipulate that all health insurance products filed on or after 1st July, 2009 must allow entry upto 65 years of age, and also to make adequate dissemination of product information on websites. The circular also mandate upfront disclosure of premium applicable to senior citizens and not to deny cover to elderly people on arbitrary grounds. The instructions also include an option for the choice of change of TPA at renewal, and encourages the industry to share data on fraudulent entities in the health insurance system to control fraud in the system.

To bring uniformity in the manner of determining age for calculating health insurance premium, a circular was earlier issued in July 2008. All general insurance companies are required to calculate premium based on the completed age of the prospect as on the date of commencement of insurance.

The Authority has also issued a circular on Free Look Period in Health Insurance Policies whereby for all health insurance policies which have a duration of three years or more, the insured has a period of 15 days from the date of receipt of the documents on the first inception of his policy, to review the terms and conditions of the policy. Where the policyholder disagrees to any of the policy terms, he has an option to return the policy stating the reasons for his objection and he is entitled to a refund of the premium paid after deduction of the specified expenses.

## Premium Underwritten Outside India

The public sector general insurers (except for United India) have also been underwriting premiums outside India. The United India had ceased its operations outside India in 2003-04. The total premium underwritten outside the country by the three insurers stood at Rs.1076.54 crore in 2008-09 as against Rs. 981.36 crore in 2007-08 recording a growth of 9.70 per cent, which was negative ( -4.22 per cent) in the previous year. Measured in terms of the total premium underwritten by the public insurers, 5.63 per cent of the business accounted for premium underwritten outside India. The same was 5.51 per cent in 200708.

TABLE 21
RATIO OF OUTSIDE INDIA PREMIUM TO TOTAL PREMIUM
(In per cent)

| Insurer | 2007-08 | 2008-09 |
| :--- | ---: | ---: |
| National | 0.37 | 0.37 |
| New India | 14.22 | 14.67 |
| Oriental | 2.36 | 2.79 |
| United India | -- | -- |

New India continued to be the largest public sector general insurer for underwriting premium outside India. Premium underwritten outside India by the company constituted for 14.67 per cent ( 14.22 per cent in 200708) of the total premium underwritten by the company in 2008-09. In case of Oriental, the contribution of outside premium to the total premium worked out to be 2.79 per cent in 2008-09, marginally higher than 2.36 per cent in 2007-08. The National Insurance continued to have a small component of overseas business with 0.37 per cent in 2008-09 at the same level as in 2007-08.

TABLE 22

## GROSS DIRECT PREMIUM FROM BUSINESS OUTSIDE INDIA : NON-LIFE INSURERS

|  |  | (Rs.Crore) |
| :--- | ---: | ---: |
| Insurer | $\mathbf{2 0 0 7 - 0 8}$ | $\mathbf{2 0 0 8 - 0 9}$ |
| National | 14.74 | 15.95 |
|  | $(16.05)$ | $(8.21)$ |
| New India | 874.55 | 946.95 |
|  | $(-4.90)$ | $(8.28)$ |
| Oriental | 92.07 | 113.64 |
|  | $(-0.20)$ | $(23.43)$ |
| United | - | - |
| Total | $\mathbf{9 8 1 . 3 6}$ | $\mathbf{1 0 7 6 . 5 4}$ |
|  | $(-4.22)$ | $(9.70)$ |

Note : Figure in brackets indicates growth over the previous year

Of the total premium of Rs. 1076.54 crore written outside India in 2008-09, New India underwrote a higher premium of Rs.946.95 crore (2007-08: Rs 874.55 crore), although its market share in the total outside premium of public general insurers declined to 87.96 per cent from 89.12 per cent in 2007-08. The National underwrote a premium of Rs. 15.95 crore (2007-08: Rs. 14.74 crore). The outside premium of Oriental Insurance stood at Rs. 113.64 crore compared to previous year's Rs. 92.07 crore recording a highest growth ( 23.43 per cent) amongst all companies.

## Underwriting Experience

The underwriting losses of the general insurance companies during 2008-09 increased to Rs.5326.11 crore from Rs. 3899.49 crore in the previous year. However, there appeared to be a slowdown in the growth of underwriting losses in 2008-09 which stood at 36.58 per cent (2007-08: 52.47 per cent). The slowdown in growth rate was observed in the case of all public insurers. In contrast, the private non-life insurers continued to witness high growth in underwriting losses, which increased to 83.54 per cent (2007-08: 62.77 per cent). (Statement 30, 31)

TABLE 23
UNDERWRITING LOSSES : NON-LIFE INSURERS
(Rs. Crore)

| Insurer | 2007-08 | $\mathbf{2 0 0 8 - 0 9}$ |
| :--- | ---: | ---: |
| Public Sector | 3300.59 | 4226.90 |
|  | $(34.66)$ | $(28.06)$ |
| Private Sector | 598.90 | 1099.21 |
|  | $(62.77)$ | $(83.54)$ |
| Total | $\mathbf{3 8 9 9 . 4 9}$ | 5326.11 |
|  | $\mathbf{( 5 2 . 4 7 )}$ | $\mathbf{( 3 6 . 5 8 )}$ |

Note: Figure in brackets indicates growth over the previous year in per cent.

## Expenses of Non-Life Insurers

Commission expenses and operating expenses constitute major part of the total expenses. The operating expenses of general insurance companies stood at Rs. 7367.09 crore in 2008-09 as against Rs.6137.04 crore in 2007-08, registering a growth of 20.04 per cent. This growth in the operating expenses was some what lower for public insurers (19.01 per cent) than for private insurers ( 21.57 per cent).

TABLE 24
OPERATING EXPENSES: NON-LIFE INSURERS
(Rs. Crore)

| Insurer | $\mathbf{2 0 0 7 - 0 8}$ | $\mathbf{2 0 0 8 - 0 9}$ |
| :--- | :--- | :--- |
| Public Sector | 3652.96 | 4347.21 |
| Private Sector | 2484.08 | 3019.88 |
| Total | $\mathbf{6 1 3 7 . 0 4}$ | $\mathbf{7 3 6 7 . 0 9}$ |

Note : Public sector does not include ECGC, AIC AND GIC
The commission expense of public and private general insurers stood at Rs. 1519.54 crore and Rs.682.79 crore respectively, amounting to a total commission expense of Rs. 2353.65 crore. The commission expenses continued to be the highest in the Motor segment, which stood for Rs. 788.10 crore, comprising of Rs. 528.41 crore under public sector and Rs.259.69 crore under private sector companies. In the case of private insurers, commission expenses reduced, whereas for public insurers they have increased.

TABLE 25 COMMISSION EXPENSES
(Rs. Crore)

| Total | Private Sector |  | Public Sector |  |
| :--- | ---: | ---: | ---: | ---: |
| Segment | $2007-08$ | $2008-09$ | $2007-08$ | 2008-09 |
| Fire | 80.97 | 59.79 | 199.54 | 204.81 |
| Marine | 37.4 | 42.28 | 118.15 | 120.66 |
| Motor | 234.99 | 259.69 | 503.33 | 528.41 |
| Health | 133.79 | 170.79 | 359.18 | 418.7 |
| Others | 150.24 | 150.24 | 339.34 | 398.28 |
| Total | 637.39 | 682.79 | 1519.54 | 1670.86 |

## Investment Income

The investment income for all non-life insurers have come down from Rs.6983.56 crore during 2007-08 to Rs. 5890.98 crore in 2008-09. While private sector insurers have increased their investment income, the investment income of public sector companies declined during 2008-09. The investment income of public sector insurers declined from Rs. 6241.51 crore in 2007-08 to Rs. 4799.78 crore during 2008-09, a decline of 23.10 per cent.

TABLE 26 INVESTMENT INCOME
(Rs. Crore)

| Insurer | $\mathbf{2 0 0 7 - 0 8}$ | $\mathbf{2 0 0 8} \mathbf{- 0 9}$ |
| :--- | ---: | ---: |
| Public sector | 6241.51 | 4799.78 |
|  | $(7.91)$ | $(-23.10)$ |
| Private sector | 742.05 | 1091.2 |
|  | $(78.79)$ | $(47.05)$ |
| Total | 6983.56 | 5890.98 |
|  | $(12.65)$ | $(-15.65)$ |

Note: Figure in brackets indicates the growth rate (in per cent) of the respective sector over the previous year.

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On the other hand, all private insurers have reported increases in their investment income and their total investment income has gone up to Rs. 1091.20 crore during 2008-09 from Rs.742.05 crore in 2007-08; an increase of 47.05 per cent. (Statement $31 \& 32$ )

## Incurred Claims Ratio

The net incurred claims of the non-life insurers stood at Rs.19702.57 crore in 2008-09 (2007-08: Rs. 16371.12 crore), registering a slower growth of 20.34 per cent, as against 25.41 per cent in 2007-08. However, the industry level incurred claims ratio rose marginally in 2008-09, as the net incurred claims grew at a higher rate than the rate of growth in net premium. The incurred claims of public and private sector insurers rose by 12.48 per cent and 42.82 per cent respectively in 2008-09. (Statement 33, 34)

TABLE 27
NET INCURRED CLAIMS OF NON-LIFE INSURERS
(Rs. Crore)

| Insurer | $\mathbf{2 0 0 7 - 0 8}$ | $\mathbf{2 0 0 8 - 0 9}$ |
| :--- | ---: | ---: |
| Public Sector | 12124.81 | 13637.79 |
|  | $(15.05)$ | $(12.48)$ |
| Private Sector | 4246.31 | 6064.78 |
|  | $(69.66)$ | $(42.82)$ |
| Total | $\mathbf{1 6 3 7 1 . 1 2}$ | $\mathbf{1 9 7 0 2 . 5 7}$ |
|  | $\mathbf{( 2 5 . 4 1 )}$ | $\mathbf{( 2 0 . 3 4 )}$ |

Note: Figure in brackets indicates the growth rate (in per cent).

The incurred claims ratio (net incurred claims to net premium) of the general insurance industry increased marginally to 86.30 per cent in 2008-09 from 84.88 per cent in 2007-08. The increase was reflected in both public and private insurers. Segment wise, the ratio surged for Fire and Marine but declined for Motor and Health business. The health segment continued to improve, in terms of consistent fall in the ratio, which stood at 105.95 per cent in 2008-09, as against 107.00 per cent in 2007-08 and 141.02 per cent in 2006-07. However, for the public insurers, this ratio increased to 116.60 per cent from 112.36 per cent in 2007-08.

On the other hand, for private insurers this ratio increased to 76.84 per cent in 2008-09 from 72.21 per cent in 2007-08. This was attributed to the rise in the incurred claims ratio for all segments, except for health insurance. The ratio for health declined to 85.33 per cent in 2008-09 (2007-08: 94.84 per cent). For the private insurers, the Fire segment showed a higher rise to 74.97 per cent in 2008-09 from 50.69 per cent in 2007-08.

In the case of public general insurers, the incurred claims ratio deteriorated in all segments, except Motor. Motor, being the largest segment, showed improvement and stood at 98.90 per cent in 2008-09 (2007-08: 104.76 per cent).

TABLE 28
INCURRED CLAIMS RATIO
(In Per cent)

| Segment | Private Sector |  | Public Sector |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 | 2008-09 |
| Fire | 72.28 | 75.86 | 50.69 | 74.97 | 68.69 | 75.72 |
| Marine | 82.68 | 101.05 | 100.32 | 109.02 | 86.68 | 102.90 |
| Motor | 104.76 | 98.90 | 71.95 | 75.64 | 92.31 | 88.84 |
| Health | 112.36 | 116.60 | 94.84 | 85.33 | 107.00 | 105.95 |
| Others | 54.13 | 52.69 | 46.03 | 59.11 | 52.51 | 54.15 |
| Total | 90.43 | 91.30 | 72.23 | 76.84 | 84.88 | 86.30 |

## Net Profits

During 2008-09, the four public sector companies made a net profit of Rs. 426.81 crore. The net profits of these companies have come down by 80.65 per cent as compared to the previous year profit of Rs.2205.48 crore. Two companies have reported losses. Oriental insurance reported a net loss of Rs.52.66 crore, as against a profit of Rs.9.30 crore during the previous year. National insurance incurred a loss of Rs.149.21 crore though the same company reported a net profit of Rs. 163.43 crore in the preceding year.

The four public sector companies have incurred an underwriting loss of Rs.1190.61 crore in 2008-09 as compared to the underwriting profit of Rs. 655.07 crore reported during the previous year. Except for United India, all other public sector companies have reported under-writing losses. The total losses of public sector companies have been minimized mainly on account of higher investment income.

The total losses of the twelve private insurers during 2008-09 were Rs.104.04 crore. In the previous year, they made a total profit of Rs. 43.84 crore. The underwriting losses of private insurers have gone up from Rs.94.00 crore in 2007-08 to Rs. 340.98 crore during 2008-09. Increase in investment income could not compensate the much larger increase in the underwriting losses, resulting in net losses. During 200809, Reliance, HDFC Ergo, Future Generali, Universal Sompo, and newly established insurers such as Shriram and Bharti AXA have reported losses.

## Returns to Shareholders

The four public sector general insurance companies in 2008-09 together paid Rs. 141.00 crore, as dividends significantly lower than Rs. 449.49 crore in 2007-08 to the exchequer.

TABLE 29
DIVIDENDS PAID : NON-LIFE INSURERS
(Rs. Crore)

| Insurer | 2007-08 | $\mathbf{2 0 0 8} \mathbf{- 0 9}$ |
| :--- | :---: | ---: |
|  | Non-Life |  |
| Public sector | 449.49 | 141.00 |
| Private Sector | 59.12 | 0.00 |
| Specialized Institution |  |  |
| ECGC | 178.57 |  |
| AIC | 20.00 | 196.83 |
|  | Re-insurer |  |
| GIC | 197.80 | 279.50 |
| Total | $\mathbf{9 0 4 . 9 7}$ | $\mathbf{6 3 7 . 3 3}$ |

Amongst the private sector insurers, no company declared dividends in 2008-09. The AIC declared a dividend of Rs. 20 crore in 2008-09 same as in the previous year. ECGC paid Rs.196.83 crore in 200809 as against Rs. 178.57 crore in 2007-08. Similarly, GIC paid a much higher dividend of Rs. 279.50 crore than Rs.197.80 crore paid in 2007-08.

## Star Health and Allied Insurance Co. Ltd.

Star Health, being the first company to receive certificate of registration in 2006-07 to carry on general insurance business exclusively to underwrite health, personal accident and travel insurance segments, continued to grow and expand its business significantly in its third year of business in 2008-09. On net basis, the insurer earned net premiums to the tune of Rs. 301.45 crore as against Rs. 88.23 crore in the previous year. However, the net profit of the company declined marginally to Rs.1.24 crore from net profit of Rs.1.28 crore in the previous year on account of higher expenses.

## Apollo DKV Health Insurance Co. Ltd.

Apollo DKV, which is the second company to receive certification to carry on general insurance business exclusively in the health, personal Accident and travel insurance segment, also grew significantly in its second year of business in 2008-09. The company underwrote a gross direct premium in 2008-09 to the
tune of Rs. 45.99 crore, 15 times more than its gross premium in its first year of business of 2007-08. The net premium underwritten by the company stood at Rs.21.64 crore in 2008-09 as against Rs. 0.28 crore. The insurer reported underwriting losses of Rs.78.09 crore (2007-08: Rs. 31.97 crore), and incurred net loss of Rs. 72.18 crore in 2008-09 against Rs. 28.34 crore in 2007-08.

## General Insurance Corporation

GIC is the national re-insurer, providing re-insurance to the direct general insurance companies in India. The Corporation's re-insurance programme has been designed to meet the objectives of optimizing the retention within the country, ensuring adequate coverage for exposure and developing adequate capacities within the domestic market. It is also the manager of the Third Party Motor Pool. GIC receives statutory cession on each and every policy issued by domestic insurers subject to certain limits and leads domestic companies' treaty programmes and facultative programmes.

The total net premium written by GIC during 2008-09 was lower at Rs. 7402.33 crore as compared to Rs. 8311.14 crore in 2007-08, while its net earned premium (the net premium after adjustments for Reserve for Unexpired Risks) during 2008-09 increased to Rs. 7806.17 crore from Rs. 7228.96 crore in 2007-08, recording a growth of 7.98 per cent. Although, the growth appeared to be lower than previous year's growth of 37.33 per cent, profit before tax stood at Rs. 1811.59 crore in 2008-09 as against Rs. 1067.30 crore in the previous year and profit after tax worked out to Rs.1407.20 crore in 2008-09 (200708: Rs. 992.78 crore). The net incurred claims of the company rose marginally to Rs.6217.14 crore in 200809 from Rs. 6011.50 crore in 2007-08, resulting in a growth of 3.42 per cent, much lower than its previous year's growth of 65.94 per cent. (Statements 19, 20,21)

## C Research and Development Department

As data is paramount for taking policy decisions, the Research and Development (R\&D) department has been concentrating on the improvements in data collection as well as devising crosschecks for data validation. For capturing the trends in the various
operations of the insurers, the R\&D has brought out a Handbook on Indian Insurance Statistics 2007-08, putting at one place the time series data on various financial variables submitted by the insurance companies as a compliance of the regulations. Besides covering the financial data, data on the list of insurance companies, number of life insurance offices - company-wise and international comparison of insurance density and penetration were also included in the Handbook. The Handbook was widely circulated among all the stakeholders and to academic institutions besides hosting on the Authority's website www.irdaindia.org. As a sequel, the department is attempting a glossary of terms used in the Handbook for helping the users in properly interpreting the statistics published in the Handbook. It is the endeavour of the R\&D to update the Handbook with latest data besides covering other important aspects relevant for insurance business which were not covered in the earlier addition. The Handbook has been widely appreciated for its coverage as it is the only source for insurance statistics.

The data centre which was hitherto operating from TAC Mumbai has been shifted to IRDA Hyderabad. The data centre has been functioning normally and has released the tabulations for motor for 2007-08 and is in the process of disseminating the health statistics for 2008-09. The R\&D has helped in fine tuning and making changes in the data formats prescribed for the insurers. As suggested by the Working Group on Data Standards, the data formats were sent to the Life Insurance Council for their comments and suggestions which have since been received are being incorporated in the revised data formats. For obtaining complete and credible information on health statistics, insurance companies are also directed to submit the data to the data center.

As a part of research activity, R\&D has prepared a research paper based on the data hosted on the IRDA/ TAC website, on health insurance statistics and presented the same at the Indian Econometric Society Conference held at Hyderabad. The DG, R\&D chaired the Data and Technology Standards sub-group set up by the IRDA/CII. The recommendations were presented at the recently held CII conference. The Group suggested certain minimum technology standards for TPAs and also prepared a hospital master 'based on networked hospitals received in the data centre.

## D. Review

## i. Protection of interests of policyholders

In the early part of 2009, a Seminar on Consumer Protection and Education was conducted by IRDA at Hyderabad wherein some path breaking decisions were announced. One such decision was to introduce an integrated grievances software, which will allow IRDA to have access to complaints across the industry and also enable them to monitor the disposal of grievances. IRDA has undertaken new initiatives in regard to insurance awareness campaign, consumer education etc. All insurers were advised to file with IRDA the grievance redressal policy adopted by them. Redressal policy adopted by different companies was published by IRDA as a separate volume. These initiatives are making steady progress and are expected to take shape within a reasonable timeframe. Insurers are also advised to provide details of different grievance channels as well details of the Insurance Ombudsman, wherever applicable, in the policy document itself. These will be examined when products are filed with IRDA under the File and Use procedure.

## ii. Maintenance of solvency margins of Insurers

Every insurer is required to maintain a Required Solvency Margin as per Section 64VA of the Insurance Act 1938. Every insurer shall maintain an excess of the value of assets over the amount of liabilities of not less than an amount prescribed by the IRDA, which is referred to as a Required Solvency Margin. The IRDA (Assets, Liabilities and Solvency Margin of Insurers) Regulations, 2000 describe in detail the method of computation of the Required Solvency Margin.

In the case of Life Insurers, the Required Solvency Margin is the higher of an amount of Rs. 50 crore (Rs. 100 crore in the case of Re-insurers) or a sum which is based on a formula given in the Act / Regulation.

In the case of General Insurers, the Required Solvency Margin shall be the maximum of the following amounts:

1. fifty crore of rupees (one hundred crore of rupees in the case of Re-insurer) ; or
2. a sum equivalent to twenty per cent of net premium income; or
3. a sum equivalent to thirty per cent of net incurred claims, subject to credit for re-insurance in computing net premiums and net incurred claims being actual but a percentage, determined by the regulations, not exceeding fifty per cent.

IRDA has set a working Solvency Margin Ratio (Ratio of Actual Solvency Margin to the Required Solvency Margin) of 1.5 for all insurers. During 2007-08, IRDA has introduced quarterly reporting of the solvency status for all the Insurers. Accordingly, all the insurers are now filing their solvency status as on June 30, September 30, December 31 and March 31. The company-wise quarterly solvency ratios are at Statement 51, 52.

One of the important factors that influence insurance penetration is the capital requirement under solvency margin. The pure term products provide simple life cover and it is believed that companies could design products, which could reach various segments of the population in meeting their insurance needs, thereby enhancing insurance penetration. In line with this objective, the Authority has decided to allow the life insurers to reduce the capital requirement in the case of pure term products without changing the factor loadings in the case of the remaining products. It is expected that the lower level of solvency for pure term products would provide significant relief to the life insurers both under individual products and under group products. This will also help the insurers in launching more pure term products for sufficiently longer periods and at affordable rates.

As linked products are assuming significant share in the total premium collected by the insurance companies, and as the investors are bearing the investment risk, it is necessary that more information is disseminated in the prospects / policyholder who can then take informed decisions. In this regard, the Authority has asked the life insurers to be more transparent in the policy wordings of the ULIP products and mandated the insurers to submit to the Authority details on guaranteed benefits and non-guaranteed benefits for each policy year. A format has also been prescribed for this purpose. The Authority also instructed them, that whenever the prospective policyholder propose to take a ULIP policy he / she
should sign on both the formats in the proposal form itself. This will benefit the policyholders in knowing about the terms / benefits of the policy and also reduce mis-selling by the agents quoting abnormal investment returns.

## Life Insurers

At the end of March 2009, all the twenty-two life insurers have complied with the stipulated requirement of solvency ratio of 1.5. Life Insurance Corporation of India has reported a solvency ratio of 1.54. The solvency ratio of LIC showed a marginal improvement over that of maintained in the previous year. Except for the four (SBI Life, Bharti AXA, Sahara India and ING Vysya) all private life insurers have reported increased solvency ratios in 2008-09. (Statement 51)

## Non-life insurers

All the non-life insurers, except Cholamandalam, complied with the stipulated solvency ratio of 1.5. Five private insurers have reported higher solvency ratios than the stipulated solvency ratio. Agriculture Insurance Company has reported a solvency ratio of 4.10 as on March 31, 2009 as against 3.27 in the previous year. Star Health has reported a solvency ratio of 1.38 and has not met the minimum stipulated solvency ratio requirement by the end of March 2009. The other specialised health insurer, Apollo DKV has reported a solvency ratio of 1.82. (Statement 52)

## Re-insurer

The national re-insurer, General Insurance Corporation, reported a solvency ratio of 3.67 as on March 31, 2009 as against 3.76 as on March 31, 2008.

## iii. Monitoring of re-insurance

The mandate to the Authority in respect of reinsurance lies in the provisions of Section 14(1) and 14(2) Sub Section (f) of the IRDA Act, 1999 as well as Sections 34F, 101A, 101B and 101C of the Insurance Act, 1938. In addition, the Authority has framed regulations pertaining to re-insurance by general insurers which lays down the ground rules for placing re-insurance with the re-insurers. Under the provisions of the Insurance Act, 1938, the General Insurance Corporation of India has been designated as the "Indian re-insurer" which entitles it to receive obligatory cessions of $10 \%$ from all the direct general insurers. The limits have been laid down in consultation with the Re-insurance Advisory Committee.

Every insurer needs a comprehensive and efficient re-insurance programme in order to be able to operate. This is important to the solvency of the insurer. Hence the Authority desires that every insurer obtains the approval of its Board for its re-insurance programme. The Regulations also provide for filing re-insurance programme plan for the next year with the Authority at least 45 days before the commencement of the next year. The insurer is further required to file the treaty slips or cover notes relating to the re-insurance arrangements with the Authority within 30 days of the

## TABLE 30

NET RETAINED PREMIUM ON INDIAN BUSINESS AS PERCENTAGE OF GROSS DIRECT PREMIUM (EXCL. GIC)
(In per cent)

| Class | 2007 - 2008 |  |  |  | $\mathbf{2 0 0 8 - \mathbf { 2 0 0 9 }}$ |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Public Sector | Private Sector | Total |  | Public Sector | Private Sector | Total |
| Fire | 64.55 | 31.84 | 52.36 |  | 71.8 | 32.64 | 57.48 |
| Marine Cargo | 75.62 | 46.92 | 65.51 |  | 79.21 | 48.09 | 66.98 |
| Marine Others | 15.10 | 6.13 | 13.22 |  | 14.87 | 5.62 | 12.45 |
| Motor | 76.05 | 83.79 | 79.09 |  | 86.49 | 89.27 | 87.73 |
| Engineering | 69.49 | 23.36 | 49.83 |  | 60.52 | 23.41 | 45.51 |
| Aviation | 7.68 | 6.60 | 7.47 |  | 7.04 | 16.68 | 9.44 |
| Miscellaneous | 88.22 | 63.17 | 78.21 |  | 90.07 | 74.44 | 82.61 |
| TOTAL | $\mathbf{7 4 . 6 8}$ | $\mathbf{6 4 . 3 3}$ | $\mathbf{7 0 . 7 0}$ |  | $\mathbf{8 0 . 8 4}$ | $\mathbf{7 2 . 3 2}$ | $\mathbf{7 7 . 1 3}$ |

commencement of the financial year. These measures highlight the importance attached to the existence of adequate and efficient re-insurance arrangements for
an insurer because its solvency is assessed on a "net of re-insurance" basis.

TABLE 31
RE-INSURANCE PLACED WITHIN INDIA AND OUTSIDE INDIA AS PERCENTAGE OF GROSS DIRECT PREMIUM IN INDIA ( EXCL. GIC)

|  |  |  |  | (In per cent) |
| :---: | :---: | :---: | :---: | :---: |
| Class | 2007-2008 |  | 2008-2009 |  |
|  | Placed in India | Placed outside India | Placed in India | Placed outside India |
| Fire | 34.89 | 18.58 | 27.99 | 20.47 |
| Marine Cargo | 23.79 | 10.95 | 18.49 | 15.04 |
| Marine - Others | 31.53 | 60.93 | 34.6 | 57.58 |
| Motor | 32.93 | 0.36 | 28.07 | 0.27 |
| Aviation | 40.21 | 53.76 | 43.73 | 50.7 |
| Engineering | 40.22 | 15.1 | 44.38 | 18.77 |
| Miscellaneous | 21.15 | 5.4 | 13.42 | 5.07 |
| TOTAL | 29.58 | 7.75 | 23.44 | 7.59 |

The Regulations require that every insurer should maintain the maximum possible retention commensurate with its financial strength and volume of business. The guiding principles in drawing up the re-insurance programme have been stated as:

1. maximize retention within the country;
2. develop adequate capacity;
3. secure the best possible protection for the reinsurance costs incurred; and
4. simplify the administration of business.

The Regulations required the Indian re-insurer to organize domestic pools for re-insurance surpluses in consultation with all insurers. The general insurers formed a Pool for Terrorism risks when the international re-insurance markets withdrew this cover after the September 11 terrorist strikes in New York city in the year 2001. Last year, the insurers formed another Pool for all commercial vehicles third party insurance.

## Re-insurance Advisory Committee

As per Section 101A of the Insurance Act, 1938, every insurer shall reinsure with the Indian re-insurer such percentage of the sum insured on each general insurance policy as may be specified by the Authority, which are also known as 'obligatory cessions' or 'statutory cessions', with the previous approval of the Central Government, after consultation with the Reinsurance Advisory Committee.

For this purpose, the Authority may by notification a) specify the percentages of the sum insured on each policy to be reinsured with the Indian re-insurer and different percentages may be specified for different classes of insurance provided that no percentage so specified shall exceed $30 \%$ of the sum insured on such policy; and b) also specify the proportion in which said percentage shall be allocated among the Indian reinsurer.

TABLE 32
RE-INSURANCE CEDED OUTSIDE INDIA ON INDIAN BUSINESS ( EXCL. GIC )
(Rs. Crore)

| Class | 2007-2008 |  |  | 2008-2009 |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | Premium ceded | Net profit ceded |  | Premium ceded | Net profit ceded |
| Fire | 651.81 | 78.94 |  | 691.81 | -203.15 |
| Marine Cargo | 107.57 | 3.34 |  | 168.94 | -40.76 |
| Marine - Others | 468.68 | 53.77 |  | 462.11 | 96.77 |
| Motor | 42.18 | -38.18 |  | 34.91 | 22.98 |
| Aviation | 166.84 | 39.86 |  | 171.27 | 103.53 |
| Engineering | 208.48 | 76.66 |  | 284.36 | 24.66 |
| Miscellaneous | 458.98 | 213.57 |  | 592.29 | 149.81 |
| TOTAL | $\mathbf{2 1 0 4 . 5 7}$ | $\mathbf{4 2 8 . 0 6}$ |  | $\mathbf{2 4 0 5 . 7 1}$ | $\mathbf{5 0 . 3 3}$ |

The Re-insurance Advisory Committee at its meeting held in February, 2007 recommended to the Authority that the obligatory cessions be reduced from existing $20 \%$ to $15 \%$ for the year 2007-08 and 10\% for the year 2008-09. The Authority accepted the recommendation and issued gazette notification giving the revised obligatory cessions for the next two years.

Towards the end of the close of financial year 200708, the General Insurance Corporation of India, as the Indian re-insurer, represented to the Authority that the commission and profit commission terms applicable to statutory cessions need to be reviewed in the light of the changed market situation following removal of tariff rates. At the same time, the insurers represented that the commission terms should remain unaltered, presumably based on the apprehension that any determination of different commission terms for statutory cessions under section $101 \mathrm{~A}(4)$ of the

Act at this stage may prejudice their position with regard to their re-insurance negotiations for the forthcoming year.

The Authority after considering both the views decided that the terms for statutory cessions for the year 200809 shall be mutually negotiated and agreed between each insurer and the Indian re-insurer. If they fail to reach any agreement after negotiation, the matter may be reported to the Authority.

## Obligatory cessions received by GIC

For the year 2009-10, the obligatory cessions were retained at 10 per cent as applicable for 2008-09. Similarly the commissions and profit commissions for 2009-10 were to be mutually agreed between each insurer and Indian re-insurer.

TABLE 33
SHARE OF MEMBER COMPANIES IN THE INDIAN TERRORISM POOL

| Insurer | 2008-09 |  | 2009-10 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Per Risk Capacity (Rs. Crore) | Share (\%) | Per Risk Capacity (Rs. Crore) | Share (\%) |
| GIC | 150.75 | 20.10 | 147.08 | 19.61 |
| National | 88.89 | 11.85 | 88.89 | 11.85 |
| New India | 150.75 | 20.10 | 147.08 | 19.61 |
| Oriental | 87.00 | 11.60 | 87.00 | 11.60 |
| United India | 96.45 | 12.86 | 96.45 | 12.86 |
| Bajaj Allianz | 33.69 | 4.49 | 35.63 | 4.75 |
| Cholamandalam | 12.00 | 1.60 | 12.00 | 1.60 |
| Future Generali | 5.00 | 0.67 | 5.00 | 0.67 |
| Govt. Insurance Fund, Gujarat | 9.66 | 1.29 | 7.50 | 1.00 |
| HDFC Ergo | 2.50 | 0.33 | 3.38 | 0.45 |
| ICICI Lombard | 60.00 | 8.00 | 60.00 | 8.00 |
| IFFCO-Tokio | 22.50 | 3.00 | 22.50 | 3.00 |
| Reliance | 12.08 | 1.61 | 13.50 | 1.80 |
| Royal Sundaram | 6.00 | 0.80 | 6.00 | 0.80 |
| Tata-AIG | 12.08 | 1.61 | 12.08 | 1.61 |
| Universal Sompo | 0.66 | 0.09 | 0.66 | 0.09 |
| Shriram | - | - | 3.00 | 0.40 |
| Bharti AXA | - | - | 1.50 | 0.20 |
| Raheja QBE | - | - | 0.75 | 0.10 |
| Total | 750.00 | 100.00 | 750.00 | 100.00 |

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Terrorism pool rates and short period rates for terrorism risks are given below:
TABLE 34 PREMIUM RATES FOR TERRORISM RISK INSURANCE
( W.E.F APRIL 1, 2009)
Total Sum Insured
per location (MD+LOP) (Rs.)

1. Upto Rs. 750 crore
2. Over Rs. 750 crore and upto Rs. 2000 crore
3. Over Rs. 2000 crore

Risk Category Rate (per Mille)

Industrial Risk 0.30
Non-Industrial Risk 0.20
Residential Risk 0.10
First 750 crore as per (1) above PLUS
on balance Sum Insured as under :
Industrial Risk
0.25

Non-Industrial Risk 0.15
First 2000 crore as per (2) above PLUS
on balance Sum Insured as under :
Industrial Risk 0.20
Non-Industrial Risk 0.12

During 2008-09, the total premium ceded to the pool was Rs. 222.55 crore and claims paid was Rs.50.67 crore. The pool's premium in the previous year was Rs. 153.81 crore with claims paid being Rs.1.05 crore. During the year, the Pool suffered the biggest ever loss since its inception in 2002, arising from the attack by terrorists at some prominent hotels in Mumbai in

November 2008. The loss to the Pool from this incident is estimated at Rs. 500 crore and Rs. 50 crore was released as 'on-account payment'. The Pool is protected by an excess of loss re-insurance programme, and loss in excess of Rs. 150 crore will be recoverable from the re-insurers. Consequent to this major loss, the terrorism premium rates were

TABLE 35
MID-TERM COVER FOR TERRORISM RISK INSURANCE ( W.E.F. APRIL 1, 2009)

|  | Period not exceeding |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} 15 \\ \text { days } \end{gathered}$ | $\begin{gathered} 1 \\ \text { month } \end{gathered}$ | $\begin{gathered} 2 \\ \text { month } \end{gathered}$ | $\begin{gathered} 3 \\ \text { month } \end{gathered}$ | $\begin{gathered} 4 \\ \text { month } \end{gathered}$ | $\begin{gathered} 5 \\ \text { month } \end{gathered}$ | $\begin{gathered} 6 \\ \text { month } \end{gathered}$ | $\begin{gathered} 7 \\ \text { month } \end{gathered}$ | $\begin{gathered} 8 \\ \text { month } \end{gathered}$ | $\begin{gathered} 9 \\ \text { month } \end{gathered}$ | $>9$ month |
| Annual Rate (in per cent) | 10 | 15 | 30 | 40 | 50 | 60 | 70 | 15 | 80 |  | Full <br> Annual Rate |

The above revision is effective from $01^{\text {st }}$ April 2009.
increased effective from April 1, 2009, while the capacity offered by the Pool was maintained at Rs. 750 crore per risk/ location as in the previous year. The Pool also decided to grant mid-term cover for terrorism risk with a waiting period of 15 days.

## iv. Monitoring of Investments by the insurers

Investments made by the life and non-life insurers separately for public and private sector companies are given below:
(a) Investments of the Insurance Sector

As on $31^{\text {st }}$ March 2009, the total investments of insurance sector were Rs. 975258 crore, recording an increase of 18.61 per cent over the previous year (Rs. 822249 crore on $31^{\text {st }}$ March 2008). While life
insurers reported 19.63 per cent growth in investments, non-life insurers registered only 4.64 per cent growth. In both life and non-life insurance business, private sector insurers reported larger increase in investments than the public sector insurers. This could be because of lower base of private sector companies in the previous year.

TABLE 36
TOTAL INVESTMENTS OF THE INSURANCE SECTOR (As on 31 ${ }^{\text {st }}$ March)
(Rs. Crore)

| INSURER | Life |  | Non-Life |  | Total |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 |
| Public | 678403 | 799593 | 47216 | 47782 | 725619 | 847375 |
|  | $(21.32)$ | $(17.86)$ | $(6.89)$ | $(1.20)$ | $(20.26)$ | $(16.78)$ |
| Private | 87567 | 116772 | 9064 | 11111 | 96630 | 127883 |
|  | $(94.68)$ | $(33.35)$ | $(45.91)$ | $(22.59)$ | $(88.76)$ | $(32.34)$ |
| Total | 765969 | 916365 | 56280 | 58893 | 822249 | 975258 |
|  | $(26.78)$ | $(19.63)$ | $(11.70)$ | $(4.64)$ | $(25.62)$ | $(18.61)$ |

Note: Figure in brackets represents growth in per cent over the previous year.

## (b) Investments of Life Insurers

## Instrument wise investments

Investments in Central government securities have come down to 42.50 per cent as on $31^{\text {st }}$ March 2009
from 46.88 per cent as on $31^{\text {st }}$ March 2008. Similarly, investments in Housing and Infrastructure decreased from 10 per cent to 8.97 per cent. On the other hand, 'Approved Investments' have gone up from 22.99 per cent on $31^{\text {st }}$ March 2008 to 27.23 per cent on $31^{\text {st }}$ March 2009.

TABLE 36 (I)
TOTAL INVESTMENTS OF LIFE INSURERS: INSTRUMENT-WISE
(Rs. Crore)

| Investments from | $31^{\text {st }}$ March 2008 |  | 31 ${ }^{\text {st }}$ March 2009 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | Percentage | Amount | Percentage |
| Traditional Products |  |  |  |  |
| 1 Central govt. securities | 296687.46 | 46.88 | 316009.75 | 42.50 |
| 2 State govt. and other approved securities | 85198.11 | 13.46 | 107189.59 | 14.41 |
| 3 Housing \& Infrastructure | 63262.13 | 10.00 | 66673.33 | 8.97 |
| 4 Approved Investments | 145553.71 | 22.99 | 202468.97 | 27.23 |
| 5 Other Investments | 42190.44 | 6.67 | 51260.39 | 6.89 |
| A. Total ( $1+2+3+4+5$ ) | 632891.85 | 100.00 | 743602.02 | 100.00 |
| ULIP Funds |  |  |  |  |
| 6. Approved Investments | 111629.43 | 83.88 | 151489.89 | 87.69 |
| 7 Other Investments | 21448.05 | 16.12 | 21272.87 | 12.31 |
| B. Total (6+7) | 133077.48 | 100.00 | 172762.76 | 100.00 |
| Grand Total (A+B) | 765969.33 |  | 916364.78 |  |

Fund wise pattern of investments

TABLE 36 (II)

## INVESTMENTS OF LIFE INSURERS: FUND-WISE

(As on 31 ${ }^{\text {st }}$ March)
(Rs. Crore)

| Insurer | Life Fund |  | Pension and General Annuity \& Group Fund |  | Unit Linked Fund |  | Total of all Funds |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 |
| LIC | 522985 | 606487 | 87744 | 107135 | 67674 | 85972 | 678403 | 799593 |
| Private | 18645 | 23163 | 3518 | 6817 | 65404 | 86792 | 87567 | 116772 |
| Total | 541630 | 629650 | 91262 | 113952 | 133077 | 172763 | 765969 | 916365 |
|  | (70.71) | (68.71) | (11.91) | (12.44) | (17.37) | (18.85) | (100.00) | (100.00) |

Note: 1) The figures for 2008-09 are based on provisional Returns filed with IRDA.
2) Figure in brackets is percentage of respective funds to the total funds.

As on 31st March 2009, the share of Unit Linked Fund in total investment funds of life insurance companies was 18.85 per cent. The Life fund had the largest share of 68.71 per cent and the remaining 12.44 per cent was contributed by Pension and General Annuity \& Group fund. These shares have not changed much from the shares in previous year.

## Growth of investments of Unit Linked and Traditional Business

Though in nominal terms, the total investments have increased, the growth in 2008-09 at 19.63 per cent was lower than 26.78 per cent recorded for 2007-08. Both the type of funds (traditional as well as ULIPs) decelerated in 2008-09. While growth in traditional funds was marginally lower, a substantial deceleration was observed in ULIPs from 98.48 per cent in 200708 to 29.82 per cent in 2008-09.

TABLE 37

## GROWTH OF INVESTMENTS: FUND-WISE

(As on $31^{\text {st }}$ March)
(Rs. Crore)

|  | 2007 |  | 2008 |  | 2009 |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fund | Total | Increase \% | Total | Increase \% | Total | Increase \% |
| Life | 465555 | 17.21 | 541630 | 16.34 | 629650 | 16.25 |
| Pension \& General Annuity |  |  |  |  |  |  |
| \& Group Fund | 71575 | 11.71 | 91262 | 27.51 | 113952 | 24.86 |
| Traditional (A) | 537130 | 16.45 | 632892 | 17.83 | 743602 | 17.49 |
| Unit Linked Funds (B) | 67050 | 159.00 | 133077 | 98.48 | 172763 | 29.82 |
| Total (A+B) | 604180 | 24.02 | 765969 | 26.78 | 916365 | 19.63 |

## (c) Investments of non-life insurers

The total investments of non-life insurers as on 31st March 2009 were Rs. 58893 crore, an increase of 4.64 per cent from Rs. 56280 crore as on 31st March 2008.

During 2008-09, the pattern of investments remained the same as observed in 2007-08 except in the case of investment in infrastructure, share of which has gone up from 13.61 per cent in 2007-08 to 15.25 per cent in 2008-09. (Statement 38)

TABLE 38
INVESTMENTS OF NON-LIFE INSURERS: FUND WISE (As on $31^{\text {st }}$ March)
(Rs. Crore)

| Pattern of Investments | 2008 |  | 2009 |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Total | \% to Fund | Total | \% to Fund |
| Central Govt. Securities | 14054 | 24.97 | 14591 | 24.78 |
| State Govt. \& Other Approved Securities | 6133 | 10.90 | 6077 | 10.32 |
| Housing and Loans to State Govt. for Housing \& FFE | 3891 | 6.91 | 4244 | 7.21 |
| Infrastructure Investments | 7660 | 13.61 | 8980 | 15.25 |
| Approved Investments | 20201 | 35.89 | 21031 | 35.71 |
| Other Investments | 4342 | 7.72 | 3971 | 6.74 |
| Total | 56280 | $\mathbf{1 0 0 . 0 0}$ | 58893 | $\mathbf{1 0 0 . 0 0}$ |

Note: Investments of CHNHB Association, ECGC and AIC of India have not been included.

## v. Health Insurance

## Growth Trends

The health insurance business has witnessed increased focus and attention from all stakeholders; not only insurers and IRDA, but also healthcare providers and other entities associated with the ecosystem. This increasing attention and awareness was due to rising healthcare costs. Recent detariffing of the general insurance business forced the insurance companies to focus on health insurance and other personal lines of business. Rationalization of premium rates in respect of individual mediclaim policies in 2007 which were unrevised for many years and upward revision of rates in all group health policies have also contributed to growth in premiums. Availability of products for senior citizens and children helped in popularizing health insurance.

Health insurance has become one of the fastest growing segment in the non-life insurance industry, It has grown by 30 per cent during 2008-09. It is also
emerging as a significant line of business for life insurance companies. Many life insurance companies now have products in health insurance. During the last seven years, health insurance premium has grown from Rs. 675 crore in 2001-02 to Rs. 6625 crore in 2008-09.

Number of persons covered under the health insurance has also seen a steady increase over the years; however it is small vis-à-vis the potential. In the absence of specific financial protection against high medical expenses, the financial impact of hospitalization is more pronounced, and as one of the leading causes for impoverishment in the country. The Central and state governments have recently initiated large scale health insurance programmes in association with insurance companies to protect the vulnerable groups. Prominent amongst the government sponsored insurance schemes are the Rajiv Aarogyasri scheme of AP, the Kalaignar scheme of Tamilnadu and the centrally-sponsored Rashtriya Swasthya Bima Yojana.

Health Insurance Premium 2004-2009
(Rs. Crore)

| Insurers | $\mathbf{2 0 0 4 - 0 5}$ | $\mathbf{2 0 0 5 - 0 6}$ | $\mathbf{2 0 0 6 - 0 7}$ | $\mathbf{2 0 0 7 - 0 8}$ | 2008-09 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Non-Life- Public | 1366 | 1683 | 1974 | 3136 | 3824 |
| Non-Life-Private | 304 | 539 | 1224 | 1832 | 2266 |
| Standalone Health Insurers | - | - | 11 | 156 | 535 |
| Total | $\mathbf{1 6 7 0}$ | $\mathbf{2 2 2 2}$ | $\mathbf{3 2 0 9}$ | $\mathbf{5 1 2 5}$ | $\mathbf{6 6 2 5}$ |

## IRDA's Focus on Health Insurance

Health insurance is prominent in the developmental agenda of IRDA, and has been taking many pro-active steps in this direction. IRDA had set up a National Health Insurance Working Group in 2003, which provided a platform for various stakeholders of the health insurance industry to work together and suggest solutions for improving the sector. This working group constituted a sub-group to look into the requirements for uniform data on Health Insurance, which led to the introduction of standard data submission formats for collecting data electronically. The data formats were further updated and IRDA has directed all the insurers to implement the same with effect from 2008-09.

In 2004, IRDA had also appointed sub-committees to specifically look into the areas of registration of stand alone health insurance companies and to suggest innovations in health insurance products. The recommendations of these sub-committees have triggered progress in both these areas. The industry has already seen the entry of two stand-alone health insurance companies, M/s Star Health and Allied Insurance Co Ltd and M/s Apollo DKV Insurance Co Ltd, and the application of a third company, M/s Max Bupa Health Insurance Company Ltd, is under process with IRDA. Newer and innovative health insurance products are being designed and made available to consumers. In addition to Hospital Daily Cash Benefit and Hospitalization, Critical Illness benefit products, earmarked products for Senior Citizens, for specific diseases like Diabetes, HIV and Cancer, for lower socio-economic groups, products providing outpatient coverage, and those covering preexisting diseases are also available. This pace of innovations is steadily increasing. During the period under review, products with new features like highdeductible hospital indemnity and products offering cover for maternity, dental, outpatient expenses, etc. were also introduced in the market.

## New Instructions and Circulars during the period

As a follow up to the recommendations of the Committee on Health Insurance for Senior Citizens in April 2007 IRDA issued circulars on Renewability of Health Insurance (dated $31^{\text {st }}$ March 2009) and on Health Insurance for Senior Citizens (dated $25^{\text {th }}$ May 2009).

In May 2008, four working groups on health insurance were constituted by the Confederation of Indian Industry with a support from IRDA. The recommendations of the groups were disseminated at the CII Health Insurance Summit held in August 2009 and also are hosted on the website of CII.

IRDA also supported three working groups set up by the Federation of Indian Chambers of Commerce and Industry and the final reports of these working groups have been disseminated in FICCI Health Insurance Conference in July 2009 and reports are available on the website of FICCI.

Between April 2008 and August 2009, both these industry chambers have organized National level workshops exclusively for Health Insurance. The $2^{\text {nd }}$ CII Health Insurance Summit was held at Mumbai on $9^{\text {th }}$ December 2008, and the third at New Delhi on $31^{\text {st }}$ August 2009. The FICCI workshop on Health Insurance was held in New Delhi on 10 th July 2009. IRDA has also participated in the Health Insurance conference organized by ASSOCHAM in January 2009. IRDA was closely associated with important activities of these multi stakeholder working groups, especially standardization initiatives undertaken by these groups in increasing awareness of health insurance thereby increasing penetration. The definition of 'Pre-Existing Diseases' was finalized with the help of the General Insurance Council and is effective from $1^{\text {st }}$ June 2008.

## Third Party Administrators

During the year 2008-09, the Authority granted licence to M/s I-Care Health Management and TPA Services Pvt. Ltd. The following TPA licences were renewed during 2008-09.

```
SI. No. Name of the TPA
1
2
3
4 Health India TPA Services Pvt. Ltd.
5 Alankit Healthcare TPA Limited
6 Good Health Plan Ltd
7 Anmol Medicare TPA Ltd.
8 Safeway TPA Services Pvt. Ltd.
9 Dedicated Healthcare Services
    TPA (I) Pvt. Ltd.
```


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The TPA industry has witnessed healthy growth as a result of the proliferation and penetration of health insurance across the country. TPAs have been receiving due recognition as valuable service
providers in the health insurance services delivery chain. A large number of hospitals and nursing homes were added to the network of providers by the TPAs during the year.

TABLE 39
TPA (INFRASTRUCTURE) 2008-09

| SI. No. | Name of the TPA | Hospitals added in the Network | No. of offices/ branches opened | Manpower, including doctors/ professionals added |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Parekh Health TPA Pvt. Ltd. | 1187 | 2 | 110 |
| 2 | Medi Assist India TPA Pvt. Ltd. | 411 | 9 | 493 |
| 3 | MD India Healthcare (TPA) Services (Pvt.) Ltd. | 1181 | 9 | 489 |
| 4 | Paramount Health Services (TPA) Pvt. Ltd | 164 | 0 | 81 |
| 5 | E Meditek (TPA) Services Ltd. | 321 | 5 | 87 |
| 6 | Heritage Health TPA Pvt. Ltd. | 422 | 3 | 43 |
| 7 | Focus Healthcare Pvt. Ltd. | - | - | - |
| 8 | Medicare TPA Services (I) Pvt. Ltd. | 478 | 0 | 38 |
| 9 | Family Health Plan (TPA) Ltd. | 199 | 0 | 44 |
| 10 | Raksha TPA Pvt. Ltd. | 698 | 4 | 24 |
| 11 | TTK Healthcare TPA Private Limited | 763 | 0 | 9 |
| 12 | Anyuta Medinet Healthcare TPA in |  |  |  |
|  | Healthcare Pvt. Ltd. | 56 | 2 | 23 |
| 13 | East West Assist TPA Pvt. Ltd. | 70 | 3 | 14 |
| 14 | Med Save Health Care TPA Ltd. | 463 | 6 | 184 |
| 15 | Genins India TPA Ltd. | 432 | 0 | 5 |
| 16 | Alankit Health Care TPA Limited | 324 | 8 | 40 |
| 17 | Health India TPA Services Private Limited | 329 | 2 | 29 |
| 18 | Good Healthplan Ltd. | 500 | 0 | 15 |
| 19 | Vipul Med Corp TPA. Pvt. Ltd. | 545 | 8 | 75 |
| 20 | Park Mediclaim TPA Private Ltd. | 216 | 2 | 18 |
| 21 | Safeway TPA Services Pvt. Ltd. | 382 | 2 | 15 |
| 22 | Anmol Medicare TPA Ltd. | 571 | 0 | 0 |
| 23 | Dedicated Healthcare Services |  |  |  |
|  | TPA (India) Pvt. Ltd. | 98 | 2 | 67 |
| 24 | Grand Healthcare Services TPA Private Ltd. | 594 | 3 | 12 |
| 25 | Rothshield Healthcare (TPA) Services Ltd. | 832 | 4 | 5 |
| 26 | Sri Gokulam Health Services TPA (P) Ltd. | 2636 | 6 | 24 |
| 27 | I Care Health Maangement \& |  |  |  |
|  | TPA Services Pvt. Ltd. | 700 | 1 | 15 |
|  | TOTAL | 14572 | 81 | 1691 |

As intermediaries, the TPAs are expected to play a crucial role in processing health claims and other allied
activities on behalf of the insurers, as the sector is witnessing growth.

TABLE 40
THIRD PARTY ADMINISTRATORS - CLAIMS DATA

| Year | Claims | Within one | Within 1-3 | Within 3-6 | More than | Claims |
| :--- | ---: | ---: | :---: | :---: | :---: | :---: |
|  | Received | month | months | months | 6 months | outstanding |
| $2007-08$ | 1986859 | 1513375 | 302830 | 48908 | 12660 | 156861 |
|  |  | $(76.6)$ | $(15.24)$ | $(2.46)$ | $(0.64)$ | $(7.89)$ |
| $2008-09$ | 2446713 | 1847212 | 360173 | 61022 | 12934 | 185120 |
|  |  | $(75.5)$ | $(14.72)$ | $(2.50)$ | $(0.53)$ | $(7.57)$ |

Note : Figure in brackets indicates ratio (in percent) of claims settled to the total claims received.

IRDA, in November 2008, constituted a Committee to evaluate the performance of TPAs. The Committee submitted its report on $1^{\text {st }}$ May 2009 and the same was disseminated on $15^{\text {th }}$ July, 2009 to the public and stakeholders for their suggestions and comments. The IRDA will take a view on the recommendations after examining the report holistically.

The Committee on TPAs had meetings and interactions at various places across the country and received feedback from all stakeholders, Doctors/ hospitals, TPAs, Insurers, etc. The Committee has made recommendations under three main heads, viz. Scope of TPA activities and services, best practices and customer service issues, and Infrastructure and financial issues. The committee emphasized on the creation of a Common Health Insurance Industry Body, suggested an ideal grievance redressal matrix, and proposed adoption of standard terminology in respect of claims. The Health Industry Body is supposed to spearhead the industry's attempts at taking Initiatives for standardization across stakeholders and especially for creating deterrents against misuse and fraud in the system. The proposed health industry body could also be a mechanism to resolve differences between insurers and TPAs, and could provide a common platform for interaction with other stake holders including hospitals.

The report of the Committee has been submitted to the Authority and has been disseminated for stakeholder comments, subsequent to which it would be considered for further action.

## vi. Business in the rural and social sector

The Authority stipulated obligations in regard to rural and social sectors to be fulfilled by insurers on an annual basis. The regulations require insurers to underwrite business based on the year of commencement of their operations. 'For meeting these obligations the regulations further provide that if an insurance company commences operations in the second half of the financial year and is in operations for less than six months as at $31^{\text {st }}$ March of the relevant financial year, (i) no rural or social sector obligations shall be applicable for the said period and (ii) the annual obligations as indicated in the Regulations shall be reckoned from the next financial year which shall be considered as the first year of operations for the purpose of compliance. In cases where an insurance company commences operations in the first half of the financial year, the applicable obligations for the first year shall be 50 per cent of the obligations as specified in these Regulations.'

## Obligations of life insurers:

(a) Rural Sector Obligations: Out of the twenty one life insurers in the private sector, except HDFC Standard, all have fulfilled their obligations towards the rural sector. The number of policies underwritten by them in the rural sector as a per cent of the total policies underwritten in the year 2008-09 was as per the obligations applicable to them.

LIC, is non-compliant with its obligations in the rural sector during 2008-09, underwrote a lower number of policies in rural sector, than the prescribed 25 percent for 2008-09.
(b) Social Sector Obligations: All the twenty one private life insurance companies fulfilled their social sector obligations during 2008-09. The number of lives covered by them in the social sector was above the stipulated obligations.

LIC complied with its social sector obligations and covered a more number of lives than the prescribed 20.00 lakh as obligations for 200809.

## Obligations of non-life insurers:

(a) Rural Sector Obligations: Out of the fifteen private sector non-life insurers except Bharti Axa \& Apollo DKV all others met their rural sector obligations in 2008-09. The gross direct premium underwritten by them in the said sector, as a percentage of total premiums underwritten in 2008-09, was above the prescribed stipulations.

All the four public sector insurers have complied with the rural sector obligations for 2008-09, with seven per cent of the quantum of insurance business done by them in the accounting year 2008-09.
(b) Social Sector Obligations: Among the private sector non-life insurers, except Bharti Axa \& Apollo DKV, all others met their social sector obligations in 2008-09. The number of lives covered by them in the social sector was also higher than the regulatory stipulations.

All the four public sector insurers complied with the social sector obligations for 2008-09. The public sector insurers prescribed obligations for the financial year 2008-09 are 10 per cent above the target of 2007-08 in the number of lives covered by the respective insurer in the Social Sector or 5.50 lakhs, whichever is higher.

## vii. Financial Reporting and Actuarial Standards

## I. Financial Reporting

Additional measures were taken by the Authority to improve transparency and disclosures in reporting the financial statements

1. Effective from the financial year 2008-09 onwards, all insurers have been advised to file details of penal actions taken by various Government authorities. The said information is required to be duly certified by the Statutory Auditor of the insurer.
2. Insurers are also advised to file a Return on an annual basis giving details of Chartered Accountant firms engaged in various capacities like Statutory Auditors, Internal Auditors, Concurrent Auditors, Tax Auditors and other Auditors
3. The Guidelines on "Corporate Governance for the Insurance Sector" will be effective from the financial year commencing April 01, 2010. The guideline provides for constitution of Board and other sub-committee and also has a provision for "whistle blowing" policy. The format of filing Compliance Report is under process and shall be notified in due course.

## II (a) Appointed Actuary System

One of the main areas which engage the attention of actuaries is the assessment of financial risks in the operation of the insurance companies so that the products sold by them do not contribute to financial risks. In this context they ensure that the solvency of the company is maintained at all points of time.

The Authority introduced the system of Appointed Actuary (AA) in the year 2000. During 2003-04, the Authority notified the 'Qualification of Actuary' Regulations, defining an Actuary for the purpose of the Insurance Act, 1938. The powers and duties of an Appointed Actuary are laid down by the Authority in the Regulations.

In the case of a non-life insurer, the $A A$ is required to certify the rates for in-house non-tariff products and Incurred But Not Reported (IBNR) Reserves which are indicated under 'Outstanding Claims' in the financial statement. While analyzing the availability of solvency in the insurance companies, one of the methods followed to ensure consistency and acceptability to the liability estimates prepared by actuaries is peer review system.

## Review Committee

The Authority decided to have a Review Committee to review the Statutory Report furnished to the Authority in respect of Actuarial Report and Abstract required under Section 13 of the Insurance Act, 1938. The Authority constituted a new Actuarial Review Committee from the year 2008.

## II (b) Actuarial Standards

The Institute of Actuaries of India (IAI) issued the first Guidance Note (GN-I) on 'Appointed Actuaries and Life Insurance'. IAI issued the GN-21 for the appointed actuaries of general insurers.

## viii. Crop Insurance

Two new states, viz. Manipur and Mizoram have joined the National Agricultural Insurance Scheme (NAIS) taking the number of States implementing NAIS to 25. During Kharif 2008, coverage under NAIS in terms of number of farmers insured under the scheme, has come down marginally, owing to the Government's Loan Waiver scheme, but subsequently increased during Rabi 2008-09, showing reasonably a good growth in business under NAIS during 2008-09. The rising trend is being maintained during the on-going Kharif 2009 season as well.

A proposal to modify the existing NAIS is with the Government. The key modifications to the existing scheme include:

1. Reduction of Insurance Unit to Gram Panchayat level for major crops
2. Guaranteed yield to be based on long period average
3. Coverage of pre-sowing and post-harvest risks
4. On-account payment of compensation during the season, using weather index, crop health index, etc.
5. Individual farm assessment of claims in case of localized risks like hailstorm, landslide etc.
6. Increased and focused effort towards creating crop insurance education \& awareness.

## Use of Satellite Imagery in Crop insurance

Realizing the potential of Remote Sensing Technology, Agriculture Insurance Company of India Limited (AIC), conducted a few pilot studies on using satellite imagery for crop insurance applications. AIC as a part of its initiative signed a MoU with Department of Science \& Technology (DST), Government of India for combining satellite imagery, GIS technology and weather parameters to provide the key inputs for servicing crop insurance. These inputs include crophealth reports at block/tehsil level and crop-acreage and crop-yields at village/cluster of villages. The project during 2009-10 would operate in about 20 districts spread over four states, covering the major crops. To begin with, the study is pursued on a 'research' mode.

## Weather Insurance

The Government is piloting weather based crop insurance in a few states as a substitute for National Agricultural Insurance Scheme (NAIS) since Kharif 2007 to evaluate the strengths and weaknesses of these models. Weather (Rainfall) based crop insurance was implemented on a pilot basis in Karnataka during Kharif 2007 season, and subsequently in Bihar, Chhattisgarh, Madhya Pradesh \& Rajasthan during Rabi 2007-08 season. The pilot study was extended to about 10 states during 200809, and covered over four lakh farmers. In the Kharif 2009 season a number of States implemented the scheme and the pilot increased to 13. AIC has already covered over 10 lakh farmers during the $1^{\text {st }}$ half of 2009-10 under the pilot, making it the World's largest weather insurance programme for agriculture.

Good density of weather stations (at least one station per Block) and supply of weather data on near realtime basis is critical for the success of weather insurance. At present, the IMD network is mostly
limited to district headquarters and a majority of weather stations are manually operated, hampering the expansion of weather insurance. IMD, however, has recently decided to expand and automate the weather stations' network, and accordingly, about 550 automatic weather stations and 1350 automatic rain gauges are expected to be installed in the near future. It is estimated that about 25,000 automated rain gauges and about 6,000 automated weather stations are required for the nation in order to implement weather based crop insurance on a country-wise basis.

## Insurance of Plantation Crops:

To mitigate the increasingly uncertain production risk of Plantation and Spices crops, the Government of India is considering a proposal of comprehensive crop insurance for crops like tea, rubber, coconut, tobacco, cardamom, pepper, etc. while a pilot coconut palm
insurance designed by AIC in association with Coconut Development Board (CDB) is ready for a launch in about 20 districts spread over seven States. Insurance proposals for other crops are presently being examined by the Government. Incidentally, AIC is already implementing rainfall based insurance for coffee with premium subsidy from the Coffee Board.

## ix. Micro-Insurance

## Life Insurance Sector

The Micro-Insurance portfolio has made steady progress in the year under review. More life insurers have commenced their Micro-Insurance operations and many new products have been launched during the year. The distribution infrastructure has also been considerably strengthened and the new business has shown a decent growth, though the volumes are still small.

TABLE 41
NEW BUSINESS UNDER MICRO-INSURANCE 2008-09 (LIFE)
(Premium in Rs. lakh)

|  | Individual |  |  | Group |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Insurer | Policies | Premium |  | Schemes | Lives covered | Premium |
| LIC | 1541218 | 3118.74 | 6883 | 11052815 | 17268.54 |  |
| Private | 610851 | 537.81 |  | 14 | 1498994 | 3326.80 |
| Total | 2152069 | 3656.55 | 6897 | $\mathbf{1 2 5 5 1 8 0 9}$ | $\mathbf{2 0 5 9 5 . 3 4}$ |  |

Note: New business premium includes first year premium and single premium.

Micro-insurance business was procured largely under group portfolio. While the individuals procured new business in the year of Rs. 36.57 crore under 21.52 lakh policies, the group business amounted to Rs. 205.95 crore under 1.26 crore lives. LIC contributed most of the business procured in this portfolio by garnering Rs. 31.19 crore of individual premium from 15.41 lakh lives and Rs. 172.69 crore of group premium under 1.11 crore lives.

TABLE 42
MICRO-INSURANCE AGENTS (LIFE INSURERS)

| Insurer | As on <br> 1st April, | Additions |  | DeletionsAs on <br> 31st March, |
| :--- | ---: | ---: | ---: | :---: |
|  | 2008 |  |  | 2009 |
|  | 4166 | 2482 | 1 | 6647 |
| LIC | 418 | 281 | 96 | 603 |
| Private | 4584 | 2763 | 97 | 7250 |
| Total |  |  |  |  |

The number of micro-insurance agents at end March 2009 was 7250; of which 6647 were for the LIC and the remaining represented the private sector companies. Fifteen life insurers have so far launched 30 micro-insurance products. Of the 30 products, 16 are for individuals and the remaining 14 are for groups.

TABLE 43
GROUP DEATH CLAIMS UNDER MICRO-INSURANCE PORTFOLIO FOR 2008-09 (LIFE)
(Benefit Amount in Rs. lakh)

| Insurer | Total Claims Payable |  | Claims paid |  | Claims repudiated |  | Claims pending as on March 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No of Lives | Benefit Amount | No of Lives | Benefit Amount | No of Lives | Benefit Amount | No of Lives | Benefit Amount |
| LIC | 47582 | 15022.09 | 47466 | 14988.11 | - | - | 116 | 33.98 |
|  |  |  | (99.76) | (99.77) | - | - | (0.24) | (0.23) |
| Private | 2940 | 485.78 | 2872 | 474.80 | 49 | 8.88 | 19 | 2.10 |
|  |  |  | (97.69) | (97.74) | (1.67) | (1.83) | (0.65) | (0.43) |
| Total | 50522 | 15507.87 | 50338 | 15462.91 | 49 | 8.88 | 135 | 36.08 |
|  |  |  | (99.64) | (99.71) | (0.10) | (0.06) | (0.27) | (0.23) |

Note: Figure in brackets show percentage of the respective total claims.

TABLE 44
INDIVIDUAL DEATH CLAIMS UNDER MICRO-INSURANCE PORTFOLIO FOR 2008-09 (LIFE)
(Benefit Amount in Rs. lakh)

| Insurer | Total Claims Payable |  | Claims paid |  | Claims repudiated |  | Claims pending as on March 31, 2009 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No of Policies | Benefit Amount | No of Policies | Benefit Amount | No of Policies | Benefit Amount | No of Policies | Benefit Amount |
| LIC | 1854 | 285.75 | $\begin{array}{r} 1825 \\ (98.44) \end{array}$ | $\begin{aligned} & 280.70 \\ & (98.23) \end{aligned}$ | $\begin{array}{r} 11 \\ (0.59) \end{array}$ | $\begin{array}{r} 1.78 \\ (0.62) \end{array}$ | $\begin{array}{r} 18 \\ (0.97) \end{array}$ | $\begin{array}{r} 3.27 \\ (1.14) \end{array}$ |
| Private | 783 | 99.20 | $\begin{array}{r} 702 \\ (89.66) \end{array}$ | $\begin{array}{r} 50.48 \\ (50.89) \end{array}$ | $\begin{array}{r} 53 \\ (6.77) \end{array}$ | $\begin{array}{r} 5.31 \\ (5.35) \end{array}$ | $\begin{array}{r} 28 \\ (3.58) \end{array}$ | $\begin{array}{r} 43.41 \\ (43.76) \end{array}$ |
| Total | 2637 | 384.95 | $\begin{array}{r} 2527 \\ (95.83) \end{array}$ | $\begin{aligned} & 331.18 \\ & (86.03) \end{aligned}$ | $\begin{array}{r} 64 \\ (2.43) \end{array}$ | $\begin{array}{r} 7.09 \\ (1.84) \end{array}$ | $\begin{array}{r} 46 \\ (1.74) \end{array}$ | $\begin{array}{r} 46.68 \\ (12.13) \end{array}$ |

Note: Figure in brackets show percentage of the respective total claims.

With the notification of IRDA (Micro-insurance) Regulations 2005 by the Authority, there has been a steady growth in the design of products catering to the needs of the poor. The flexibilities provided in the Regulations allow the insurers for composite covers or package products. The insurance companies are now offering already approved general products as

Micro-insurance products with the approval of the Authority, if the sum assured for the product is within the range prescribed for Micro-insurance.

The duration-wise settlement of death claims under individual and group category are given in the following tables:

TABLE 45
DURATION-WISE SETTLEMENT OF DEATH CLAIMS IN
INDIVIDUAL CATEGORY - 2008-09
(No. of Policies)

| Life Insurer | Duration |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within 30 Days <br> of Intimation | 31 to 90 <br> Days | 91 to 180 <br> Days | 181 Days <br> to 1 Year | More than <br> 1 Year | Total Claims <br> Settled |
| Private Total | 23308 | 11679 | 4107 | 1290 | 355 | 40739 |
|  | $(57.21)$ | $(28.67)$ | $(10.08)$ | $(3.17)$ | $(0.87)$ |  |
| LIC | 338629 | 111874 | 69544 | 39502 | 4840 | 564389 |
|  | $(60.00)$ | $(19.82)$ | $(12.32)$ | $(7.00)$ | $(0.86)$ |  |
| Total | 361937 | $\mathbf{1 2 3 5 5 3}$ | 73651 | 40792 | 5195 | 605128 |
|  | $\mathbf{( 5 9 . 8 1 )}$ | $\mathbf{( 2 0 . 4 2 )}$ | $\mathbf{( 1 2 . 1 7 )}$ | $\mathbf{( 6 . 7 4 )}$ | $\mathbf{( 0 . 8 6 )}$ |  |

Note: Figure in brackets indicates percentage of total claims settled.

Of the total individual death claims settled in microinsurance individual category, LIC has settled 60 per cent of total claims within thirty days whereas private
insurers have settled 57.21 per cent of the total claims in the same period. In the case of group category, while LIC has settled 98.84 claims within thirty days, private insurers have settled 84.06 per cent in the same period.

TABLE 46
DURATION-WISE SETTLEMENT OF DEATH CLAIMS IN GROUP CATEGORY - 2008-09
(No. of Lives)

| Life Insurer | Duration |  |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within 30 Days <br> of Intimation | 31 to 90 <br> Days | 91 to 180 <br> Days | 181 Days <br> to 1 Year | More than <br> 1 Year | Total Claims <br> Settled |
| Private Total | 32111 | 3892 | 1170 | 525 | 502 | 38200 |
|  | $(84.06)$ | $(10.19)$ | $(3.06)$ | $(1.37)$ | $(1.31)$ |  |
| LIC | 219726 | 1769 | 801 | 5 | 6 | 222307 |
|  | $(98.84)$ | $(0.80)$ | $(0.36)$ | $(0.002)$ | $(0.003)$ |  |
| Industry Total | $\mathbf{2 5 1 8 3 7}$ | 5661 | 1971 | 530 | 508 | 260507 |
|  | $\mathbf{( 9 6 . 6 7 )}$ | $\mathbf{( 2 . 1 7 )}$ | $\mathbf{( 0 . 7 6 )}$ | $\mathbf{( 0 . 2 0 )}$ | $\mathbf{( 0 . 2 0 )}$ |  |

Note: Figure in brackets indicates percentage of total claims settled.
x. Direction, Orders and regulations issued by the Authority

Removal of controls on pricing of risks in general insurance business and relaxation price controls under File \& Use Guidelines for general insurance products

It may be recalled that the Authority decided on removal of controls on pricing in general insurance business w.e.f. $1^{\text {st }}$ January, 2008. The Authority reiterated the decision that insurers shall not vary the coverage, terms and conditions, wordings, warranties, clauses and endorsements in respect of covers that are currently under tariff. Insurers may file their proposals for changes in cover, terms, wordings, etc
for such products from a date to be notified by the Authority, but to be given effect to after $31^{\text {st }}$ March 2008. The terms, conditions, wordings etc of erstwhile tariffs shall be treated as minimum covers with companies allowed to have uniform add-on covers as approved by the Authority.

The Authority revisited the issue of relaxation of terms and conditions of coverages for erstwhile classes of general insurance business namely fire, engineering, Industrial All Risk and motor (OD) in November, 2008 and decided that effective from $1^{\text {st }}$ January, 2009 insurers would be permitted to file variations in deductibles from those prescribed under erstwhile tariffs subject to written disclosures and acceptance by the insured prior to the finalization of insurance policy.

The insurers were permitted to file add-on covers over and above erstwhile tariff covers with appropriate additional premiums. "Loss of use" and "waiver of depreciation" under motor OD insurances were some examples. The insurers were also permitted to extend engineering insurance to movable/ portable equipments. Similarly the Total Sum Insured Limited of Rs 100 crs under erstwhile IAR policy was removed. IAR tariff was extended to include all industries including petrochemical factories. Insurers were not permitted to abridge the scope of standard covers available under erstwhile tariffs beyond the options permitted in the erstwhile tariffs.

In order to exercise better control on underwriting the Authority decided to call for a performance review of
the products. It asked the appointed actuary to give a report covering the gross premium, net premium, no. of policies issued, no. of lives covered (in case of health and PA), outstanding claims at the beginning and close of the year, claims paid, claims repudiated, incurred claims, incurred claims ratio, profitability of the product, etc over the last three years. The appointed actuary was also asked to certify the financial viability of the product while filing as a new product or a revision of an existing product.

## xi. Right to information Act, 2005

During the year 2008-09 the Authority nominated the following officers as Public Information Officers (PIO) under the Section 19 (1) of RTI Act, 2005.

| Name of the PIO | Subject Related to |
| :--- | :--- |
| Shri Prabodh Chander | Non-Life, Hindi, <br> Health Insurance, Legal |
| Shri K. Subrahmanyam | Actuarial, Intermediaries <br> \& Inspections |
| Shri Kunnel Prem | Life Insurance |
| Shri A. Giridhar | Agents' Training Institute, <br> Corporate Agency and <br> any other residuary <br> matters |

Shri C.R. Muralidharan, Member (F\&l) continues to be the Appellate Authority under Section 19 of the said Act.

## PART II <br> REVIEW OF WORKING AND OPERATIONS

## (i) Regulation of Insurance and re-insurance companies

## a. Collection of information pertaining to premium, claims offices of general insurance companies

In order to undertake meaningful analysis of the functioning of the general insurance companies and improve off-site monitoring, the IRDA prescribed the following formats for submission by the companies: quarterly submission of a) state-wise gross direct premium, b) claims reported, c) channel-wise gross direct premium, d) segment wise Incurred claims, e) claims performance f) ageing of claims, and g) office details.

## b. One Page Motor Policy

As part of the steps taken by the Authority to improve efficiency in the general insurance business and to reduce administrative costs, the Authority permitted insurers to issue a one page Motor policy without attaching detailed terms and condition subject to the following conditions:

1. motor certificate of insurance/ cover note shall continue to be used in physical form as stipulated in the Motor Vehicles Act
2. A one page motor policy in physical form can be issued to a policyholder who explicitly agrees to receive such a policy
3. every insurer shall have a robust web-site enabling access to policyholders who wish to know the terms and conditions.
4. as and when standard terms and conditions placed on the web-site are allowed to be modified, the earlier version(s) shall also be made available on the web-site for access.
5. where an insured requires a complete set of policy in physical form, he shall be issued a complete set with all the clauses and conditions attached, free of cost.
6. where the coverage terms are in any manner different from the standard terms and conditions placed on the web-site, the policy shall be issued in full physical form only.
7. notwithstanding the standard conditions placed on their web-site, insurer shall abide by the provisions of Indian Stamp Act.
c. Revision in limits on payment of commission or brokerage on general insurance business with effect from $1^{\text {st }}$ October 2008

The Authority revised the commissions and brokerage payable to agents and brokers consistent with the market developments after detariffing. It directed the general insurers that the percentage of premium paid by way of commission or brokerage on a general insurance policy shall not exceed the percentages of premiums as set out below:
S. No. Class of Business

1. Fire, IAR and Engineering insurances
i. General
ii. Risks treated as large risks under para 19(v) of File \& Use Guidelines
2 Motor insurance business (OD portion), WC/EL \& statutory Public Liability Insurance
Motor Third Party insurance
Marine Hull insurance
Marine Cargo business
All other businesses

Maximum percentage of premium payable as agency commission or brokerage (\% of final premium excluding service tax) Agency Commission Brokerage
12.5\%
6.25\% 5\%
10\% 10\%
Nil Nil
10\% 12.5\%

15\% 17.5\%
15\% 17.5\%

It further clarified that no brokerage can be paid in respect of an insurance where agency commission is payable and likewise, no agency commission can be paid in respect of an insurance where brokerage is payable. Further, no payment of any kind, including "administration or servicing charges" is permitted to be made to the agent or the broker in respect of the business of which he/she is paid agency commission or brokerage.

## d. Submission of compliance report for facultative reinsurance placements

The Authority on review of the reinsurance programme of the companies for the year 2008-09 advised all general insurance companies to place "unplaced reinsurance" abroad only after offering it to other Indian insurers and re-insurers. In order to monitor this, the Authority has sought half-yearly report seeking details of facultative placements made by the company.

## (ii) Intermediaries associated with the insurance business

## Insurance Agents

The year 2008-09 has witnessed 16.5 per cent increase in the number of individual agents. The number has gone up from 25.20 lakh as on $31^{\text {st }}$ March 2008 to 29.37 lakh as on $31^{\text {st }}$ March 2009. While the private life insurers recorded an increase of 20.04 per cent, LIC showed an increase of 12.66 per cent. Private life insurers have more number of individual agents than LIC. At the end of the year, while the number of agents with LIC stood at 13.45 lakh, the corresponding number for private sector insurers was 15.93 lakh.

TABLE 47
DETAILS OF INDIVIDUAL AGENTS OF LIFE INSURERS

| Insurer | As on <br> 1st April, | Additions <br> during | Deletions <br> during | As on <br> 31st March, |
| :--- | :---: | :---: | :---: | :---: |
|  | 2008 | $2008-09$ | $2008-09$ | 2009 |
| LIC | 1193744 | 345729 | 194617 | 1344856 |
| Private | 1326748 | 943484 | 677653 | 1592579 |
| Total | $\mathbf{2 5 2 0 4 9 2}$ | 1289213 | $\mathbf{8 7 2 2 7 0}$ | 2937435 |

One major concern that emerges from the data is the high percentage of turnover of agents. In 2008-09, while the total number of agents appointed was 12.89 lakhs, the number of agents terminated was as high as 8.72 lakh. The scenario was worse for private insurers as compared to LIC. While private insurers appointed 9.43 lakh agents, they terminated 6.77 lakh agents. On the other hand, LIC has terminated 1.95 lakh agents while it appointed 3.46 lakh agents. Such high turnovers may have negative consequences. One, it is a huge drain on the financials of the insurers who spend lot of money and time on prospecting, appointing and training of these agents. Secondly, the policies procured by these agents are rendered orphan on their termination and thereafter often result into lapsation due to lack of servicing support. Thirdly, the image of the profession of agency too suffers a setback since the public in general and prospective agents in particular perceive it as lacking in stability, thus making it more difficult for insurers to find good agents. It is therefore in the interest of all the stakeholders to work on reducing the turnover of agents.

TABLE 48
DETAILS OF CORPORATE AGENTS OF LIFE INSURERS

| Insurer | As on <br> 1st April, | Additions <br> during | Deletions <br> during | As on <br> 31st March, |
| :--- | :---: | :---: | :---: | :---: |
|  | 2008 | $2008-09$ | $2008-09$ | 2009 |
| LIC | 345 | 161 | 91 | 415 |
| Private | 2070 | 840 | 819 | 2091 |
| Total | 2415 | 1001 | 910 | 2506 |

As on $31^{\text {st }}$ March 2009, there were 2506 corporate agents. While 1001 new agents were added during 2008-09, licences of 910 corporate agents were terminated. As such, there is not much increase in the number of corporate agents over the previous year. Here again, the private insurers did worse than the LIC. as they together terminated 9 times more agents than the LIC. The net addition of corporate agents is only 21 despite its large base. On the other hand, there is a net addition of 70 corporate agents in the case of LIC.

## ANNUAL REPORT 2008-09

## Channel-wise New business performance

## Individual Business

Over the years, there is a shift away from the individual agency channel. The new business premium procured through individual agents has come down to 79.57 per cent during 2008-09 from 83.75 per cent reported during the previous year. The new business which was conceded by the individual agents is shared by the corporate agents and direct selling. The share of corporate agents, which was 8.42 per cent during 2006-07 and 12.33 per cent during 2007-08, has gone up to 14.55 per cent in the year 2008-09. Among the various corporate channels, the share of banks in total new business has gone up from 7.97 per cent in 200708 to 9.69 per cent in 2008-09.

There is an increase in the share of direct selling in total individual new business. Its share has gone up from 3.33 per cent in 2007-08 to 4.76 per cent in 200809. While private insurers have procured 11.37 per cent of their new business through direct selling, LIC did not procure any new business through this channel.

The share of corporate agents in the new business premium procured by the private life insurers was significant at 31.70 per cent in 2008-09 as compared to 29.92 per cent in 2007-08. On the other hand, LIC has 97.34 per cent of the new business premium from individual agents.

TABLE 49
INDIVIDUAL NEW BUSINESS PERFORMANCE OF LIFE INSURERS FOR 2008-09: CHANNEL WISE

|  |  |  |  | (in per cent) |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Life Insurer <br> Agents | Corporate Agents <br> Banks | Others* | Brokers | Direct <br> Selling | Total <br> Individual <br> New Business | Referrals |
| Private | 54.94 | 20.78 | 10.92 | 2.00 | 11.37 | 100.00 | 9.27 |
| LIC \# | 97.34 | 1.70 | 0.49 | 0.47 | - | 100.00 | 0.03 |
| Total | 79.57 | 9.69 | 4.86 | 1.11 | 4.76 | $\mathbf{1 0 0 . 0 0}$ | 3.90 |

* Any entity other than banks but licenced as a corporate agent.
\# Does not include its overseas new business premium.
Note: 1) New business premium includes first year premium and single premium.

2) The leads obtained through referral arrangements have been included in the respective channels.


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## Group Business

Direct selling continues to be the dominant channel of distribution for group business, with a share of 86.53 per cent during 2008-09. The corresponding share in the previous year was 87.88 per cent.

While LIC has done 12.11 per cent of the group insurance business through its traditional individual
agency, private insurers procured only 0.32 per cent through this channel. Another important channel for the private insurers was Banks. During the year 200809, Bancassurance contributed 9.19 per cent of the total group business of the private insurers. However the share of Bancassurance in total group business has come down to 9.19 per cent as compared to 12.36 per cent in the previous year.

TABLE 50
GROUP NEW BUSINESS PERFORMANCE OF LIFE INSURERS FOR 2008-09 CHANNEL WISE

|  |  |  |  | (in per cent) |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cife Insurer <br>  <br> Agents | Corporate Agents <br> Banks | Others* | Brokers | Direct <br> Selling | Total <br> Group <br> New Business | Referrals |
| Private | 0.32 | 9.19 | 0.83 | 1.75 | 87.91 | 100.00 | 0.34 |
| LIC\# | 12.11 | 1.13 | 0.72 | 0.02 | 86.02 | 100.00 | - |
| Total | 8.96 | 3.28 | 0.75 | 0.48 | 86.53 | $\mathbf{1 0 0 . 0 0}$ | 0.09 |

* Any entity other than banks but licenced as a corporate agent.
\# Does not include its overseas new business premium
Note: 1) New business premium includes first year premium and single premium.

2) The leads obtained through referral arrangements have been included in the respective channels.


## ANNUAL REPORT 2008-09

## Individual \& Group Business

Individual agents continue to play a major role in procuring new insurance business. At the aggregate level (individual and group business together) contributed 65.45 per cent of the total new business. However,
their share declined from 72.17 per cent in 2007-08. The channel which witnessed a major growth as compared to previous year was direct selling. This mode contributed 21.11 per cent of the total new business as compared to only 16.20 during the year 2007-08.

TABLE 51
NEW BUSINESS PREMIUM (INDIVIDUAL AND GROUP) OF LIFE INSURERS FOR 2008-09 CHANNEL-WISE

|  |  |  |  | (In per cent) |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Life Insurer Individual | Corporate Agents <br> Agents <br> Banks | Others* |  |  | Brokers | Direct <br> Selling | Total <br> Group <br> New Business |
| Referrals |  |  |  |  |  |  |  |

* Any entity other than banks but licenced as a corporate agent.
\# Does not include its overseas new business premium
Note: 1) New business premium includes first year premium and single premium.

2) The leads obtained through referral arrangements have been included in the respective channels.

(iii) Litigations, appeals and court pronouncements

Details of litigation in terms of cases filed before the Supreme Court, various High Courts, Consumer Courts, Civil Courts, MACT and MRTP during the period April 2008 to March 2009 and also the cases disposed/dismissed during the year are provided below:

| Cases filed in the Supreme Court | Nil |
| :--- | :---: |
| Writ Petitions filed in various High Courts | 29 |
| Writ Appeals/LPA's filed in various |  |
| High Courts | 3 |
| Review / Restoration / Clarification |  |
| Petitions filed in various High Courts | 2 |
| Contempt Petitions filed | Nil |
| Consumer cases filed | 25 |
| Civil cases filed | 2 |
| MACT / MRTP cases filed | Nil |
| TOTAL | $\mathbf{6 1}$ |

The following table gives details on the petitions/cases disposed/ dismissed during the year.

| No. of cases <br> disposed/ <br> dismissed | Without <br> directions <br> to IRDA | With <br> directions <br> to IRDA |
| :--- | :---: | :---: |
| Writ Petitions <br> disposed/ dismissed | 24 | - |
| Writ Appeals / LPA's <br> disposed /dismissed | 3 | 1 |
| Consumer cases <br> disposed/ dismissed | 3 | - |
| Civil cases <br> disposed/ dismissed | 1 | -- |
| MACT/MRTP cases <br> disposed/ dismissed | - | - |
| Total | 31 | 1 |

The nature of litigations relate to IRDA Act / Insurance Act and the Regulations made there under as also
memorandum / circulars issued by IRDA, enforcement actions and non-enforcement actions etc. The legal department also helps the operational departments on issues relating to

- Initiation of enforcement and non-enforcement related actions policies of the regulator and interpretation of the Insurance Laws.
- Show cause notices to be issued by the operational departments
- Parliamentary references.

It also provides legal advice on matters arising in references filed under the RTI Act.

## (iv) International Co-operation in Insurance

## International Association of Insurance Supervisors (IAIS)

The International Association of Insurance Supervisors (IAIS) was established in 1994 to promote cooperation among insurance supervisors and other financial sector supervisors. Over the years, the membership has grown and insurance supervisors from over 180 jurisdictions became members and over 100 organisations and individuals representing professional associations, insurance and reinsurance companies, international financial institutions, consultants and other professionals became observers. This involvement reflects the increasing global nature of insurance markets and the need for consistent supervisory standards and practices. In addition, it recognizes the important contribution that strong supervisory regimes leads to financial stability. The IAIS provides an effective forum for standardsetting and implementation activities by providing opportunities to both practitioners and policy makers to share their expertise, experience and understanding.

The IAIS's activities are undertaken with active guidance of its Executive Committee, which comprises of 15 voting members elected from different regions of the globe and the Chair of the Budget Committee who is an ex-officio non-voting member. This is complemented by the Technical Committee, the Implementation Committee and the Budget

Committee, supported by their working parties. The day-to-day business and affairs of the IAIS are taken care of by its Secretariat, located at the Bank for International Settlements in Basel, Switzerland.

The IAIS develops principles, standards and guidance for effective insurance supervisory regimes. In doing so it helps to establish and maintain fair and efficient insurance markets for the benefit and protection of policyholders. The IAIS also prepares 'issue papers' that provide background on specific areas of interest to insurance supervisors.

The IAIS collaborates closely with other international financial institutions and international associations of supervisors or regulators and assists in shaping financial systems globally. In particular, the IAIS is one of the constituting bodies of the Joint Forum and participates in all of its working groups. It is also represented on the Financial Stability Forum. The IAIS provides input to the International Accounting Standards Board (IASB) for its work on the international financial reporting standards most relevant to insurers, and is a member of the IASB's Standards Advisory Council as well as an official observer of its Insurance Working Group and Financial Instruments Working Group. It also has observer status on the Financial Action Task Force, which combats money laundering and terrorist financing.

The Authority is represented by its Chairman on its Executive Committee and by Members on the various Committees of IAIS looking into insurance contracts, accounting aspects, insurance laws, reinsurance, financial conglomerates, solvency, frauds, etc.

## (v) Public grievances

The Grievance Cell of IRDA receives complaints from policyholders, insurance intermediaries and from other sources against different insurance companies. On receipt of the complaints the cell functions in two ways:
(a) Facilitates -- early resolution of the complaint by the insurer through direct interaction with the policyholder and
(b) Analyses the complaints based on:
(i) duration of disposal
(ii) functional area

The insurer wise analysis for duration of complaints evaluates the effectiveness and simplicity of the process adopted by the insurer in handling the complaints. It also evaluates how insurer is complying with the provisions of Regulation 5 of IRDA (Policyholders' Interests) Regulations, 2002. The Regulation requires speedy and efficient handling of the complaints by the insurer.

The analysis of the complaints based on functional area indicates:
(a) The weakness in market practices
(b) The inadequacies of the insurance companies which may require regulatory intervention for necessary corrective action.

The Grievance cell plays a facilitative role by registering the complaint and tracking down the same with the insurer for its early resolution. In case of dispute on any issue between the insurer and the complainant, the cell informs the complainant to take up the matter with quasi judiciary (insurance ombudsman / consumer forums) or judiciary bodies, since IRDA does not have the power of adjudication.

## Life Insurers

Grievances cell of the Authority receives grievances from the policyholders against the insurance companies. Such complaints are forwarded to the companies for resolution at their end. When the

TABLE 52
STATUS OF GRIEVANCES - LIFE INSURERS

| Insurer | Outstanding <br> as on | Grievances <br> Reported | Total No of <br> complaints | Resolved <br> during | Outstanding |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 31.3 .2008 | during 2008-09 | as on 31.03.09 | 2008-09* | $\mathbf{3 1 . 3 . 2 0 0 9}$ |
| LIC | 685 | 481 | 1166 | 980 | 186 |
| Private | 332 | 1313 | 1645 | 1373 | 272 |
| Total | 1017 | 1794 | 2811 | 2353 | 458 |

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grievances are resolved by the companies, they are expected to inform the grievances cell of the Authority about its resolution or otherwise. As on March 31, 2008, there were 1017 complaints pending with the Authority for want of resolution by life insurance companies. During the year 2008-09, the Authority has received 1794 complaints, out of which, 481 were related to LIC and 1313 to private sector insurers.

During 2008-09, the insurance companies have resolved 83.71 per cent of the complaints. While the private life insurers have resolved 83.47 per cent of the complaints registered, LIC had resolved 84.05 per cent of the complaints filed against them with the Authority. As on March 31, 2009, 458 complaints were still pending with the insurance companies for resolution, out of which 272 belong to private sector and 186 pertain to LIC.

TABLE 53

## BREAK-UP OF COMPLAINTS LODGED WITH GRIEVANCES CELL (LIFE INSURANCE) DURING 2008-09

## Sr. No Nature of complaints

1 Wrong plan and term allotted
2 Cancellation of policy
3 Non-receipt of policy bond
4 Adjustment of premium
5 Non-payment of claim
6 Alterations in policy
$7 \quad$ Non-payment of surrender value
8 Non-refund of proposal deposit
$9 \quad$ Non-revival of lapsed policies
10 Agent Related
11 Non-settlement of maturity payment
12 Correct surrender value not paid
13 Repudiation of claim
14 Non-payment of annuities
15 Nomination/Assignment of policies
16 Transfer of policy from one branch to another
17 Issue of duplicate policy
18 Others
Total
1794

Percentage to total complaints
17.45\%
13.99\%
11.54\%
11.09\%
6.80\%
4.12\%
4.07\%
3.85\%
3.01\%
2.95\%
2.84\%
2.29\%
2.17\%
1.78\%
0.50\%
0.50\%
0.17\%
10.87\%
100.00\%

An analysis of complaints lodged with the Life Insurance Grievance Cell of IRDA has revealed the following as the major causes: Wrong plan \& term
allotted (17.45 per cent), cancellation of policy (13.99 per cent), non-receipt of policy bonds (11.54 per cent), and adjustment of premium ( 11.09 per cent).

## Non-life insurers

TABLE 54
STATUS OF GRIEVANCES - NON-LIFE INSURERS

| Insurer | Outsta nding as on 31.3.08 | Grievances Reported during 2008-09 | Total No. of complaints as on 31.3.09 | Resolved during 2008-09 | Outstanding as on 31.3.09 | Break-up of outstanding grievances according to nature |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | A | B | C | D |
| Public | 682 | 921 | 1603 | $\begin{array}{r} 1160 \\ (72.36) \end{array}$ | 443 | 148 | 171 | 102 | 22 |
| Private | 194 | 1281 | 1475 | $\begin{array}{r} 1265 \\ (85.76) \end{array}$ | 210 | 109 | 62 | 33 | 6 |
| Total | 876 | 2202 | 3078 | $\begin{array}{r} 2425 \\ (78.78) \end{array}$ | 653 | $\begin{array}{r} 257 \\ (39.36) \end{array}$ | $\begin{array}{r} 233 \\ (35.68) \end{array}$ | $\begin{array}{r} 135 \\ (20.67) \end{array}$ | $\begin{array}{r} 28 \\ (4.29) \end{array}$ |

Note: Figure in brackets is percentage of the grievance resolved during the year.
A: Policy related issues,
B: Non-settlement/Delay in settlement of claims
C: Repudiation / partial settlement of claim \&
D: Other reasons.
TABLE 55
STATUS OF GRIEVANCES - NON-LIFE INSURERS (APRIL - SEPTEMBER 2009)


Note: Figure in brackets is percentage of grievances resolved during the year.

As on 31st March 2009, a total of 653 complaints were outstanding. Of the pending grievances, 39.36 per cent are policy related issues, 35.68 per cent to nonsettlement/delay in settlement of complaints, 20.67 per cent to repudiation/partial settlement of claims and the remaining for other reasons.

IRDA registered 1132 complaints during the first half of the current financial year 2009-10. Of these 542 were towards public sector non-life insurance companies and the remaining 590 were towards private sector companies. Public sector companies resolved 379 complaints and private insurers resolved

610 complaints. As on September 30, 2009, 796 complaints were pending with the insurers.

## (vi) Insurance Association and Insurance Councils

## General Insurance Council

The Executive Committee of the Council comprises, apart from the nominees of Insurance Regulatory \& Development Authority (IRDA) (viz. Member (Non-life) as Chairman of the Council and Executive Director Non-life) and the Secretary General, the Chief Executive Officers of all the Non-life Insurance Companies who are licensed by IRDA.

During 2008-09, there were 8 meetings of the Executive Committee of the Council. In addition, the Council had organized meetings of Underwriting Executives, Heads of Health Insurance Departments, CFOs, and other Senior Executives of the memberCompanies from time to time. The activities of these forums will be taken forward to enhance camaraderie and rapport amongst the Executives of Non-life Insurers with the broad objectives of enhancing customer service standards, maintaining market discipline and development of non-life insurance market in a healthy manner.

Towards this, the Council has been pursuing the following broad agenda:
I. Initiate and encourage informed dialogue and debate with all the stakeholders for promoting non-life insurance market,
II. Represent industry's perception and point of view to the Government, IRDA and other policy and opinion makers on the problems confronting the industry as also promote increased cohesion and cooperation between them.
III. Promote consumer education awareness and service.
IV. Promote distribution channels for development of Non-life insurance.
V. Promote best global practices particularly in the management of Health portfolio.
VI. Build up an integrated data base and data repository for dissemination of information.
VII. Seek legislative and regulatory dispensations necessary for achieving aforesaid objectives.

In pursuit of the above goals \& objectives, following activities \& initiatives were taken:

## A. Technical

## a) Health

- Defined Pre-existing Diseases condition and exclusion wordings and Companies implemented them from 01.06.2008,
- Pursued sharing of data on all Health Policies, where premium involved is more than Rs. 50 lakhs and loss ratio is over $125 \%$,
- Pursued level playing field between life and nonlife insurers in Health portfolio,
- Submitted Industry's response / feedback / recommendations to IRDA on:
- Renewability and Portability of Health Insurance Policies,
- Health Insurance for Senior Citizens,
- Health Insurance vis-à-vis evaluation of TPAs,


## b) Motor

- Participated in Lok Adalats held by Hon'ble Supreme Court and High Courts for expeditious disposal of Motor T.P. Claim cases.
- Followed-up action on PIL petition filed by the Council under Section 158(6) of the MV Act for timely reporting of motor vehicle road accident cases by the police to the MACTs and the Insurance Companies;
- Compiled Gross written premium and incurred claims statistics for Motor Insurance portfolio with segregation between 2 -wheeler, private car and commercial vehicles for standalone TP policies as well as comprehensive policies.
- Superdari case filed before Hon'ble Supreme Court for re-possession of recovered vehicles in theft cases,
- Co-ordination with SIAM and NCRB on prevention of theft of vehicles and tracing stolen vehicle,
- Convened meetings of (i) Sub-Committee for negotiation of hike in Motor T.P. Premium with Transporters' Associations.
- Arranged defence on behalf of the Insurers in PIL Petition No. 38 of 2007 before Hon'ble High Court at Mumbai filed by Shri Prakash C. Sheth.


## c) IMTPIP

- Co-ordinated with IRDA \& GIC Re on issues relating to the Indian Market Motor Pool for Commercial Vehicle;
- Presented a report for simplified administration of the IMTPIP to IRDA;
- Activated all the committees to ensure smooth functioning of the Pool.
d) Others
- Organized Chief Underwriters' Conference to sensitize the Underwriters on the need to practice scientific underwriting based on risk perception;
- Continued project for sharing of data on losses over Rs. 50 lakhs in Fire, Engineering and Marine Port-folios amongst the Companies;
- Co-ordinated the views of the Industry on loss limits and categorization of surveyors.


## B. Legislative

Furnished Industry's comments / observations to IRDA/Ministry on;
(1) Amendments to Motor Vehicles Act,
(2) Carriage of Goods by Road Rules
(3) Bill on Amendments to Insurance Laws,
C. Administrative

- Common approach amongst the insurers for responding to "Tenders for Insurance Protection"
- Facilitated revision of coinsurance agreement;
- Requested exemption to General Insurance Companies from complying with limits of expenses under Sec.40C(1) of the Insurance Act read with Rule 17E;
- Represented to IRDA on calculation of Solvency Margin of General Insurers.
- Obtained approval for one-page format for Motor Policies to improve delivery to the customers and cut operational expenses for the industry;


## D. Accounts and Taxation

- Taken up the issue of TDS on Re-insurance Premium
- Put up Industry's Proposals for Union Budget 2009-2010
- Maximised use of electronic mode of payment for large value transactions as directed by RBI / IRDA.


## E. Investments

Obtained consensus and put forth Industry's views on classification \& accounting norms for investment portfolio.

## F. International

Signed Co-operation Agreement with Association of Tanzania Insurers and continued liaison with Insurers' Associations of other countries for information-sharing and mutual cooperation;

Received delegates from General Insurance Association of Japan (GIAJ) and German Insurance Association (GDV) Berlin, who visited the Council for sharing of information pertaining to their markets.

## G. Others:

Responded to IRDA with Industry's views on:

- Publicity Campaign and consumer Awareness Initiatives;
- Approach to Review of the Agency Licensing Web Portal and the Examination System for Agents;
- Principles for sound insurance market; Responded to Ministry with Industry's views and details as required on:
- Disaster Risk Insurance, Reinsurance and MicroInsurance;
- Representation from Federation of Indian Export Organizations;
- Expeditious settlement of PA/Health Insurance claims in respect of victims of terrorist attacks in Mumbai on 26-28 November 2008;
- Certain parameters like number of employees, offices, agents, premium, policies, etc.;
- Details of policies and premium on standalone TP portfolio.


## Life Insurance Council

Life Insurance Council is a body set up under section 64 C of the Insurance Act 1938. All registered life insurers are members and are represented by CEOs. There are two nominees from the IRDA, one of whom is the Chairman of the Council. The Secretary General functions as the chief executive of the Council. During the financial year 2008-09 the Council met six times. The Council has formed several standing subcommittees. In addition, as and when needed specific areas of work are undertaken by different 'working groups' which are constituted to discuss emerging issues from time to time.

## Brief outline of work in 2008-09

- The Sub-committee of CFOs met five times during the year. Their meetings were focused on various issues relating to taxation in general, Service Tax, Form I, IFRS. This forum also had interaction with legal and compliance experts on different issues like corporate governance.
- A Statistical Data sub-committee met formally twice this year and amended earlier sets of data collation and publication. The second set of provisional aggregate data for 2008-09 has been compiled. The sub-committee has taken up further work on examining the various data points and additional requirements of data availability
by industry, regulator and public.
- Legal and Compliance sub-committee was reconstituted in 2008-09 which met once in 200809. Several important recommendations were made by the committee on topics like corporate governance; demat of life policies, reducing time period in issuing NOC to individual agents, etc.
- A working group of actuaries was formed under the aegis of life council to design standardization of nomenclature of charges and the method of ULIP charges. The recommendations were submitted to IRDA.
- For creating awareness on life Insurance, subcommittee submitted a media plan to IRDA for consideration to create insurance awareness among the people. The sub-committee also engaged itself in the re-development of life council website. The committee met thrice during the year. Sub-committee on Creating Life Insurance Awareness appointed PR agency to ensure increased activities of awareness related programmes. With the help of PR agency, subcommittee planned and helped the Council to hold CEO's Round Table Conference with Media in September 2008. This proved to be a successful event to create awareness about the importance of life insurance among masses through print and electronic media.
- The Council's website continued hosting statistical data, latest news and other information. Various new parameters have been included in the quarterly statistical data which have been appreciated by media and industry. The website has links to the websites of IRDA and all life insurers.
- The database on agents whose services were terminated for reasons other than nonperformance continues to grow in numbers and usage.
- Council has been actively involved in meetings and conferences organized by CII, FICCI, Bombay Chambers, IMC, NIA etc.


## (vii) Functioning of Ombudsmen

During the year 2008-09, the twelve Ombudsmen centers spread across India have received a total of 11393 complains. Of these, 5753 complaints ( 50.5 per cent) were related to life insurance and remaining

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5640 were concerned to non-life insurance. In addition to that, at the end of March 2008, there were 1419 complaints pending with Ombudsmen for disposal. Among them, a large proportion (72.52 per cent) was related to non-life insurance and remaining 27.48 per cent was connected to life insurance. With this, the total number of complaints handled by Ombudsmen during 2008-09 was 12812.

Of the total complaints (12812), the Ombudsmen disposed of 11417 complaints during 2008-09. Of the disposed complaints, 5586 were in the case of life
insurers and 5831 were against the non-life insurers. As such, complaints outstanding with the Ombudsmen for disposal as on 31st March 2009 were 1395; of which 557 were in the case of life insurers and 838 were against non-life insurers.

Around 59 per cent of the complains in the case of life insurance and 43 per cent in the case of non-life were treated as not entertainable by the Ombudsmen. Of the total complaints, the Ombudsmen gave awards for 2645 cases and dismissed 1296 cases. The Ombudsmen recommended to the companies 432 cases for settlement at their end.

TABLE 56
DISPOSAL OF COMPLAINTS BY OMBUDSMEN DURING 2008-09

| Insurer | No. of complaints as on 31.03.2008 | Complaints received during 2008-09 | Total | $\begin{aligned} & \text { Complaints } \\ & \text { disposed } \\ & \text { during } \\ & 2008-09 \end{aligned}$ |  | No. of complaints disposed by way of |  |  |  |  | Complaints outstanding $\begin{gathered} \text { as on } \\ 31.03 .2009 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (I) | (II) | (III) | (IV) | (V) | (VI) |  |
| LIFE | 390 | 5753 | 6143 | 5586 | $\begin{array}{r} 199 \\ (3.56) \end{array}$ | $\begin{array}{r} 832 \\ (14.89) \end{array}$ | $\begin{array}{r} 499 \\ (8.93) \end{array}$ | $\begin{array}{r} 211 \\ (3.78) \end{array}$ | $\begin{array}{r} 546 \\ (9.77) \end{array}$ | $\begin{array}{r} 3299 \\ (59.06) \end{array}$ | 557 |
| NON-LIFE | 1029 | 5640 | 6669 | 5831 | 233 | 1813 | 343 | 207 | 750 | 2485 | 838 |
|  |  |  |  |  | (4.00) | (31.09) | (5.88) | (3.55) | (12.86) | (42.62) |  |
| COMBINED | 1419 | 11393 | 12812 | 11417 | 432 | 2645 | 842 | 418 | 1296 | 5784 | 1395 |
|  |  |  |  |  | (3.78) | (23.17) | (7.37) | (3.66) | (11.35) | (50.66) |  |

Note:
(I) Recommendations
(III) Withdrawals/Settlemen
(V) Dismissa
(II) Awards
(IV) Non-Acceptance
(VI) Not Entertainable

Figure in brackets indicates percentages to the respective complaints disposed

## PART III STATUTORY FUNCTIONS OF THE AUTHORITY

a) Issue to the applicant a certificate of registration, renew, modify, withdraw, suspend or cancel such registration.

During 2008-09, the Authority granted certificate of registration to Shriram General Insurance Company Limited, Bharti Axa General Insurance Company Limited and Raheja QBE General Insurance Company Limited to underwrite general insurance business. It also granted certificate of registration to Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited, Aegon Religare Life Insurance Company

Limited, DLF Pramerica Life Insurance Company Limited and Star Union Dai-ichi Life Insurance Company Limited to underwrite life insurance business. With the registration of these companies, the total number of life insurers registered with the Authority has gone up to 22 and the number of general insurers has gone up to 21. The Certificates of Registration issued earlier to all the existing life and non-life insurance companies have been renewed in terms of Section 3A of the Insurance Act, 1938.

Statement showing the penalty charged from the various insurers from 01-04-2008 to 30-09-2009

| S. <br> No. | Name of the Insurance Company | Amount of Penalty | Brief particular of the violation committed |
| :---: | :---: | :---: | :---: |
| 1. | Max NewYork Life Insurance Company Limited | Rs. 5,00,000/- | Penalty charged under section 102(b) for violating directions issued by the Authority in respect of ULIP |
| 2. | ICICI Lombard General Insurance Company Limited | Rs. 5,00,000/- | Penalty charged under section 105B for violation of IRDA's File \& Use guidelines in case of Pravsai Bhartiya Bima Yojana |
| 3. | National Insurance Company Limited | Rs. 2,00,000/- | Penalty charged under section 105B for violation of IRDA's regulations and guidelines relating to reinsurance of risks pertaining to Indian Oil Corporation Ltd |
| 4. | United India Insurance Company Limited | Rs. 2,00,000/- | Penalty charged under section 105B for violation of IRDA's regulations and guidelines relating to reinsurance of risks pertaining to Indian Oil Corporation Ltd |
| 5. | New India Assurance Company Limited | Rs. 2,00,000/- | Penalty charged under section 105B for violation of IRDA's regulations and guidelines relating to reinsurance of risks pertaining to Indian Oil Corporation Ltd |
| 6 | National Insurance Company Limited | Rs. 5,00,000/- | Penalty charged under section 105B for violation of IRDA's regulations and guidelines |
| 7 | New India Assurance Company Limited | Rs. 5,00,000/- | Penalty charged under section 105B for violation of IRDA's regulations and guidelines |
| 8 | Iffco-Tokio General Insurance Company Limited | Rs. 5,00,000/- | Penalty charged under section 105B for violation of IRDA's regulations and guidelines |
| 9 | Reliance General Insurance Company Limited | Rs. 20,00,000/- | Penalty charged under section 105B for violation of IRDA's regulations and guidelines |
| 10 | HDFC Ergo General Insurance Company Limited | Rs. 5,00,000/- | Penalty charged under section 105B for violation of IRDA's regulations and guidelines |

b) Protection of the interests of policyholders in matters concerning assigning of policy, nomination by policyholders, insurable interest, settlement of insurance claim, surrender value of policy and other terms and conditions of contracts of insurance.

IRDA has brought out regulations providing for various Dos and Don'ts for insurers and intermediaries at the point of sale, point of claim etc. Time-frames were set for servicing policyholders also in the regulations. Further, the Regulations mandate insurers to have in place on effective mechanism for redressal of policyholder grievances. IRDA has set up a grievances cell for policyholders of life and non-life insurance and a separate channel for senior citizens for expressing their grievances with regard to health insurance policies. Apart from playing a facilitative role in helping policyholders getting their grievances redressed by insurers, IRDA studies the underlying issues that causes grievances and works towards rectifying the systemic issues involved.
c) Specifying requisite qualifications, code of conduct and practical training for intermediaries or insurance intermediaries and agents

The licensing and code of conduct for all the intermediaries in the insurance business are specified clearly in the respective regulations framed under the IRDA Act, 1999. (Insurance Surveyors and Loss Assessors (Licensing, professional requirements and code of conduct), Regulations, 2000, Insurance Regulatory and Development Authority (Licensing of Corporate Agents) Regulations, 2002, Insurance Regulatory and Development Authority (Insurance Brokers) Regulations, 2002.

## d) Specifying the code of conduct for surveyors and loss assessors

The Code of Conduct applicable for Surveyors and Loss Assessors in respect of their professional work is embodied in Chapter VI of IRDA Regulations for surveyors and loss assessors. Regulation 15 elaborates on the code which, inter alia, stipulates that a surveyor and loss assessor shall behave ethically and with integrity in the professional pursuits, shall strive for objectivity in professional and business judgment, act impartially when acting on instructions
from an insurer in relation to a policyholder's claim under a policy issued by that insurer, conduct himself with courtesy and consideration to all people with whom he comes into contact during the course of his work etc. The code also prescribes that a surveyor shall not (1) accept or perform work which he is not competent to undertake, unless he obtains some advice and assistance, as will enable him to carry out the work competently. (2) carry out his professional work with due diligence, care and skill and with proper regard to technical and professional standards expected of him and shall keep himself updated with all developments relevant to his professional practice. (3) at all times maintain proper record of work done by him and comply with all the relevant laws. (4) assist and encourage his colleagues to obtain professional qualifications, and in this behalf, provide free articleship and/or practical training for a period of twelve months. (5) maintain a register of survey work as provided for, (6) disclose to all parties concerning his appointment where the acceptance or continuance of such an engagement may materially prejudice, or could be seen to materially affect the interests of any interested party. (7) not disclose any information pertaining to a client or employer or policyholder acquired in the course of his professional work to any third party without the necessary consent, and (8) can not use or appear to use any confidential information acquired or received by him in the course of his professional work, to his personal advantage or to the advantage of a third party.

## e) Promoting efficiency in the conduct of insurance business

The authority directed insurance companies to have proper systems in place and also to focus on the training needs of their workforce so as to improve efficiency in conducting the insurance business.

## f) Promoting and regulating professional organizations connected with insurance and reinsurance business:

The Life Insurance Council and the General Insurance Council are the platforms available for the insurers to interact and to set up practices for the healthy growth of the industry. Development of these self regulatory bodies augurs well for the industry to put across their view points on critical areas for the growth of the
industry. In the same context, brokers licenced by the Authority are necessarily required to be members of the Insurance Broker Association of India (IBA).

## g) Levying fees and other charges for carrying out the purposes of the Act

The Authority in terms of powers vested by section 3 of the Insurance Act levies both registration and renewal fees from the insurers and various intermediaries associated with the insurance business. However, registration fee of Rs. 50000 is charged at the time of granting of registration certificate and not thereafter. The renewal of registration fees for insurers stands at 10 per cent of 1 per cent of the Gross Direct Business Written in India (GDP) or Rs. 50000 subject to maximum of Rs. 5 crore. In case of re-insurer the fee is chargeable based on the facultative business written by the re-insurer in India. This follows amendment of regulation 20 of IRDA (Registration of Indian Insurance Companies) Regulations, 2000 issued in February, 2003 after obtaining the approval of Advisory Council. Later a Gazette Notification was issued.
h) Calling for information from, undertaking inspection of, conducting enquiries and investigations including audit of the insurers, intermediaries, insurance intermediaries and other organizations connected with the insurance business

The financial year 2008-09 was the ninth year of operations of insurance companies, post opening up of the sector. While the Authority has been contemplating commencement of comprehensive onsite inspection, it was considered that the registered entities should be allowed time to stabilize operations prior to taking on full scale inspection.
i) Control and regulation of rates, advantages, terms and conditions that may be offered by the insurers in respect of general insurance business not so controlled and regulated by the Tariff Advisory Committee under Section 64 U of the Insurance Act 1938 (4 of 1938)

The de-tariffing of the non-life industry was notified by the Authority w.e.f., 01-01-2007 except in the case of motor third party cover. In order to moderate the
impact of tariff increase on commercial vehicle owners the Authority has retained the powers to determine the rates of Motor-Third Party premium, a motor third party pool has been created to ensure involvement of all general insurers in the underwriting and management of motor third party risk. The pool is managed by the General Insurance Corporation.

The process of de-tariffication first begun in 1994, when the Malhotra Committee recommended gradual removal of tariffs in the non-life insurance sector. Since then, tariffs on quite a few portfolios such as Marine Cargo, Personal Accident, and Bankers' Indemnity were withdrawn in the 1990s. With the entry of private players in the non-life sector, there was a clamour for free pricing by both the intermediaries and the insurance companies.

Except for Motor Third Party risks, for all other new insurances and renewals effective on or after $1^{\text {st }}$ January 2008, insurers shall be free to quote rates of premium in accordance with the rate schedules and rating guidelines that have been filed with the Authority. The premium rates for Motor Third Party risks will continue to be regulated by the Authority. Risks qualifying as large risks under paragraph 19(v) of the circular no. 021/ IRDA/ F\&U/ Sep-06 dated $28^{\text {th }}$ September 2006 shall be insured at the rates, terms and conditions and basis of insurance exactly as the rates, terms etc. as developed from the re-insurers with no variation. The requirements of the circular no. 021/IRDA/F\&U/Sep-06 dated $28^{\text {th }}$ September 2006 with regard to the filing of products and rates schedules and rating guides and manuals shall continue to apply as amended from time to time.

The IRDA further informed the insurers that no change in terms and conditions of insurance policies belonging to erstwhile classes of business will be permitted. These terms \& conditions, wordings etc, of erstwhile tariffs shall be treated as minimum covers with companies allowed to have uniform add-on covers as approved by the Authority.

The Authority revisited the issue of relaxation of terms and conditions of coverages for erstwhile classes of general insurance business namely fire, engineering, Industrial All Risk and motor (OD) in November, 2008 and decided that effective from $1^{\text {st }}$ January, 2009 insurers would be permitted to file variations in
deductibles from those prescribed under erstwhile tariffs subject to written disclosures and acceptance by the insured prior to the finalization of insurance policy.

The insurers were permitted to file add-on covers over and above erstwhile tariff covers with appropriate additional premiums. "Loss of use" and "waiver of depreciation" under motor OD insurances were some examples. The insurers were also permitted to extend engineering insurance to movable/ portable equipments. Similarly the Total Sum Insured Limited of Rs. 100 crore under erstwhile IAR policy was removed. IAR tariff was extended to include all industries including petrochemical factories. Insurers were not permitted to abridge the scope of standard covers available under erstwhile tariffs beyond the options permitted in the erstwhile tariffs.

## j) Specifying the form and manner in which books of accounts shall be maintained and statements of accounts shall be rendered by Insurers and other Insurance Intermediaries.

1. Effective from the financial year 2008-09 onwards, all insurers have been advised to file details of penal actions taken by various Government Authorities. The said information is required to be duly certified by the Statutory Auditor of the insurer.
2. Insurers are also advised to file a Return on an annual basis giving details of Chartered Accountant firms engaged in various capacities like Statutory Auditors, Internal Auditors, Concurrent Auditors, Tax Auditors and other Auditors
3. As a part of the review of the renewal application filed with the Authority and based on analysis, clarifications, sought and attention drawn, non compliance / deviation are common deficiencies, which have been observed in the compliance with various regulatory requirement. With a view to ensure compliance and avoiding recurrence of the shortcomings observed, the Authority decided to issue a Check List for the guidance of the brokers.

## k) Regulating investment of funds by insurance companies

In the last year's Annual Report, mention was made regarding the constitution of Working Group for revising the investment guidelines taking into account the development in the financial market. After examining the recommendations, the IRDA has issued new regulations on investment of funds by insurance companies vide 'IRDA (Investment) (Fourth Amendment) Regulations, 2008'. Some of the features are:

1. Applicability of Exposure Norms has been extended to ULIP funds also
2. Pattern of investment made applicable to Policyholders' funds \& Shareholders' funds upto 'Solvency Margin'
3. Separate custodian account for funds beyond 'Solvency Margin' has been insisted
4. Differential treatment of certain provisions applicable to PSUs and Private Sector Insurers is rationalized
5. Instruments like Mortgage Backed Securities, Some types of Mutual Funds, Tier II Bonds issued by Banks, Initial Public Offers etc. are allowed to be classified under 'Approved Investment' category, subject to certain conditions
6. Valuation inconsistency between different funds have been rationalized
7. Definition of 'Infrastructure facility' has been realigned with RBI thereby creating more room for the insurers to invest in infrastructure sector
8. Investment in 'Real Estate' permitted from funds representing 'Solvency Margin' upto 5\% under Life and Pension fund.

Further, IRDA in consultation with the Institute of Chartered Accountants of India issued technical guidelines in implementing Systems and Process to enable a consistent and clearly documented process and procedure to handle large volume of investments
through a third party certification model using Chartered Accountant firms.

Further, IRDA issued guidelines on the scope for Internal and Concurrent Audit for investment operations of insurance companies to monitor investments of both Traditional and Unit Linked portfolio, at a closer level with the aim of mitigating systemic risk.

## I) Regulating maintenance of margin of solvency

As per the Section 64 VA of the Insurance Act 1938 every insurer is required to maintain a required Solvency Margin. The Authority has considered the need for reviewing the solvency margin requirement for pure term products, so as to help the insurers in launching more pure term products for sufficiently longer periods and at affordable rates. The Authority has reviewed the solvency margin requirement for the linked business and proposed some factors with respect to linked business in working out the required solvency margin. These factors came into effect from December 31, 2008 onwards. Further, the life insurers were asked to submit scrip-wise details of investments available for arriving at the 'available solvency margin' along with actuarial valuation reports for the year ended 31 ${ }^{\text {st }}$ March 2009 onwards.
m) Adjudication of disputes between Insurers and Intermediaries or Insurance Intermediaries

IRDA does not carry out any adjudication in case of disputes between insurers and intermediaries or insurance intermediaries. Insurers were advised to approach the available quasi-judicial or judicial channels like Insurance Ombudsmen. In case of any disputes between insurers and intermediaries, the Authority seeks clarifications from the concerned.

## n) Supervising the functioning of the Tariff Advisory Committee

With the removal of tariffs, the Tariff Advisory Committee has been designated by the Authority as the data repository for maintenance of database for various classes of insurance. The TAC maintains a web enabled declined lives database for exclusive use of the life insurers. This database has incorporated the suggestions of Life Council and enlarged its scope
of use. With the removal of tariffs, Tariff Advisory Committee does not regulate rates of any non-life insurance business.
o) Specifying the percentage of the premium income of the insurer to finance schemes for promoting and regulating professional organizations referred to in clause (f)

The Authority has not prescribed any percentage of the premium income of the insurer to finance schemes for promoting and regulating professional organizations referred to in clause (f).

## p) Specifying the percentage of life insurance business and general insurance business to be undertaken by the Insurers in the rural and social sector

The obligations as stipulated in the IRDA (Obligations of insurers towards the rural or social sector) Regulations, 2002 lay down the requirements to be complied with by the insurers during the first five years of their operations. In case of public sector insurers these obligations have been linked to their performance in the year 2001-02 in these sectors. With the amendments which were notified in 2007-08, the obligations of the private insurers' upto the tenth year of operations has been laid down. Simultaneously, the obligations of the public sector insurers were also revisited. The obligations of the private insurers are as under:

## Rural sector:

(i) in respect of a life insurer: commencing from seven per cent of the total policies written direct in the first financial year to twenty per cent in the tenth financial year.
(ii) in respect of a non-life insurer: commencing from two per cent of total gross premium income written direct in the first financial year to seven per cent from the ninth financial year onwards.

## Social sector, in respect of all insurers

Commencing from five thousand lives in the first financial year to fifty five thousand lives in the tenth financial year.

In respect of the existing insurers as on the date of commencement of IRDA Act, 1999 (four non-life insurers and LIC), the Regulations provided that the quantum of insurance business to be done in the rural and social sectors shall not be less than what was recorded by them for the accounting year ended 31st March, 2002. Based on the amendment regulations notified by the Authority, the Obligations of these insurers towards the rural and social sectors for the financial year 2007-08 to the financial year 2009-10 are as under:

## (I) Life Insurance Corporation of India (LIC):

(a) Rural Sector Obligations:
(i) Financial year 2007-08: twenty four per cent and for
(ii) Financial years 2008-09 and 2009-10: twenty five per cent of the total policies written direct in that year.
(b) Social Sector Obligations: Twenty lakh lives should be covered for the years 2007-08 to 200910.
(II) Non life insurers:
(a) Rural Sector Obligations:
(i) Financial year 2007-08: six per cent and for
(ii) Financial year 2008-09 and 2009-10: seven per cent of the total gross premium income written direct in that year.
(b) Social Sector Obligations:

For the financial year 2007-08:
(i) average of number of lives covered by the respective insurer in the social sector from the financial years 2002-03 to 2004-05 or
(ii) 5.50 lakh lives, whichever is higher.

It is expected that the obligations of the insurers will result in an increase of ten percent in each of the financial years 2008-09 and 2009-10, over the number of persons actually covered in the financial year 200708.

In addition, with a view to giving a fillip to microinsurance and to aligning the rural and social sector obligations with the micro insurance regulations, the manner of compliance has been linked to the micro insurance regulations. Further, in order to provide time to insurance companies to establish operations to enable them to comply with their obligations towards the rural and social sectors, amendments have been made to the Regulations. It has been provided that in cases where an insurance company commences operations in the second half of the financial year and is in operations for less than six months as on 31st March of the relevant financial year, (i) no rural or social sector obligations shall be applicable for the said period, and (ii) the annual obligations as indicated in the Regulations shall be reckoned from the next financial year which shall be considered as the first year of operations for the purpose of compliance. In cases where an insurance company commences operations in the first half of the financial year, the applicable obligations for the first year shall be 50 per cent of the obligations as specified in these Regulations.

## q) Exercising such other powers as may be prescribed

The Central Government did not prescribe any powers to the Authority and consequently Authority did not exercise any powers.

## PART IV

## ORGANIZATIONAL MATTERS

## I. Organization

Shri J. Hari Naryan, IAS (Retired) took over as Chairman of IRDA on $12^{\text {th }}$ June, 2008 consequent to the completion of tenure of Shri C.S. Rao on $14^{\text {th }}$ May, 2008. Shri C.R. Muralidharan, Shri K.K. Srinivasan, Shri G. Prabhakara and Dr. R. Kannan continued as Whole-time Members of the Authority.

Shri Uttam Prakash Agarwal, President of Institute of Chartered Accountants of India, became Part-time Member with effect from 6 th February, 2009. Shri Vijay Mahajan, Chairman, BASIX Group and Mrs. Ela R. Bhatt, Founder of Self Employed Women's Association (SEWA) continued to be part-time Members of IRDA.

Shri Ved Jain was a part-time Member from Feb 6, 2008 to Feb 5, 2009. Mrs. Sushma Nath, Secretary (Expenditure), Ministry of Finance, Government of India was the Part time Member till 19 ${ }^{\text {th }}$ Feb 2009. Dr. Sanjiv Misra, Secretary, Ministry of Finance, Government of India was a part-time Member till 18 ${ }^{\text {th }}$ Feb 2009. Shri Rahul Khullar, Secretary (Disinvestment) Ministry of Finance, Government of India became part-time Member of IRDA on 20 ${ }^{\text {th }}$ Feb 2009.

## II. Meetings of the Authority

Four meetings of the Authority were held during April 2008 to March 2009

## III. Human Resources

To further fortify the Authority's various departments, recruitment was undertaken at the levels of Assistant Directors and Assistants. In all 15 Assistant Directors and 23 Assistants joined the IRDA.

The Authority, in conjunction with Andhra Pradesh Government, set up an Institute of Insurance and Risk Management (IIRM) at Hyderabad in 2002. IIRM is over seen by a Board of Directors headed by the Chairman, IRDA.

## IV. Promotion of Official Language

A separate Hindi Section to ensure the implementation of the constitutional provisions of Official Language, to implement the Official Language Policy of the Government of India and to promote the use of Hindi in the Headquarters as well as in the subordinate office is functioning in IRDA. Efforts are being made to promote the use of Hindi in the official work. Progress made in the use of Hindi was reviewed periodically and necessary measures were adopted to achieve the targets fixed for various items in the Annual Programme for the year 2008-09 issued by the Department of Official language. IRDA publishes a monthly Journal which contains Hindi Section also. All Notifications of the Authority are in bi-lingual form.

## V. Status of Information Technology in IRDA

During the year 2008-09, IRDA made several IT initiatives in order to ensure use of Information Technology towards an effective supervisory and monitoring system. IRDA has commenced the project for developing and implementing a robust regulatory and business analytics. Further, in order to ensure that the 'protection of policyholders' interest' regulation is effectively implemented at insurers' level, Authority has initiated the process of development of a ‘Centralized Policyholders' Grievances' database at IRDA which will monitor grievances mechanism at insurer level on a real-time basis. The proposed system will enable the policyholders to complain against any insurer. In order to ensure that the existing portals address the changing needs of the stakeholders and the process of 'revamping the portals' have also been initiated.

## Business Analytics Project:

The proposed project will address the operational and analytics requirements of various functions of the IRDA. The project is being implemented in two phases ' Phase-I: Analysis Phase' and 'Phase-II: DesignPhase'. Phase-l activity has already been commenced and expected to complete their activity by ‘December 2009’.

## ANNUAL REPORT 2008-09

Setting up of 'Insurance Information Bureau' (IIB) at Hyderabad:

The activity of setting up of the data centre the proposed IIB has already been completed during this year and all the 'data collection and compilation activities' carried out at TAC have been seamlessly transferred to IRDA, Hyderabad. The new data center is also in the process of initiating many IT projects for the benefit of the insurance industry.

## Development of Integrated Grievances Management

 System:In order to improve the current grievance redressal procedure in the insurance sector, IRDA has initiated the process of development of Integrated Grievance Management System (IGMS).

The proposed online IGMS will be capable of capturing all the complaints across the registered insurers, allowing policyholders to register and view the complaints made against the insurance entities. IGMS not only provides a centralized access to the policyholder but also facilitates access and control to IRDA for monitoring the grievance redressal procedure. The proposed online IGMS would thus cater to IRDA's objective of :

- Ensuring fair treatment to policyholders and protecting their interests.
- Ensuring speedy settlement of genuine claims, and putting in place, effective grievance redressal mechanism.

Authority has already initiated process of developing the functional requirements specifications for the IGMS.

## Revamping of Agency Licensing Portal:

Authority has an Agency Licensing Portal (www.irdaonline.org) developed for the purpose of issue of licences to the insurance agents. The portal has been operational since 2000. There are 42 insurance companies and 500 Designated Persons (DPs) who are using this application as on date. So far 4 million licences have been issued and an average of 3000 licences is issued every day through this portal
application. Authority felt necessary to revamp the present portal so that it could widen the scope of agent application integrating the various stakeholders with this system namely insurers, Agent Training Institutes and Examination Bodies. The portal is being designed by making use of web technology and utilizes the interactive technological potential of the web and the Internet. IRDA has also planned to set up a Disaster Recovery site for the new agency portal in order to ensure business continuity in case of failure of primary site.

## IT infrastructure:

IT infrastructure facilities have been significantly enhanced in order to cater to the growing needs of the organization.

## VI. Accounts

The Accounts of the Authority for 2008-09 have been audited by the Comptroller and Auditor General of India (C\&AG). Pursuant to the provisions of Section 17 of IRDA Act, 1999, the Audited accounts along with the Audit Report have been forwarded to the Government of India. A copy of the accounts for 200809 is placed at Annexure X .

## VII. ISO 2000 Registration

As in the past, a surveillance audit was conducted in 2008-09 to ensure maintenance of the Authority's quality standards under certification by ISO 90012000.

## VIII. IRDA Journal

With the November 2009 issue, IRDA Journal, the monthly publication of the Authority, completed seven years. The Journal has been recognized for coming out with quality articles/ inputs on various issues associated with the industry. The Journal has been accepted as a source of information - for articles of interest; for research papers; for information about the industry on circulars, notices etc; and for the business data of the industry. The web copy of the Journal continues to be the source for an increasing number of readers and the demand for the hard copy of the Journal has been growing perennially.

## ANNUAL REPORT 2008-09

Topics which were covered during the period are: Products in Life Insurance; Asset-Liability Management for Insurers; Health Insurance; Lapsation in Life Insurance; Claim Repudiation in Insurance; Role of the Intermediary in Insurance; Riders in Insurance; Group Insurance; Hazards in Insurance; Customization of Products in Insurance; Treating Customers Fairly etc. Owing to office exigencies, the June and July issues of the Journal had to be merged and accordingly we had only eleven issues during the year.

## IX. Acknowledgements

The Authority would like to place on record its appreciation and sincere thanks to the Members of the Insurance Advisory Committee, the Reinsurance Advisory Committee, Insurance Division (Ministry of Finance), all insurers and intermediaries for their invaluable guidance and co-operation in its proper functioning and to the compact team of officers and employees of the Authority for efficient discharge of their duties. The Authority also records its special thanks to the members of the public, the press, all the professional bodies and international agencies connected with the insurance profession for their valuable contribution from time to time.

## STATEMENTS AND ANNEX

FINANCIAL SAVING OF THE HOUSEHOLD SECTOR (GROSS)
(In per cent)

| Item |  | Percent to Total Financial Saving |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2008-09\# | 2007-08 P | 2006-07 | 2005-06P | 2004-05P |
| a) | Financial Saving (Gross) | 100.00 | 100.00 | 100.0 | 100.0 | 100.0 |
|  | Currency | (14.0) | (15.2) | (15.8) | (16.7) | (13.9) |
|  |  | 12.50 | 11.40 | 10.2 | 8.9 | 8.5 |
|  |  | (1.8) | (1.7) | (1.6) | (1.5) | (1.2) |
| b) | Deposits | 58.5 | 52.2 | 49.1 | 47.0 | 37.2 |
|  |  | (8.2) | (7.9) | (7.7) | (7.8) | (5.2) |
|  | i) With banks | 54.9 | 50.4 | 47.8 | 46.0 | 36.5 |
|  | ii) With non-banking companies | 1.8 | 0.5 | 0.2 | 1.0 | 0.8 |
|  | iii) With co-operative banks and societies | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
|  | iv) Trade debt (net) | 1.8 | 1.3 | 1.0 | 0.0 | 0.0 |
| c) | Shares and debentures | 2.6 | 12.4 | 9.0 | 5.1 | 1.1 |
|  |  | (0.4) | (1.9) | (1.4) | (0.9) | (0.2) |
|  | i) Private corporate business | 4.2 | 4.4 | 3.7 | 1.3 | 1.4 |
|  | ii) Banking | 0.1 | 0.1 | 0.0 | 0.1 | 0.1 |
|  | iii) Units of Unit Trust of India | -0.4 | 0.0 | 0.0 | -0.1 | -0.7 |
|  | iv) Bonds of public sector undertakings | 0.1 | 0.0 | 0.0 | 0.0 | 0.0 |
|  | v) Mutual fund (other than UTI) | -1.4 | 7.9 | 5.3 | 3.8 | 0.4 |
| d) | Claims on government | -3.1 | -4.0 | 3.0 | 14.6 | 24.5 |
|  |  | (-0.4) | (-0.6) | (0.5) | (2.4) | (3.4) |
|  | i) Investment in government securities | -4.5 | -2.1 | 0.3 | 2.4 | 4.9 |
|  | ii) Investment in small savings, etc | 1.4 | -1.9 | 2.7 | 12.2 | 19.6 |
| e) | Insurance funds | 20.1 | 18.0 | 17.7 | 14.0 | 15.7 |
|  |  | (2.8) | (2.7) | (2.8) | (2.3) | (2.2) |
|  | i) Life insurance funds | 19.5 | 17.4 | 17.1 | 13.4 | 15.1 |
|  | ii) Postal insurance | 0.3 | 0.4 | 0.3 | 0.3 | 0.3 |
|  | iii) State insurance | 0.3 | 0.2 | 0.3 | 0.3 | 0.2 |
| f) | Provident and pension funds | 9.5 | 9.9 | 11.1 | 10.5 | 13.0 |
|  |  | (1.3) | (1.5) | (1.7) | (1.7) | (1.8) |

P: Provisional. \# : Preliminary Estimates.
Source : The Reserve Bank of India Annual Reports 2006-07, 2007-08, and 2008-09.
Notes: 1. Figure in brackets are percentage to GDP at current market prices.
2. Components may not add up to the totals due to rounding off.

## INTERNATIONAL COMPARISON OF INSURANCE PENETRATION

| Country | Total | $\mathbf{2 0 0 8}$ <br> Life |
| :--- | :---: | :---: |
| Australia | 7.30 | 4.40 |
| Brazil | 3.00 | 1.40 |
| Canada | 7.00 | 3.20 |
| France | 9.20 | 6.20 |
| Germany | 6.60 | 3.00 |
| Netherlands | 12.90 | 4.50 |
| Russia | 2.30 | 0.00 |
| South Africa | 15.30 | 12.50 |
| Switzerland | 9.90 | 5.50 |
| United Kingdom | 15.70 | 12.80 |
| United States | 8.70 | 4.10 |

Asian countries

| Hong Kong | 11.20 | 9.90 | 1.30 | 11.80 | 10.60 | 1.20 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Japan | 9.80 | 7.60 | 2.20 | 9.60 | 7.50 | 2.10 |
| Malaysia | 4.30 | 2.80 | 1.50 | 4.60 | 3.10 | 1.50 |
| Singapore | 7.80 | 6.30 | 1.60 | 7.60 | 6.20 | 1.50 |
| South Korea | 11.80 | 8.00 | 3.70 | 11.80 | 8.20 | 3.60 |
| Taiwan | 16.20 | 13.30 | 2.90 | 15.70 | 12.90 | 2.80 |
| Thailand | 3.30 | 1.80 | 1.50 | 3.40 | 1.80 | 1.50 |
|  |  |  |  |  |  |  |
| India\#\# | 4.60 | 4.00 | 0.60 | 4.70 | 4.00 | 0.60 |
|  |  |  |  |  |  | 0.50 |
| Bangladesh | 0.90 | 0.70 | 0.20 | 0.70 | 0.20 |  |
| Indonesia | 1.30 | 0.90 | 0.40 | 1.60 | 1.10 | 0.50 |
| Iran | 1.10 | 0.10 | 1.10 | 1.30 | 0.10 | 1.20 |
| Pakistan | 0.80 | 0.30 | 0.40 | 0.70 | 0.30 | 0.40 |
| Phillipines | 1.40 | 0.90 | 0.50 | 1.50 | 0.90 | 0.50 |
| PR China | 3.30 | 2.20 | 1.00 | 2.90 | 1.80 | 1.10 |
| Sri Lanka | 1.40 | 0.60 | 0.90 | 1.50 | 0.60 | 0.90 |
|  |  |  |  |  |  |  |
| World | $\mathbf{4 . 1 0}$ |  |  |  |  |  |

[^1]
## INTERNATIONAL COMPARISON OF INSURANCE DENSITY*

(In US dollar)

| Country | Total | 2008** <br> Life | Non-Life | Total | 2007** <br> Life | Non-Life |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| Australia | 3386.5 | 2038.0 | 1348.6 | 3000.2 | 1674.1 | 1326.1 |
| Brazil | 244.5 | 115.4 | 129.1 | 202.2 | 95.3 | 106.9 |
| Canada | 3170.8 | 1442.7 | 1728.0 | 3053.8 | 1386.8 | 1667.0 |
| France | 4131.0 | 2791.9 | 1339.2 | 4147.6 | 2928.3 | 1219.3 |
| Germany | 2919.2 | 1346.5 | 1572.7 | 2662.1 | 1234.1 | 1427.9 |
| Netherlands | 6849.5 | 2366.0 | 4483.5 | 6262.9 | 2192.4 | 4070.5 |
| Russia | 273.5 | 5.4 | 268.1 | 209.4 | 6.1 | 203.3 |
| South Africa | 870.6 | 707.0 | 163.6 | 878.5 | 719.0 | 159.5 |
| Switzerland | 6379.4 | 3551.5 | 2827.9 | 5740.7 | 3159.1 | 2581.7 |
| United Kingdom | 6857.8 | 5582.1 | 1275.7 | 7113.7 | 5730.5 | 1383.2 |
| United States | 4078.0 | 1900.6 | 2177.4 | 4086.5 | 1922.0 | 2164.4 |

## Asian countries

| Hong Kong | 3310.3 | 2929.6 | 380.8 | 3373.2 | 3031.9 | 341.3 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Japan | 3698.6 | 2869.5 | 829.2 | 3319.9 | 2583.9 | 736.0 |
| Malaysia | 345.4 | 225.9 | 119.5 | 332.1 | 221.5 | 110.6 |
| Singapore | 3179.0 | 2549.0 | 630.0 | 2776.0 | 2244.7 | 531.2 |
| South Korea | 1968.7 | 1347.7 | 621.0 | 2384.0 | 1656.6 | 727.3 |
| Taiwan | 2787.6 | 2281.1 | 499.6 | 2628.0 | 2165.7 | 462.3 |
| Thailand | 142.1 | 77.2 | 64.9 | 129.7 | 70.8 | 58.9 |
| India \#\# | 47.4 | 41.2 | 6.2 | 46.6 | 40.4 | 6.2 |
| Bangladesh | 4.4 | 3.3 | 1.1 | 2.9 | 1.9 | 0.9 |
| Indonesia | 29.5 | 20.1 | 9.4 | 30.0 | 20.4 | 9.5 |
| Iran | 58.8 | 4.0 | 54.8 | 49.2 | 3.0 | 46.2 |
| Pakistan | 6.8 | 2.8 | 4.0 | 6.5 | 2.6 | 3.9 |
| Phillipines | 25.6 | 16.2 | 9.5 | 23.9 | 15.1 | 8.8 |
| PR China | 105.4 | 71.7 | 33.7 | 69.9 | 44.2 | 25.5 |
| Sri Lanka | 32.1 | 12.8 | 19.3 | 24.9 | 10.2 | 14.7 |
| World | 633.9 | 369.7 | 264.2 | 607.7 | 358.1 | 249.6 |

[^2]
## POLICYHOLDERS ACCOUNT : ALL LIFE INSURERS



[^3]STATEMENT 4
（Rs lakh）


$\begin{array}{llllllll}31897 & 1190 & 3121 & 29641 & 337 & 5019 & 22168311 & 20134262\end{array}$
$\underset{\substack{998 \\ 186181}}{10}$


$\begin{array}{r}617528 \quad 499606 \\ \hline\end{array}$




|  | 134031 | 167320 | 117334 | 100442 | 111296 | 133337 | 11740 | 12444 | 34315 | 27967 | 15520 | 6001 | 11826 | 119 | 29204 | 1164 | 2071 | 24571 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| OTAAL（C） | 259 | 3911 | 20730942 | 22869473 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |

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## POLICYHOLDERS ACCOUNT ：ALL LIFE INSURERS

${ }_{4}^{43}$

| 20647 | 14349 |
| ---: | ---: |
| （7） | 13 |
|  |  |

$\begin{array}{ll}1263 \\ 379 & 788\end{array}$
188915
12471

9913
4041
$1525)$
1297



| 274750 | 204635 | 199664 |
| :---: | :---: | :---: |
| $(1294)$ | $(1356)$ | $(1837)$ |
| 1 |  |  |

$12796 \quad 7547$

## $+$

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I
$21171 \quad 401$
－©
－
 ${ }^{1 \times 2 \times 5}$

[^4]STATEMENT 5
(Rs lakh)

| Particulars | BSLI |  | ICIICI PRU |  | ING VYSYA |  | L.ı.C. |  | HDFC |  | $\begin{gathered} \text { MNYL } \\ \text { STD LIFE } \end{gathered}$ |  | RELIANCE |  | $\begin{aligned} & \hline \text { BAJAJ ALLIANZ } \\ & \text { LIFE } \end{aligned}$ |  | $\begin{gathered} \text { SBILIIFE } \\ \text { LIFE } \end{gathered}$ |  | котак MAHINDRA |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 |
| Account (Teechical Account) | 2862 | 2607 | 3344 | 212 | 347 | 64 | 92912 | 82959 | 7950 | 5163 | 1101 | 791 |  |  | 415 | 327 | 10111 | 8079 | 2021 | 1939 |
| Income From Investments: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividends \& Rent - Gross | 3018 | 2001 | 2569 | 1171 | 1245 | 1425 | 2816 | 1562 | 3024 | 2421 | 2624 | 1582 | 1852 | 952 | 8463 | 7640 | 6787 | 4208 | 2096 | 1606 |
| (b) Profit on salereredenption of investments | 243 | 168 | 1209 | 5353 | 182 | 174 |  |  | 139 | 987 | 654 | 635 | 184 | 553 | 800 | 540 | 1284 | 3892 | 1176 | 788 |
| (c) Loss on sale/ redemption of investments) | (1) | (7) | (251) | (299) | (36) |  | (9) | 19) | (359) | (111) | (550) | (78) | (635) | (259) | (195) | (230) | (1987) | (729) | (642) | (692) |
| (dd) Transerigain on revaluationChange in Fir value |  |  |  |  |  |  |  |  | 519 | (214) |  |  |  |  |  |  |  |  |  |  |
| (e) Amorization of PreniumDİscount on Investments | 164 | 140 |  |  |  |  |  |  | (30) | 6 | 655 | 27 | 752 | 303 |  |  |  |  |  |  |
| Other Income |  |  |  |  | 0 | 0 |  |  | 3 | 5 | 3 | 1 |  |  |  |  |  | 2 |  | 2 |
| Total (A) | 6286 | 4909 | 6872 | 6437 | 1739 | 1663 | 95719 | 84511 | 11246 | 8257 | 4487 | 2959 | 2153 | 1548 | 9483 | 8277 | 16195 | 15453 | 465 | 3644 |
| Expenses other than those directly related to the insurance business | 100 | 26 | 85 | 116 | 339 | 3 | (16) | 49 | 53 | 126 | 6208 | 688 | 26 | 79 | 159 | 147 | 49 | 93 | 204 | 26 |
| Bad debis witten off |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provisions (Other than taxation) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) For diminution in the value of investments (Net) |  |  |  |  |  |  |  |  |  |  | 422 | 51 |  |  |  |  | 2990 | 1910 |  |  |
| (b) Provision for doubtal detts |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (c) Others |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Contribution to Policylodlers Account | 76399 | 49410 | 98857 | 160635 | 20840 | 20707 |  |  | 61490 | 32482 | 37158 | 17913 | 110618 | 78276 | 16391 | 29518 | 15820 | 9975 | 3013 | 10888 |
| total (B) | 76499 | 49437 | 94942 | 160751 | 21180 | 2079 | (16) | 49 | 61543 | 32608 | 43788 | 18652 | 110644 | 78355 | 16550 | 29666 | 18859 | 11977 | 3217 | 10914 |
| Profitt loss) before tax | (70214) | (44528) | (88070) | (154314) | (19441) | (19046) | 95735 | 84663 | (50296) | (24351) | (39302) | (15693) | (108491) | (76807) | (7067) | (21388) | (2664) | 3475 | 1434 | (7271) |
| Provision for Taxation |  |  | 10100 | 14808 | 9 | 7 |  |  |  |  |  |  |  |  | 1 | 1 | 33 | 37 |  | (83) |
| Profit/ / Loss) a ater tax | (70214) | [4528) | (17970) | (139506) | (19950) | (19053) | 95735 | 84463 | (50296) | (24351) | (39302) | (15693) | (108491) | (76807) | (7068) | (21389) | (2631) | 3438 | 1434 | (7187) |
| Prior Period Items |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| APPROPRIIATIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Balance at the beginning of the year | (88987) | (44460) | (299676) | (160170) | (71765) | (52713) |  |  | (68835) | (44214) | (60974) | (45281) | (130517) | (53710) | (48990) | (27601) | 473 | (2966) | (33888) | (26681) |
| (b) Interim dividends paid during the year |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (c) Proposed final dividend |  |  |  |  |  |  | 92912 | 82559 |  |  |  |  |  |  |  |  |  |  |  |  |
| (d) Dividend distribution on tax |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (e) Transerer to reserves other accuunts |  |  |  |  |  |  | 2823 | 1504 |  | (270) |  |  |  |  |  |  |  |  |  |  |


| Profit carried to the Balance Sheet | (159201) | (18898) | (377646) | (299676) | (91215) | (17765) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Figures in brackets represents negative values
SHAREHOLDERS ACCOUNT : ALL LIFE INSURERS STATEMENT 5
(Rs lakh)

 Bad deths witten off
$\begin{array}{llll}\text { Provisions (Other than taxation) } \\ \text { (a) For diminution in the value of investments (Net) } & 1583 & 349 & 237\end{array}$


| TOTAL (B) | 62674 | 36296 |  | 52507 | 22790 | 3295 | 1512 | 890 | 869 | 1329 | 25297 | 26875 | 3524 | 11886 | 3218 | 274 | 22654 | 5277 | 198 | 635066 | 506624 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Profit ( oss) hefor |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |




 | gltl | ع 887 |
| :--- | :--- |
| 69678 | 21676 |

 Figures in brackets represents negative values

$$
\begin{aligned}
& \begin{array}{ll} 
\\
\text { b) Provision for doubtful debts } \\
\text { Others }
\end{array} \\
& \begin{array}{l}
\text { (b) Provision for doubtful debts } \\
\text { (c) Others }
\end{array}
\end{aligned}
$$

STATEMENT 6

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (Rs lakh) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | BSLI |  | ICICI PRU |  | ING VYSYA |  | L...c. |  | HDFC |  | $\begin{gathered} \text { MNYL } \\ \text { STD LIFE } \end{gathered}$ |  | RELIANCE |  | BAJAJ ALLIANZ LIFE |  | SBI-LIFE LIFE |  | КОТАК MAHINDRA |  |
|  | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 |
| Sources of funos |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| SHAREHOLDEES' FUNDS: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Share application money Pending allotment |  |  | 23 | 11 | 6459 | 9500 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| EMployees stock option outstanoing |  |  | 85 | 192 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| ReSERVES and Supplus | 12000 |  | 335292 | 237131 |  |  | 33108 | 30285 | 5529 | 5529 | 799 | 748 | 158101 | 36630 | 105996 | 105996 |  | 473 | 5204 | 5204 |
| Creiti\|idebit fali value change account | 2 | 1 | (15) | 98 | 6 | 1 |  |  | (776) | 39 | 79 | 925 | 1729) | (202) |  | 1 | 0 | 205 |  |  |
| Sub.Total | 199952 | 127451 | 47811 | 377543 | 108380 | 88501 | 33608 | 30785 | 184335 | 132631 | 179121 | 104916 | 273605 | 15198 | 121066 | 121067 | 10000 | 100677 | 56233 | 53231 |
| borrowngs |  |  |  |  | 1 | 10 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Poulcryolders' funos: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Creitiplobitit falr value change account | 1 | 1 | 2132 | 17752 | (447) | 1027 | 2776896 | 8590252 | (2969) | 1937 |  |  | (942) | (200) | 70 | 995 | 160 | 547 |  |  |
| revaluation reserve:Ivestinent property |  |  | 3163 | 3163 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| POLCY LIABLITIES | 39994 | 18884 | 29887 | 235459 | 91368 | 6755 | 72217682 | 61445776 | 29024 | 243667 | 195050 | 136860 | 32472 | 22428 | 179982 | 106290 | 624216 | 371157 | 70708 | 53211 |
| InSURANCE RESERVES |  |  |  |  |  |  | 364292 | 36874 |  |  |  |  |  |  |  |  |  |  | 380 | 370 |
| Provision for linked labilties | 819694 | 629582 | 2805489 | 245682 | 169728 | 128748 | 8728878 | 7262808 | 68782 | 595516 | 303488 | 185883 | 555238 | 330159 | 1406530 | 1095417 | 677284 | 528530 | 292228 | 225634 |
| DEEFRRED TAX LAABLTY |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FUNOS FOR FUTURE APPROPRIATIONS | 12896 | 2588 | 71733 | 53785 | 661 | 2049 | 5931 |  | 11184 | 2470 | 1695 | 4335 | 1587 |  | 50233 | 39098 | 812 | 77 | 10862 | 5320 |
| total | 1072536 | 778507 | 3660999 | 3133384 | 369692 | 28791 | 84127287 | 77690494 | 1171303 | 97522 | 679354 | 431994 | 861962 | 503585 | 175781 | 1362868 | 1402472 | 1000988 | 430411 | 337766 |
| APPLICATION OF FUNDS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Shareholders' | 46701 | 42228 | 66201 | 21102 | 23386 | 19229 | 31950 | 29320 | 42916 | 42131 | 5229 | 41673 | 39470 | 22223 | 76952 | 114599 | 93537 | 100586 | 28231 | 13130 |
| Polichloderes' | 50442 | 17464 | 343062 | 34930 | 83721 | 67560 | 63896170 | 60539701 | 300501 | 23299 | 200365 | 144343 | 34266 | 25293 | 232171 | 146870 | 68835 | 385751 | 6277 | 57044 |
| ASSETS Held to cover linked labilities | 819694 | 629582 | 2861395 | 248615 | 169014 | 129055 | 9041029 | 7517630 | 687829 | 594516 | 303488 | 185883 | 555238 | 330159 | 1406530 | 1095417 | 678096 | 528530 | 303080 | 230944 |
| Loans | 2235 | 1499 | 540 | 379 | 464 | 223 | 7947712 | 7321356 | 302 | 186 |  |  | 156 | 140 | 770 | 309 |  |  | 583 | 333 |
| FXXED Assets | 8443 | 7104 | 33121 | 32774 | 2634 | 3112 | 297980 | 211770 | 14477 | 13318 | 32487 | 15761 | 4415 | 7044 | 16444 | 10907 | 6998 | 4488 | 5690 | 4256 |
| incidental expenses penoing captalisation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and Bank Balances | 51897 | 41259 | 35588 | 61651 | 11760 | 14018 | 1729264 | 1773977 | 41087 | 44932 | 2466 | 1937 | 41025 | 41342 | 35530 | 37309 | 12806 | 11690 | 12827 | 15356 |
| Advances and Other Assets | 10443 | 7014 | 36155 | 45466 | 18905 | 8938 | 314203 | 2505526 | 55350 | 40825 | 4450 | 27912 | 17128 | 1679 | 18284 | 13679 | 27728 | 16743 | 9392 | 6765 |
| Sub-Total (A) | 62340 | 48273 | 71743 | 107117 | 30655 | 22956 | 4871467 | 4279503 | 96436 | 85757 | 46966 | 29849 | 58153 | 58141 | 53814 | 50988 | 40534 | 2843 | 22219 | 22122 |
| CURRENT LIABILTIES | 73996 | 53860 | 113037 | 160819 | 31303 | 25761 | 371805 | 631520 | 88202 | 61291 | 56502 | 46768 | 68834 | 69931 | 80524 | 10247 | 100712 | 44286 | 23204 | 22825 |
| Provisons | 2524 | 2771 | 11979 | 20099 | 106 | 348 | 1587217 | 1577265 | 2088 | 1220 | 270 | 95 | 111 |  | 4335 | 2755 | 975 | 2514 | 1398 | 1106 |
| Sub-Total (B) | 76519 | 56631 | 125017 | 180917 | 31409 | 26109 | 195902 | 2208785 | 90290 | 62512 | 56772 | 46863 | 68745 | 69931 | 84859 | 105202 | 101687 | 46801 | 24603 | 23931 |
| Net Current assets ( $C$ ) $=(\mathrm{A}-\mathrm{B})$ | (14179) | 18358) | (53274) | (73801) | (744) | (3153) | 291245 | 2070718 | 6146 | 23246 | (9806) | (17014) | (10592) | (11790) | (31045) | (54214) | (61153) | (18368) | (2383) | (1809) |
| MISCELLANEOUS EXPENDITURE to the extent <br> not witten offor o dijusted) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| DEBBT BALANCE IN PROFIT \& LOSS ACCOUNT (Shareholders' Account) Debit Balance in Policyholders' Alc | 159201 | 88987 | 377646 | 299676 | 91215 | 71765 |  |  | 119131 | 68835 | 100275 | 60974 | 239008 | 13517 | 5658 | 48990 | 2158 |  | 32434 | 33868 |
| total | 1072536 | 778507 | 3660999 | 3133384 | 369992 | 28791 | 84127287 | 77690494 | 1171303 | 97522 | 679354 | 431994 | 861962 | 503585 | 1757881 | 1362868 | 1402472 | 100998 | 43041 | 337766 |

[^5]STATEMENT 6

| (Rs lakh) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | tata |  | Met life |  | AVVIA |  | SAHARA |  | SHRIIRAM |  | Bharati |  | FUUURE |  | IDBI Forils |  | aegon canara |  | DIF | SUOI | total |  |
| SOURCES Of funds |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 2008 |
| SHAREHOLOERS' FUNDS: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Share captal | 151950 | 87000 | 158000 | 76108 | 149180 | 10045 | 23200 | 23187 | 12500 | 12500 | 66843 | 36611 | 46850 | 18500 | 48891 | 19891 | 3000 | 40000 | 13705 | 15000 | 1825369 | 1229884 |
| advance aganst share captal |  |  | 15342 | 3449 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 15342 | 3449 |
| Shafe Application money Penolng allotment |  |  |  |  |  |  |  |  |  |  | 1000 | 300 | 3404 |  |  |  |  |  |  |  | 19886 | 12511 |
| Enployees stock option outtanding |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 85 | 192 |
| ReSERVES AND SUPPLUS |  |  |  |  |  |  | 354 | 354 | 2536 | 1726 | 8957 | 7689 |  |  |  |  |  |  |  |  | 667876 | 431763 |
| Creitifidebit jalir value change account |  |  | 14 | 13 |  |  |  | 41 | 1 | 0 | (170) | 81 | 3 |  | [28) | (7) | 0 | 12500 | 5 | 17 | 10909 | 1196 |
| Sub.Total | 151950 | 87000 | 173356 | 110570 | 149180 | 100450 | 23554 | 23583 | 15037 | 14226 | 85630 | 47381 | 5025 | 18500 | 48863 | 19884 | 3000 | 52500 | 13710 | 15017 | 253946 | 1789594 |
| BORROWINGS |  |  | 3947 | 3595 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 3948 | 3605 |
| POLICYHOLDEESS FUNDS: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Creittidebit jalir value change account | (2203) | 1041 |  |  |  |  |  |  |  |  | 0 | 0 | 1 |  |  |  | 1653 |  |  |  | 277412 | 8613352 |
| revaluation reserve:Ivvestment property |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 3163 | 3163 |
| policy liablites | 209042 | 146388 | 54541 | 33917 | 6937 | 4343 | 10143 | 5841 | 4420 | 2999 | 1923 | 578 | 3217 | 80 | 2526 | 27 | 402 | 3119 | 4 | 462 | 74339003 | 62895362 |
| INSURACCE RESERVES |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 364672 | 361243 |
| PROVSION FOR LINKED LIABLITIES | 246132 | 194935 | 20888 | 122122 | 335028 | 246493 | 20487 | 13663 | 54560 | 36987 | 19900 | 5986 | 8471 |  | 2776 | 1137 |  | 21388 | 255 | 3449 | 17392713 | 14088281 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FUNDS FOR FUTURE APPROPRIITIONS | 13628 | 17087 | 3773 | 1605 | 11080 | 4837 | 48 | 29 | 192 | 23 |  |  |  |  |  |  | 5 |  |  |  | 196318 | 133303 |
| total | 618708 | 46641 | 444506 | 271809 | 502225 | 356124 | 54232 | 43115 | 74208 | 54234 | 107453 | 53945 | 61947 | 18580 | 75155 | 21048 | 32060 | 77007 | 13969 | 18928 | 97613794 | 87767904 |
| APPICATION OF FUNDS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Sharenolders' | 23910 | 27889 | 25762 | 26078 | 35162 | 25348 | 17967 | 21565 | 15410 | 14707 | 9589 | 17371 | 15279 | 12959 | 29120 | 15005 | 5315 | 27737 | 7824 | 12500 | 727211 | 607131 |
| Policylolders' | 221325 | 16374 | 56586 | 36095 | 1629 | 9621 | 10208 | 5934 | 4182 | 2260 | 1924 | 581 | 3079 | 201 | 2516 | 3 | 450 | 3277 | 16 | 11 | 66206180 | 62180383 |
| ASSETS Held to cover linked labilites | 245819 | 194202 | 210583 | 12893 | 336925 | 247963 | 20487 | 13663 | 54560 | 36987 | 19900 | 5986 | 8471 |  | 27766 | 1137 | 1658 | 21388 | 255 | 3449 | 1777656 | 14351161 |
| Loans | 2897 | 1207 | 414 | 170 |  |  | 2 |  |  |  |  |  |  |  |  |  |  |  |  |  | 7956075 | 7325003 |
| FXXED ASSETS | 15579 | 9785 | 11464 | 5409 | 5277 | 5441 | 815 | 722 | 589 | 423 | 4413 | 3540 | 7914 | 1315 | 1897 | 599 | 5768 | 5254 | 1406 | 2155 | 48523 | 33766 |
| IncIoental expenses penoing Captalisation |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Deferreed tax asset |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 31808 | 21708 |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Cash and Bank Balances | 19550 | 7493 | 11408 | 13463 | 9948 | 17567 | 1565 | 407 | 6408 | 5137 | 2928 | 1467 | 2224 | 1139 | 6180 | 2343 | 959 | 2306 | 464 | 4348 | 204253 | 2092488 |
| Advances and Othere Assets | 20563 | 17426 | 13681 | 9065 | 11467 | 14573 | 2112 | 1281 | 1651 | 2087 | 9694 | 3389 | 4088 | 1003 | 5311 | 1672 | 3401 | 2800 | 790 | 630 | 345627 | 2740162 |
| Sub-Total (A) | 40114 | 24919 | 25089 | 22528 | 21415 | 32140 | 3676 | 1688 | 8059 | 7225 | 12621 | 4856 | 6312 | 2142 | 11492 | 4015 | 4361 | 5106 | 1254 | 4978 | 5498814 | 483250 |
| CURRENT LIABLITIES | 50971 | 38890 | 32950 | 35172 | 27978 | 29762 | 1741 | 1484 | 8503 | 727 | 14637 | 10284 | 7885 | 1361 | 11043 | 2226 | 2541 | 8723 | 1156 | 6107 | 1182154 | 1345966 |
| Provisions | 949 | 865 | 1804 | 928 | 1128 | 1376 | 56 | 30 | 89 | 89 | 348 | 348 | 178 | 37 | 170 | 38 | 762 | 120 | 76 | 24 | 1616707 | 1611884 |
| Sub-Total (B) | 51920 | 39755 | 3475 | 36100 | 29106 | 31138 | 1797 | 1514 | 8593 | 7366 | 14985 | 10632 | 8063 | 1398 | 11212 | 2264 | 3303 | 8843 | 1232 | 6131 | 2798861 | 2957850 |
| Net Current assets ( $C$ ) $=(\mathrm{A}-\mathrm{B})$ | (11807) | (14836) | (9665) | (13573) | (7691) | 1002 | 1879 | 174 | (533) | (141) | ${ }^{\text {22363) }}$ | (5776) | (1751) | 744 | 280 | 1750 | 1058 | (3737) | 22 | (1153) | 2699953 | 187880 |
| mISCELLANEOUS EXPENDITURE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| debit balance in profit \& loss account (Shareholders' Account) | 120985 | 64461 | 12968 | 14220 | 11625 | 66749 | 2874 | 1058 |  |  | 32475 | 32244 | 28955 | 3362 | 13576 | 2553 | 2379 | 23087 | 4446 | 1965 | 1577093 | 988459 |
| Debit Balance in Policyholders' Alc |  |  | 136394 | 80318 |  |  |  |  |  |  | 41515 |  |  |  |  |  | 15432 |  |  |  | 193342 | 80318 |



[^6]
## LIFE INSURANCE CORPORATION OF INDIA

 CAPITAL REDEMPTION AND ANNUITY CERTAIN BUSINESS (NON-PARTICIPATING)POLICYHOLDERS ACCOUNT
(Rs. Lakh)

|  | 2008-09 | 2007-08 |
| :---: | :---: | :---: |
| Premiums earned (Net) | 921 | 1053 |
| Profit/ Loss on sale/redemption of Investments | (27) | (26) |
| Change in Policy Liabilities | (1291) | (1166) |
| Others |  |  |
| Interest, Dividend \& Rent -(Gross) | 1076 | 941 |
| TOTAL (A) | 680 | 802 |
| Claims Incurred (Net) | 700 | 970 |
| Commission | 19 | 21 |
| Operating Expenses related to Insurance Business | 91 | 82 |
| Others- Amortizations, Write offs | 16 | (11) |
| and Provisions |  |  |
| Foreign Taxes |  |  |
| TOTAL (B) | 826 | 1063 |
| Operating Profit/(Loss) $\mathrm{C}=(\mathrm{A}-\mathrm{B})$ | (146) | (261) |
| APPROPRIATIONS |  |  |
| Transfer to Shareholders' Account |  |  |
| Transfer to Catastrophe Reserve |  |  |
| Transfer to Other Reserves |  |  |
| TOTAL (C) | (146) | (261) |

Note: Figure in brackets indicates the negative value

## LIFE INSURANCE CORPORATION OF INDIA

 CAPITAL REDEMPTION AND ANNUITY CERTAIN BUSINESS (NON-PARTICIPATING)
## SHAREHOLDERS ACCOUNT

## OPERATING PROFIT/(LOSS)

(a) Fire Insurance
(b) Marine Insurance
(C) Miscellaneous Insurance

## INCOME FROM INVESTMENTS

(a) Interest, Dividend \& Rent - Gross
(b) Profit on sale of investments

Less: Loss on sale of investments
OTHER INCOME
TOTAL (A)
(146)
(261)

PROVISIONS (Other than taxation)
(a) For diminution in the value of investments
(b) For doubtful debts
(C) Others

OTHER EXPENSES
(a) Expenses other than those related to Insurance Business
(b) Bad debts written off
(c) Others

TOTAL (B)
Profit Before Tax
Provision for Taxation
Profit after Tax

## APPROPRIATIONS

(a) Interim dividends paid during the year
(b) Proposed final dividend
(c) Dividend distribution tax
(d) Transfer to any Reserves or Other Accounts
(e) Transfer to General Reserve
(f) Balance of profit/ loss brought forward from last year
(g) Balance carried forward to Balance Sheet

Note: Figure in brackets indicates the negative value

LIFE INSURANCE CORPORATION OF INDIA CAPITAL REDEMPTION AND ANNUITY CERTAIN BUSINESS (NON-PARTICIPATING)

BALANCE SHEET (As on 31st March)
(Rs. Lakh)

## SOURCES OF FUNDS

Share Capital
Policy Liabilities 16048 14903

Reserves and Surplus 36
36
Fair value change account 7

## Borrowings

## TOTAL

16090
14945
APPLICATION OF FUNDS
Investments
17140
13182
Loans
Fixed Assets
Current Assets
Cash and Bank Balances 398
1827
Advances and Other Assets 169
Total Current Assets (A) 567
1842
Current Liabilities 1616
79
Provisions
Total Current Liabilities (B) 79

Net Current Assets $(C)=(A-B) \quad 1763$
Miscellaneous Expenditure
(to the extent not written off)
Debit balance in Profit and Loss A/c
TOTAL
16090
14945

Note: Figure in brackets indicates the negative value
POLICYHOLDERS ACCOUNT: PUBLIC SECTOR NON-LIFE INSURERS STATEMENT 10

|  | NEW INDIA |  |  |  |  |  |  |  | ORIENTAL |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008.09 |  |  |  | 2007.08 |  |  |  | 2008.09 |  |  |  | 2007.08 |  |  |  |
| PARTICULARS | Fire | Marine | Misc | Total | Fire | Marine | Misc | Total | Fire | Marine | Misc | Total | Fire | Marine | Misc | Total |
| Premiums earned (Net) | 96292 | 23177 | 405460 | 524930 | 97031 | 18857 | 365254 | 481143 | 31493 | 18500 | 256687 | 306680 | 32442 | 16939 | 238242 | 287623 |
| Profit/ Loss on sale/redemption of Investments | 3616 | 1287 | 20429 | 25333 | 10490 | 3016 | 53827 | 67332 | 2729 | 1292 | 23765 | 27786 | 3469 | 1851 | 34715 | 40035 |
| Others |  |  |  |  |  |  |  |  | (79) | (83) | (55) | (216) | 28 | (21) | 30 | 37 |
| Interest, Dividend \& Rent - Gross | 9681 | 3446 | 54685 | 67812 | 10619 | 3053 | 54493 | 68165 | 4284 | 2029 | 37313 | 43626 | 3470 | 1852 | 34730 | 40052 |
| TOTAL (A) | 109590 | 27910 | 480574 | 618074 | 118140 | 24926 | 473574 | 616640 | 38427 | 21737 | 317711 | 377875 | 39410 | 20621 | 307717 | 367747 |
| Claims Incurred (Net) | 60668 | 27711 | 378807 | 467187 | 60160 | 15824 | 341764 | 417748 | 36245 | 17226 | 252248 | 305719 | 31038 | 11007 | 218177 | 260222 |
| Commission | 13705 | 1455 | 40923 | 56083 | 10023 | 2669 | 33231 | 45924 | 301 | 1167 | 18634 | 20102 | (651) | 1020 | 12766 | 13135 |
| Operating Expenses related to Insurance Business | 29340 | 7780 | 108381 | 145501 | 19611 | 5663 | 76636 | 101910 | 10582 | 5613 | 75249 | 91444 | 10688 | 5560 | 66112 | 82361 |
| Others- Amortizations, Write offs \& Provisions | (79) | (28) | (446) | (553) | 8 | 2 | 40 | 50 | 26 | 12 | 223 | 260 | 12 | 6 | 118 | 136 |
| Foreign Taxes | 2 | 1 | 141 | 144 | 3 | 1 | 66 | 70 |  |  |  |  |  |  |  |  |
| TOTAL (B) | 103636 | 36919 | 527806 | 668362 | 89804 | 24160 | 451738 | 565702 | 47154 | 24018 | 346354 | 417526 | 41087 | 17594 | 297174 | 355855 |
| Operating Profit/[Loss/ from Fire/Marine/ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Miscellaneous Business $\boldsymbol{C}=(\boldsymbol{A} \cdot \boldsymbol{B})$ | 5954 | (9009) | (47232) | . 50288 | 28336 | 766 | 21835 | 50938 | (8727) | (2281) | (28643) | (39651) | (1677) | 3027 | 10543 | 11893 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account | 5954 | (9009) | (47232) | (50288) | 28336 | 766 | 21835 | 50938 | (8727) | (2281) | (28643) | (39651) | (1677) | 3027 | 10543 | 11893 |
| Transfer to Catastrophe Reserve |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| TOTAL (C) | 5954 | (9009) | (47232) | (50288) | 28336 | 766 | 21835 | 50938 | (8727) | (2281) | (28643) | (39651) | (1677) | 3027 | 10543 | 11893 |

Note: Figure in brackets indicates the negative value
POLICYHOLDERS ACCOUNT：PUBLIC SECTOR NON－LIFE INSURERS STATEMENT 10
（Rs．Lakh）
Total

|  | UNITED |  | TOTAL |
| :---: | :---: | :---: | :---: |
|  |  | 2007.08 |  |

 $\begin{array}{llllllllll}18623 & 260426 & 319910 & 43456 & 12937 & 213817 & 270209 & 1493756 & 1340828\end{array}$
$\begin{array}{lll}58193 & 115499 & 214725\end{array}$

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$9713 \quad(2406) \quad 5781 \quad 13088(120074) \quad 65507$

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$7455 \quad 11276$

[^7][^8]STATEMENT 11

|  |  |  |  |  |  |  |  |  |  | Rs. Lakh |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | NEW INDIA |  | ORIENTAL |  | NATIONAL |  | UNITED |  | TOTAL |  |
|  | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008-09 | 2007-08 | 2008.09 | 2007.08 |
| OPERATING PROFIT/(LOSS) |  |  |  |  |  |  |  |  |  |  |
| (a) Fire Insurance | 5954 | 28336 | (8727) | (1677) | 1884 | 2128 | 4417 | 9713 | 3528 | 38501 |
| (b) Marine Insurance | (9009) | 766 | (2281) | 3027 | (2782) | (387) | (596) | (2406) | (14668) | 1000 |
| (c) Miscellaneous Insurance | (47232) | 21835 | (28643) | 10543 | (39500) | (12153) | 7455 | 5781 | (107920) | 26007 |
|  | (50288) | 50938 | (39651) | 11893 | (40398) | (10411) | 11276 | 13088 | (119061) | 65507 |
| INCOME FROM INVESTMENTS |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividend \& Rent - Gross | 54269 | 49866 | 17197 | 17118 | 12458 | 12477 | 26202 | 23192 | 110125 | 102652 |
| (b) Profit on sale of investments | 20273 | 49256 | 10953 | 17110 | 11717 | 14797 | 14308 | 31918 | 57252 | 113082 |
| Less: Loss on sale of investments |  |  |  |  | (301) | (109) |  | (1) | (301) | (109) |
| OTHER INCOME | 4978 | 2102 | 2929 | (203) | 1363 | 1612 | (133) | (28) | 9138 | 3483 |
| TOTAL (A) | 29233 | 152162 | (8571) | 45918 | (15160) | 18366 | 51653 | 68169 | 57154 | 284615 |
| PROVISIONS (Other than taxation) |  |  |  |  |  |  |  |  |  |  |
| (a) For diminution in the value of investments | 476 | 493 | 66 | 5 | (3907) | (212) | (114) | 244 | (3479) | 528 |
| (b) For doubtful debts | (744) | (426) | 168 | 961 | 907 | 512 | (307) | 587 | 24 | 1635 |
| (c) Others | (175) | (30) | 309 | 1027 |  |  |  |  | 134 | 997 |
| OTHER EXPENSES |  |  |  |  |  |  |  |  |  |  |
| (a) Expenses other than those related to Insurance Business |  |  |  |  | 208 | 257 | 59 | 78 | 268 | 335 |
| (b) Bad debts written off |  |  | 1 | 1 |  |  |  |  | 1 | 1 |
| (c) Others | (47) | (21) | (272) | (310) | 985 | 604 | 1723 | 1446 | 2389 | 1719 |
| TOTAL (B) | (490) | 16 | 271 | 1683 | (1807) | 1161 | 1362 | 2355 | (664) | 5215 |
| Profit Before Tax | 29723 | 152146 | (8842) | 44235 | (13354) | 17206 | 50291 | 65814 | 57818 | 279400 |
| Provision for Taxation | 7308 | 12033 | 3576 | 43305 | 1567 | 863 | 2686 | 2651 | 15137 | 58851 |
| Profit after Tax | 22415 | 140113 | (5266) | 930 | (14921) | 16343 | 47605 | 63162 | 42681 | 220548 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |
| (a) Interim dividends paid during the year |  |  |  |  |  |  |  |  |  |  |
| (b) Proposed final dividend | 4500 | 28300 |  | 750 |  | 3266 | 9600 | 12633 | 14100 | 44949 |
| (c) Dividend distribution tax | 765 | 4810 |  | 127 |  | 555 | 1630 | 2147 | 2395 | 7639 |
| Contingency reserves for Unexpired Risks (Schedule 16B) (d) Transfer to any Reserves or Other Accounts | 4495 |  |  |  |  |  |  |  |  |  |
| Transfer to General Reserve | 12655 | 107003 | (5266) | 53 | (14921) | 12522 | 36375 | 48383 | 26186 | 167961 |
| Balance of Profit / Loss B/f from last year Balance C/f to Balance Sheet |  |  |  |  |  |  |  |  |  |  |

[^9]BALANCE SHEET : PUBLIC SECTOR NON-LIFE INSURERS (AS ON 31ST MARCH) STATEMENT 12

|  |  |  |  |  |  |  |  |  |  | (Rs. Lakh) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS <br> SOURCES OF FUNDS | NEW INDIA |  | ORIENTAL |  | NATIONAL |  | UNITED |  | TOTAL |  |
|  | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 |
| Share Capital | 20000 | 20000 | 10000 | 10000 | 10000 | 10000 | 15000 | 15000 | 55000 | 55000 |
| Reserves \& Surplus | 712215 | 677280 | 187365 | 192632 | 130949 | 145870 | 346359 | 309059 | 1376889 | 1324841 |
| Fair Value Change Account | 741729 | 1395927 | 397556 | 761484 | 360649 | 730930 | 186082 | 503743 | 1686016 | 3392085 |
| Borrowings |  |  |  |  |  |  |  |  |  |  |
| Deferred Tax Liability |  |  |  |  |  |  |  |  |  |  |
| TOTAL | 1473945 | 2093208 | 594921 | 964116 | 501598 | 886800 | 547441 | 827802 | 3117905 | 4771925 |
| APPLICATION OF FUNDS |  |  |  |  |  |  |  |  |  |  |
| Investments | 1776757 | 2463287 | 944434 | 1316751 | 915093 | 1271798 | 967921 | 1240363 | 4604205 | 6292200 |
| Loans | 59386 | 65776 | 33636 | 37417 | 37840 | 39180 | 50414 | 56079 | 181277 | 198452 |
| Fixed Assets | 15817 | 11524 | 8547 | 9423 | 5611 | 6371 | 12396 | 8236 | 42372 | 35554 |
| Deferred Tax Assets | 2331 | 1016 |  |  |  |  |  |  | 2331 | 1016 |
| CURRENT ASSETS |  |  |  |  |  |  |  |  |  |  |
| Cash \& Bank Balance | 332084 | 285793 | 115013 | 120613 | 39369 | 61926 | 61825 | 70565 | 548291 | 538897 |
| Advances and Other Assets | 506702 | 367018 | 244632 | 137664 | 256409 | 195899 | 204352 | 152638 | 1212095 | 853219 |
| Sub-Total (A) | 838785 | 652811 | 359645 | 258277 | 295778 | 257825 | 266177 | 223203 | 1760386 | 1392116 |
| CURRENT LIABILITIES | 897611 | 776208 | 538149 | 465305 | 555671 | 507886 | 513382 | 498879 | 2504813 | 2248278 |
| Provisions | 321521 | 324998 | 213192 | 192446 | 197708 | 181402 | 236086 | 201201 | 968507 | 900047 |
| Sub-Total (B) | 1219132 | 1101206 | 751341 | 657752 | 753380 | 689288 | 749467 | 700080 | 3473321 | 3148325 |
| Net Current Assets ( $C$ )= (A-B) | (380346) | (448396) | (391697) | (399475) | (457602) | (431463) | (483290) | (476876) | (1712935) | (1756209) |
| Misc. Expenditure /to the extent not written |  |  |  |  |  |  |  |  |  |  |
| off or adjusted) |  |  |  |  | 655 | 913 |  |  | 655 | 913 |
| Profit \& Loss Account (Debit Balance) |  |  |  |  |  |  |  |  |  |  |
| TOTAL | 1473945 | 2093208 | 594921 | 964116 | 501598 | 886800 | 547441 | 827802 | 3117905 | 4771925 |

[^10]STATEMENT 13
POLICYHOLDERS ACCOUNT : PRIVATE SECTOR NON-LIFE INSURERS

|  |  |  |  |  |  |  |  |  |  | (Rs. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS |  | ROYAL SUNDARAM |  |  |  | BAJAJ ALLIANZ |  |  |  |  |
|  | Fire | Marine | Misc. | 2008-09 | 2007-08 | Fire | Marine | Misc. | 2008-09 | 2007.08 |
| Premiums earned (Net) | 1495 | 754 | 57557 | 59806 | 44583 | 11588 | 5476 | 172063 | 189127 | 141544 |
| Profit/ Loss on sale/redemption of Investments | 30 | 9 | 459 | 499 | 124 | 119 | 41 | 1070 | 1231 | 3771 |
| Others |  |  | 6 | 6 | 11 | 78 | 33 | 3035 | 3146 | 1163 |
| Interest, Dividend \& Rent - Gross | 397 | 80 | 4672 | 5149 | 3373 | 1441 | 502 | 12972 | 14915 | 10291 |
| TOTAL (A) | 1922 | 844 | 62695 | 65460 | 48092 | 13226 | 6052 | 189141 | 208419 | 156770 |
| Claims Incurred (Net) | 763 | 638 | 39834 | 41235 | 29815 | 7263 | 5098 | 123630 | 135992 | 94570 |
| Commission | (346) | 32 | 3521 | 3206 | 1624 | (1820) | 395 | 4329 | 2904 | (1876) |
| Operating Expenses related to Insurance Business | 971 | 355 | 20629 | 21955 | 17435 | 4803 | 1637 | 53443 | 59883 | 51911 |
| Premium Deficiency |  |  |  |  |  |  |  |  |  | (231) |
| TOTAL (B) | 1388 | 1025 | 63983 | 66397 | 48875 | 10246 | 7131 | 181402 | 198779 | 144375 |
| Operating Profit/(Loss) C= ( $\mathrm{A} \cdot \mathrm{B}$ ) | 533 | (181) | (1288) | (937) | (783) | 2980 | (1079) | 7739 | 9640 | 12395 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account | 533 | (181) | (1288) | (937) | (783) | 2980 | (1079) | 7739 | 9640 | 12395 |
| Transfer to Catastrophe Reserve |  |  |  |  |  |  |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |  |  |  |  |  |  |
| TOTAL (C) | 533 | (181) | (1288) | (937) | (783) | 2980 | (1079) | 7739 | 9640 | 12395 | Note: Figure in brackets indicates the negative value

Contd...
(Rs. Lakh)

| PARTICULARS | TATA AIG |  |  |  |  | RELIANCE |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire | Marine | Misc. | 2008-09 | 2007-08 | Fire | Marine | Misc. | 2008-09 | 2007.08 |
| Premiums earned (Net) | 2064 | 5563 | 51121 | 58748 | 45385 | 4151 | 1511 | 133224 | 138886 | 96003 |
| Profit/ Loss on sale/redemption of Investments | 7 | 16 | 134 | 157 | 21 | 127 | 34 | 1614 | 1775 | 2230 |
| Others | 22 | 29 | 186 | 236 | 57 |  |  | 3 | 3 | (1) |
| Interest, Dividend \& Rent - Gross | 381 | 387 | 3941 | 4709 | 3245 | 575 | 155 | 7311 | 8041 | 4537 |
| TOTAL (A) | 2474 | 5995 | 55381 | 63850 | 48708 | 4853 | 1700 | 142152 | 148705 | 102770 |
| Claims Incurred (Net) | 1166 | 5320 | 29081 | 35567 | 24695 | 2889 | 1849 | 102627 | 107366 | 75068 |
| Commission | (2542) | (70) | 4594 | 1982 | 147 | (1481) | 10 | (1684) | (3155) | (7976) |
| Operating Expenses related to Insurance Business | 1570 | 2623 | 22934 | 27127 | 23119 | 1634 | 722 | 51748 | 54104 | 56286 |
| Premium Deficiency |  |  |  |  |  |  | 254 |  | 254 |  |
| TOTAL (B) | 194 | 7873 | 56610 | 64677 | 47962 | 3043 | 2835 | 152691 | 158569 | 123378 |
| Operating Profit/Loss) C= ( $\mathrm{A}-\mathrm{B}$ ) | 2280 | (1878) | (1228) | (826) | 747 | 1810 | (1135) | (10539) | (9864) | (20608) |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account | 2280 | (1878) | (1228) | (826) | 747 | 1810 | (1135) | (10539) | (9864) | (20608) |
| Transfer to Catastrophe Reserve |  |  |  |  |  |  |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |  |  |  |  |  |  |
| TOTAL (C) | 2280 | (1878) | (1228) | (826) | 747 | 1810 | (1135) | (10539) | (9864) | (20608) |

Contd...
(Rs. Lakh)

| PARTICULARS | IFFCO TOKIO |  |  |  |  | ICICI LOMBARD |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire | Marine | Misc. | 2008-09 | 2007-08 | Fire | Marine | Misc. | 2008-09 | 2007.08 |
| Premiums earned (Net) | 6049 | 4460 | 72784 | 83293 | 63967 | 10104 | 2728 | 184533 | 197365 | 156718 |
| Profit/ Loss on sale/redemption of Investments | 23 | 23 | 269 | 315 | 184 | 469 | 316 | 10478 | 11263 | 3500 |
| Others | (5) | (12) | 13 | (4) | 7 | (91) | (62) | (2029) | (2182) | (240) |
| Interest, Dividend \& Rent - Gross | 609 | 605 | 7041 | 8254 | 4972 | 591 | 399 | 13221 | 14211 | 10351 |
| TOTAL (A) | 6676 | 5075 | 80107 | 91858 | 69129 | 11073 | 3381 | 206203 | 220657 | 170329 |
| Claims Incurred (Net) | 4414 | 4448 | 60640 | 69502 | 50474 | 9698 | 5502 | 153253 | 168454 | 122832 |
| Commission | (1654) | (469) | 1801 | (323) | (395) | (2734) | (1329) | (3496) | (7558) | (13656) |
| Operating Expenses related to Insurance Business | 3402 | 1980 | 18581 | 23962 | 20131 | 6410 | 4268 | 57181 | 67858 | 56116 |
| Premium Deficiency |  |  |  |  | (100) |  | 680 |  | 680 | 305 |
| TOTAL (B) | 6161 | 5959 | 81021 | 93142 | 70110 | 13374 | 9121 | 206938 | 229433 | 165597 |
| Operating Profit/(Loss) C= ( $\mathrm{A} \cdot \mathrm{B}$ ) | 514 | (884) | (914) | (1284) | (981) | (2301) | (5740) | (735) | (8776) | 4733 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account | 514 | (884) | (914) | (1284) | (981) | (2301) | (5740) | (735) | (8776) | 4733 |
| Transfer to Catastrophe Reserve |  |  |  |  |  |  |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |  |  |  |  |  |  |
| TOTAL (C) | 514 | (884) | (914) | (1284) | (981) | (2301) | (5740) | (735) | (8776) | 4733 |

[^11]Contd...
(Rs. Lakh)

| PARTICULARS | CHOLAMANDALAM |  |  |  |  | HDFC CHUBB |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire | Marine | Misc. | 2008-09 | 2007.08 | Fire | Marine | Misc. | 2008-09 | 2007.08 |
| Premiums earned (Net) | 2032 | 1145 | 35360 | 38536 | 24886 | 88 | 192 | 17668 | 17947 | 15005 |
| Profit/ Loss on sale/redemption of Investments | 17 | 5 | 106 | 128 | 188 | 4 | 2 | 161 | 167 | 16 |
| Others | 5 | 2 | 6 | 12 | 13 | 46 | (0) | 317 | 363 | 361 |
| Interest, Dividend \& Rent - Gross | 358 | 110 | 2234 | 2702 | 1651 | 29 | 16 | 1207 | 1252 | 790 |
| TOTAL (A) | 2411 | 1262 | 37705 | 41378 | 26738 | 167 | 209 | 19353 | 19730 | 16172 |
| Claims Incurred (Net) | 1609 | 788 | 25181 | 27578 | 15565 | 19 | 108 | 14363 | 14489 | 11477 |
| Commission | (851) | (384) | (1565) | (2801) | (2266) | (743) | (85) | (1206) | (2034) | (451) |
| Operating Expenses related to Insurance Business | 991 | 680 | 14724 | 16395 | 13212 | 201 | 371 | 10179 | 10751 | 7409 |
| Premium Deficiency |  |  |  |  | (24) |  |  |  |  |  |
| TOTAL (B) | 1749 | 1084 | 38340 | 41173 | 26488 | (524) | 394 | 23336 | 23206 | 18436 |
| Operating Profit/(Loss) C= (A B | 663 | 178 | (635) | 206 | 250 | 691 | (185) | (3982) | (3476) | (2264) |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account | 663 | 178 | (635) | 206 | 250 | 691 | (185) | (3982) | (3476) | (2264) |
| Transfer to Catastrophe Reserve |  |  |  |  |  |  |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |  |  |  |  |  |  |
| TOTAL (C) | 663 | 178 | (635) | 206 | 250 | 691 | (185) | (3982) | (3476) | (2264) |

Note: Figure in brackets indicates the negative value
Contd...

|  |  |  |  |  |  |  |  |  |  | (Rs. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | FUTURE GENERALI |  |  |  |  | UNIVERSAL SOMPO |  |  |  |  |
|  | Fire | Marine | Misc. | 2008-09 | 2007.08 | Fire | Marine | Misc. | 2008-09 | 2007.08 |
| Premiums earned (Net) | 89 | 107 | 5485 | 5682 | (129) | (267) | (22) | 201 | (87) | (43) |
| Profit/ Loss on sale/redemption of Investments | 1 | 0 | 13 | 15 |  |  | 0 |  | 0 |  |
| Others | 0 | 0 | 1 | 2 |  | 0 |  | 9 | 9 | 1 |
| Interest, Dividend \& Rent - Gross | 22 | 9 | 232 | 262 |  | 43 | 1 | 102 | 146 | 0 |
| TOTAL (A) | 112 | 116 | 5732 | 5960 | (129) | (223) | (20) | 312 | 68 | 360 |
| Claims Incurred (Net) | 172 | 132 | 5750 | 6054 | 58 | 39 | 5 | 197 | 241 | 0 |
| Commission | (321) | (46) | (360) | (727) | (125) | (46) | (6) | 132 | 80 | (3) |
| Operating Expenses related to Insurance Business | 744 | 317 | 8817 | 9878 | 2059 | 981 | 50 | 1736 | 2767 | 729 |
| Premium Deficiency |  |  |  |  |  |  |  |  |  |  |
| TOTAL (B) | 595 | 403 | 14207 | 15205 | 1992 | 974 | 49 | 2064 | 3087 | 726 |
| Operating Profit/(Loss) $\mathbf{C}=(\mathrm{A} \cdot \mathrm{B})$ | (483) | (287) | (8475) | (9245) | (2121) | (1198) | (69) | (1752) | (3019) | (768) |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account | (483) | (287) | (8475) | (9245) | (2121) | (1198) | (69) | (1752) | (3019) | (768) |
| Transfer to Catastrophe Reserve |  |  |  |  |  |  |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |  |  |  |  |  |  |
| TOTAL (C) | (483) | (287) | (8475) | (9245) | (2121) | (1198) | (69) | (1752) | (3019) | (768) |

Note: Figure in brackets indicates the negative value
Contd...
Rs. Lakh)

| PARTICULARS | SHRIRAM |  |  |  |  | BHARTI AXA |  |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire | Marine | Misc. | 2008-09 | Fire | Marine | Misc. | 2008-09 | 2008-09 | 2007.08 |
| Premiums earned (Net) | (40) | (5) | 1760 | 1715 | (37) | (28) | (212) | (278) | 790741 | 587920 |
| Profit/ Loss on sale/redemption of Investments |  |  |  |  | 11 | 2 | 65 | 78 | 15629 | 10034 |
| Others | 0 |  | 57 | 57 | 20 | 3 | 113 | 135 | 1783 | 1373 |
| Interest, Dividend \& Rent - Gross | 1 |  | 320 | 320 | 21 | 3 | 122 | 146 | 60107 | 39210 |
| TOTAL (A) | (39) | (5) | 2137 | 2093 | 15 | (21) | 88 | 82 | 868260 | 638537 |
| Claims Incurred (Net) | 4 |  | 1197 | 1200 | 10 | 3 | 276 | 289 | 607967 | 424555 |
| Commission | 0 |  | 8 | 9 | (34) | (2) | (78) | (114) | (8531) | (24976) |
| Operating Expenses related to Insurance Business | 4 |  | 1857 | 1861 | 536 | 117 | 4794 | 5447 | 301988 | 248408 |
| Premium Deficiency |  |  |  |  |  |  |  |  | 934 | (50) |
| TOTAL (B) | 8 |  | 3062 | 3069 | 511 | 118 | 4992 | 5622 | 902358 | 647937 |
| Operating Profit/(Loss) C= ( $\mathrm{A} \cdot \mathrm{B}$ ) | (47) | (5) | (925) | (977) | (497) | (139) | (4904) | (5540) | (34098) | (9400) |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account | (47) | (5) | (925) | (977) | (497) | (139) | (4904) | (5540) | (34098) | (9400) |
| Transfer to Catastrophe Reserve |  |  |  |  |  |  |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |  |  |  |  |  |  |
| TOTAL (C) | (47) | (5) | (925) | (977) | (497) | (139) | (4904) | (5540) | (34098) | (9400) |

[^12]STATEMENT 14
SHAREHOLDERS ACCOUNT : PRIVATE SECTOR NON-LIFE INSURERS

## Rs. Lakh)

| Pafticulars | $\begin{gathered} \text { ROYAL } \\ \text { SUNDARAM } \end{gathered}$ |  | $\begin{gathered} \text { badauj } \\ \text { allañ } \end{gathered}$ |  | $\begin{gathered} \text { tatata } \\ \hline \text { tig } \end{gathered}$ |  | beliance |  | $\begin{aligned} & \text { IIFFCO } \\ & \text { Tokio } \end{aligned}$ |  | $\underset{\text { LOMBARD }}{\text { IClCI }}$ |  | $\begin{aligned} & \text { MANOLAALAM } \end{aligned}$ |  | hof <br> ERGO |  | $\begin{aligned} & \text { FUUURERE } \\ & \text { GENERAII } \end{aligned}$ |  | $\begin{aligned} & \text { UNVEESALLL } \\ & \text { SOMPPO } \end{aligned}$ |  | $\text { HRI } \begin{gathered} \text { AM } \end{gathered} \begin{gathered} \text { BнаRTI } \\ \text { AXt } \end{gathered}$ |  | total |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 20809 | 2007.08 | 2008.09 | 2007.08 | 208.99 | 2007.88 | 208.09 | 2007.08 | 200809 | 2007.08 | 2008.9 |  | 18.09 | 2008.09 | 2008.99 | 2007.08 |
| operatimg profituluss) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Fie Insurace | 533 | 638 | 2980 | 7196 | 2280 | 2499 | 1810 | 244 | 514 | 1499 | (2301) | 1605 | 663 | 1950 | 691 | 224 | (483) | (665) | (1198) | 1766) | (47) | (497) | 4946 | 16622 |
| (b) Marine Insurame | (181) | 44 | (1079) | ${ }^{1731}$ | (1878) | (673) | (1135) | (158) | (184) | (792) | (5740) | (3812) | 178 | (239) | (185) | (176) | 1287) | (157) | ${ }^{699}$ |  | (5) | (139) | (11404) | (6457) |
| (c) Miscelaneus hnsurame | (1288) | (1465) | 7739 | 5271 | (1228) | (1079) | (10539) | (22472) | (914) | (1688) | 1735) | 6940 | (635) | (1461) | (3382) | (2311) | (8475) | (1299) | (1752) | (2) | 1925 | (4904) | (27639) | (19565) |
| Income from investments |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Interest, Dividend \& Rent - Gross | 1708 | 1255 | 4923 | 3356 | 2179 | 1874 | 3960 | 2443 | 1899 | 2120 | 8141 | 6679 | 975 | 722 | 843 | ${ }^{623}$ | 858 | 552 | 1651 | 881 | 511 | 165 | 27812 | 20504 |
| (b) Pofition sale of investments | 201 | 50 | 812 | 1319 | 93 | 14 | 910 | 1305 | 73 | 78 | 6452 | 2258 | 46 | 82 | 113 | 12 | 48 |  |  |  |  | 88 | 8836 | 5119 |
| Less: Loss on sale of investments |  |  | (406) | 189) | 13 | (47) | ${ }^{136)}$ | (104) |  |  | (1272) | (134) |  |  |  |  |  |  |  |  | 13 |  | (1688) | (137) |
| Other Income | 32 | 6 | 453 | 203 | 85 | 48 | 51 | 711 | 42 | 51 | 1 | 20 | 18 |  | (1) | (4) | (11) | (10) | (42) | (5) | 1 | 152 | 782 | 1021 |
| total (A) | 1004 | 529 | 15423 | 1783 | 1542 | 2635 | (4978) | (16253) | 730 | 1269 | 4546 | 13557 | 1245 | 1054 | 2521) | (1633) | (8350) | (1578) | (1411) | 107 | 1452) | (5135) | 1644 | 16869 |
| Provisons Otherer than taxtion) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) for diminution in the value of ivestmens |  |  |  |  |  |  |  |  |  |  | 4352 | 475 | 60 |  |  |  |  |  |  |  |  |  | 4412 | 475 |
| (b) For douttud delts |  |  | 169 | 36 | 512 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 681 |  |
| (c) Others |  |  |  |  |  | ${ }^{173)}$ |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 73) |
| оthen Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Expenses other than those related |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| to Insuance Business | 28 | 31 | 27 | 357 | (5) | (2) | (39) | (31) | ${ }^{38}$ | 83 | ${ }^{62}$ | 59 |  |  |  | 44 | 109 | 123 | 0 | 141 | 5 | 562 | 1037 | 805 |
| (1) Bad detes wirten off |  |  |  |  | 86 | 18 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | 86 |  |
| (c) Others .peliminay \& preoperative, |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| amortiations | 3 | 21 |  |  |  |  |  |  |  |  | 104 |  |  |  |  |  | 37 |  | 8 | 5 | 73 | 35 | 259 | 25 |
| total (B) | 31 | 52 | 446 | 393 | 593 | (5) | (39) | (31) | ${ }^{38}$ | 83 | 4518 | 534 | 60 |  |  | 44 | 146 | ${ }^{123}$ | 8 | 146 | 78 | 597 | 6476 | 287 |
| Profit Before Tax | 973 | 477 | 1497 | 16790 | 950 | 2692 | (5017) | (16284) | 692 | 1186 | 27 | 13022 | 1185 | 1054 | (2521) | (1677) | (8496) | (1701) | (1419) | (38) | (529) | [5732) | (4910) | 15520 |
| Provisin for Texation | 407 | 6 | 5461 | 6228 | 526 | 1075 | 215 | 271 | 441 | 470 | (2335) | 2735 | 486 | 330 | 53 | 23 | 37 | 8 | 20 | (9) | 139 | 44 | 5994 | 136 |
| Profitit Ater Tax | 566 | 471 | 9516 | 10562 | 424 | 1617 | (5232) | (16555) | 251 | 716 | 2362 | 10287 | 699 | 724 | (2575) | (1700) | (1853) | (1709) | 11439 | (30) | (330) | (5775) | (10904) | 4384 |
| APpropriations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (a) Inteim divienends paid during the year |  |  |  |  |  |  |  |  |  |  |  | 5912 |  |  |  |  |  |  |  |  |  |  |  | 591 |
| (b) Proposed final diviend |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (c) Dividend distribution tax |  |  |  |  |  |  |  |  |  |  |  | 1005 |  |  |  |  |  |  |  |  |  |  |  | 1005 |
| (d) Tensier to any Resesves or Defereed |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Tax of last year or reseseve for Unexpired Rist |  |  |  |  | 1512 |  |  |  |  |  |  | 863 | ${ }^{1561)}$ |  |  |  |  |  |  |  |  |  | 952 | 863 |
| (e) catastrophe Reseve |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Balance of profitil los 8 Blf from last year | 715 | 244 | 30047 | 19485 | 3497 | 1880 | (11315) | 5240 | 5379 | 4662 | 9324 | 6816 | 401 | ${ }^{1323}$ | (4710) | (3010) | (1933) | 1224) | (30) |  |  | (1352) | 3024 | 34772 |
| Balance Clifto Balance Sheet | 1282 | 715 | 39652 | 30047 | 2409 | 3497 | (11654) | (11315) | 5630 | 5379 | 11686 | 9324 | 539 | 401 | (1284) | (4710) | (10466) | (1933) | (1469) | (30) | (330) | (1727) | 18688 |  |

Note: Figure in brackets indicates the negative value

Note: Figure in brackets indicates the negative value

## HEALTH INSURERS POLICYHOLDERS ACCOUNT

(Rs. Lakh)

| PARTICULARS | STAR HEALTH |  | APOLLO DKV |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2008-09 | 2007-08 | 2008-09 | 2007-08 |
| Premiums earned (Net) | 30145 | 8823 | 2163.92 | 28.14 |
| Profit/ Loss on sale/redemption of Investments | 142 |  |  |  |
| Interest, Dividend \& Rent - Gross | 442 | 172 | 96.17 | 1 |
| TOTAL (A) | 30730 | 8996 | 2260 | 29 |
| Claims Incurred (Net) | 25847 | 6724 | 2472.89 | 24.74 |
| Commission | (1228) | (814) | 359.03 | 33.29 |
| Operating Expenses related to Insurance Business | 6270 | 3477 | 7237.81 | 3168 |
| Others- Amortizations, Write offs \& Provisions |  |  |  |  |
| Foreign Taxes |  |  |  |  |
| TOTAL (B) | 30889 | 9388 | 10070 | 3226 |
| Operating Profit/(Loss) from Fire/Marine/ |  |  |  |  |
| Miscellaneous Business C= ( $A-B$ ) | (159) | (392) | (7810) | (3197) |
| APPROPRIATIONS |  |  |  |  |
| ransfer to Shareholders' Account | (159) | (392) | (7810) | (3197) |
| Transfer to Catastrophe Reserve |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |
| TOTAL (C) | (159) | (392) | (7810) | (3197) |

Note: Figure in brackets indicates negative values

## HEALTH INSURERS SHAREHOLDERS ACCOUNT

(Rs. Lakh)

PARTICULARS

STAR HEALTH
2008-09 2007-08

APOLLO DKV
2008-09
2007-08

## OPERATING PROFIT/(LOSS)

(a) Fire Insurance
(b) Marine Insurance
(c) Miscellaneous Insurance

| $(159)$ | $(392)$ | $(7810)$ | $(3197)$ |
| :--- | :--- | :--- | :--- |
| $(159)$ | $\mathbf{( 3 9 2 )}$ | $\mathbf{( 7 8 1 0 )}$ | $\mathbf{( 3 1 9 7 )}$ |

INCOME FROM INVESTMENTS
(a) Interest, Dividend \& Rent - Gross
(b) Profit on sale of investments

Less: Loss on sale of investments
OTHER INCOME
TOTAL (A)
556
355 (7166)
1
PROVISIONS (Other than taxation)
(a) For diminution in the value of investments
(b) For doubtful debts
(c) Others

2
OTHER EXPENSES
(a) Expenses other than those related to Insurance Business

16
32
(b) Bad debts written off
(c) Others
$\begin{array}{lr}\text { TOTAL (B) } & 28\end{array}$

| 39 | 16 | 32 |
| ---: | ---: | ---: |
| 316 | $(7182)$ | $(2815)$ |
| 188 | 36 | 20 |
| 128 | $(7218)$ | $(2834)$ |

Provision for Taxation
527
316
(7182)
(2815)

Profit after Tax
(7218)
(2834)

## APPROPRIATIONS

(a) Interim dividends paid during the year
(b) Proposed final dividend
(c) Dividend distribution tax
(d) Transfer to any Reserves or Other Accounts 124

Transfer to General Reserve

| Balance of Profit / Loss B/f from last year | $(258)$ | $(385)$ | $(2859)$ | $(25)$ |
| :--- | ---: | ---: | ---: | ---: |
| Balance C/f to Balance Sheet | $\mathbf{( 2 5 8 )}$ | $\mathbf{( 2 5 8 )}$ | $\mathbf{( 1 0 0 7 7 )}$ | $\mathbf{( 2 8 5 9 )}$ |

Note: Figure in brackets indicates negative values

|  | STAR HEALTH |  | APOLLO DKV |  |
| :---: | :---: | :---: | :---: | :---: |
| PARTICULARS | 2009 | 2008 | 2009 | 2008 |
| Share Capital | 10930 | 10860 | 10737 | 10055 |
| Share Application Money |  |  | 3491 |  |
| Reserves \& Surplus | 124 |  | 5472 |  |
| Fair Value Change Account |  |  | (18) |  |
| Deferred Tax Liability | 232 |  |  |  |
| Borrowings |  |  |  |  |
| TOTAL | 11285 | 10860 | 19682 | 10055 |
| APPLICATION OF FUNDS |  |  |  |  |
| Investments | 8106 | 8652 | 8111 | 3064 |
| Loans | 500 | 500 |  |  |
| Fixed Assets | 2122 | 641 | 1966 | 1205 |
| Deferred Tax Assets |  | 76 |  |  |
| CURRENT ASSETS |  |  |  |  |
| Cash \& Bank Balance | 2755 | 3556 | 2474 | 3288 |
| Advances and Other Assets | 11473 | 2029 | 1989 | 1066 |
| Sub-Total (A) | 14228 | 5585 | 4463 | 4354 |
| CURRENT LIABILITIES | 4470 | 1212 | 2348 | 1179 |
| Provisions | 9458 | 3639 | 2587 | 247 |
| Sub-Total (B) | 13928 | 4851 | 4935 | 1427 |
| Net Current Assets (C)= (A-B) | 300 | 733 | (472) | 2927 |
| Misc. Expenditure (to the extent not written off or adjusted) |  |  |  |  |
| Profit \& Loss Account (Debit Balance) | 258 | 258 | 10077 | 2859 |
| TOTAL | 11285 | 10860 | 19682 | 10055 |

Note : Figure in brackets indicates negative values

## GENERAL INSURANCE CORPORATION (GIC) POLICYHOLDERS ACCOUNT

(Rs. Lakh)

|  | Fire | Marine | 2008-09 |  | 2007-08 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Misc | Life | Total | Fire | Marine | Misc | Life | Total |
| Premiums earned (Net) | 191250 | 66583 | 521330 | 1454 | 780617 | 175369 | 40162 | 506414 | 950 | 722896 |
| Profit/ Loss on sale/redemption |  |  |  |  |  |  |  |  |  |  |
| of Investments | 7442 | 3551 | 20763 | 29 | 31786 | 12306 | 5155 | 41251 | 9 | 58721 |
| Others | 990 | (266) | 160 | (89) | 794 | 2169 | (686) | (1539) | (15) | (72) |
| Interest, Dividend \& Rent - Gross | 19222 | 9173 | 53626 | 76 | 82096 | 14724 | 6168 | 49353 | 10 | 70255 |
| TOTAL (A) | 218904 | 79041 | 595880 | 1469 | 895294 | 204568 | 50798 | 595479 | 954 | 851800 |
| Claims Incurred (Net) | 166853 | 68871 | 385596 | 393 | 621714 | 164411 | 53872 | 382689 | 177 | 601150 |
| Commission | 54091 | 16737 | 103955 | 135 | 174918 | 61723 | 15748 | 131180 | 313 | 208965 |
| Operating Expenses related |  |  |  |  |  |  |  |  |  |  |
| to Insurance Business Foreign Taxes | 1832 | 510 | 3961 | 9 | 6312 | 1464 | 375 | 3847 | 10 | 5697 |
| TOTAL (B) | 222776 | 86118 | 493512 | 537 | 802943 | 227599 | 69995 | 517717 | 500 | 815811 |
| Operating Profit// |  |  |  |  |  |  |  |  |  |  |
| Loss) $\mathbf{C}=(\mathrm{A} \cdot \mathrm{B})$ | (3872) | (7078) | 102368 | 932 | 92351 | (23031) | (19197) | 77762 | 453 | 35989 |
| APPROPRIATIONS |  |  |  |  |  |  |  |  |  |  |
| Transfer to Shareholders' Account | (3872) | (7078) | 102368 | 932 | 92351 | (23031) | (19197) | 77762 | 453 | 35989 |
| Transfer to Catastrophe Reserve |  |  |  |  |  |  |  |  |  |  |
| Transfer to Other Reserves |  |  |  |  |  |  |  |  |  |  |
| TOTAL (C) | (3872) | (7078) | 102368 | 932 | 92351 | (23031) | (19197) | 77762 | 453 | 35989 |

Note : Figure in brackets indicates negative values

## GENERAL INSURANCE CORPORATION (GIC) SHAREHOLDERS ACCOUNT

(Rs. Lakh)

## PARTICULARS

OPERATING PROFIT/(LOSS)
(a) Fire Insurance
(b) Marine Insurance
(c) Miscellaneous Insurance
(d) Life Insurance

INCOME FROM INVESTMENTS
(a) Interest, Dividend \& Rent - Gross
(b) Profit on sale of investments

Less: Loss on sale of investments
OTHER INCOME
TOTAL (A)
PROVISIONS (Other than taxation)
(a) For diminution in the value of investments
(b) For doubtful debts
c) Others

OTHER EXPENSES
(a) Expenses other than those related Insurance business
(b) Bad debts written off
(c) Others

TOTAL (B)
Profit before Tax
Provision for Taxation

Profit after Tax APPROPRIATIONS
(a) Interim dividends paid during the year
(b) Proposed final dividend

27950
19780
(c) Dividend distribution tax 4750 3362
(d) Transfer to any Reserves or other Accounts
(e) Transfer to General Reserve

108020
76140
(f) Balance of Profit / Loss B/f from last year 1
(g) Balance c/f to Balance Sheet 1

977
657
(23031)
(19197)

77762

35989

40614
1814533946

27703
7113
185065 117662
(945)

3389

112
143

24
(22) 7664

3906
181159
106730
40439 7451

140720
99278
7664
10933

## GENERAL INSURANCE CORPORATION (GIC) BALANCE SHEET (As on 31st March)

| SOURCES OF FUNDS | 2009 | 2008 |
| :---: | :---: | :---: |
| Share Capital | 43000 | 43000 |
| Reserves \& Surplus | 735334 | 625377 |
| Fair Value Change Account | 607474 | 1428743 |
| Borrowings |  |  |
| Deferred Tax Liability | 191 |  |
| TOTAL | 1385999 | 2097120 |
| APPLICATION OF FUNDS |  |  |
| Investments | 2099471 | 2851378 |
| Loans | 71932 | 68017 |
| Fixed Assets | 4361 | 4102 |
| Deferred Tax Asset |  | 13944 |
| CURRENT ASSETS |  |  |
| Cash \& Bank Balance | 313270 | 252759 |
| Advances and Other Assets | 512929 | 411083 |
| Sub-Total (A) | 826199 | 663842 |
| CURRENT LIABILITIES | 1144044 | 1004706 |
| Provisions | 471921 | 499458 |
| Sub-Total (B) | 1615964 | 1504164 |
| Net Current Assets (C)= (A-B) | (789765) | (840321) |
| Misc. Expenditure <br> (to the extent not written off or adjusted) |  |  |
| Profit \& Loss Account (Debit Balance) |  |  |
| TOTAL | 1385999 | 2097120 |

Note: Figure in brackets indicates negative values

## EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD (ECGC) POLICYHOLDERS ACCOUNT

## PARTICULARS

Premiums earned (Net)

Profit/ Loss on sale/redemption of Investments

Others

Interest, Dividend \& Rent - Gross
TOTAL (A)
Claims Incurred (Net)

Commission

Operating Expenses related to Insurance Business

Others- Amortizations, Write offs \& Provisions

Foreign Taxes

TOTAL (B)
Operating Profit/(Loss) from Fire/Marine/
Miscellaneous Business C= (A - B)

APPROPRIATIONS
Transfer to Shareholders' Account
25786
62207
Transfer to Catastrophe Reserve
Transfer to Other Reserves

TOTAL (C)
25786
62207

Note : Figure in brackets indicates negative values

## EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD (ECGC) SHAREHOLDERS ACCOUNT

## PARTICULARS

2008-09
2007-08
OPERATING PROFIT/(LOSS)
(a) Fire Insurance
(b) Marine Insurance
(c) Miscellaneous Insurance

25786
62207
25786
62207
INCOME FROM INVESTMENTS
(a) Interest, Dividend \& Rent - Gross

18166
14744
(b) Profit on sale of investments

Less: Loss on sale of investments

OTHER INCOME 381

TOTAL (A)
44333
77271

PROVISIONS (Other than taxation)
(a) For diminution in the value of investments
(b) For doubtful debts 301

4
(c) Others

## OTHER EXPENSES

(a) Expenses other than those related to Insurance Business
(b) Bad debts written off
(c) Others

203
93

| TOTAL (B) | 504 | 96 |
| :--- | ---: | ---: |
| Profit Before Tax | 43829 | 77175 |
| Provision for Taxation | 15213 | 28861 |
| Prior Period Adjustments | 277 | 371 |
| Profit after Tax | 28339 | 47943 |

## APPROPRIATIONS

| (a) Interim dividends paid during the year | 11583 | 9657 |
| :--- | ---: | ---: |
| (b) Proposed final dividend | 8100 | 8200 |
| (c) Dividend distribution tax | 1377 | 1394 |
| (d) Transfer to any Reserves or Other Accounts |  |  |
| Transfer to General Reserve | 7279 | 28694 |
| Balance of Profit / Loss B/f from last year | 1 | 2 |
| Balance C/f to Balance Sheet | $\mathbf{2}$ | $\mathbf{1}$ |

Note: Figure in brackets indicates the negative value

## EXPORT CREDIT GUARANTEE CORPORATION OF INDIA LTD (ECGC)

## BALANCE SHEET

(As on 31st March)

|  | 2009 | 2008 |
| :---: | :---: | :---: |
| SOURCES OF FUNDS |  |  |
| Share Capital | 90000 | 90000 |
| Reserves \& Surplus | 98622 | 91342 |
| Fair Value Change Account |  |  |
| Borrowings | 3133 | 848 |
| Deferred Tax Liability |  |  |
| TOTAL | 191755 | 182190 |
| APPLICATION OF FUNDS |  |  |
| Investments | 106198 | 58621 |
| Loans |  |  |
| Fixed Assets | 13629 | 12470 |
| CURRENT ASSETS |  |  |
| Cash \& Bank Balance | 200179 | 227726 |
| Advances and Other Assets | 29997 | 12805 |
| Sub-Total (A) | 230176 | 240531 |
| CURRENT LIABILITIES | 121584 | 93290 |
| Provisions | 39907 | 37706 |
| Sub-Total (B) | 161491 | 130995 |
| Net Current Assets (C) $=(A-B)$ | 68685 | 109535 |
| Deferred Tax Assets | 219 | 46 |
| Misc. Expenditure |  |  |
| (to the extent not written off or adjusted) | 3024 | 1518 |
| Profit \& Loss Account (Debit Balance) |  |  |
| TOTAL | 191755 | 182190 |

Note: Figure in brackets indicates the negative value

## AGRICULTURE INSURANCE COMPANY OF INDIA LTD (AIC) POLICYHOLDERS ACCOUNT (As on 31st March)

| Particulars | 2009 | 2008 |
| :---: | :---: | :---: |
| Premiums earned (Net) | 74261 | 63614 |
| Profit/ Loss on sale/redemption of Investments |  | 56 |
| Others |  |  |
| Interest, Dividend \& Rent - Gross | 10555 | 9810 |
| TOTAL (A) | 84816 | 73480 |
| Claims Incurred (Net) | 52962 | 52954 |
| Commission | (894) | (2194) |
| Operating Expenses related to Insurance Business | 1588 | 1412 |
| Others- Amortizations, Write offs \& Provisions | 269 | 259 |
| Foreign Taxes |  |  |
| TOTAL (B) | 53926 | 52431 |
| Operating Profit/(Loss) from Fire/ |  |  |
| Marine/Miscellaneous Business C= (A-B) | 30891 | 21049 |
| APPROPRIATIONS |  |  |
| Transfer to Shareholders' Account | 30891 | 21049 |
| Transfer to Catastrophe Reserve |  |  |
| Transfer to Other Reserves |  |  |
| TOTAL (C) | 30891 | 21049 |

Note : Figure in brackets indicates negative values

## AGRICULTURE INSURANCE COMPANY OF INDIA LTD. (AIC) SHAREHOLDERS ACCOUNT

## PARTICULARS <br> OPERATING PROFIT/(LOSS)

2008-09
2007-08
(a) Fire Insurance
(b) Marine Insurance
(c) Miscellaneous Insuranc

30891
21049
30891
21049
INCOME FROM INVESTMENTS
(a) Interest, Dividend \& Rent - Gross 4935 3996
(b) Profit on sale of investments 23

Less: Loss on sale of investments

## OTHER INCOME <br> 33

13
TOTAL (A)
35859
PROVISIONS (Other than taxation)
(a) For diminution in the value of investments
(b) For doubtful debts
(c) Others

138
39

## OTHER EXPENSES

(a) Expenses other than those related to Insurance Business
(b) Bad debts written off
(c) Others

126
264
35594
12333
23261

2000
340

20921
13791
Balance of Profit / Loss B/f from last year
Balance C/f to Balance Sheet

## AGRICULTURE INSURANCE COMPANY OF INDIA LTD. (AIC) <br> BALANCE SHEET (As on 31st March)

Particulars
SOURCES OF FUNDS

| Share Capital | 20000 | 20000 |
| :--- | :---: | :---: |
| Reserves \& Surplus | 53237 | 32317 |
| Fair Value Change Account | 18 | 337 |

Borrowings

TOTAL
73255
52654

APPLICATION OF FUNDS
Investments

Loans 139

462

392
CURRENT ASSETS
Cash \& Bank Balance
Advances and Other Assets
104786
72716

Sub-Total (A)
CURRENT LIABILITIES
Provisions
Sub-Total (B)

Net Current Assets (C)= (A-B)

Misc. Expenditure (to the extent not
written off or adjusted)
Profit \& Loss Account (Debit Balance)
TOTAL
73255
52654

Note: Figure in brackets indicates negative values

## NET RETENTIONS OF NON-LIFE INSURERS

Segment
Fire
Marine Cargo
Marine Hull
Motor
Engineering
Aviation
Miscellaneous
Total

Retentions within the country
77.35
88.59
31.26
99.99
71.26
23.71
96.95
94.45
STATEMENT 29
シIGNI NI ヨWOONI WกIWヨyd ఎગヨyાa SSOצפ

| （Rs．Lakh） |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire |  | Marine |  | MOTOR |  | HEALTH |  | Others |  | TOTAL |  |
| INSURERS | 2008－09 | 2007－08 | 2008－09 | 2007－08 | 2008－09 | 2007－08 | 2008－09 | 2007－08 | 2008－09 | 2007－08 | 2008－09 | 2007－08 |
| NATIONAL | 39359 | 38072 | 20078 | 17498 | 214629 | 214630 | 89722 | 69036 | 64202 | 61487 | 427990 | 400723 |
| NEW INDIA | 77333 | 74343 | 44610 | 43728 | 200029 | 203430 | 135567 | 120942 | 93344 | 85249 | 550883 | 527692 |
| ORIENTAL | 44065 | 47820 | 33259 | 33906 | 149130 | 160838 | 70986 | 53263 | 98985 | 84986 | 396425 | 380813 |
| UNITED | 57080 | 52430 | 33802 | 30083 | 156349 | 143490 | 90072 | 69496 | 90474 | 78456 | 427777 | 373956 |
| PUBLIC－TOTAL | 217837 | 212665 | 131748 | 125216 | 720138 | 722388 | 386347 | 312736 | 347006 | 310178 | 1803075 | 1683184 |
| ROYAL SUNDARAM | 4884 | 6887 | 1997 | 1955 | 52991 | 40956 | 11431 | 10878 | 9034 | 8765 | 80336 | 69441 |
| RELIANCE | 13684 | 14327 | 3700 | 3424 | 116482 | 126737 | 31082 | 27562 | 26541 | 22591 | 191488 | 194642 |
| IFFCO－TOKIO | 19528 | 21517 | 11370 | 6643 | 68324 | 49919 | 14099 | 11402 | 24086 | 23334 | 137406 | 112815 |
| TATA AIG | 14476 | 12977 | 11182 | 9786 | 22479 | 25325 | 7389 | 6830 | 26866 | 23346 | 82392 | 78264 |
| ICICI LOMBARD | 28302 | 41735 | 21647 | 21672 | 132129 | 127907 | 97380 | 81589 | 60744 | 57809 | 340204 | 330712 |
| BAJAJ ALLIANZ | 25306 | 27349 | 8817 | 7518 | 150339 | 138637 | 33343 | 24340 | 44123 | 40149 | 261929 | 237992 |
| CHOLAMANDALAM | 5384 | 6830 | 3656 | 3266 | 31953 | 22441 | 16589 | 10938 | 10962 | 8758 | 68544 | 52234 |
| HDFC ERGO | 5879 | 1283 | 829 | 329 | 15878 | 14038 | 5601 | 2823 | 5735 | 3588 | 33921 | 22060 |
| FUTURE GENERALI | 1607 | 303 | 663 | 72 | 9488 | 177 | 5081 | 343 | 1810 | 86 | 18649 | 981 |
| UNIVERSAL SOMPO | 1076 | 48 | 54 |  | 392 |  | 308 |  | 0 1，1 |  | 3014 | 48 |
| SHRIRAM \＃ | 22 |  |  |  | 11，272 |  |  |  | 82 |  | 11376 |  |
| BHARTI AXA \＃ | 280 |  | 61 |  | 1，739 |  | 151 |  | 618 |  | 2850 |  |
| PRIVATE－TOTAL | 120430 | 133255 | 63976 | 54666 | 613465 | 546136 | 222453 | 176705 | 211784 | 188426 | 1232108 | 1099189 |
| GRAND TOTAL | 338267 | 345921 | 195724 | 179881 | 1333603 | 1268525 | 608800 | 489442 | 558790 | 498604 | 3035184 | 2782372 |

\＃Started operations during 2008－09

[^13]STATEMENT 31
UNDERWRITING EXPERIENCE AND PROFITS OF PUBLIC SECTOR COMPANIES
(Rs. Lakh)

| Particulars | NEW INDIA |  | ORIENTAL |  | NATIONAL |  | UNITED |  | TOTAL |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2008-09 | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 | 2008-09 | 2007-08 |
| NET PREMIUM | 550031 | 491428 | 323510 | 287868 | 365363 | 318798 | 351041 | 288066 | 1589946 | 1386159 |
| Incurred Claims (Net) | 467187 | 417748 | 305719 | 260222 | 339367 | 283884 | 251505 | 250628 | 1363778 | 1212481 |
|  | 84.94\% | 85.01\% | 94.50\% | 90.40\% | 92.88\% | 89.05\% | 71.65\% | 87.00\% | 85.78\% | 87.47\% |
| COMMISSION, EXPENSES OF |  |  |  |  |  |  |  |  |  |  |
| MANAGEMENT | 201583 | 147834 | 111546 | 95496 | 116454 | 110159 | 123084 | 104916 | 552667 | 458406 |
|  | 36.65\% | 30.08\% | 34.48\% | 33.17\% | 31.87\% | 34.55\% | 35.06\% | 36.42\% | 34.76\% | 33.07\% |
| INCREASE IN RESERVE FOR |  |  |  |  |  |  |  |  |  |  |
| UNEXPIRED RISK | 25101 | 10285 | 16830 | 244 | 23127 | 16945 | 31131 | 17857 | 96189 | 45331 |
|  | 4.56\% | 2.09\% | 5.20\% | 0.08\% | 6.33\% | 5.32\% | 8.87\% | 6.20\% | 6.05\% | 3.27\% |
| UNDERWRITING PROFIT/LOSS | (143840) | (84439) | (110586) | (68095) | (113585) | (92190) | (54679) | (85335) | (422690) | (330059) |
|  | -27.40\% | -17.55\% | -36.06\% | -23.67\% | -33.19\% | -30.54\% | -17.09\% | -31.58\% | -28.30\% | -24.62\% |
| GROSS INVESTMENT INCOME | 167686 | 234619 | 99562 | 114315 | 103962 | 118092 | 108767 | 157725 | 479978 | 624751 |
| OTHER INCOME LESS OTHER OUTGO | 5876 | 1966 | 2182 | (1986) | (3731) | (8696) | (3797) | (6576) | 529 | (15292) |
| PROFIT BEFORE TAX | 29723 | 152146 | (8842) | 44235 | (13354) | 17206 | 50291 | 65814 | 57818 | 279400 |
| INCOME TAX DEDUCTED AT SOURCE |  |  |  |  |  |  |  |  |  |  |
| AND PROVISION FOR TAX | 7308 | 12033 | (3576) | 43305 | 1567 | 863 | 2686 | 2651 | 7985 | 58851 |
| NET PROFIT AFTER TAX | 22415 | 140113 | (5266) | 930 | (14921) | 16343 | 47605 | 63162 | 49833 | 220548 |

Note : Figure in brackets indicates negative values

|  | UNDERWRITING EXPERIENCE AND PROFITS OF PRIVATE SECTOR COMPANIES STATEMENT 32 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | (Rs | s. Lakh) |
|  | ROYALSUNDARAM |  | BAJAJ ALLIANZ |  | $\begin{gathered} \text { TATA } \\ \text { AIG } \end{gathered}$ |  | RELIANCE |  | $\begin{aligned} & \text { IFFCO. } \\ & \text { TOKIO } \end{aligned}$ |  | ICIClLOMBARD |  | CHOLA mandalam |  | $\begin{aligned} & \text { HDFC } \\ & \text { ERGO } \end{aligned}$ |  | FUTURE GENERALI |  | UNIVERSAL SOMPO |  | $\begin{aligned} & \text { SHRI } \\ & \text { RAM } \end{aligned}$ | BHARTI AXA 2008.09 | TOTAL |  |
|  | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 | 2007.08 | 208.09 | 2007.08 | 208.09 | 2007.08 | 2008.09 | 2007.08 | 2008.09 |  | 2088.09 | 2007.08 |
| NEt Premum | 66831 | 53306 | 200658 | \#\#\# | 58749 | 52801 | 139956 | 133745 | 88568 | 7375 | 21648 | 17997 | 43414 | 32113 | 1947 | 16758 | 12745 | 184 | 1795 | ${ }^{143)}$ | 6117 | 1242 | 851199 | 715871 |
| CLAMMS INCURRED ( Net) | 41235 | 28815 | 135992 | 94570 | 3556 | 2471 | 10766 | 75068 | 69502 | 5074 | 168454 | 12832 | 27578 | 15565 | 14889 | 1147 | 6054 | 58 | 241 | 0 | 1200 | 289 | 60967 | 42631 |
|  | 61.70\% | 55.93\% | 67.7\% | 53.96\% | 60.54\% | 46.91\% | 76.71\% | 56.13\% | 78.47\% | 68.42\% | 79.59\% | 69.02\% | 63.52\% | 48.77\% | 74.39\% | 68.49\% | 47.50\% | 31.41\% | 13.42\% | -0.26\% | 19.62\% | 23.26\% | 71.42\% | 59.32\% |
| Comulssion, Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| of management | 25161 | 19060 | 6261 | 50072 | 2887 | 22971 | 50889 | 48341 | 23639 | 1971 | 60300 | 42660 | 13595 | 10946 | 8717 | 6958 | 9142 | 1934 | 2823 | 726 | 1869 | 5333 | 29269 | 223178 |
|  | 37.65\% | 35.75\% | 31.03\% | 28.5\% | 49.14\% | 43.50\% | 36.43\% | 36.14\% | 26.69\% | 26.72\% | 28.49\% | 23.86\% | $31.31 \%$ | 34.09\% | 44.75\% | 41.52\% | 71.73\% | 1052.68\% | $157.22 \%$-11 | 1705.14\% | 30.56\% | 429.48\% | 34.39\% | 31.18\% |
| INCREASE INRESERVE |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| For Unexpried ilick | 7026 | 8723 | 11532 | 33711 | 0 | 7417 | 1070 | 3771 | 5275 | 9808 | 14282 | 21258 | 4877 | 7227 | 1529 | 1753 | 7064 | 312 | 1882 | 1 | 402 | 1520 | 60459 | 127951 |
|  | 10.51\% | 16.36\% | 5.75\% | 19.24\% | 0.00\% | 14.05\% | 0.76\% | 28.22\% | 5.96\% | 13.29\% | 6.75\% | 11.94\% | 11.23\% | 22.51\% | 7.85\% | 10.46\% | 55.22\% | 17.04\% | 104.84\% | 1.74\% | 71.96\% | 122.33\% | 7.10\% | 17.87\% |
| Unoerwiring profitloss | (6591) | 14291) | [9126) | (3098) | (5686) | (2357) | (19468) | (27406) | 19849) | (6219) | [31388] | (8573) | 12636) | ${ }^{11626)}$ | (5259) | (3430) | (9514) | (2121) | (3151) | ${ }^{1769)}$ | (1354) | (5899) | (109921) | (59890) |
|  | -11.22\% | .9.62\% | 4.83\% | 2.19\% | 9.68\% | 5.19\% | .14.02\% | -28.5\% | -11.82\% | .9.72\% | .15.90\% | 5.47\% | 6.84\% | 6.53\% | .25.3\% | .18.53\% | .167.46\% | 1647.72\% | 3623.82\% | 1776.26\% | .12.87\% | 2123.20\% | .13.00\% | .10.19\% |
| gross INESTMENT INCOME | 7557 | 4802 | 21475 | 18648 | 7172 | 5035 | 14650 | 1041 | 10541 | 7354 | 36574 | 22488 | 3351 | 2643 | 2695 | 1440 | 1174 | 542 | 1763 | 881 | 902 | 765 | 109120 | 74205 |
| отher ncome less |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| отнer outco | 8 | . 34 | 2628 | 1240 | (536) | 14 | (199) | 711 | ${ }^{10}$ | 50 | (15159) | 1852) | (30) | ${ }^{37}$ | 42 | 313 | (155) | (123) | (32) | (151) | (78) | (597) | (4109) | 1204 |
| Profit before tax | 973 | 477 | 14977 | 16790 | 950 | 2692 | (5017) | (16284) | 692 | 1186 | 27 | 13022 | 1185 | 1054 | (2521) | (1677) | ${ }^{18496)}$ | (1701) | (1419) | 139) | ${ }^{1529}$ | (5732) | (4910) | 15519 |
| Income tax deolcted |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| at source ano |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Provision fortax | 407 | 6 | 5461 | 6228 | 526 | 1075 | 215 | 271 | 442 | 470 | (2235) | 2735 | 486 | 330 | 53 | ${ }^{23}$ | 37 | 8 | 20 | (9) | (139) | 44 | 5216 | 11136 |
| NEt Profit after tax | 566 | 471 | 9516 | 10562 | 424 | 1617 | (5232) | (16555) | 250 |  | 2362 | 1028 | 699 | 724 | (2575) | (1700) | 18533) | (1709) | (1439) | (30) | (390) | (5775) | (10126) | 4383 |


| INCURRED CLAIMS RATIO-PUBLIC SECTOR |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pafticulars | Net Earred Premium |  |  |  |  |  |  | Claims Inuurred (1Wet) |  |  |  |  |  |  | Inurured Claims Ratio |  |  |  |  |  |  |
|  | (Rs. Lakk) |  |  |  |  |  |  | (Rs. Lakh) |  |  |  |  |  |  | (Per entu) |  |  |  |  |  |  |
| NEW NOIA | 96292 | 23177 | 20220 | 116900 | 8832 | 529930 | 481143 | 60688 | 2711 | 20506 | 125559 | 48184 | 467187 | 417748 | 63.00 | 119.56 | 10.40 | 107.41 | 55.82 | 89.00 | 86.82 |
| OREEVAL | 31493 | 18500 | 13242 | 54577 | 69659 | 30688 | 287623 | 36245 | 17226 | 141045 | 7746 | 3645 | 305719 | 26022 | 115.09 | 93.11 | 106.49 | 133.96 | 52.34 | 99.69 | 90.47 |
| National | 29442 | 1203 | 185183 | 6799 | 47206 | 342232 | 301853 | 23761 | 13360 | 198563 | 75664 | 2719 | 339367 | 28388 | 80.71 | 108.52 | 107.23 | 111.27 | 59.14 | 99.16 | 94.05 |
| unteo | 40861 | 18223 | 12475 | 70011 | 65658 | 319910 | 27029 | 29593 | 15071 | 92854 | 84901 | 2986 | 251505 | 250628 | 72.42 | 80.93 | 74.43 | 121.27 | 44.30 | 78.62 | 92.75 |
| total | 198088 | 7270 | 64631 | 30987 | 26843 | 1493752 | 1300828 | 150268 | 73468 | 637527 | 360870 |  | 136379 | 121281 | 75.86 | 101.05 | 98.90 | 116.60 | 52.69 | 91.30 | 90.43 |


| PARTICULARS | Net Earned Premium |  |  |  |  |  |  |  | Claims Incurred (Net) |  |  |  |  |  | Incurred Claims Ratio |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Fire | Marine | Motor | Health | Others | 2008.09 | 2007.08 | Fire | Marine | Motor | Health | Others | 2008-09 | 2007.08 | Fire | Marine | Motor | Health | Others | 2008-09 | 2007.08 |
| ROYAL SUNDARAM | 1495 | 754 | 42723 | 9799 | 5035 | 59806 | 44583 | 763 | 638 | 33260 | 4269 | 2305 | 41235 | 29815 | 51.05 | 84.69 | 77.85 | 43.57 | 45.77 | 68.95 | 66.88 |
| BAJAJ allianz | 11588 | 5476 | 129582 | 23121 | 19360 | 189127 | 141544 | 7263 | 5098 | 93515 | 18039 | 12076 | 135992 | 94570 | 62.68 | 93.10 | 72.17 | 78.02 | 62.38 | 71.90 | 66.81 |
| tata alg | 2064 | 5563 | 28172 | 8792 | 14156 | 58748 | 45385 | 1166 | 5320 | 19659 | 4107 | 5314 | 35567 | 24771 | 56.49 | 95.63 | 69.78 | 46.71 | 37.54 | 60.54 | 54.58 |
| RELIANCE | 4151 | 1511 | 99023 | 27692 | 6509 | 138886 | 96003 | 2889 | 1849 | 71889 | 25406 | 5332 | 107366 | 75068 | 69.60 | 122.40 | 72.60 | 91.74 | 81.92 | 77.30 | 78.19 |
| 1FFCO TOKIO | 6049 | 4460 | 52382 | 11055 | 9347 | 83293 | 63967 | 4414 | 4448 | 40296 | 13512 | 6832 | 69502 | 50474 | 72.97 | 99.75 | 76.93 | 122.23 | 73.09 | 83.44 | 78.91 |
| ICICILOMBARD | 10104 | 2728 | 97462 | 68475 | 18597 | 197365 | 156718 | 9698 | 5502 | 81946 | 58939 | 12368 | 168454 | 122832 | 95.98 | 201.69 | 84.08 | 86.07 | 66.51 | 85.35 | 78.38 |
| Cholamandalam | 2032 | 1145 | 25128 | 5518 | 4714 | 38536 | 24886 | 1609 | 788 | 17045 | 6014 | 2123 | 27578 | 15565 | 79.17 | 68.83 | 67.83 | 108.99 | 45.03 | 71.56 | 62.55 |
| HDFC ERGO | 88 | 192 | 12819 | 3635 | 1213 | 17947 | 15005 | 19 | 108 | 10429 | 3654 | 280 | 14489 | 11477 | 21.29 | 56.47 | 81.35 | 100.50 | 23.08 | 80.73 | 76.49 |
| Future generall | 89 | 107 | 3613 | 1735 | 137 | 5682 | (129) | 172 | 132 | 3158 | 2448 | 144 | 6054 | 58 | 193 | 123 | 87.39 | 141.12 | 105.26 | 107 | (44.84) |
| UNVERSAL SOMPO | (267) | (22) | 33 | 44 | 124 | (87) | (43) | 39 | 5 | 138 | 24 | 35 | 241 |  | (15) | (24) | 415.14 | 53.56 | 27.98 | (277) | 10.25) |
| SHRIRAM * | (40) | (5) | 1839 |  | (79) | 1715 |  | 4 |  | 1191 |  | 5 | 1200 |  | 19) | 0.00 | 64.76 |  | (7) | 70 |  |
| Bharti axa * | (37) | (28) | (170) | 18 | (180) | (278) |  | 10 | 3 | 223 | 17 | 36 | 289 |  | (26) | (10) | (131) | 94 | (100) | (104) |  |
| TOTAL | 37316 | 21880 | 492606 | 159884 | 79055 | 790741 | 587919 | 28033 | 23890 | 371336 | 136411 | 46809 | 606478 | 424631 | 74.97 | 109.02 | 75.64 | 85.33 | 59.11 | 76.84 | 72.23 |

* started operation during 2008-09

| Name of the insurer | As on 31st March 2008 | $\begin{array}{r} \text { Infusion } \\ \text { During } \\ 2008-09 \end{array}$ | As on 31st March 2009 | Foreign Promoter | Indian <br> Promoter | FDI <br> (per cent) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Life Insurers |  |  |  |  |  |  |
| HDFC Standard Life Insurance Co. Ltd. | 1271.00 | 525.00 | 1796.00 | 466.96 | 1329.04 | 26.00 |
| ICICI-Prudential Life Insurance Co. Ltd. | 1401.11 | 26.13 | 1427.26 | 370.73 | 1056.52 | 25.98 |
| Max New York Life Insurance Co. Ltd. | 1032.43 | 750.00 | 1782.43 | 463.43 | 1319.00 | 26.00 |
| Kotak Mahindra Old Mutual Life Insurance Co. Ltd. | 480.27 | 30.02 | 510.29 | 132.68 | 377.61 | 26.00 |
| Birla Sun Life Insurance Co. Ltd. | 1274.50 | 605.00 | 1879.50 | 488.67 | 1390.83 | 26.00 |
| TATA-AIG Life Insurance Co. Ltd. | 870.00 | 649.50 | 1519.50 | 395.07 | 1124.43 | 26.00 |
| SBI Life Insurance Co. Ltd. | 1000.00 | 0.00 | 1000.00 | 260.00 | 740.00 | 26.00 |
| ING Vysya Life Insurance Co. Ltd. | 790.00 | 229.15 | 1019.15 | 264.98 | 754.17 | 26.00 |
| Metlife India Insurance Co. Pvt. Ltd. | 761.08 | 818.92 | 1580.00 | 410.80 | 1169.20 | 26.00 |
| Bajaj Allianz Life Insurance Co. Ltd. | 150.71 | -0.01 | 150.70 | 39.18 | 111.52 | 26.00 |
| Reliance Life Insurance Co. Ltd. | 1147.70 | 12.73 | 1160.43 | 0.00 | 1,160.43 | 0.00 |
| AVIVA India Life Insurance Co. Pvt. Ltd. | 1004.50 | 487.30 | 1491.80 | 387.87 | 1103.93 | 26.00 |
| Sahara India Life Insurance Co. Ltd. | 232.00 | 0.00 | 232.00 | 0.00 | 232.00 | 0.00 |
| Shriram Life Insurance Co.Ltd. | 125.00 | 0.00 | 125.00 | 32.50 | 92.50 | 26.00 |
| Bharti AXA Life Insurance Co.Ltd. | 366.11 | 302.32 | 668.43 | 148.54 | 519.89 | 22.22 |
| Future Generali Life Insurance Co.Ltd. | 185.00 | 283.50 | 468.50 | 119.47 | 349.03 | 25.50 |
| IDBI Fortis Life Insurance Co.Ltd. | 200.00 | 250.00 | 450.00 | 117.00 | 333.00 | 26.00 |
| Canara HSBC OBC Life Insurance Co.Ltd * |  | 400.00 | 400.00 | 104.00 | 296.00 | 26.00 |
| DLF Pramerica Life Insurance Co.Ltd * |  | 137.05 | 137.05 | 35.63 | 101.42 | 26.00 |
| AEGON Religare Life Insurance Co. Ltd * |  | 300.00 | 300.00 | 78.00 | 222.00 | 26.00 |
| Star Union Dai-ichi Life Insurance Co. Ltd * |  | 150.00 | 150.00 | 39.00 | 111.00 | 26.00 |
| Sub Total (Private Sector) | 12291.42 | 5956.62 | 18248.04 | 4354.50 | 13893.54 | 23.86 |
| Life Insurance Corporation of India | 5.00 | 0.00 | 5.00 | 0.00 | 5.00 | 0.00 |
| Total (Life) | 12296.42 | 5956.62 | 18253.04 | 4354.50 | 13898.54 | 23.86 |
| Non life insurers |  |  |  |  |  |  |
| Royal Sundaram Alliance Insurance Co. Ltd. | 170.00 | 40.00 | 210.00 | 54.60 | 155.40 | 26.00 |
| Reliance General Insurance Co. Ltd. | 107.15 | 5.93 | 113.08 | 0.00 | 113.08 | 0.00 |
| Bajaj Allianz General Insurance Co.Ltd | 110.23 | 0.00 | 110.23 | 28.66 | 81.57 | 26.00 |
| IFFCO-TOKIO General Insurance Co.Ltd | 220.00 | 27.00 | 247.00 | 64.22 | 182.78 | 26.00 |
| TATA AIG General Insurance Co. Ltd. | 225.00 | 75.00 | 300.00 | 78.00 | 222.00 | 26.00 |
| ICICI Lombard General Insurance Co.Ltd | 377.36 | 25.78 | 403.14 | 104.39 | 298.74 | 25.90 |
| HDFC ERGO General Insurance Co.Ltd | 150.00 | 50.00 | 200.00 | 52.00 | 148.00 | 26.00 |
| Cholamandalam MS General Insurance Co. Ltd. | 141.96 | 0.00 | 141.96 | 36.91 | 105.05 | 26.00 |
| Future Generlai Insurance Co.Ltd. | 150.00 | 40.25 | 190.25 | 48.51 | 141.74 | 25.50 |
| Universal Sompo Insurance Co.Ltd. | 150.00 | 0.00 | 150.00 | 39.00 | 111.00 | 26.00 |
| Bharti AXA General Insurance Company Ltd * |  |  | 162.58 | 36.13 | 126.45 | 22.22 |
| Shriram General Insurance Company Ltd * |  |  | 105.00 | 27.30 | 77.70 | 26.00 |
| Raheja QBE General Insurance Co. Ltd * |  |  | 200.00 | 52.00 | 148.00 | 26.00 |
| Sub Total (Private Sector) | 1801.70 | 263.96 | 2533.23 | 621.72 | 1911.51 | 24.54 |
| United India Insurance Co. Ltd. | 150.00 | 0.00 | 150.00 | 0.00 | 150.00 | 0.00 |
| The New India Assurance Co. Ltd. | 200.00 | 0.00 | 200.00 | 0.00 | 200.00 | 0.00 |
| The Oriental Insurance Co.Ltd. | 100.00 | 0.00 | 100.00 | 0.00 | 100.00 | 0.00 |
| National Insurance Co. Ltd. | 100.00 | 0.00 | 100.00 | 0.00 | 100.00 | 0.00 |
| Sub Total (Public Sector) | 550.00 | 0.00 | 550.00 | 0.00 | 550.00 | 0.00 |
| Total (Non Life) | 2351.70 | 263.96 | 3083.23 | 621.72 | 2461.51 | 20.16 |
| Export Credit Guarantee Corporation. | 900.00 | 0.00 | 900.00 | 0.00 | 900.00 | 0.00 |
| Agriculture Insurance Company of India. | 200.00 | 0.00 | 200.00 | 0.00 | 200.00 | 0.00 |
| Star Health \& Allied Insurance Co.Ltd. | 108.60 | 0.70 | 109.30 | 27.98 | 81.32 | 25.60 |
| Apollo DKV Insurance Co.Ltd. | 100.55 | 6.82 | 107.37 | 26.91 | 80.46 | 25.06 |
| General Insurance Corporation of India | 430.00 | 0.00 | 430.00 | 0.00 | 430.00 | 0.00 |
| GRAND TOTAL | 16387.27 | 6228.10 | 23082.95 | 5031.12 | 18051.83 | 21.80 |

[^14]
## ANNUAL REPORT 2008-09

STATEMENT 36
FEE STRUCTURE FOR INSURERS AND VARIOUS INTERMEDIARIES

| SI. No. | Insurers / Intermediary | Processing Fee | Registration Fee | Renewal Fee | Periodicity of Renewal |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Insurers (Life/Non life/ Reinsurance) |  | Rs. 50,000 | 1/10th of 1 per cent of Gross <br> Direct Premium written in India subject to minimum of Rs. 50,000 and maximum of Rs. 5 crore | Every year (by 31st December) |
| 2 | Third Party Administrators | Rs. 20,000 | Rs. 30,000 | Rs. 30,000 | 3 years |
| 3 | Brokers Direct Broker |  | Application Fee: <br> Rs. 20,000 <br> Renewal Fee: Rs.1,000 | A sum calculated at the rate of 0.50 per cent of remuneration erned in the preceding financial year subject to minimum of Rs. 25,000 and maximum of Rs, 1,00,000. | 3 year |
|  | Reinsurance Broker |  | Application Fee: <br> Rs. 25,000 <br> Renewal Fee: Rs. 1,000 | A sum calculated at the rate of 0.50 per cent of remuneration earned in the preceding financial year subject to minimum of Rs. 75,000 and maximum of Rs. 3,00,000. | 3 years |
|  | Composite Broker |  | Application Fee: <br> Rs. 40,000 <br> Renewal Fee: Rs.1,000 | A sum calculated at the rate of 0.50 per cent of remuneration earned in the preceding financial year subject to minimum of Rs. 1,25,000 and maximum of Rs. 5,00,000 | 3 years |
| 4 | Surveyors and Loss Assess |  |  |  |  |
|  | Individual Category | $\begin{aligned} & \text { A } \\ & \text { B } \\ & \text { C } \end{aligned}$ | Rs. 10,000 <br> Rs. 7,500 <br> Rs. 5,000 | Rs. 200 for every category | 5 years |
|  | Corporate Category | $\begin{aligned} & \text { A } \\ & \text { B } \\ & \text { C } \end{aligned}$ | Rs. 25,000 <br> Rs. 20,000 <br> Rs. 15,000 | Rs. 200 for every category | 5 years |
| 5 | Corporate Agents |  | Rs. 250 for corporate insurance executive Rs. 500 for specified person | Rs. 250 | 3 years |

ASSETS UNDER MANAGEMENT OF LIFE INSURERS

|  | C Govt - Sec |  |  <br> Other Approved Sec. |  | LIFE FUND Infrastructure Investments |  | Approved Investments |  | Other Investments |  | Total (Life Fund) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar.09 |
| Life Insurance Corporation of India | 242259.49 | 258996.79 | 65237.68 | 85995.62 | 59715.45 | 62065.43 | 114645.90 | 148693.48 | 41126.24 | 50735.69 | 522984.76 | 606487.01 |
| TOTAL PUBLIC SECTOR (A) | 242259.49 | 258996.79 | 65237.68 | 85995.62 | 59715.45 | 62065.43 | 114645.90 | 148693.48 | 41126.24 | 50735.69 | 522984.76 | 606487.01 |
| HDFC Standard Life Insurance Company Ltd. | 1095.10 | 1248.42 | 84.22 | 75.54 | 364.77 | 496.61 | 625.79 | 681.34 | 50.28 | 34.70 | 2220.16 | 2536.60 |
| Max New York Life Insurance Co Ltd | 897.17 | 1451.75 | 116.62 | 121.44 | 429.41 | 504.84 | 186.46 | 368.68 | 159.83 | 34.16 | 1789.48 | 2480.87 |
| ICICI Prudential Life Insurance Company Ltd. | 1352.92 | 1187.06 | 69.10 | 491.20 | 452.08 | 526.27 | 509.40 | 761.85 | 352.00 | 143.35 | 2735.49 | 3109.73 |
| Birla Sunlife Insurance Co Ltd | 233.82 | 443.02 | 64.35 | 9.83 | 137.54 | 211.37 | 97.23 | 188.39 | 56.80 | 16.00 | 589.75 | 868.61 |
| TATA AIG Life Insurane Co Ltd | 1091.51 | 1058.64 | 0.00 | 325.62 | 309.82 | 473.20 | 202.12 | 241.60 | 24.39 | 24.88 | 1627.84 | 2123.94 |
| Kotak Mahindra Life Insurance Ltd | 329.60 | 471.54 | 25.03 | 69.99 | 122.29 | 230.57 | 144.78 | 109.44 | 19.55 | 1.41 | 641.25 | 882.95 |
| SBI Life Insurance Co. Ltd | 1503.42 | 1484.59 | 363.77 | 439.48 | 652.02 | 663.98 | 658.92 | 963.57 | 196.12 | 92.80 | 3374.25 | 3644.43 |
| Bajaj Allianz Life Insurance Co Ltd | 646.95 | 928.58 | 697.11 | 725.74 | 404.53 | 510.40 | 712.62 | 775.97 | 81.31 | 5.00 | 2542.53 | 2945.69 |
| MetLife India Insurance Company Limited | 275.26 | 314.46 | 77.21 | 121.25 | 176.61 | 207.90 | 48.88 | 103.38 | 29.76 | 47.73 | 607.72 | 794.72 |
| Reliance Life Insurance Co Ltd | 235.75 | 197.22 | 28.81 | 95.26 | 78.59 | 138.43 | 120.44 | 311.12 | 15.59 | 12.05 | 479.18 | 754.08 |
| ING Vysya Life Insurance Co Ltd | 254.68 | 322.94 | 124.78 | 128.87 | 153.97 | 171.97 | 130.80 | 128.72 | 47.32 | 61.08 | 711.55 | 813.57 |
| AVIVA Life Insurance Co Ltd | 228.72 | 298.72 | 0.00 | 0.00 | 95.14 | 116.99 | 94.07 | 135.50 | 0.00 | 0.00 | 417.93 | 551.21 |
| Sahara Life Insurance Company Limited | 83.50 | 95.14 | 63.67 | 63.64 | 56.09 | 71.04 | 53.00 | 45.72 | 14.00 | 5.44 | 270.26 | 280.99 |
| Sriram Life Insurance | 77.71 | 84.61 | 10.14 | 16.68 | 26.49 | 40.02 | 46.51 | 44.57 | 8.82 | 10.05 | 169.66 | 195.92 |
| Bharti AXA Life Insurance Co. Ltd. | 78.79 | 45.46 | 19.68 | 14.86 | 29.81 | 24.04 | 41.98 | 23.19 | 7.37 | 7.59 | 177.63 | 115.14 |
| IDBI Fortis Life Insurance Co Ltd | 44.95 | 51.16 | 63.25 | 35.17 | 32.43 | 47.38 | 9.36 | 170.91 | 0.00 | 12.00 | 149.99 | 316.61 |
| Future Generail India Life Insurance Co. Ltd. | 103.96 | 111.33 | 0.00 | 0.00 | 25.10 | 40.81 | 10.44 | 17.94 | 1.06 | 5.02 | 140.56 | 175.10 |
| Canara HSBC OBC Lif Insurance Co Ltd., | 0.00 | 159.36 | 0.00 | 15.50 | 0.00 | 72.71 | 0.00 | 62.57 | 0.00 | 0.00 | 0.00 | 310.14 |
| Star Union Dai-ichi Life Insurance Co Ltd., | 0.00 | 66.48 | 0.00 | 0.00 | 0.00 | 27.59 | 0.00 | 27.21 | 0.00 | 3.80 | 0.00 | 125.07 |
| DLF Pramerica Life Insurance Co Itd., | 0.00 | 53.43 | 0.00 | 0.00 | 0.00 | 17.36 | 0.00 | 5.29 | 0.00 | 3.04 | 0.00 | 79.12 |
| Aegon Religare Life Insurance Co Itd., | 0.00 | 20.49 | 0.00 | 9.37 | 0.00 | 14.41 | 0.00 | 10.03 | 0.00 | 4.59 | 0.00 | 58.90 |
| TOTAL PRIVATE SECTOR (B) | 8533.82 | 10094.38 | 1807.73 | 2759.42 | 3546.68 | 4607.90 | 3692.80 | 5176.99 | 1064.20 | 524.70 | 18645.23 | 23163.39 |
| INDUSTRY TOTAL ( $\mathrm{A}+\mathrm{B}$ ) | 250793.31 | 269091.17 | 67045.41 | 88755.04 | 63262.13 | 66673.33 | 118338.70 | 153870.47 | 42190.44 | 51260.39 | 541629.99 | 629650.40 |


|  |  | ION \& G | AL AN | Y \& GR | FUND |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | C G |  | $\begin{array}{r} \text { Sta1 } \\ \text { Other } A \end{array}$ | t \& ed Sec. | Approv | vestments | Total (Pen Annuity | \& General up Fund) |
|  | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 |
| Life Insurance Corporation of India | 44509.07 | 44944.06 | 17717.35 | 17246.71 | 25517.80 | 44943.78 | 87744.22 | 107134.55 |
| TOTAL PUBLIC SECTOR (A) | 44509.07 | 44944.06 | 17717.35 | 17246.71 | 25517.80 | 44943.78 | 87744.22 | 107134.55 |
| HDFC Standard Life Insurance Company Ltd. | 215.06 | 250.30 | 12.57 | 12.73 | 264.28 | 312.31 | 491.91 | 575.35 |
| Max New York Life Insurance Co Ltd | 52.39 | 33.53 | 3.80 | 3.81 | 14.48 | 11.35 | 70.68 | 48.69 |
| ICICI Prudential Life Insurance Company Ltd. | 350.28 | 349.13 | 41.21 | 221.48 | 358.63 | 396.51 | 750.12 | 967.12 |
| Birla Sunlife Insurance Co Ltd | 2.98 | 38.49 | 0.00 | 7.61 | 3.75 | 56.69 | 6.73 | 102.79 |
| TATA AIG Life Insurane Co Ltd | 190.75 | 151.65 | 0.00 | 46.36 | 108.28 | 166.45 | 299.03 | 364.46 |
| Kotak Mahindra Life Insurance Ltd | 40.06 | 23.08 | 2.09 | 2.32 | 21.63 | 14.72 | 63.79 | 40.12 |
| SBI Life Insurance Co. Ltd | 429.53 | 979.30 | 333.32 | 839.73 | 824.59 | 2532.51 | 1587.43 | 4351.53 |
| Bajaj Allianz Life Insurance Co Ltd | 35.78 | 54.11 | 15.94 | 22.46 | 22.70 | 75.98 | 74.43 | 152.55 |
| MetLife India Insurance Company Limited | 13.43 | 24.50 | 0.40 | 4.08 | 0.03 | 0.03 | 13.86 | 28.61 |
| Reliance Life Insurance Co Ltd | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| ING Vysya Life Insurance Co Ltd | 48.26 | 60.69 | 25.40 | 27.20 | 72.40 | 83.62 | 146.06 | 171.51 |
| AVIVA Life Insurance Co Ltd | 4.87 | 0.00 | 0.00 | 0.00 | 4.15 | 0.00 | 9.02 | 0.00 |
| Sahara Life Insurance Company Limited | 0.54 | 0.51 | 0.61 | 0.06 | 0.12 | 0.19 | 1.27 | 0.76 |
| Sriram Life Insurance | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Bharti AXA Life Insurance Co. Ltd. | 1.13 | 0.00 | 0.00 | 0.00 | 0.16 | 0.00 | 1.29 | 0.00 |
| IDBI Fortis Life Insurance Co Ltd | 0.00 | 0.02 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.03 |
| Future Generali India Life Insurance Co. Ltd. | 0.00 | 9.17 | 0.00 | 0.00 | 2.00 | 4.35 | 2.00 | 13.52 |
| Canara HSBC OBC Lif Insurance Co Ltd., | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Star Union Dai-ichi Life Insurance Co Ltd., | 0.00 | 0.03 | 0.00 | 0.00 | 0.00 | 0.01 | 0.00 | 0.04 |
| DLF Pramerica Life Insurance Co Itd., | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Aegon Religare Life Insurance Co Itd., | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| TOTAL PRIVATE SECTOR (B) | 1385.08 | 1974.51 | 435.35 | 1187.84 | 1697.21 | 3654.72 | 3517.64 | 6817.07 |
| INDUSTRY TOTAL ( $\mathrm{A}+\mathrm{B}$ ) | 45894.15 | 46918.58 | 18152.70 | 18434.55 | 27215.01 | 48598.49 | 91261.86 | 113951.62 |


|  |  |  |  |  |  |  |  | Contd.. <br> (Rs. Crore) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | T LINK |  |  |  |  |  |
|  | Approved | stments | Other | ents | Total | Funds) | Total | unds) |
|  | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 |
| Life Insurance Corporation of India | 55741.94 | 73501.31 | 11931.70 | 12470.38 | 67673.64 | 85971.69 | 678402.62 | 799593.24 |
| TOTAL PUBLIC SECTOR (A) | 55741.94 | 73501.31 | 11931.70 | 12470.38 | 67673.64 | 85971.69 | 678402.62 | 799593.24 |
| HDFC Standard Life Insurance Company Ltd. | 5655.96 | 6658.35 | 561.32 | 525.79 | 6217.28 | 7184.14 | 8929.36 | 10296.09 |
| Max New York Life Insurance Co Ltd | 1353.23 | 2702.57 | 373.62 | 332.31 | 1726.85 | 3034.88 | 3587.01 | 5564.44 |
| ICICI Prudential Life Insurance Company Ltd. | 19424.53 | 25956.16 | 3488.18 | 2657.78 | 22912.71 | 28613.94 | 26398.33 | 32690.79 |
| Birla Sunlife Insurance Co Ltd | 5393.13 | 7213.30 | 807.95 | 628.33 | 6201.08 | 7841.64 | 6797.55 | 8813.04 |
| TATA AIG Life Insurane Co Ltd | 1598.86 | 2255.16 | 292.14 | 164.53 | 1891.00 | 2419.69 | 3817.87 | 4908.09 |
| Kotak Mahindra Life Insurance Ltd | 2078.81 | 2974.99 | 230.23 | 55.81 | 2309.05 | 3030.80 | 3014.09 | 3953.87 |
| SBI Life Insurance Co. Ltd | 4008.00 | 5325.57 | 1057.05 | 1118.46 | 5065.04 | 6,444.03 | 10026.72 | 14439.99 |
| Bajaj Allianz Life Insurance Co Ltd | 8911.00 | 12481.29 | 1355.59 | 1584.02 | 10266.59 | 14065.31 | 12883.55 | 17163.55 |
| MetLife India Insurance Company Limited | 899.68 | 1660.26 | 241.13 | 445.57 | 1140.81 | 2105.83 | 1762.39 | 2929.16 |
| Reliance Life Insurance Co Ltd | 3018.96 | 4984.98 | 570.69 | 567.40 | 3589.65 | 5552.38 | 4068.83 | 6306.46 |
| ING Vysya Life Insurance Co Ltd | 1115.61 | 1336.89 | 189.07 | 238.48 | 1304.68 | 1575.37 | 2162.29 | 2560.44 |
| AVIVA Life Insurance Co Ltd | 1959.71 | 3059.84 | 295.21 | 309.41 | 2254.92 | 3369.25 | 2681.87 | 3920.45 |
| Sahara Life Insurance Company Limited | 95.00 | 171.57 | 31.00 | 33.31 | 126.00 | 204.87 | 397.53 | 486.62 |
| Sriram Life Insurance | 320.01 | 482.70 | 17.50 | 62.90 | 337.51 | 545.60 | 507.17 | 741.52 |
| Bharti AXA Life Insurance Co. Ltd. | 46.91 | 157.67 | 5.61 | 41.33 | 52.52 | 199.00 | 231.44 | 314.14 |
| IDBI Fortis Life Insurance Co Ltd | 8.09 | 263.75 | 0.07 | 13.91 | 8.16 | 277.66 | 158.15 | 594.30 |
| Future Generali India Life Insurance Co. Ltd. | 0.00 | 84.71 | 0.00 | 0.00 | 0.00 | 84.71 | 142.56 | 273.33 |
| Canara HSBC OBC Lif Insurance Co Ltd., | 0.00 | 194.43 | 0.00 | 19.45 | 0.00 | 213.88 | 0.00 | 524.02 |
| Star Union Dai-ichi Life Insurance Co Ltd., | 0.00 | 8.17 | 0.00 | 0.79 | 0.00 | 8.96 | 0.00 | 134.08 |
| DLF Pramerica Life Insurance Coltd., | 0.00 | 2.30 | 0.00 | 0.25 | 0.00 | 2.55 | 0.00 | 81.67 |
| Aegon Religare Life Insurance Co Itd., | 0.00 | 13.91 | 0.00 | 2.68 | 0.00 | 16.58 | 0.00 | 75.48 |
| TOTAL PRIVATE SECTOR (B) | 55887.49 | 77988.58 | 9516.35 | 8802.49 | 65403.85 | 86791.07 | 87566.72 | 116771.54 |
| INDUSTRY TOTAL ( $\mathrm{A}+\mathrm{B}$ ) | 111629.43 | 151489.89 | 21448.05 | 21272.87 | 133077.49 | 172762.76 | 765969.34 | 916364.78 |


| ASSETS UNDER MANAGEMENT OF NON-LIFE INSURERS AS ON 31 MARCH 2008 AND 31 MARCH 2009 <br> (Rs. Cr |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Insurer Name | C Govt - Sec |  | State Govt \& Other Approved Sec. |  | Loans to Housing and Fire Fighting Equipments |  | Infrastructure Investments |  | Approved Investments |  | Other Investments |  | Total Investments |  |
|  | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 31-Mar-09 | 31-Mar-08 | 1-Mar-09 |
| GIC of India | 3230.74 | 3228.88 | 1617.32 | 1817.55 | 1015.19 | 1140.53 | 1556.00 | 1607.65 | 6846.00 | 7410.20 | 1630.00 | 1524.96 | 15895.25 | 16729.76 |
| The New India Assurance Company Ltd. | 3201.52 | 3042.10 | 1342.83 | 1265.81 | 977.09 | 828.61 | 1783.04 | 1781.67 | 3496.76 | 3411.45 | 434.86 | 442.07 | 11236.10 | 10771.71 |
| National Insurnace Co. Ltd | 1446.99 | 1405.12 | 556.01 | 540.59 | 488.54 | 415.43 | 876.61 | 1083.46 | 1747.99 | 1776.08 | 583.48 | 538.06 | 5699.62 | 5758.74 |
| United India Insurance Co Ltd | 1707.81 | 1720.38 | 1084.93 | 1024.26 | 405.90 | 418.74 | 810.68 | 1441.96 | 3163.17 | 2991.46 | 869.95 | 771.71 | 8042.44 | 8368.51 |
| The Oriental Insurane Co Ltd | 2033.00 | 1980.17 | 682.00 | 686.49 | 248.00 | 456.35 | 817.00 | 574.72 | 2158.00 | 2129.84 | 405.00 | 325.95 | 6343.00 | 6153.53 |
| PUBLIC SECTOR (A) | 11620.06 | 11376.65 | 5283.09 | 5334.70 | 3134.72 | 3259.65 | 5843.33 | 6489.46 | 17411.92 | 17719.02 | 3923.29 | 3602.75 | 47216.41 | 47782.25 |
| Reliance General Insurance Co Ltd | 434.00 | 389.24 | 10.10 | 55.41 | 115.00 | 100.19 | 256.28 | 334.71 | 359.06 | 469.30 | 136.29 | 15.12 | 1310.73 | 1363.97 |
| Royal Sundaram Alliance Insurance Co Ltd | 153.15 | 172.87 | 69.64 | 75.34 | 74.63 | 104.66 | 169.83 | 217.90 | 148.75 | 217.54 | 5.00 | 0.00 | 621.00 | 788.31 |
| Iffco - Tokio General Insurance Co. Ltd | 329.07 | 376.62 | 0.00 | 0.00 | 82.48 | 126.01 | 130.91 | 169.92 | 343.17 | 385.47 | 0.00 | 0.00 | 885.63 | 1058.02 |
| TATA-AIG General Insurance Co Ltd | 216.20 | 179.95 | 162.98 | 140.09 | 48.63 | 69.36 | 134.37 | 225.19 | 115.66 | 94.93 | 4.08 | 4.92 | 681.92 | 714.43 |
| Bajaj Allianz General Insurance Co Ltd | 419.07 | 519.16 | 221.44 | 259.38 | 175.33 | 242.57 | 337.32 | 556.71 | 835.44 | 776.31 | 25.72 | 0.00 | 2014.30 | 2354.13 |
| ICICI Lombard General Insurance Co Ltd | 512.86 | 956.72 | 357.40 | 191.48 | 153.14 | 190.43 | 645.26 | 706.07 | 625.68 | 845.53 | 182.15 | 286.62 | 2476.49 | 3176.85 |
| Star Health and Allied Insurance Co Ltd | 46.58 | 31.01 | 0.00 | 0.00 | 19.87 | 24.93 | 14.89 | 19.93 | 29.18 | 11.21 | 5.00 | 5.00 | 115.52 | 92.09 |
| Cholamandalam MS General Insurance Co Ltd | 129.22 | 126.06 | 0.00 | 0.00 | 25.47 | 31.48 | 40.00 | 45.08 | 118.00 | 167.52 | 17.00 | 1.38 | 329.69 | 371.52 |
| HDFC Eego General Insurance Co Ltd | 72.16 | 93.08 | 0.00 | 0.00 | 19.90 | 24.38 | 34.99 | 45.87 | 60.31 | 95.98 | 33.94 | 14.28 | 221.30 | 273.59 |
| Universal Sompo General Insurance Co Ltd | 45.46 | 128.93 | 24.11 | 11.98 | 16.71 | 16.60 | 25.15 | 25.14 | 111.04 | 25.00 | 0.00 | 0.00 | 222.47 | 207.64 |
| Future Generali India Insurance Co Ltd | 61.77 | 59.40 | 0.00 | 1.57 | 19.67 | 14.81 | 19.97 | 44.56 | 14.00 | 18.50 | 9.91 | 22.12 | 125.32 | 160.97 |
| Apollo DKV Insurance Co Ltd | 14.13 | 27.78 | 4.03 | 6.97 | 4.98 | 9.58 | 7.50 | 12.39 | 28.68 | 41.96 | 0.00 | 3.77 | 59.32 | 102.45 |
| Shriram General Insurance Co. Ltd. | 0.00 | 49.53 | 0.00 | 0.00 | 0.00 | 14.51 | 0.00 | 50.65 | 0.00 | 21.86 | 0.00 | 4.00 | 0.00 | 140.55 |
| Bharati Axa General Insurance Co. Ltd. | 0.00 | 24.65 | 0.00 | 0.00 | 0.00 | 4.96 | 0.00 | 16.13 | 0.00 | 62.61 | 0.00 | 10.68 | 0.00 | 119.03 |
| Raheja OBE General Insurance Co.Ltd. | 0.00 | 79.57 | 0.00 | 0.00 | 0.00 | 10.02 | 0.00 | 20.13 | 0.00 | 77.76 | 0.00 | 0.00 | 0.00 | 187.49 |
| PRIVATE SECTOR (B) | 2433.68 | 3214.57 | 849.69 | 742.21 | 755.81 | 984.50 | 1816.47 | 2490.36 | 2788.97 | 3311.48 | 419.08 | 367.90 | 9063.69 | 11111.02 |
| TOTAL ( $\mathrm{A}+\mathrm{B}$ ) | 14053.74 | 14591.22 | 6132.78 | 6076.92 | 3890.53 | 4244.15 | 7659.80 | 8979.82 | 20200.89 | 21030.50 | 4342.37 | 3970.65 | 56280.10 | 58893.27 |

## STATUS OF GRIEVANCES - LIFE INSURERS (2008-09)

| SI.No. | INSURERS | Reported during the year | Resolved during the year | Pendng as on 31st March, 2009 |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Aegon Religare | 0 | 0 | 0 |
| 2 | Aviva | 193 | 197 | 13 |
| 3 | Bajaj Allianz | 211 | 251 | 38 |
| 4 | Bharti AXA | 5 | 5 | 0 |
| 5 | Birla Sun | 109 | 113 | 9 |
| 6 | Canara HSBC OBC | 0 | 0 | 0 |
| 7 | DLF Pramerica | 0 | 0 | 0 |
| 8 | Future Generali | 5 | 3 | 2 |
| 9 | HDFC Standard | 94 | 95 | 56 |
| 10 | ICICI Prudential | 196 | 202 | 14 |
| 11 | IDBI Fortis | 1 | 0 | 1 |
| 12 | ING Vysya | 35 | 20 | 21 |
| 13 | Kotak Mahendra Om | 95 | 102 | 10 |
| 14 | LIC | 481 | 980 | 186 |
| 15 | Max New York | 112 | 105 | 40 |
| 16 | Metlife India | 46 | 66 | 9 |
| 17 | Reliance Life | 79 | 75 | 23 |
| 18 | Sahara India | 1 | 1 | 1 |
| 19 | SBI Life | 62 | 59 | 19 |
| 20 | Sriram Life | 4 | 6 | 0 |
| 21 | Star Union Dai-Ichi | 0 | 0 | 0 |
| 22 | Tata AIG | 65 | 73 | 16 |
|  | Total | 1794 | 2353 | 458 |

## STATUS OF GRIEVANCES - NON LIFE INSURERS

$\left.\begin{array}{llcccccccc}\hline \text { (I) } & \text { (II) } & \begin{array}{c}\text { (III) } \\ \text { PENDING }\end{array} & \begin{array}{c}\text { (IV)) } \\ \text { REPORTED }\end{array} & \begin{array}{c}\text { (V) } \\ \text { AS ON 31ST } \\ \text { RESOLVED } \\ \text { MARCH, 2008 }\end{array} & \begin{array}{c}\text { (VI) } \\ \text { DURING } \\ \text { PENDING }\end{array} & & \text { BREAK UP OF (VI) }\end{array}\right]$

[^15]
## STATUS OF GRIEVANCES - NON LIFE INSURERS (HALF YEAR ENDED SEPTEMBER 2009)

| $\begin{aligned} & \text { (I) } \\ & \text { S.NO } \end{aligned}$ | (II) | (III) | (IV)) | (V) | (VI) |  | BREAK UP OF (VI) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | NAME OF | PENDING | REPORTED | RESOLVED | PENDING |  |  |  |  |
|  | THE INSURER | AS ON 31ST | DURING | DURING | AS ON |  |  |  |  |
|  |  | MARCH, 2008 | 2008-09 | 2008-09 | 31/09/2009 | (i) | (ii) | (iii) | (iv) |
| 1 | Oriental | 44 | 88 | 67 | 65 | 27 | 22 | 14 | 2 |
| 2 | New India | 220 | 164 | 115 | 269 | 110 | 92 | 60 | 7 |
| 3 | United India | 42 | 140 | 87 | 95 | 36 | 33 | 25 | 1 |
| 4 | National | 136 | 145 | 106 | 175 | 37 | 104 | 31 | 3 |
| 5 | ECGC | 1 | 2 | 1 | 2 | 1 | 1 | 0 | 0 |
| 6 | AIC | 0 | 3 | 3 | 0 | 0 | 0 | 0 | 0 |
|  | Public - total | 443 | 542 | 379 | 606 | 211 | 252 | 130 | 13 |
| 1 | Bajaj Allianz | 38 | 58 | 64 | 32 | 12 | 14 | 5 | 1 |
| 2 | Tata- AIG | 26 | 50 | 61 | 15 | 11 | 3 | 1 | 0 |
| 3 | Royal Sundaram | 20 | 28 | 31 | 17 | 8 | 4 | 5 | 0 |
| 4 | IFFCO Tokio | 16 | 45 | 30 | 31 | 8 | 16 | 6 | 1 |
| 5 | Reliance | 74 | 156 | 184 | 46 | 24 | 16 | 6 | 0 |
| 6 | Cholamandalam | 5 | 15 | 13 | 7 | 4 | 2 | 1 | 0 |
| 7 | ICICI Lombard | 25 | 203 | 190 | 38 | 19 | 17 | 2 | 0 |
| 8 | HDFC ERGO | 1 | 7 | 7 | 1 | 0 | 0 | 1 | 0 |
| 9 | Star Health | 2 | 15 | 15 | 2 | 1 | 1 | 0 | 0 |
| 10 | Apollo DKV | 0 | 4 | 4 | 0 | 0 | 0 | 0 | 0 |
| 11 | Future Generali | 3 | 6 | 8 | 1 | 0 | 1 | 0 | 0 |
| 12 | Universal Sompo | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| 13 | Shriram \# | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| 14 | Bharati Axa \# | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 |
| 15 | Raheja QBE \# | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
|  | Private - total | 210 | 590 | 610 | 190 | 87 | 74 | 27 | 2 |
|  | TOTAL | 653 | 1132 | 989 | 796 | 298 | 326 | 157 | 15 |

(I) POLICY RELATED ISSUES
(ii) NON SETTLEMENT / DELAY IN SETTLEMENT OF CLAIM
(iii) REPUDIATION / PARTIAL SETTLEMENT OF CLAIM
(iv) OTHER REASONS
\#COMMENCED OPERATIONS DURING 2008-09

THIRD PARTY ADMINISTRATORS - CLAIMS DATA - 2008-09


Note: Figure in brackets indicate the ratio (in percent) of claims settled to the total claims received
I - Care Health Management \& TPA Services Pvt Ltd. is a new TPA registered during 2008-09.
Data from East West Assist Pvt. Ltd. and Dedicated Healthcare Services ( India) Private Ltd. Not received.
Licence of Universal Mediaid Services Ltd has been cancelled.
Nil : No claim received or settled
PERFORMANCE OF OMBUDSMEN AT DIFFERENT CENTRES Complaints Disposal for the year ending 31st March 2009


[^16]STATEMENT 43
STATEMENT 44

## performance of ombudsmen at different centres <br> NON-LIFE INSURANCE


PERFORMANCE OF OMBUDSMEN AT DIFFERENT CENTRES
Complaints Disposal for the year ending 31st March 2009

|  | Total No. of complaints |  |  |  | No. of complaints disposed by way of |  |  |  |  |  | Duration wise disposal |  |  |  | Duration wise Outstanding |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { Name of } \\ & \text { the Centre } \end{aligned}$ | O/S as on 31st Mar 2008 | $\begin{array}{ll} \text { on } & \text { Received } \\ \text { an } & \text { during } \\ & 2008-09 \end{array}$ | $\text { led } \begin{array}{ll} \text { lig } \\ \hline 09 & \text { Total } \end{array}$ | (I) | (II) | (III) | (IV) | (V) | (VI) | Total | (A) | (B) | (C) | Total | (A) | (B) | (C) | Total |
| Ahmedabad | 68 | 539 | 607 | 5 | 188 | 48 | 0 | 176 | 153 | 570 | 478 | 92 | 0 | 570 | 37 | 0 | 0 | 37 |
| Bhopal | 27 | 495 | 522 | 0 | 67 | 39 | 0 | 60 | 268 | 434 | 362 | 71 | 1 | 434 | 83 | 5 | 0 | 88 |
| Bubaneswar | 344 | 271 | 615 | 123 | 186 | 20 | 4 | 71 | 49 | 453 | 49 | 110 | 294 | 453 | 51 | 111 | 0 | 162 |
| Chandigarh | 146 | 1397 | 1543 | 0 | 539 | 292 | 0 | 344 | 72 | 1247 | 1234 | 12 | 1 | 1247 | 292 | 3 | 1 | 296 |
| Chennai | 42 | 1440 | 1482 | 1 | 100 | 50 | 0 | 90 | 1208 | 1449 | 1335 | 114 | 0 | 1449 | 29 | 4 | 0 | 33 |
| Delhi | 218 | 501 | 719 | 12 | 240 | 2 | 93 | 121 | 14 | 482 | 160 | 315 | 7 | 482 | 177 | 60 | 0 | 237 |
| Guwahati | 122 | 395 | 517 | 198 | 125 | 0 | 1 | 0 | 138 | 462 | 236 | 226 | 0 | 462 | 49 | 6 | 0 | 55 |
| Hyderabad | 34 | 1080 | 1114 | 0 | 165 | 55 | 0 | 82 |  | 1079 | 1067 | 12 | 0 | 1079 | 35 | 0 | 0 | 35 |
| Kochi | 58 | 619 | 677 | 0 | 89 | 23 | 0 | 144 | 343 | 599 | 514 | 85 | 0 | 599 | 77 | 1 | 0 | 78 |
| Kolkata | 180 | 1622 | 1802 | 93 | 212 | 100 | 208 | 181 | 823 | 1617 | 1085 | 503 | 29 | 1617 | 112 | 57 | 16 | 185 |
| Lucknow | 16 | 1117 | 1133 | 0 | 227 | 212 | 112 | 27 | 555 | 1133 | 1096 | 37 | 0 | 1133 | 0 | 0 | 0 | 0 |
| Mumbai | 164 | 1917 | 2081 | 0 | 507 | 1 | 0 | 0 | 1384 | 1892 | 1399 | 493 | 0 | 1892 | 92 | 97 | 0 | 189 |
| TOTAL | 14191 | 11393 | 12812 | 432 | 2645 | 842 | 418 | 1296 | 5784 | 11417 | 9015 | 2070 | 332 | 11417 | 1034 | 344 | 17 | 1395 |
| Note: |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| O/S: outstanding |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| (I) Recommendations (IV) |  |  |  | (IV) Non-Acceptance |  |  |  | (A) Within 3 months |  |  |  |  |  |  |  |  |  |  |
| (II) Awards |  |  | (V) Dismissal |  |  |  |  | (B) 3 months to 1 year |  |  |  |  |  |  |  |  |  |  |
| (III) Withdrawels/Settlement (VI) |  |  |  | (VI) Not Entertainable |  |  |  | C) Above 1 year |  |  |  |  |  |  |  |  |  |  |

FIRST YEAR (INCLUDING SINGLE PREMIUM) LIFE INSURANCE PREMIUM
(Rs. Crore)

| INSURER | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| LIC | 20653.06 | 28515.87 | 56223.56 | 59996.57 | 53179.08 |
|  | (19.05) | (38.07) | (97.17) | (6.71) | (-11.36) |
| ING VYSYA | 282.42 | 283.98 | 467.66 | 704.44 | 688.95 |
| HDFC STANDARD | 486.15 | 1042.65 | 1648.85 | 2685.37 | 2651.11 |
| BIRLA SUNLIFE | 621.31 | 678.12 | 882.72 | 1965.01 | 2823.91 |
| ICICI PRUDENTIAL | 1584.34 | 2602.50 | 5162.13 | 8034.75 | 6483.92 |
| KOTAK MAHINDRA | 373.99 | 396.06 | 614.94 | 1106.62 | 1343.03 |
| TATA AIG | 297.55 | 464.53 | 644.82 | 964.51 | 1142.67 |
| SBI LIFE | 484.85 | 827.82 | 2563.84 | 4792.82 | 5386.64 |
| BAJAJ ALLIANZ | 857.45 | 2716.77 | 4302.74 | 6674.48 | 4491.43 |
| MAX NEWYORK | 233.63 | 471.36 | 912.11 | 1597.83 | 1842.91 |
| MET LIFE | 57.52 | 148.53 | 340.44 | 825.35 | 1144.7004 |
| RELIANCE | 91.33 | 193.56 | 932.11 | 2751.05 | 3513.98 |
| AVIVA | 192.29 | 407.12 | 721.35 | 1053.98 | 724.56 |
| SAHARA | 1.74 | 26.34 | 43.00 | 122.12 | 134.01 |
| SHRIRAM LIFE | - | 10.33 | 181.17 | 309.99 | 314.47 |
| BHARTI AXA | - | - | 7.78 | 113.24 | 292.93 |
| FUTURE GENERALI | - | - | - | 2.49 | 149.97 |
| IDBI FORTIS | - | - | - | 11.90 | 316.78 |
| CANARA HSBC | - | - | - | - | 296.41 |
| DLF PRAMERICA | - | - | - | - | 3.37 |
| AEGON RELIGARE | - | - | - | - | 31.21 |
| STAR UNION DAI-ICHI | - | - | - | - | 50.19 |
| PRIVATE SECTOR | 5564.57 | 10269.67 | 19425.65 | 33715.95 | 33827.15 |
|  | (127.99) | (84.55) | (88.84) | (73.56) | (0.33) |
| TOTAL | 26217.64 | 38785.54 | 75649.21 | 93712.52 | 87006.23 |
|  | (32.49) |  |  |  | (-7.16) |

## Note:

1) Figures in the bracket represent the growth over the previous year in percent.
2)     - represents business not started.

TOTAL LIFE INSURANCE PREMIUM

|  |  |  |  |  | (Rs. C |
| :---: | :---: | :---: | :---: | :---: | :---: |
| INSURER | 2004-05 | 2005-06 | 2006-07 | 2007-08 | 2008-09 |
| LIC | 75127.29 | 90792.22 | 127822.84 | 149789.99 | 157288.04 |
|  | (18.25) | (20.85) | (40.79) | (17.19) | (5.01) |
| ING VYSYA | 338.86 | 425.38 | 707.20 | 1158.87 | 1442.28 |
| HDFC STANDARD | 686.63 | 1569.91 | 2855.87 | 4858.56 | 5564.69 |
| BIRLA SUNLIFE | 915.47 | 1259.68 | 1776.71 | 3272.19 | 4577.59 |
| ICICI PRUDENTIAL | 2363.82 | 4261.05 | 7912.99 | 13561.06 | 15356.22 |
| KOTAK MAHINDRA | 466.16 | 621.85 | 971.51 | 1691.14 | 2343.19 |
| TATA AIG | 497.04 | 880.19 | 1367.18 | 2046.35 | 2747.50 |
| SBI LIFE | 601.18 | 1075.32 | 2928.49 | 5622.14 | 7212.10 |
| BAJAJ ALLIANZ | 1001.68 | 3133.58 | 4302.74 | 9725.31 | 10624.52 |
| MAX NEWYORK | 413.43 | 788.13 | 1500.28 | 2714.60 | 3857.26 |
| MET LIFE | 81.53 | 205.99 | 492.71 | 1159.54 | 1996.64 |
| RELIANCE | 106.55 | 224.21 | 1004.66 | 3225.44 | 4932.54 |
| AVIVA | 253.42 | 600.27 | 1147.23 | 1891.88 | 1992.87 |
| SAHARA | 1.74 | 27.66 | 51.00 | 143.49 | 206.47 |
| SHRIRAM LIFE | - | 10.33 | 181.17 | 358.05 | 436.17 |
| BHARTI AXA | - | - | 7.78 | 118.41 | 360.41 |
| FUTURE GENERALI | - | - | - | 2.49 | 152.60 |
| IDBI FORTIS | - | - | - | 11.9049 | 318.97 |
| CANARA HSBC | - | - | - | - | 296.41 |
| DLF PRAMERICA | - | - | - | - | 3.37 |
| AEGON RELIGARE | - | - | - | - | 31.21 |
| STAR UNION DAI-ICHI | - | - | - | - | 50.19 |
| PRIVATE SECTOR | 7727.51 | 15083.54 | 28253.00 | 51561.42 | 64503.22 |
|  | (147.65) |  | (87.08) | (82.50) | (25.10) |
| TOTAL | 82854.80 | 105875.76 | 156075.84 | 201351.41 | 221791.26 |
|  |  |  |  |  | (10.15) |

## Note:

1) Figures in the brackets represents the growth over the previous year in percent
2)     - represents business not started.

## GROSS DIRECT PREMIUM OF NON-LIFE INSURANCE (WITHIN \& OUTSIDE INDIA)



## Note:

[^17]INDIVIDUAL BUSINESS (WITHIN INDIA) Business inforce (Number of Polices in '000) Non-Linked Business

| Description | Life Business |  |  |  | General Annuity and Pension Business |  |  |  | Health <br> Business | Linked Business \# | Linked <br> Health |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Business Inforce | Additions* Deletions** |  | Business Inforce | Business Inforce | Additions* Deletions* |  | Business Inforce | Business Inforce | Business Inforce | Business <br> Business Inforce | Total <br> Business Inforce |
|  | as at |  |  | as at | as at |  |  | as at | as at | as at | as at | as at |
|  | 01.04-08 |  |  | 31.03-09 | 01.04.08 |  |  | 31.03-09 | 31-03-09 | 31.03.09 | 31.03.09 | 31.03-09 |
| Bajaj Allianz | 540 | 259 | 78 | 721 | 7 |  | 0 | 7 | 93 | 6721 | 0 | 7542 |
| Reliance | 220 | 106 | 92 | 234 | 0 |  | 00 | 0 | 0 | 3015 | 63 | 3313 |
| Aviva | 48 | 46 | 33 | 62 | 0 |  | 00 | 0 | 0 | 824 | 0 | 886 |
| Birla Sun | 325 | 458 | 107 | 676 | 0 |  | 0 | 0 | 10 | 1737 | 0 | 2423 |
| HDFC Standard | 996 | 368 | 120 | 1244 | 75 | 2 | 15 | 79 | 17 | 1404 | 0 | 2744 |
| ICICI Prudential | 1037 | 913 | 637 | 1313 | 55 |  | 2 | 57 | 217 | 4826 | 37 | 6449 |
| ING Vysya | 289 | 139 | 65 | 363 | 44 | 3 | 3 | 71 | 0 | 581 | 0 | 1014 |
| LIC | 192428 | 32017 | 14291 | 210154 | 2829 | 20 | 1241 | 2789 | 0 | 44682 | 198 | 257823 |
| Max New York | 896 | 441 | 202 | 1135 | 7 |  | 01 | 7 | 73 | 1359 | 0 | 2575 |
| Metlife | 115 | 90 | 29 | 176 | 1 |  | 0 | 1 | 0 | 469 | 0 | 645 |
| Kotak Mahindra OM | 149 | 42 | 35 | 157 | 6 |  | 0 | 6 | 0 | 788 | 0 | 951 |
| SBI Life | 420 | 122 | 53 | 489 | 92 | 4 | 11 | 123 | 0 | 2030 | 0 | 2642 |
| Tata AIG | 579 | 264 | 132 | 710 | 21 |  | 2 | 20 | 106 | 781 | 10 | 1627 |
| Sahara India | 76 | 44 | 20 | 101 | 0 |  | 00 | 0 | 0 | 136 | 0 | 238 |
| Shriram | 40 | 15 | 16 | 39 | 0 |  | 00 | 0 | 0 | 227 | 0 | 266 |
| Bharti AXA | 10 | 42 | 14 | 39 | 0 |  | 00 | 0 | 0 | 188 | 0 | 226 |
| Future Generali | 1 | 62 | 7 | 56 | 0 |  | 20 | 2 | 0 | 40 | 0 | 98 |
| IDBI Fortis | 0 | 10 | 0 | 10 | 0 |  | 00 | 0 | 0 | 71 | 0 | 81 |
| Canara HSBC | 0 | 0 | 0 | 0 | 0 |  | 00 | 0 | 0 | 36 | 0 | 36 |
| Aegon Religare | 0 | 6 | 0 | 6 | 0 |  | 00 | 0 | 0 | 17 | 0 | 23 |
| DLF Pramerica | 0 | 1 | 0 | 1 | 0 |  | 00 | 0 | 0 | 2 | 0 | 3 |
| Star Union Dai-Ichi | 0 | 1 | 0 | 1 | 0 |  | 0 | 0 | 0 | 13 | 0 | 13 |
| TOTAL | 198169 | 35448 | 15930 | 217687 | 3135 | 30 | 276 | 3161 | 516 | 69946 | 308 | 291618 |

* Includes New policies issued, Old policies reinstated/revived.
** Includes Policy terminations by death, maturity,lapse,surrenders or cancellatons.
\# Excluding linked Health Business, If any.


## Source of Data:

Actuarial Report and Abstract as on 31-03-2009 of the life insurers.

INDIVIDUAL BUSINESS (WITHIN INDIA) Business inforce (Sum Assured in Rs. Crore) Non-Linked Business

| Description | Life Business |  |  |  | General Annuity and Pension Business |  |  |  | Health <br> Business <br> Business <br> Inforce <br> as at <br> 31.03.09 | Linked Business \# <br> Business Inforce as at 31.03.09 | Linked <br> Health <br> Business <br> Business <br> Inforce <br> as at <br> 31.03-09 | $\begin{aligned} & \text { Total } \\ & \text { Business } \\ & \text { Inforce } \\ & \text { as at } \\ & 31.03 .09 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{array}{r} \text { Business } \\ \text { Inforce } \\ \text { as at } \\ 01.04 .08 \end{array}$ | Additions* | Deletions** | $\begin{array}{r} \text { Business } \\ \text { Inforce } \\ \text { as at } \\ 31.03 .09 \end{array}$ | $\begin{gathered} \text { Business } \\ \text { Inforce } \\ \text { as at } \\ 01.04 .08 \end{gathered}$ | Additions* | Deletions** | $\begin{gathered} \text { Business } \\ \text { Inforce } \\ \text { as at } \\ 31.03 .09 \end{gathered}$ |  |  |  |  |
| Bajaj Allianz | 12998 | 4604 | 2407 | 15195 | 226 | 17 | 17 | 226 | 2329 | 180727 | 0 | 198477 |
| Reliance | 4102 | 2782 | 814 | 6069 | 0 | 0 | 0 | 0 | 0 | 32163 | 1,199 | 39431 |
| Aviva | 294 | 703 | 168 | 828 | 0 | 3 | 1 | 3 | 0 | 24058 | 0 | 24889 |
| Birla Sun | 4654 | 1055 | 879 | 4830 | 0 | 0 | 0 | 0 | 766 | 78955 | 0 | 84551 |
| HDFC Standard | 16973 | 7510 | 2233 | 22251 | 1434 | 258 | 191 | 1502 | 408 | 45479 | 0 | 69640 |
| ICICI Prudential | 21644 | 13433 | 6163 | 28914 | 1538 | 102 | 71 | 1569 | 35085 | 95995 | 32 | 161595 |
| ING Vysya | 5600 | 2818 | 1164 | 7253 | 0 | 0 | 0 | 0 | 0 | 11127 | 0 | 18380 |
| LIC | 1485380 | 411205 | 111705 | 1784880 | 47269 | 232873 | 233178 | 46964 | 0 | 198470 | 7217 | 2037531 |
| Max New York | 29887 | 17517 | 6490 | 40914 | 145 | 7 | 13 | 139 | 1268 | 40593 | 0 | 82914 |
| Metlife | 5522 | 2654 | 978 | 7198 | 15 | 3 | 2 | 15 | 0 | 29555 | 0 | 36768 |
| OM Kotak Mahindra | 7561 | 2340 | 1423 | 8479 | 248 | 7 | 20 | 236 | 0 | 25160 | 0 | 33874 |
| SBI Life | 10997 | 5035 | 1576 | 14455 | 526 | 467 | 17 | 976 | 0 | 40010 | 0 | 55441 |
| Tata AIG | 12550 | 2678 | 1710 | 13518 | 460 | 14 | 30 | 444 | 4281 | 25751 | 215 | 44209 |
| Sahara India | 1085 | 644 | 275 | 1454 | 8 | 0 | 0 | 8 | 0 | 2551 | 0 | 4013 |
| Shriram | 1004 | 283 | 372 | 916 | 0 | 0 | 0 | 0 | 0 | 5794 | 0 | 6710 |
| Bharti AXA | 582 | 1419 | 687 | 1314 | 0 | 0 | 0 | 0 | 0 | 4148 | 0 | 5462 |
| Future Generali | 33 | 2297 | 288 | 2041 | 0 | 1 | 0 | 1 | 0 | 891 | 0 | 2933 |
| IDBI Fortis | 11 | 1017 | 1 | 1026 | 0 | 0 | 0 | 0 | 0 | 1655 | 0 | 2682 |
| Canara HSBC | 0 | 59 | 0 | 59 | 0 | 0 | 0 | 0 | 0 | 2462 | 0 | 2521 |
| Aegon Religare | 0 | 999 | 96 | 903 | 0 | 0 | 0 | 0 | 0 | 358 | 0 | 1261 |
| DLF Pramerica | 0 | 55 | 6 | 49 | 0 | 0 | 0 | 0 | 0 | 29 | 0 | 78 |
| Star Union Dai-Ichi | 0 | 15 | 0 | 15 | 0 | 0 | 0 | 0 | 0 | 328 | 0 | 343 |
| TOTAL | 1620876 | 481122 | 139436 | 1962562 | 51867 | 233753 | 233539 | 52081 | 44136 | 846261 | 8664 | 2913703 |

[^18]
## Source of Data:

Actuarial Report and Abstract as on 31-03-2009 of the life insurers.

## SOLVENCY RATIOS OF LIFE INSURERS IN INDIA (As on 31st March)

| Insurers | 2008 | 2009 |
| :---: | :---: | :---: |
| PRIVATE INSURERS |  |  |
| Aegon Religare | ** | 1.93 |
| Aviva | 4.29 | 5.91 |
| Bajaj Allianz | 2.34 | 2.62 |
| Bharti AXA | 2.73 | 2.07 |
| Birla Sun | 2.37 | 2.44 |
| Canara HSBC | ** | 5.74 |
| DLF Pramerica | ** | 1.71 |
| Future Generali | 2.94 | 3.17 |
| HDFC Standard | 2.38 | 2.58 |
| ICICI Prudential | 1.74 | 2.31 |
| IDBI Fortis | 3.45 | 6.11 |
| ING Vysya | 2.36 | 2.26 |
| Max New York | 2.25 | 3.04 |
| Metlife | 1.70 | 2.27 |
| Kotak Mahindra OM | 2.41 | 2.69 |
| Reliance | 1.65 | 2.50 |
| Sahara India | 4.32 | 3.60 |
| SBI Life | 3.30 | 2.92 |
| Shriram | 2.85 | 3.05 |
| Star Union Dai-Ichi | ** | 2.53 |
| Tata AIG | 2.50 | 2.51 |
| PUBLIC INSURER |  |  |
| LIC OF INDIA | 1.52 | 1.54 |

[^19]
## SOLVENCY RATIOS OF LIFE INSURERS IN INDIA (at the end of )

| Insurers | Jun-08 | Sep-08 | Dec-08 | Mar-09 |
| :---: | :---: | :---: | :---: | :---: |
| PRIVATE INSURERS |  |  |  |  |
| Aegon Religare | ** | 2.65 | 1.94 | 1.93 |
| Aviva | 2.67 | 5.45 | 3.78 | 5.91 |
| Bajaj Allianz | 2.16 | 1.99 | 2.58 | 2.62 |
| Bharti AXA | 2.5 | 2.42 | 2.54 | 2.07 |
| Birla Sun | 2.00 | 2.10 | 2.58 | 2.44 |
| Canara HSBC | 5.48 | 4.44 | 7.37 | 5.74 |
| DLF Pramerica | ** | 1.77 | 1.56 | 1.71 |
| Future Generali | 2.47 | 2.62 | 2.47 | 3.17 |
| HDFC Standard | 2.85 | 3.09 | 3.18 | 2.58 |
| ICICI Prudential | 2.04 | 1.99 | 2.77 | 2.31 |
| IDBI Fortis | 3.13 | 2.63 | 2.10 | 6.11 |
| ING Vysya | 1.74 | 1.66 | 2.18 | 2.26 |
| Max New York | 2.66 | 2.02 | 3.58 | 3.04 |
| Metlife | 2.06 | 1.73 | 2.55 | 2.27 |
| Kotak Mahindra OM | 1.85 | 2.31 | 2.61 | 2.69 |
| Reliance | 2.57 | 2.83 | 3.96 | 2.5 |
| Sahara India | 4.23 | 4.21 | 4.04 | 3.6 |
| SBI Life | 1.99 | 2.71 | 2.91 | 2.92 |
| Shriram | 2.74 | 2.98 | 3.25 | 3.05 |
| Star Union Dai-Ichi | ** | ** | ** | 2.53 |
| Tata AIG | 2.93 | 2.64 | 3.23 | 2.51 |
| PUBLIC INSURER |  |  |  |  |
| LIC OF INDIA | 2.02 | 1.79 | 2.27 | 1.54 |

[^20]Source: Actuarial Report and Abstract as on 31.03.2008 \& 31.03.2009 and respective quarterly solvency statements.

SOLVENCY RATIOS OF NON-LIFE INSURERS (As on 31st March)

| Insurer | 2008 | 2009 |
| :---: | :---: | :---: |
| PRIVATE INSURERS |  |  |
| Bajaj Allianz | 1.55 | 1.62 |
| Bharti AXA | ** | 2.11 |
| Cholamandalam | 2.00 | 1.02 |
| Future Gererali | 2.61 | 1.83 |
| HDFC ERGO | 2.02 | 2.48 |
| ICICI Lombard | 2.03 | 2.03 |
| IFFCO Tokio | 1.51 | 1.77 |
| Raheja QBE | ** | NA |
| Reliance | 1.64 | 1.59 |
| Royal Sundaram | 1.59 | 1.64 |
| Shriram | ** | 1.94 |
| Tata AIG | 1.91 | 1.97 |
| Universal Sompo | 4.68 | 4.23 |
| PUBLIC INSURERS |  |  |
| National | 2.22 | 1.56 |
| New India | 4.00 | 3.41 |
| Oriental | 1.91 | 1.66 |
| United | 3.24 | 3.32 |
| SPECIALIZED INSURERS |  |  |
| AIC | 3.27 | 4.58 |
| Apollo DKV | 1.39 | 1.82 |
| ECGC | 18.90 | 16.42 |
| Star Health | 1.97 | 1.38 |
| RE-INSURER |  |  |
| GIC | 3.36 | 3.67 |

[^21]
## SOLVENCY RATIOS OF NON-LIFE INSURERS IN INDIA (at the end of )

|  | Insurer | Mar-08 | June-08 | Sep-08 | Dec-08 | Mar-09 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | PRIVATE INSURERS |  |  |  |  |  |
| 1 | Bajaj Allianz | 1.55 | 2.48 | 2.30 | 1.85 | 1.62 |
| 2 | Bharti AXA | NA | 2.23 | 2.01 | 2.91 | 2.11 |
| 3 | Cholamandalam | 2.00 | 1.87 | 1.72 | 1.60 | 1.02 |
| 4 | Future Genrali | 2.61 | 2.44 | 2.13 | 1.76 | 1.83 |
| 5 | HDFC ERGO | 2.02 | 1.62 | 2.32 | 2.19 | 2.48 |
| 6 | ICICI Lombard | 2.03 | 1.54 | 2.49 | 2.24 | 2.03 |
| 7 | IFFCO-TOKIO | 1.51 | 1.98 | 1.91 | 2.30 | 1.77 |
| 8 | Raheja QBE | - | - | - | - | - |
| 9 | Reliance | 1.64 | 3.77 | 2.96 | 1.88 | 1.59 |
| 10 | Royal Sundaram | 1.59 | 1.89 | 1.59 | 1.51 | 1.64 |
| 11 | Sriram | NA | 1.97 | 1.97 | 1.98 | 1.94 |
| 12 | TATA AIG . | 1.91 | 1.76 | 1.65 | 1.88 | 1.97 |
| 13 | Universal Sampo | 4.68 | 4.63 | 4.60 | 4.49 | 4.23 |
|  | PUBLIC INSURERS |  |  |  |  |  |
| 14 | United India | 3.24 | 3.50 | 3.53 | 3.61 | 3.32 |
| 15 | New India | 4.00 | NA | 3.79 | 3.15 | 3.41 |
| 16 | Oriental | 1.91 | 2.01 | 2.11 | 1.75 | 1.66 |
| 17 | National | 2.22 | NA | 2.00 | 1.67 | 1.56 |
|  | SPECIALIZED INSURERS |  |  |  |  |  |
| 18 | ECGC | 18.90 | 45.95 | 39.87 | 25.95 | 16.42 |
| 19 | AIC | 3.27 | 41.55 | 9.22 | 11.52 | 4.58 |
| 20 | Star Health \& Allied Insurance Co. Itd. | 1.97 | 1.96 | 1.78 | 1.56 | 1.38 |
| 21 | Apollo DKV Insurance Co.Ltd. | 1.39 | 1.15 | 2.13 | 1.74 | 1.82 |
|  | RE-INSURER |  |  |  |  |  |
| 22 | GIC | 3.36 | NA | 6.96 | 3.76 | 3.67 |

NA : Not Available

| INDIVIDUAL BUSINESS (WITHIN INDIA) - |
| :--- |
| DETAILS OTEMENT 53 |


| Descripion | $\begin{array}{r} \text { Bajaj } \\ \text { AZ Life } \end{array}$ | Reliance Life | $\begin{array}{r} \text { AVIVA } \\ \text { Life } \end{array}$ | Birla Sun Life | HoFC Std Life | IICII Pru ING Vyssa |  | $\begin{aligned} & \text { LIC } \\ & \text { Life } \end{aligned}$ | Max NY <br> Life | Met Kotak OM |  | SBI tata alg |  | Sahara | ShriramBharti AXA |  | Future IDBI FortisCanara HSBC |  |  | AegonDLF Pramer.Star Union |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | life | Life |  |  | life | Life | life | Life |  | Life | Life | Generali | Life | Life | Religare | Life | Life |
| 2006.07 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of policies in '000 | 77 | 47 | 24 | 8 | 29 | 180 | 45 | 7773 | 163 | 37 | 21 | 85 | 151 | 7 | 9 | 0 | NA | NA | NA | NA | NA | NA |
| Sum Assured |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rs. Crores | 2364 | 692 | 3 | 597 | 787 | 2461 | 788 | 63206 | 2666 | 1157 | 546 | 773 | 3042 | 78 | 139 | 0 | NA | NA | NA | NA | NA | NA |
| 2007.08 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| policies in '000 | 106 | 43 | 40 | 16 | 36 | 439 |  | 11009 | 142 | 28 | 25 | 79 | 238 | 14 | 25 | 3 | 0 | 0 | 0 | 0 | 0 | 0 |
| Sum Assured |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rs. Crores | 2392 | 663 | 125 | 1017 | 909 | 6854 | 762 | 73686 | 3394 | 880 | 1104 | 1108 | 5044 | 174 | 569 | 109 | 0 | 0 | 0 | 0 | 0 | 0 |
| 2008-09 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Number of policies |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| in ${ }^{\prime} 000$ | 96 | 91 | 32 | 45 | 76 | 777 | 61 | 7373 | 198 | 27 | 31 | 48 | 199 | 19 | 16 | 11 | 5 | 0 | 0.003 | 1 | 0.006 | 0.003 |
| Sum Assured |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Rs. Crores | 1723 | 679 | 166 | 808 | 1524 | 25269 | 998 | 52926 | 5915 | 739 | 1180 | 1356 | 4729 | 257 | 366 | 596 | 216 | 0 | 0 | 96 | 0 | 0 |
| Lapse Ratio (Based on number of policies) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| During 2007.08 | 19\% | 21\% | 80\% | 6\% | 4\% | 40\% | 17\% | 6\% | 17\% | 24\% | 17\% | 16\% | 35\% | 24\% | 55\% | 45\% | 0\% | 0\% | NA | NA | NA | NA |
| During 2008-09 | 14\% | 40\% | 59\% | 9\% | 6\% | 53\% | 16\% | 4\% | 19\% | 18\% | 19\% | 9\% | 26\% | 22\% | 41\% | 46\% | 18\% | 0\% | 4\% | 23\% | 2\% | 1\% |

[^22]INDIVIDUAL NEW BUSINESS PERFORMANCE OF LIFE INSURERS FOR 2008-09 - CHANNEL WISE

|  |  |  |  |  |  |  |  |  | (Premium in Rs crore) |  |  |  | (Policies in nos.) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Life Insurer | Individual Agents |  | Corporate Agents |  |  |  | Brokers |  | Direct Selling |  | Total Individual New Business |  | Referrals |  |
|  | Policies | Premium | Bank | Premium |  | Premium | Policies | Premium | Policies | Premium |  |  | Policies | Premium |
| Aegon Religare | Poincies | Premium |  | Premium | Policies 780 | Premium | Policies 2754 | Premium | Policies | Premium | P3585 | Premi.21 | Policies | Premium |
|  | (31.77) | (24.53) | - | - | (3.31) | (4.22) | (11.68) | (11.67) | (53.25) | (59.58) |  |  |  | $\checkmark$ |
| Aviva** | 231477 | 314.30 | 19973 | 51.76 | 3042 | 7.31 | 20488 | 30.63 | 99208 | 294.42 | 374188 | 698.42 | 98383 | 291.60 |
|  | (61.86) | (45.00) | (5.34) | (7.41) | (0.81) | (1.05) | (5.48) | (4.39) | (26.51) | (42.16) |  |  | (26.29) | (41.75) |
| Bajaj Allianz | 1352630 | 2582.01 | 54792 | 126.61 | 1041648 | 1052.77 | 6680 | 8.36 | 134193 | 430.67 | 2589943 | 4200.43 |  |  |
|  | (52.23) | (61.47) | (2.12) | (3.01) | (40.22) | (25.06) | (0.26) | (0.20) | (5.18) | (10.25) |  |  |  |  |
| Bharti Axa | $\begin{aligned} & 120001 \\ & (56.72) \end{aligned}$ | $\begin{aligned} & 145.81 \\ & (51.84) \end{aligned}$ | $13966$ | $\begin{aligned} & 22.88 \\ & (8.14) \end{aligned}$ | $\begin{array}{r} 3777 \\ (1.79) \end{array}$ | $\begin{array}{r} 8.30 \\ (2.95) \end{array}$ | $8527$ (4.03) | $\begin{aligned} & 20.48 \\ & (7.28) \end{aligned}$ | $65304$ | $\begin{array}{r} 83.79 \\ (29.79) \end{array}$ | 211575 | 281.25 | - |  |
| Birla Sunlife | 1169315 | 1593.20 | 41313 | 512.09 | 98383 | 169.93 | 74386 | 141.22 | 72 | 0.03 | 1383469 | 2416.46 | 24969 | 52.63 |
|  | (84.52) | (65.93) | (2.99) | (21.19) | (7.11) | (7.03) | (5.38) | (5.84) | (0.01) | (0.001) |  |  | (1.80) | (2.18) |
| Canara HSBC | - |  | 35729 | 296.39 |  |  | - |  |  |  | 35729 | 296.39 |  |  |
|  |  |  | (100.00) | (100.00) |  |  |  |  |  |  |  |  |  |  |
| DLF Pramerica** | 320 | 1.09 | - | - | 26 | 0.02 | - |  | 2431 | 2.25 | 2777 | 3.36 | - | - |
|  | (11.52) | (32.54) | - | - | (0.94) | (0.49) | - | - | (87.54) | (66.97) |  |  |  | $\square^{-}$ |
| Future Generali** | 81124 | 104.02 | - | - |  |  | 140 | 2.98 | 22396 | 28.48 | 103660 | 135.48 | ${ }^{3}$ | 0.01 |
|  | (78.26) | (76.78) |  | 181: |  |  | (0.14) | (2.20) | (21.61) | (21.02) |  |  | (0.003) | (0.01) |
| HDFC Std | 645110 | 1173.46 | 256660 | $1181.22$ | $3943$ | $18.21$ | $875$ | $3.00$ | $167427$ | $80.75$ | 1074015 | 2456.63 | $23830$ | $34.96$ |
| ICICI Pru | (60.07) 1331194 | $(47.77)$ 3042.40 | (23.90) | $\begin{array}{r} (48.08) \\ 1189.61 \end{array}$ | $\begin{array}{r} (0.37) \\ 136986 \end{array}$ | $\begin{array}{r} (0.74) \\ 442.20 \end{array}$ | $\begin{aligned} & (0.08) \\ & 5355 \end{aligned}$ | $\begin{gathered} (0.12) \\ 1066 \end{gathered}$ | $\begin{aligned} & (15.59) \\ & 893832 \end{aligned}$ | $\begin{array}{r} (3.29) \\ 56470 \end{array}$ | 2637675 | 5365.54 | $\begin{gathered} (2.22) \\ 79221 \end{gathered}$ | $\begin{array}{r} (1.42) \\ 330.92 \end{array}$ |
|  | (50.47) | (56.70) | (8.42) | (22.17) | (5.19) | (8.24) | (2.03) | (2.36) | (33.89) | (10.52) |  |  | (30.04) | (6.17) |
| IDBI Fortis | 32676 | 57.70 | 43634 | 238.88 | 683 | 0.63 | 654 | 2.05 | 6354.00 | 17.49 | 84001 | 316.75 |  |  |
|  | (38.90) | (18.22) | (51.94) | (75.42) | (0.81) | (0.20) | (0.78) | (0.65) | (7.56) | (5.52) |  |  | - |  |
| ING Vysya | 282363 | 469.93 | 32516 | 94.48 | 5263 | 6.36 | 691 | 1.69 | 37375 | 85.64 | 358208 | 658.10 | 37375 | 85.64 |
|  | (78.83) | (71.41) | (9.08) | (14.36) | (1.47) | (0.97) | (0.19) | (0.26) | (10.43) | (13.01) |  |  | (10.43) | (13.01) |
| Kotak Mahindra | 168975 | 472.48 | 39295 | 276.39 | 215889 | 309.77 | 44612 | 93.83 | 26105 | 42.26 | 494876 | 1194.73 | 3448 | 9.54 |
|  | (34.14) | (39.55) | (7.94) | (23.13) | (43.62) | (25.93) | (9.01) | (7.85) | (5.28) | (3.54) |  |  | (0.70) | (0.80) |
| Max NewYork | 785007 | 1210.25 | 31393 | 68.65 | 336891 | 443.17 | 5664 | 8.15 | 47761 | 81.77 | 1206716 | 1811.99 | 9761 | 15.41 |
|  | (65.05) | (66.79) | (2.60) | (3.79) | (27.92) | (24.46) | (0.47) | (0.45) | (3.96) | (4.51) |  |  | (0.81) | (0.85) |
| MetLife | 154451 | 393.70 | 157778 | 659.37 | 12864 | 13.38 | 3020 | 7.76 | 21 | 0.22 | 328134 | 1074.43 | $108654$ | $445.31$ |
|  | (47.07) | (36.64) | (48.08) | (61.37) | (3.92) | (1.25) | (0.92) | (0.72) | (0.01) | (0.02) |  |  | (33.11) | $(41.45)$ |
| Reliance Life | $\begin{aligned} & 720918 \\ & (32.48) \end{aligned}$ | $\begin{array}{r} 1233.65 \\ (36.91) \end{array}$ | - | - | $\begin{aligned} & 614427 \\ & (27.69) \end{aligned}$ | $\begin{aligned} & 582.53 \\ & (17.43) \end{aligned}$ | $\begin{aligned} & 22290 \\ & (1.00) \end{aligned}$ | $\begin{aligned} & 50.03 \\ & (1.50) \end{aligned}$ | $861638$ | $1475.71$ (44.16) | 2219273 | 3341.93 | $809924$ (36.50) | $\begin{array}{r} 1345.90 \\ (4027) \end{array}$ |
| Sahara | 109843 | 130.05 | - | - | 704 | 0.52 |  |  |  | ( | 110547 | 130.57 |  |  |
|  | (99.36) | (99.60) | - | - | (0.64) | (0.40) | - |  | - | - |  |  |  | - |
| SBI Life | 599129 | 2155.43 | 314004 | 1153.79 | 17039 | 30.34 | 6422 | 17.89 | 899 | 1.69 | 937493 | 3359.14 | 96 | 0.32 |
|  | (63.91) | (64.17) | (33.49) | (34.35) | (1.82) | (0.90) | (0.69) | (0.53) | (0.10) | (0.05) |  |  | (0.01) | (0.01) |
| Shriram** | $77240$ | $204.91$ | - | - | $9255$ | $\begin{aligned} & 17.93 \\ & 15 \end{aligned}$ | $\begin{array}{r} 969 \\ (0.77) \end{array}$ | $\begin{array}{r} 1.99 \\ (0.64) \end{array}$ | $39148$ | $\begin{array}{r} 88.63 \\ (28.27) \end{array}$ | 126612 | 313.46 | $\begin{array}{r} 39148 \\ 100 \end{array}$ | $\begin{array}{r} 88.63 \\ (28.27) \end{array}$ |
| Star Union | (61. | (65.37) | 13245 | 45.85 | (7.3) | (5.72) |  | (0.64) |  | (28.27) | 13245 | 45.85 | (3.92) | (28.27) |
|  | - | - | (100.00) | (100.00) |  |  | - | - | - | - |  |  |  |  |
| Tata AIG | 562324 | 708.98 | 39765 | 133.59 | 45362 | 76.87 | 24317 | 61.52 | 26050 | 13.23 | 697818 | 994.18 |  | - |
|  | (80.58) | (71.31) | (5.70) | (13.44) |  |  | (3.48) | (6.19) | (3.73) | (1.33) |  |  |  |  |
| Private Total | $\begin{array}{r} 8431590 \\ (56.16) \end{array}$ | $\begin{array}{r} 16001.02 \\ (54.94) \end{array}$ | $\begin{array}{r} 1316201 \\ (8.77) \end{array}$ | $\begin{array}{r} 6051.55 \\ (20.78) \end{array}$ | $\begin{array}{r} 2546962 \\ (16.96) \end{array}$ | $\begin{array}{r} 3181.57 \\ (10.92) \end{array}$ | $\begin{array}{r} 276014 \\ (1.84) \end{array}$ | $\begin{array}{r} 581.83 \\ (2.00) \end{array}$ | $\begin{array}{r} 2442772 \\ (16.27) \end{array}$ | $\begin{array}{r} 3310.33 \\ (11.37) \end{array}$ | 15013539 | 29126.30 | $\begin{array}{r} 1947912 \\ (12.97) \end{array}$ | $\begin{array}{r} 2700.88 \\ (9.27) \end{array}$ |
| LIC \# | 35028999 | 39326.52 | 580256 | 685.83 | 251814 | 198.97 | 30263 | 191.79 | (16.27) | (11.37) | 35891332 | 40403.11 | 4190 | 13.93 |
|  | (97.60) | (97.34) | (1.62) | (1.70) | (0.70) | (0.49) | (0.08) | (0.47) | - | - |  |  | (0.01) | (0.03) |
| Industry Total | $\begin{array}{r} 43460589 \\ (85.38) \end{array}$ | $\begin{array}{r} 55327.54 \\ (79.57) \end{array}$ | $\begin{array}{r} 1896457 \\ (3.73) \end{array}$ | $\begin{array}{r} 6737.38 \\ (9.69) \end{array}$ | $\begin{array}{r} 2798776 \\ (5.50) \end{array}$ | $\begin{array}{r} 3380.54 \\ (4.86) \end{array}$ | $\begin{array}{r} 306277 \\ (0.60) \end{array}$ | 773.62 (1.11) | $\begin{array}{r} 2442772 \\ (4.80) \end{array}$ | $\begin{array}{r} 3310.33 \\ (4.76) \end{array}$ | 50904871 | 69529.41 | $\begin{array}{r} 1952102 \\ (3.83) \end{array}$ | $\begin{array}{r} 2714.81 \\ (3.90) \end{array}$ |

[^23]

[^24]2) New business premium includes first year premium and single premium.
3) The leads obtained through referral arrangements have been included in the respective channels.

| State / Union Territory | Insurers |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Aegon | Aviva | Baja | Bharti | Birla | Canara |  | Future | HDFC | ICCICIPru | $\begin{aligned} & \text { IDBI } \\ & \text { Fortis } \end{aligned}$ | $\begin{gathered} \text { ING } \\ \text { Vysya } \end{gathered}$ | $\begin{array}{r} \text { Kotak } \\ \text { Mahindra } \end{array}$ | $\begin{gathered} \text { Max } \\ \text { NewYork } \end{gathered}$ | $\begin{gathered} \text { Mettife } \\ \text { life } \end{gathered}$ | Reliance | Sahara | $\begin{aligned} & \text { SBI } \\ & \text { Life } \end{aligned}$ | Shriram | $\begin{gathered} \text { Star } \\ \text { Union } \end{gathered}$ | $\begin{aligned} & \text { Tata } \begin{array}{c} \text { Private } \\ \text { AlG } \\ \text { Total } \\ \text { (Statewise) } \end{array} . \begin{array}{l} \text { an } \end{array} \text { (Stewis) } \end{aligned}$ |  | LIC Industry Total (Statewise) |  |
|  | Religare |  | Allianz | Axa | Sunlife | HSBC Pramerica |  | Generai | Std |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Andhra Pradesh | 151 | 2450 | 20891 | 2001 | 18361 |  |  | 3273 | 22954 | 37781 | 663 | 15901 | 1023 | 5598 | 7843 | 19138 | 730 | 8332 | 15092 | . | 4577 | 1867591 | 237723 | 10531 |
| Arunachal Pradesh |  | 110 | 8 |  | 1 |  |  |  |  |  | 4 |  |  | 2 | 18 | 312 |  | 19 | 5 |  | 29 | 508 | 507 | 1015 |
| Assam | 51 | 960 | 8948 | 294 | 7810 |  |  | 302 | 4277 | 7016 | 174 | 471 | 1334 | 590 | 1229 | 5883 | 358 | 716 |  |  | 6558 | 46971 | 38192 | 85163 |
| Bihar |  | 1386 | 16910 | 846 | 9978 |  |  | 372 | 2431 | 12690 | 42 |  | 25 | 747 | 847 | 9665 | 2045 | 2757 | 2 |  | 4529 | 65272 | 663721 | 31644 |
| Chattisgarh | 30 | 374 | 3042 | 292 | 1908 |  |  |  | 3461 | 1830 | 5 |  | 10 | 601 | 474 | 883 | 116 | 2022 | 113 |  | 1027 | 16188 | 15952 | 32140 |
| Goa | . | 105 | 174 | 87 | 579 |  |  | 56 | 449 | 448 | 111 | 262 | 1 | 735 | 246 | 245 |  | 155 | 1 |  | 85 | 3839 | 3900 | 7739 |
| Gujarat | 194 | 1597 | 8314 | 1862 | 7955 |  |  | 1755 | 12118 | 25294 | 669 | 1861 | 8575 | 9170 | 3348 | 9357 | 583 | 1962 | 114 |  | 8802 | 103530 | 6276516 | 66295 |
| Haryana | 97 | 1510 | 2196 | 235 | 5484 |  | 19 | 1449 | 5116 | 4282 | 167 | 1665 | 4168 | 4257 | 1265 | 3272 | 136 | 2058 |  |  | 5412 | 42788 | 18046 | 60834 |
| Himachal Pradesh | 7 | 159 | 1889 | 206 | 731 |  |  | 344 | 708 | 2610 | 19 | 337 |  | 966 | 33 | 693 |  | 543 |  |  | 854 | 10099 | 11392 | 21491 |
| Jammu \& Kashmir | . | 138 | 2460 | 197 | 242 |  |  | 619 | 939 | 3798 |  | 1057 |  | 494 | 1578 | 671 |  | 298 |  |  | 5 | 12496 | 6870 | 19366 |
| Jharkhand | 30 | 425 | 8172 | 713 | 3216 |  |  | 1293 | 2098 | 6576 | 90 | 360 | 392 | 679 | 1356 | 2345 | 799 | 1410 | 45 |  | 3451 | 33450 | 27111 | 60561 |
| Karnataka | 145 | 1204 | 9116 | 1490 | 8397 |  |  | 564 | 11649 | 8477 | 352 | 7359 | 1359 | 2510 | 5402 | 7100 | 166 | 5108 | 690 |  | 2861 | 73949 | 9230316 | 66252 |
| Kerala | 165 | 1299 | 9994 | 1242 | 4437 |  |  | 588 | 15585 | 20212 | 362 | 5355 | 974 | 2598 | 7841 | 5546 |  | 6313 | 144 |  | 7659 | 90314 | 690941 | 59408 |
| Madhya Pradesh | 132 | 2167 | 12365 | 1043 | 5326 |  |  | 1074 | 11364 | 7596 | 252 | 3339 | 858 | 2911 | 650 | 8472 | 582 | 3359 | 1215 |  | 2202 | 64907 | 558581 | 20765 |
| Maharashtra | 232 | 2732 | 12366 | 3172 | 14010 |  |  | 2899 | 27608 | 24839 | 839 | 3508 | 7178 | 15992 | 6298 | 9042 | 310 | 5886 | 421 |  | 9069 | 464011 | 546323 | 01033 |
| Manipur | . | 15 | 60 |  | 433 |  |  |  |  | 390 | 26 |  |  | 14 | 109 |  |  | 64 |  |  | 114 | 1225 | 1954 | 3179 |
| Meghalaya | . | 9 | 185 | 132 | 883 |  |  |  | 375 | 294 |  |  |  | 87 | 10 | 580 |  | 30 |  |  | 145 | 2730 | 643 | 3373 |
| Mizoram | . | 14 | 27 |  | 68 |  |  |  |  | 124 |  |  |  | 9 |  | 168 |  | 84 |  |  | 138 | 632 | 384 | 1016 |
| Nagaland | . | 2 | 6 |  | 1263 |  |  |  |  |  | 13 |  |  |  | 13 | 168 |  | 6 |  |  | 42 | 1513 | 833 | 2346 |
| Orissa | 124 | 2340 | 15711 | 882 | 5938 |  |  | 903 | 5971 | 11926 | 10 | 2606 | 106 | 2328 | 1752 | 5834 | 559 | 3652 | 10 |  | 5946 | 66598 | 445981 | 11196 |
| Punjab | 139 | 1207 | 8081 | 1647 | 10224 |  | 46 | 1009 | 7704 | 21719 | 398 | 4179 | 2924 | 6372 | 4478 | 5216 | 41 | 1730 |  |  | 2095 | 79209 | 331841 | 12393 |
| Rajasthan | 74 | 1350 | 6137 | 1110 | 8030 |  |  | 1010 | 10250 | 18525 | 425 | 4343 | 1245 | 3539 | 1328 | 4672 | 1585 | 3103 | 2 |  | 5911 | 72639 | 616291 | 34268 |
| Sikkim |  | 81 | 182 | 16 | 748 |  |  |  | 324 | 374 |  |  |  | 11 | 12 | 134 |  | 15 |  |  | 142 | 2039 | 706 | 2745 |
| Tamil Nadu | 166 | 1747 | 10286 | 1637 | 7983 | . |  | 1087 | 12425 | 14107 | 209 | 12643 | 1883 | 4295 | 3339 | 12614 | 45 | 9306 | 1848 | . | 61331 | 101753 | 132582 | 15011 |
| Tripura | . | 287 | 1069 | 155 | 1 | . | . |  | 900 | 1278 | . |  | . | 53 | 36 | 670 | - | 21 | . |  | 733 | 5203 | 3943 | 9146 |
| Uttar Pradesh | 242 | 3334 | 26593 | 3580 | 21535 |  |  | 2818 | 21765 | 26562 | 914 | 5403 | 2361 | 8440 | 3007 | 19093 | 4037 | 4795 | 3 |  | 8911 | 1633931 | 580263 | 21419 |
| UttraKhand | 38 | 257 | 940 | 467 | 1851 | . |  | 275 | 1228 | 2236 | 178 | 499 | 42 | 1262 | 593 | 760 | 214 | 433 | . |  | 585 | 11858 | 19299 | 31157 |
| West Bengal | 121 | 1574 | 14554 | 3172 | 10311 | . |  | 1248 | 14872 | 21900 | 144 | 1679 | 1402 | 2440 | 3622 | 8223 | 805 | 3787 | 16 |  | 15911 | 105781 | 163442 | 22125 |
| Andaman \& Nicobar Islands |  |  |  |  |  |  |  |  |  | 294 | 8 |  |  | 6 | 7 |  |  | 1 | 1 |  | 5 | 322 | 1003 | 1325 |
| Chandigarh | 39 | 25 | 119 | 546 | 791 | - | 13 | 380 | 1542 | 1255 | 56 | 453 | 446 | 723 | 441 | 829 | 86 | 285 |  |  | 208 | 8237 | 2667 | 10904 |
| Dadra \& Nagrahaveli | . | . | 16 |  |  | . | . |  |  | . |  |  | 78 | 3 | . | . | . | . |  | . | 20 | 117 | 2 | 119 |
| Daman \& Diu | . | 1 | 5 |  |  |  |  | . |  | 4 | . |  | . | 3 | 2 | - | . | . |  |  | 21 | 36 | 109 | 145 |
| Delhi | 132 | 1874 | 3600 | 1471 | 5100 | - | 35 | 1019 | 9152 | 15007 | 378 | 2456 | 5698 | 7128 | 3537 | 7799 | 318 | 727 |  |  | 3330 | 68761 | 377561 | 06517 |
| Lakshadweep | . |  |  | . |  | . | . |  |  | . | . | . | . | . | . | . |  | . | . | . | 4 | 4 | 2 | 6 |
| Puducherry | . | 105 | 525 |  | 769 |  |  |  | 361 | 435 | 1 | 322 | 1 | 88 | 13 | 229 | . | 16 | 37 |  | 156 | 3058 | 1749 | 4807 |
| Company Total | 2309 | 30838 | 204941 | 28495 | 164363 | 0 | 113 | 24437 | 207626 | 299879 | 6509 | 76058 | 42083 | 84651 | 60727 | 149613 | 13515 | 68993 | 19759 | 0 | 107670 | 1592579 | 134855 | 2937435 |

## STATEMENT 57

DETAILS OF INDIVIDUAL AGENTS OF LIFE INSURERS - 2008-09

| Insurer | As on 1st April, 2008 | Additions | Deletions | As on 31st March, 2009 |
| :---: | :---: | :---: | :---: | :---: |
| Aegon Religare | - | 2392 | 83 | 2309 |
| Aviva | 35307 | 20705 | 25174 | 30838 |
| Bajaj Allianz | 250239 | 84085 | 129383 | 204941 |
| Bharti Axa | 11749 | 31062 | 14316 | 28495 |
| Birla Sunlife | 109034 | 88486 | 33157 | 164363 |
| Canara HSBC | - | - | - | - |
| DLF Pramerica | - | 114 | 1 | 113 |
| Future Generali | 11 | 33868 | 9442 | 24437 |
| HDFC Std | 144714 | 87786 | 24874 | 207626 |
| ICICI Pru | 306354 | 188395 | 194870 | 299879 |
| IDBI Fortis | 279 | 6239 | 9 | 6509 |
| ING Vysya | 52760 | 37584 | 14286 | 76058 |
| Kotak Mahindra | 34723 | 29776 | 22416 | 42083 |
| Max NewYork | 36901 | 69699 | 21949 | 84651 |
| MetLife | 36798 | 33689 | 9760 | 60727 |
| Reliance Life | 184194 | 93051 | 127632 | 149613 |
| Sahara | 12839 | 2652 | 1976 | 13515 |
| SBI Life | 40643 | 43413 | 15063 | 68993 |
| Shriram | 17659 | 2100 | - | 19759 |
| Star Union | - | - | - | - |
| Tata AIG | 52544 | 88388 | 33262 | 107670 |
| Private Total | 1326748 | 943484 | 677653 | 1592579 |
| LIC | 1193744 | 345729 | 194617 | 1344856 |
| Industry Total | 2520492 | 1289213 | 872270 | 2937435 |



[^25]
## LIFE INSURANCE OFFICES* (AS ON 31st MARCH)

| Insurer | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Aegon Religare | - | - | - | - | - | - | - | - | 58 |
| Aviva | - | 3 | 12 | 22 | 50 | 110 | 140 | 213 | 224 |
| Bajaj Allianz | 1 | 17 | 33 | 49 | 153 | 567 | 877 | 1007 | 1164 |
| Bharti Axa | - | - | - | - | - | 1 | 16 | 77 | 200 |
| Birla Sunlife | 2 | 19 | 29 | 41 | 53 | 97 | 148 | 538 | 660 |
| Canara HSBC | - | - | - | - | - | - | - | - | 32 |
| DLF Pramerica | - | - | - | - | - | - | - | - | 15 |
| Future Generali | - | - | - | - | - | - | - | 9 | 93 |
| HDFC Std | - | 4 | 18 | 26 | 90 | 150 | 448 | 569 | 609 |
| ICICI Pru | 6 | 14 | 29 | 69 | 109 | 175 | 583 | 1958 | 2102 |
| IDBI Fortis | - | - | - | - | - | - | - | 2 | 33 |
| ING Vysya | - | 4 | 16 | 26 | 38 | 68 | 183 | 265 | 265 |
| Kotak Mahindra | - | 9 | 28 | 39 | 43 | 46 | 75 | 151 | 198 |
| Max NewYork | - | 15 | 23 | 33 | 64 | 84 | 118 | 194 | 705 |
| MetLife | - | 3 | 8 | 16 | 35 | 43 | 53 | 94 | 190 |
| Reliance Life | - | 17 | 35 | 48 | 80 | 157 | 159 | 745 | 1145 |
| Sahara | - | - | - | 2 | 18 | 18 | 33 | 33 | 49 |
| SBI Life | 1 | 5 | 10 | 19 | 31 | 46 | 138 | 200 | 489 |
| Shriram | - | - | - | - | - | 11 | 12 | 53 | 98 |
| Star Union | - | - | - | - | - | - | - | - | 2 |
| Tata AIG | 3 | 6 | 13 | 26 | 40 | 72 | 89 | 283 | 454 |
| Private Total | 13 | 116 | 254 | 416 | 804 | 1645 | 3072 | 6391 | 8785 |
| LIC | 2186 | 2190 | 2191 | 2196 | 2197 | 2220 | 2301 | 2522 | 3030 |
| Industry Total | 2199 | 2306 | 2445 | 2612 | 3001 | 3865 | 5373 | 8913 | 11815 |

* Offices opened after seeking approval of the Authority

Note: 1) Data collected from life insurers through a special return.
2) Office as defined under Section 64VC of the Insurance Act, 1938.

## DISTRIBUTION OF OFFICES* OF LIFE INSURERS AS ON 31st MARCH, 2009

| Insurer | Metro | Urban | Semi-urban | Others | Company Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Aegon Religare | 17 | 34 | 7 | - | 58 |
| Aviva | 34 | 68 | 95 | 27 | 224 |
| Bajaj Allianz | 66 | 164 | 455 | 479 | 1164 |
| Bharti Axa | 32 | 66 | 92 | 10 | 200 |
| Birla Sunlife | 73 | 100 | 396 | 91 | 660 |
| Canara HSBC | 9 | 17 | 6 | - | 32 |
| DLF Pramerica | 3 | 4 | 8 | - | 15 |
| Future Generali | 14 | 49 | 30 | - | 93 |
| HDFC Std | 84 | 114 | 326 | 85 | 609 |
| ICICI Pru | 142 | 200 | 569 | 1191 | 2102 |
| IDBI Fortis | 9 | 17 | 6 | 1 | 33 |
| ING Vysya | 23 | 61 | 161 | 20 | 265 |
| Kotak Mahindra | 39 | 67 | 84 | 8 | 198 |
| Max NewYork | 106 | 139 | 233 | 227 | 705 |
| MetLife | 41 | 66 | 73 | 10 | 190 |
| Reliance Life | 88 | 118 | 551 | 388 | 1145 |
| Sahara | 6 | 27 | 15 | 1 | 49 |
| SBI Life | 48 | 116 | 251 | 74 | 489 |
| Shriram | 11 | 24 | 61 | 2 | 98 |
| Star Union | 2 | - | - | - | 2 |
| Tata AIG | 80 | 143 | 184 | 47 | 454 |
| Private total | 927 | 1594 | 3603 | 2661 | 8785 |
| LIC | 338 | 529 | 910 | 1253 | 3030 |
| Industry total | 1265 | 2123 | 4513 | 3914 | 11815 |

* Offices opened after seeking approval of the Authority.

Note: 1) Data collected from life insurers through a special return.
2) Based on the HRA classification of places done by the Ministry of Finance.

Metro : Delhi, Mumbai, Chennai, Kolkata, Hyderabad and Bangalore.
Urban : A, B-1 and B-2 class cities of the HRA classification.
Semi-urban: C class cities of the HRA classification.
Others : Places not listed in the HRA classification.
GEOGRAPHICAL DISTRIBUTION OF OFFICES - AS ON 31st MARCH, 2009*

| State / Union | Aegon | Aviva | Baiaj | Bharti | Birla | Canara | dLF | Future | HDFC | ICICI | IDBI | ING | Kotak | Max | Metlife | Reliance | Sahara | SBI | Shriram | Star | Tata | State | LIC | State |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Territory | Religare |  | Allianz | Axa | Sunlife | HSBC | Pramerica | General | Std | Pru | Fortis | Vysya | Mahindra | NewYork |  | Life |  | Life |  | Union | AIG | Total (Private) | Total | Total (Industry) |
| Andhra Pradesh | 3 | 9 | 97 | 14 | 49 | 1 | . | 5 | 57 | 426 | 3 | 44 | 8 | 35 | 11 | 132 | 2 | 48 | 77 | . | 24 | 1045 | 249 | 1294 |
| Arunachal Pradesh | . | 1 | 1 | . | 1 | . | . | . | . | . | . | . | . | . | . | 2 | . | 1 | . | . | . | 6 | 3 | 9 |
| Assam | 1 | 9 | 27 | 2 | 18 | 1 | . | 1 | 9 | 13 | . | 1 | 3 | 4 | 1 | 32 | 1 | 12 | . | . | 13 | 148 | 75 | 223 |
| Bihar | . | 6 | 55 | 2 | 27 | 1 | . | 1 | 4 | 24 | . | 2 | 1 | 5 | 1 | 38 | 6 | 19 | . | . | 14 | 206 | 109 | 315 |
| Chattisgarh | 1 | 2 | 17 | 2 | 8 | . | . | 1 | 8 | 8 | - | 1 | 1 | 5 | 3 | 7 | 1 | 11 | 2 | . | 7 | 85 | 51 | 136 |
| Goa | . | 1 | 3 | 1 | 5 | - | . | 1 | 2 | 3 | 1 | 1 | 1 | 4 | 1 | 2 | . | 4 | . | . | , | 32 | 14 | 46 |
| Gujarat | 4 | 17 | 66 | 19 | 41 | 1 | - | 6 | 39 | 235 | 3 | 12 | 38 | 70 | 23 | 86 | 2 | 26 | 1 | . | 41 | 730 | 170 | 900 |
| Haryana | 3 | 11 | 25 | 8 | 22 | 4 | 4 | 5 | 16 | 42 | 1 | 9 | 19 | 86 | 7 | 22 | 1 | 17 | 2 | . | 11 | 315 | 61 | 376 |
| Himachal Pradesh | . | 2 | 12 | 2 | 5 | . | . | 1 | 7 | 6 | . | 1 | . | 6 | . | 10 | . | 5 | . | . | 4 | 61 | 32 | 93 |
| Jammu \& Kashmir | . | 1 | 18 | 1 | 3 | . | . | 1 | 3 | 15 | . | 2 | 1 | 3 | 2 | . | . | 3 | . | . | . | 53 | 20 | 73 |
| Jharkhand | 2 | 4 | 40 | 6 | 15 | . | . | 2 | 5 | 19 | . | . | 3 | 6 | 3 | 21 | 5 | 11 | . | . | 14 | 156 | 55 | 211 |
| Karnataka | 5 | 9 | 65 | 16 | 39 | 4 | . | 5 | 42 | 68 | 2 | 29 | 10 | 23 | 15 | 77 | 1 | 24 | 2 | . | 25 | 461 | 206 | 667 |
| Kerala | 3 | 17 | 98 | 14 | 43 | 2 | . | 6 | 63 | 202 | 3 | 30 | 11 | 25 | 28 | 59 | . | 32 | 4 | . | 37 | 677 | 162 | 839 |
| Madhya Pradesh | 3 | 10 | 66 | 5 | 20 | 1 | . | 4 | 35 | 34 | 1 | 10 | 7 | 17 | 4 | 62 | 3 | 31 | 5 | . | 11 | 329 | 187 | 516 |
| Maharashtra | 9 | 26 | 108 | 25 | 79 | 3 | . | 17 | 79 | 162 | 7 | 16 | 31 | 108 | 24 | 113 | 1 | 45 |  | 1 | 60 | 917 | 325 | 1242 |
| Manipur | . | . | . | . | 1 | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | 1 | 4 | 5 |
| Meghalaya | . | 1 | 3 | 1 | 3 | . | . | . | 1 | 3 | . | . | . | 1 | . | 3 | . | 1 | . | . | 1 | 18 | 1 | 19 |
| Mizoram | . | . | 1 | . | 1 | . | . | . | . | 1 | . | . | . | . | . | 1 | . | 1 | . | . | 1 | 6 | 1 | 7 |
| Nagaland | - | . | . | . | 2 | - | . | . | . | . | . | $\cdot$ | . | $\cdot$ | . | 1 | - | 1 | . | - | . | 4 | 4 | 8 |
| Orissa | 1 | 9 | 56 | 5 | 20 | 1 |  | 2 | 12 | 25 | - | 7 | 1 | 10 | 3 | 29 | 1 | 21 | . | . | 18 | 221 | 94 | 315 |
| Punjab | 5 | 12 | 53 | 11 | 52 | 3 | 7 | 5 | 32 | 175 | 1 | 15 | 13 | 122 | 17 | 65 |  | 17 | . | . | 20 | 626 | 91 | 717 |
| Rajasthan | 2 | 9 | 59 | 9 | 29 | 1 | . | 6 | 30 | 239 | 2 | 14 | 7 | 23 | 5 | 52 | 5 | 21 | . | - | 25 | 538 | 148 | 686 |
| Sikkim | . | 1 | 3 | 1 | 1 | . | . |  | 1 | 1 |  | . | . |  | . | 1 | . | , | . | . | 1 | 11 | 2 | 13 |
| Tamil Nadu | 4 | 13 | 62 | 18 | 44 | 3 | . | 6 | 50 | 104 | 2 | 47 | 10 | 36 | 9 | 100 | 1 | 50 | 2 | 1 | 29 | 591 | 277 | 868 |
| Tripura | . | 1 | 2 | . | 1 | . | . | . | 2 | 1 |  | . | . | 1 | . | 3 | . | . | . | . | 1 | 12 | 16 | 28 |
| Uttar Pradesh | 5 | 18 | 115 | 16 | 57 | 4 | . | 10 | 52 | 130 | 3 | 15 | 12 | 61 | 13 | 132 | 14 | 38 | . | . | 28 | 723 | 329 | 1052 |
| UttraKhand | 1 | 4 | 17 | 3 | 4 | . | . | 1 | 8 | 11 | 1 | 1 | 2 | 5 | 1 | 14 | . | 6 | . | . | 2 | 81 | 42 | 123 |
| West Bengal | 3 | 21 | 65 | 12 | 49 | 1 | . | 5 | 29 | 105 | 1 | 2 | 6 | 18 | 10 | 61 | 2 | 31 | . | . | 46 | 467 | 210 | 677 |
| Andaman \& Nicobar slands | . | . |  | . | . | . | - | . | . | 1 | . | . | . | . | . | . | . | . | . | . | . | 1 | 1 | 2 |
| Chandigarh | . | 1 | 3 | 1 | 1 | . | 1 | . | 1 | 3 | 1 | 1 | . | 2 | 1 | . | 1 | 3 | . | . | . | 20 | 9 | 29 |
| Dadra \& Nagrahaveli | . | . | . | . | . | . | . | . | . | . | . | . | 1 | 1 | . | . | . | . | . | . | . | 2 | 1 | 3 |
| Daman \& Diu | . | . | . | . | 1 | . | . | . | . | 1 | . | . | . | . | . | . | . | . | . | . | . | 2 | . | 2 |
| Delhi | 3 | 8 | 21 | 5 | 19 | 1 | 3 | 2 | 21 | 44 | 1 | 3 | 11 | 27 | 8 | 20 | 1 | 8 | . | . | 17 | 223 | 74 | 297 |
| Lakshadweep | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . | . |  |
| Puducherry | . | 1 | 6 | 1 | . | . | . | . | 1 | 1 |  | 2 | 1 | 1 | . | . | . | 1 | . | . | 2 | 17 | 7 | 24 |
| Company Total | 58 | 224 | 1164 | 200 | 660 | 32 | 15 | 93 | 609 | 2102 | 33 | 265 | 198 | 705 | 190 | 1145 | 49 | 489 | 98 | 2 | 454 | 8785 | 3030 | 11815 |


| State I | Aegon Religare |  | Aviva |  | Baja Allianz |  | Bharti Axa |  | Birla Sunife |  | Canara HSBC |  | DLEPramerica |  | Future Generai |  | HDFC Std |  | ICICI Pru |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { No. of } \\ \text { policies } \end{gathered}$ | Prenium | No. of policies | Premium | $\begin{gathered} \text { No. of } \\ \text { policies } \end{gathered}$ | Prenium | $\begin{gathered} \text { No. of } \\ \text { policies } \end{gathered}$ | Premium | No. of policies | Premium | $\begin{gathered} \text { No. of } \\ \text { policies } \end{gathered}$ | Premium | $\begin{gathered} \text { No. of } \\ \text { policies } \end{gathered}$ | Premium | $\begin{gathered} \text { No. of } \\ \text { policies } \end{gathered}$ | Premium | $\begin{gathered} \text { No. of } \\ \text { policies } \end{gathered}$ | Premium | $\begin{gathered} \text { No. of } \\ \text { policies } \end{gathered}$ | Premium |
| Andhra Pradesh | 1660 | 2.14 | 17014 | 38.11 | 242804 | 297.80 | 13715 | 22.54 | 100589 | 96.30 | 2056 | 12.79 |  |  | 9430 | 10.91 | 99232 | 151.36 | 363184 | 370.64 |
| Arunachal Pradesh |  |  | 340 | 0.96 | 2325 | 5.79 |  |  | 1 | 0.00001 | 1 | 0.02 |  |  |  |  |  |  |  |  |
| Assam | 164 | 0.04 | 7770 | 10.82 | 70377 | 100.02 | 1138 | 1.307 | 46113 | 32.66 | 156 | 0.58 | 1 | 0.002 | 658 | 0.63 | 17422 | 26.95 | 38379 | 79.35 |
| Bihar |  |  | 21309 | 22.75 | 235378 | 305.20 | 3305 | 4.75 | 59442 | 63.61 | 820 | 4.92 | 7 | 0.01 | 1441 | 1.81 | 11189 | 20.99 | 68790 | 113.73 |
| Chattisgarh | 236 | 0.09 | 3269 | 4.46 | 29857 | 53.31 | 2464 | 2.92 | 15439 | 15.13 | 290 | 1.96 | 7 | 0.002 | 80 | 0.12 | 8291 | 18.33 | 30486 | 37.66 |
| Goa |  |  | 799 | 3.36 | 4663 | 15.14 | 670 | 1.07 | 3071 | 7.84 | 69 | 1.14 |  |  | 374 | 0.48 | 4589 | 19.36 | 4680 | 22.99 |
| Guijarat | 1559 | 1.91 | 15281 | 33.11 | 98921 | 189.26 | 11367 | 17.98 | 41674 | 81.80 | 861 | 10.44 | 11 | 0.01 | 8509 | 7.61 | 72388 | 191.54 | 164364 | 434.97 |
| Haryana | 586 | 0.58 | 17852 | 43.89 | 40737 | 80.55 | 983 | 1.37 | 41452 | 86.21 | 2180 | 17.10 | 263 | 0.45 | 6172 | 7.47 | 25749 | 55.22 | 27203 | 49.99 |
| Himachal Pradesh |  |  | 1214 | 1.64 | 20428 | 40.42 | 815 | 1.13 | 4677 | 5.55 | 180 | 0.73 | 8 | 0.01 | 571 | 0.88 | 3240 | 7.48 | 29648 | 30.47 |
| Jammu \& Kashmir | . | . | 852 | 1.67 | 17996 | 41.47 | 718 | 0.77 | 1466 | 2.347 | 27 | 0.271 | 3 | 0.01 | 718 | 0.75 | 3879 | 8.46 | 18176 | 35.39 |
| Jharkhand | 299 | 0.19 | 6673 | 11.34 | 82771 | 129.18 | 4434 | 5.80 | 29581 | 29.34 | 275 | 1.28 | 2 | 0.001 | 2477 | 2.40 | 9605 | 26.26 | 55371 | 104.86 |
| Karnataka | 1796 | 2.52 | 12128 | 36.02 | 253495 | 343.54 | 12672 | 20.17 | 75010 | 126.95 | 3359 | 25.02 | . |  | 3534 | 3.61 | 51337 | 163.97 | 139476 | 320.12 |
| Kerala | 719 | 0.97 | 15925 | 33.02 | 117700 | 230.10 | 8367 | 13.43 | 19874 | 46.17 | 1296 | 11.10 | . |  | 5688 | 7.74 | 68444 | 217.37 | 134441 | 443.80 |
| Madhya Pradesh | 471 | 0.71 | 19654 | 23.80 | 77918 | 155.72 | 6214 | 7.35 | 55978 | 42.93 | 407 | 2.25 | 7 | 0.004 | 3301 | 4.10 | 46557 | 63.94 | 59213 | 117.34 |
| Maharashtra | 6708 | 7.28 | 36261 | 68.87 | 187925 | 420.29 | 40492 | 33.06 | 325080 | 1071.69 | 5425 | 79.53 | 17 | 0.02 | 18885 | 29.87 | 221384 | 469.37 | 323365 | 914.49 |
| Manipur |  |  | 213 | 0.32 | 12319 | 11.04 | . |  | 24763 | 2.92 | 1 | 0.02 | . |  |  |  |  |  | 2109 | 1.65 |
| Meghalaya |  |  | 232 | 0.45 | 2094 | 5.30 | 180 | 0.21 | 1887 | 10.70 | 12 | 0.03 |  |  |  |  | 1338 | 2.26 | 1213 | 3.20 |
| Mizoram |  |  | 81 | 0.19 | 1250 | 26.90 |  |  | 1175 | 4.541 |  |  |  |  |  |  |  |  | 554 | 3.20 |
| Nagaland | . | . | 172 | 0.26 | 1066 | 1.58 | . |  | 6280 | 5.89 | 2 | 0.02 |  |  |  |  |  |  |  |  |
| Orissa | 562 | 0.70 | 18404 | 23.48 | 129509 | 200.61 | 6123 | 9.40 | 38985 | 38.97 | 172 | 0.96 |  |  | 3287 | 4.01 | 24525 | 45.45 | 89724 | 118.58 |
| Punjab | 836 | 0.88 | 25859 | 61.99 | 59496 | 158.95 | 9983 | 15.54 | 43207 | 82.18 | 4320 | 18.79 | 1483 | 1.46 | 5401 | 9.10 | 33324 | 104.14 | 147886 | 405.43 |
| Rajasthan | 746 | 0.75 | 38190 | 32.90 | 65047 | 109.59 | 5156 | 7.50 | 61207 | 68.25 | 1516 | 7.35 | 15 | 0.02 | 3646 | 3.70 | 41101 | 68.29 | 106185 | 173.28 |
| Sikkim |  |  | 991 | 2.42 | 1965 | 5.97 | 62 | 0.17 | 515 | 1.145 | 3 | 0.05 | . |  |  |  | 1209 | 2.80 | 1488 | 3.42 |
| Tamil Nadu | 1324 | 2.16 | 25282 | 58.76 | 252914 | 295.71 | 15517 | 22.96 | 70413 | 69.60 | 2370 | 16.60 | 1 | 0.001 | 6286 | 7.59 | 72411 | 183.73 | 169520 | 415.35 |
| Tripura | . |  | 2138 | 3.69 | 10301 | 14.54 | 212 | 0.3153 | 2710 | 2.10 | 11 | 0.07 | . | - |  |  | 3584 | 7.12 | 5591 | 12.48 |
| Uttar Pradesh | 2821 | 3.97 | 30690 | 49.00 | 290248 | 456.70 | 24125 | 29.61 | 161165 | 196.11 | 3105 | 17.69 | 161 | 0.18 | 8454 | 13.05 | 91481 | 169.04 | 329065 | 374.17 |
| UttraKhand | 168 | 0.10 | 3960 | 6.85 | 15909 | 31.20 | 2177 | 1.80 | 16132 | 14.90 | 604 | 2.26 | 14 | 0.01 | 461 | 0.88 | 5369 | 11.18 | 44892 | 34.93 |
| West Bengal | 1419 | 2.63 | 27117 | 45.61 | 212393 | 340.38 | 15718 | 20.53 | 92842 | 99.49 | 3212 | 30.67 | 2 | 0.001 | 4942 | 6.64 | 75795 | 148.34 | 131674 | 262.43 |
| Andaman \& Nicooar Slands |  |  | 11 | 0.00 | 579 | 1.13 |  |  |  |  | 4 | 0.06 | . | - | . |  |  |  | 1441 | 2.51 |
| Chandigarh | 409 | 1.02 | 1690 | 4.98 | 4322 | 10.51 | 4899 | 8.12 | 2118 | 8.54 | 275 | 2.37 | 70 | 0.06 | 407 | 0.87 | 11920 | 40.42 | . | . |
| Dadra \& Nagrahaveli | . |  | 92 | 0.33 | 424 | 7.07 | . |  | 1 | 0.0003 |  | . | . | . | . | . | . | . | . |  |
| Daman \& Diu | . | . | 48 | 0.19 | 651 | 1.05 | . | . | . |  | 4 | 0.02 | . | . | . | . | . | . | . | . |
| Delhi | 1102 | 2.57 | 21898 | 71.89 | 42443 | 109.05 | 20069 | 31.48 | 39000 | 99.54 | 2695 | 30.16 | 705 | 1.14 | 8938 | 11.23 | 66895 | 227.91 | 149557 | 479.14 |
| Lakshadweep | . | . |  | . | 133 | 0.43 | . | . |  | . | 3 | 0.01 | . | . | . | . | . | . | . | . |
| Puducherry | . | . | 779 | 1.29 | 3585 | 4.93 | . | . | 1622 | 3.05 | 18 | 0.11 | . | . | . | . | 1757 | 5.34 | . | . |
| Company Total | 23585 | 31.21 | 374188 | 698.42 | 2589943 | 4200.43 | 211575 | 281.25 | 1383469 | 2416.46 | 35729 | 296.39 | 2777 | 3.36 | 103660 | 135.48 | 1074015 | 2456.63 | 2637675 | 5365.54 |


STATEMENT 63
GRIEVANCES - LIFE INSURANCE

| SI.No. | INSURERS | 2008-09 |  |  |  |  | Duration wise pending analysis |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Opening Balance | Reported during the year | Resolved during the year | \% Resolved during the year | Pending at the end of the year | $\begin{aligned} & <=15 \\ & \text { days } \end{aligned}$ | $\begin{gathered} 15<30<= \\ \text { days } \end{gathered}$ | $\begin{gathered} 30<180< \\ \text { days } \end{gathered}$ | $\begin{aligned} & >180 \\ & \text { days } \end{aligned}$ |
| 1 | Aegon Religare | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0 | 0 |
| 2 | Avia | 17 | 193 | 197 | 93.81 | 13 | 6 | 2 | 0 | 5 |
| 3 | Bajaj Allianz | 78 | 211 | 251 | 86.85 | 38 | 5 | 1 | 14 | 18 |
| 4 | Bharti Axa | 0 | 5 | 5 | 100.00 | 0 | 0 | 0 | 0 | 0 |
| 5 | Birla Sun Life | 13 | 109 | 113 | 92.62 | 9 | 7 | 1 | 1 | 0 |
| 6 | Canara HSBC OBC | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0 | 0 |
| 7 | DLF Pramerica | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0 | 0 |
| 8 | Future Generali | 0 | 5 | 3 | 60.00 | 2 | 1 | 1 | 0 | 0 |
| 9 | HDFC Standard | 57 | 94 | 95 | 62.91 | 56 | 5 | 6 | 8 | 37 |
| 10 | ICICI Prudential | 20 | 196 | 202 | 93.52 | 14 | 3 | 5 | 2 | 4 |
| 11 | IDBI Fortis | 0 | 1 | 0 | 0.00 | 1 | 0 | 0 | 1 | 0 |
| 12 | ING Vysya | 6 | 35 | 20 | 48.78 | 21 | 1 | 2 | 4 | 14 |
| 13 | Kotak Mahendra | 17 | 95 | 102 | 91.07 | 10 | 4 | 1 | 5 | 0 |
| 14 | LIC | 685 | 481 | 980 | 84.05 | 186 | 28 | 12 | 43 | 103 |
| 15 | Max New York | 33 | 112 | 105 | 72.41 | 40 | 6 | 10 | 6 | 18 |
| 16 | Metlife | 29 | 46 | 66 | 88.00 | 9 | 1 | 2 | 6 | 0 |
| 17 | Reliance | 19 | 79 | 75 | 76.53 | 23 | 7 | 4 | 10 | 2 |
| 18 | Sahara India | 1 | 1 | 1 | 50.00 | 1 | 0 | 0 | 0 | 1 |
| 19 | SBI Life | 16 | 62 | 59 | 75.64 | 19 | 1 | 6 | 6 | 6 |
| 20 | Sriram | 2 | 4 | 6 | 100.00 | 0 | 0 | 0 | 0 | 0 |
| 21 | Star Union Dai-Ichi | 0 | 0 | 0 | 0.00 | 0 | 0 | 0 | 0 | 0 |
| 22 | Tata AIG | 24 | 65 | 73 | 82.02 | 16 | 2 | 2 | 4 | 8 |
|  | Total | 1017 | 1794 | 2353 | 83.71 | 458 | 77 | 55 | 110 | 216 |

GROUP DEATH CLAIMS - 2008-09

| (Benefit Amount in Rs crore) |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Life Insurer | Claims pending at start of year |  | Claims intimated / booked |  | Total Claims |  | Claims paid |  | Claims repudiated |  | Claims written back |  | Claims pending at end of year |  | Break up of claims pending <br> - duration wise (Policies) |  |  |  |  |  |
|  | No of | Benefit | No of | Benefit | No of | Benefit | No of | Benefit | No of | Benefit | No of | Benefit | No of | Benefit | $<3$ | $3 .<6$ | $6 .<1$ | > 1 | Total |  |
|  | Lives | Amount | Lives | Amount | Lives | Amount | Lives | Amount | Lives | Amount | Lives | Amount | Lives | Amount | mths | mths | yr | yr |  |  |
| Aegon Religare | . |  | . | . |  | . |  |  | . |  |  | . |  |  |  |  |  | . |  | . |
| Aviva | 49 | 0.15 | 2770 | 6.48 | 2819 | 6.63 | 2759 | 6.49 | 53 | 0.13 | . |  | 7 | 0.01 | 7 | . |  |  | 7 | 7 |
|  |  |  |  |  |  |  | (97.87) | (97.89) | (1.88) | (1.96) |  |  | (0.25) | (0.15) | (100.00) |  |  |  |  |  |
| Bajaj Allianz | 546 | 2.10 | 13822 | 45.97 | 14368 | 48.07 | 13300 | 43.64 | 113 | 0.46 | . | . | 955 | 3.97 | 460 | 96 |  |  | 955 |  |
|  |  |  |  |  |  |  | (92.57) | (90.78) | (0.79) | (0.96) | . | . | (6.65) | (8.26) | (48.17) | (10.05) | (23.35) | (18.43) |  |  |
| Bharti Axa | - | - | 11 | 0.09 | 11 | 0.09 | 6 | 0.04 | 5 | 0.05 | . | . | . | . | . | . | . | . |  | . |
|  |  |  |  |  |  |  | (54.55) | (44.44) | (45.45) | (55.56) |  |  |  |  |  |  |  |  |  |  |
| Birla Sunlife | - | - | 542 | 7.87 | 542 | 7.87 | 540 | 7.72 | 2 | 0.16 | . | . | . |  | . | . | . | . |  | . |
|  |  |  |  |  |  |  | (99.63) | (98.06) | (0.37) | (1.98) | - | . | - |  |  | - |  | . |  |  |
| Canara HSBC | - | - | . | - | . | . |  |  | . |  | . | . | . |  | . | . | . | . |  | . |
| DLF Pramerica | . | . | . | . | . | . |  |  | . | . | . | . | . | . | . | . | . | - |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Future Generali | 13 | 0.36 | 148 | 4.39 | 161 | 4.75 | 96 | 1.96 | 11 | 0.16 | . | . | 54 | 2.63 | 9 | 31 | 12 | 2 | 54 |  |
|  |  |  |  |  |  |  | (59.63) | (41.26) | (6.83) | (3.37) | . | . | (33.54) | (55.37) | (16.67) | (57.41) | (22.22) | (3.70) |  |  |
| HDFC Std | 8 | 0.31 | 207 | 2.53 | 215 | 2.84 | 212 | 2.71 | 1 | 0.01 | . |  | 2 | 0.12 | . | . |  | 2 | 2 | 2 |
|  |  |  |  |  |  |  | (98.60) | (95.42) | (0.47) | (0.35) | ; | ${ }^{\circ}$ | (0.93) | (4.23) | - | $\stackrel{\square}{ }$ |  | (100.00) |  |  |
| ICICI Pru | 12 | 0.41 | 1195 | 25.95 | 1207 | 26.36 | 1104 | 22.34 | 48 | 1.26 | 7 | 0.02 | 48 | 2.74 | 39 | 5 | 4 | . | 48 |  |
|  |  |  |  |  |  |  | (91.47) | (84.75) | (3.98) | (4.78) | (0.58) | (0.08) | (3.98) | (10.39) | (81.25) | (10.42) | (8.33) | . |  |  |
| IDBI Fortis | - | . | 5 | 0.003 | 5 | 0.003 | 5 | 0.003 |  |  | . | . | . | . | . | . | . | . |  |  |
|  |  |  |  |  |  |  | (100.00) | (100.00) | $\cdot$ |  |  |  | ${ }^{\circ}$ | ${ }^{\circ}$ | ${ }^{\circ}$ | - | - | . |  |  |
| ING Vysya | 12 | 0.12 | 141 | 2.04 | 153 | 2.17 | 97 | 1.65 | 23 | 0.17 | . | . | 33 | 0.34 | 28 | 2 | 3 | . | 33 |  |
|  |  |  |  |  |  |  | (63.40) | (76.34) | (15.03) | (7.88) | . | . | (21.57) | (15.78) | (84.85) | (6.06) | (9.09) | - |  |  |
| Kotak Mahindra | 108 | 2.60 | 786 | 20.86 | 894 | 23.46 | 729 | 18.68 | 93 | 2.59 | . | . | 72 | 2.19 | 66 | 4 | . | 2 | 72 |  |
|  |  |  |  |  |  |  | (81.54) | (79.61) | (10.40) | (11.05) | . | . | (8.05) | (9.34) | (91.67) | (5.56) | . | (2.78) |  |  |
| Max NewYork | - | - | 475 | 6.92 | 475 | 6.92 | 434 | 6.16 | 31 | 0.68 | . | . | 10 | 0.08 | 10 | . | . | . | 10 |  |
|  |  |  |  |  |  |  | (91.37) | (89.02) | (6.53) | (9.83) | - | - | (2.11) | (1.16) | (100.00) | $\stackrel{ }{ }$ | - | - |  |  |
| MetLife | 161 | 5.07 | 574 | 16.23 | 735 | 21.30 | 617 | 17.83 | 21 | 0.36 | 58 | 1.98 | 39 | 1.14 | 32 | 4 | 1 | 2 | 39 |  |
|  |  |  |  |  |  |  | (83.95) | (83.73) | (2.86) | (1.67) | (7.89) | (9.28) | (5.31) | (5.33) | (82.05) | (10.26) | (2.56) | (5.13) |  |  |
| Reliance Life | 7 | 0.21 | 1042 | 21.87 | 1049 | 22.08 | 995 | 20.61 | 10 | 0.56 | . | . | 44 | 0.91 | 21 | 7 | 5 | 11 | 44 |  |
|  |  |  |  |  |  |  | (94.85) | (93.31) | (0.95) | (2.55) | . | . | (4.19) | (4.14) | (47.73) | (15.91) | (11.36) | (25.00) |  |  |
| Sahara | - | - | 5 | 0.03 | 5 | 0.03 | 5 | 0.03 | . |  | . | . |  | . | . | . | . | . |  | . |
|  |  |  |  |  |  |  | (100.00) | (100.00) | ${ }^{\circ}$ | - | - | ${ }^{\circ}$ | - | ${ }^{\circ}$ | - | - | - | ${ }^{-}$ |  |  |
| SBI Life | 728 | 19.79 | 16813 | 155.94 | 17541 | 175.73 | 16387 | 151.63 | 887 | 14.49 | 6 | 0.00 | 261 | 9.61 | 233 | 7 | 7 | 14 | 261 |  |
|  |  |  |  |  |  |  | (93.42) | (86.29) | (5.06) | (8.25) | (0.03) | 0.00 | (1.49) | (5.47) | (89.27) | (2.68) | (2.68) | (5.36) |  |  |
| Shriram | - | - | 2 | 0.08 | 2 | 0.08 | 2 | 0.08 | . |  | . | . | . | . | . | . | . | . |  | . |
|  |  |  |  |  |  |  | (100.00) | (100.00) |  |  |  |  |  |  | . | - | . | . |  |  |
| Star Union | . | - | . | - | . | - | . |  | . | . | . | . | . | . | . | . | . | - |  | - |
| Tata AIG | 424 | 9.30 | 687 | 16.74 | 1111 | 26.04 | 912 | 20.76 | 101 | 2.87 | . | . | 98 | 2.41 | 73 | 6 | 6 | 13 | 98 |  |
|  |  |  |  |  |  |  | (82.09) | (79.71) | (9.09) | (11.03) | . | . | (8.82) | (9.25) | (74.49) | (6.12) | (6.12) | (13.27) |  |  |
| Private Total | 2068 | 40.41 | 39225 | 334.01 | 41293 | 374.42 | 38200 | 322.33 | 1399 | 23.95 | 71 | 2.00 | 1623 | 26.15 | 978 | 162 | 261 | 222 | 1623 |  |
|  |  |  |  |  |  |  | (92.51) | (86.09) | (3.39) | (6.40) | (0.17) | (0.53) | (3.93) | (6.98) | (60.26) | (9.98) | (16.08) | (13.68) |  |  |
| LIC | 161 | 1.13 | 222684 | 1007.49 | 222845 | 1008.62 | 222307 | 1005.15 | 13 | 0.13 | . | . | 525 | 3.34 | 411 | 72 | 34 | 8 | 525 |  |
|  |  |  |  |  |  |  | (99.76) | (99.66) | (0.01) | (0.01) | $\cdots$ | - | (0.24) | (0.33) | (78.29) | (13.71) | (6.48) | (1.52) |  |  |
| Industry Total | 2229 | 41.54 | 261909 | 1341.50 | 264138 | 1383.04 | 260507 | 1327.48 | 1412 | 24.08 | 71 | 2.00 | 2148 | 29.49 | 1389 | 234 | 295 | 230 | 2148 |  |
|  |  |  |  |  |  |  | (98.63) | (95.98) | (0.53) | (1.74) | (0.03) | (0.14) | (0.81) | (2.13) | (64.66) | (10.89) | (13.73) | (10.71) |  |  |

[^26]LIST OF MICRO-INSURANCE PRODUCTS OF LIFE INSURERS*

| Insurer | Name of Product | Date of launch | Name of Product | Date of launch |
| :---: | :---: | :---: | :---: | :---: |
|  | Individual category |  | Group category |  |
| Aviva | Gramin Suraksha | 16-Mar-2007 | Credit Plus | 6-Aug-2002 |
| Bajaj Allianz | Bajaj Allianz Jana Vikas Yojana | 7-Mar-2007 |  |  |
|  | Bajaj Allianz Saral Suraksha Yojana | 7-Mar-2007 |  |  |
|  | Bajaj Allianz Alp Nivesh Yojana | 7-Mar-2007 |  |  |
| Birla Sunlife | Bima Dhan Sanchay | 31-Aug-2007 |  |  |
|  | Bima Suraksha Super | 31-Aug-2007 |  |  |
| Canara HSBC |  |  | Canara HSBC Oriental Bank of Commerce Life Group Term Plan | 9-Mar-2009 |
| DLF Pramerica |  |  | DLF Pramerica Sarv Suraksha | 30-Mar-2009 |
| ICICI Pru | Sarva Jana Suraksha | 15-Jul-2008 |  |  |
| IDBI Fortis |  |  | IDBI Fortis Group Micro Insurance | 16-Dec-2008 |
| ING Vysya | Securing Life Rural Endowment Plan | 24-Feb-2003 (however the product is withdrawn on 13-Mar-08) | Generic Group Term Insurance for Social Sector | 27-Mar-2002 |
|  | Surakshit Jeevan Rural Endowment Plan | 8-Mar-2002 (however the product is withdrawn on 1-Apr-08) | ING Saral Suraksha | 30-Nov-2007 |
| Met Life | Met Vishwas | 10-Jun-2008 |  |  |
| Sahara | Sahara Sahyog | 26-Jun-2006 | Sahara Jankalyan | 15-Mar-2005 |
| SBI Life** |  |  | Grameen Shakti | 1-Dec-2007 |
|  |  |  | Grameen Super Suraksha | 1-Dec-2007 |
| Shriram |  |  | Shri Sahay - SP | 18-Mar-2007 |
|  |  |  | Shri Sahay - AP | 15-May-2007 |
| Star Union |  |  | SUD Life Paraspar Suraksha Plan | 17-Mar-2009 |
| Tata AIG | Tata AIG Life Ayushman Yojana | 8-Aug-2006 |  |  |
|  | Tata AIG Life Navkalyan Yojana | 8-Aug-2006 |  |  |
|  | Tata AIG Life Sampoorn Bima Yojana | 8-Aug-2006 |  |  |
|  | Tata AIG Sumangal Bima Yojana | 3-Jun-2008 |  |  |
| LIC | Jeevan Madhur | 28-Sep-2006 | Janashree Bima Yojana Aam Aadmi Bima Yojana | $\begin{aligned} & \text { 10-Aug-2000 } \\ & \text { 2-Oct-2007 } \end{aligned}$ |

[^27]DURATION-WISE SETTLEMENT OF DEATH CLAIMS - INDIVIDUAL CATEGORY - 2008-09 STATEMENT 66


[^28]DURATION-WISE SETTLEMENT OF DEATH CLAIMS - GROUP CATEGORY - 2008-09
(Benefit Amount in Rs crore)

| Life Insurer | DURATION |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Within 30 Days of Intimation |  | 31 to 90 Days |  | 91 to 180 Days |  | 181 Days to 1 Year |  | More than 1 Year |  | Total Claims Settled |  |
|  | No. of Lives | Benefit Amount | No. of Lives | Benefit Amount | No. of Lives | Benefit Amount | No. of Lives | Benefit Amount | No. of Lives | Benefit Amount | No. of Lives | Benefit Amount |
| Aegon Religare * | - | - | - | - | - | - | - | - | - | - |  | - |
| Aegon Religare* | - | - | - | - | - | - | - | - | - | - |  | - |
| Aviva | 2654 | 5.70 | 67 | 0.69 | 30 | 0.06 | 4 | 0.02 | 4 | 0.02 | 2759 | 6.49 |
| Bajaj Allianz | 11291 | 37.29 | 1628 | 4.67 | 230 | 1.00 | 109 | 0.50 | 42 | 0.18 | 13300 | 43.64 |
| Bharti Axa | 4 | 0.03 | 1 | 0.003 | 1 | 0.003 | - | - | - | - | 6 | 0.04 |
| Birla Sunlife | 492 | 5.41 | 44 | 2.29 | 4 | 0.02 | - | - | - | - | 540 | 7.72 |
| Canara HSBC* | - | - | - | - | - | - | - | - | - | - | - | - |
| DLF Pramerica* | - | - | - | - | - | - | - | - | - | - | - | - |
| Future Generali | 29 | 0.04 | 41 | 1.45 | 20 | 0.33 | 6 | 0.14 | - | - | 96 | 1.96 |
| HDFC Std | 199 | 2.22 | 6 | 0.20 | 4 | 0.13 | 2 | 0.12 | 1 | 0.04 | 212 | 2.71 |
| ICICI Pru | 998 | 17.72 | 64 | 2.91 | 36 | 1.37 | 6 | 0.34 | - | - | 1104 | 22.34 |
| IDBI Fortis | 5 | 0.003 | - | - | - | - | - | - | - | - | 5 | 0.003 |
| ING Vysya | 54 | 0.86 | 30 | 0.64 | 13 | 0.15 | - | - | - | - | 97 | 1.65 |
| Kotak Mahindra | 324 | 8.54 | 207 | 5.54 | 139 | 3.35 | 36 | 0.88 | 23 | 0.36 | 729 | 18.68 |
| Max NewYork | 31 | 0.65 | 198 | 2.76 | 128 | 1.87 | 65 | 0.81 | 12 | 0.07 | 434 | 6.16 |
| MetLife | 435 | 12.33 | 91 | 3.49 | 42 | 1.21 | 28 | 0.52 | 21 | 0.28 | 617 | 17.83 |
| Reliance Life | 942 | 19.59 | 37 | 0.56 | 8 | 0.27 | 3 | 0.16 | 5 | 0.03 | 995 | 20.61 |
| Sahara | 3 | 0.01 | 2 | 0.02 | - | - | - | - | - | - | 5 | 0.03 |
| SBI Life | 14352 | 111.62 | 1292 | 26.23 | 402 | 6.31 | 169 | 3.60 | 172 | 3.87 | 16387 | 151.63 |
| Shriram | 2 | 0.08 | - | - | - | - | - | - | - | - | 2 | 0.08 |
| Star Union* | - | - | - | - | - | - | - | - | - | - | - | - |
| Tata AIG | 296 | 5.48 | 184 | 6.40 | 113 | 4.15 | 97 | 2.15 | 222 | 2.57 | 912 | 20.76 |
| Private Total | 32111 | 227.59 | 3892 | 57.86 | 1170 | 20.22 | 525 | 9.23 | 502 | 7.43 | 38200 | 322.33 |
| LIC | 219726 | 970.13 | 1769 | 29.11 | 801 | 5.77 | 5 | 0.07 | 6 | 0.07 | 222307 | 1005.15 |
| Industry Total | 251837 | 1197.72 | 5661 | 86.97 | 1971 | 25.99 | 530 | 9.30 | 508 | 7.50 | 260507 | 1327.48 |

[^29]
## NEW BUSINESS UNDER MICRO-INSURANCE PORTFOLIO FOR 2008-09

(Premium in Rs lakh)

| Insurer | Individual |  | Group |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Policies | Premium | Schemes | Lives covered | Premium |
| Aegon Religare | - | - | - |  |  |
| Aviva | 310 | 1.52 |  | 872244 | 16.75 |
| Bajaj Allianz | 10226 | 85.47 | - | - | - |
| Bharti Axa | - | - | - | - | - |
| Birla Sunlife | 280659 | 147.69 | - | - | - |
| Canara HSBC | - | - | 1 | 2586 | 2.34 |
| DLF Pramerica | - | - | 1 | 2602 | 0.01 |
| Future Generali | - | - | - | - | - |
| HDFC Std | - | - | - | - | - |
| ICICI Pru | 234299 | 122.05 | - | - | - |
| IDBI Fortis | - | - | 2 | 22602 | 2.97 |
| ING Vysya | - | - | 2 | 40000 | 0.78 |
| Kotak Mahindra | - | - | - | - | - |
| Max NewYork | - | - | - | - | - |
| MetLife | 734 | 18.69 | - | - | - |
| Reliance Life | - | - | - | - | - |
| Sahara | 604 | 8.21 | 1 | 50 | 0.10 |
| SBI Life | - | - | 7 | 558910 | 3303.85 |
| Shriram | - | - | - | - |  |
| Star Union | - | - | - | - | - |
| Tata AIG | 84019 | 154.17 | - | - | - |
| Private Total | 610851 | 537.81 | 14 | 1498994 | 3326.80 |
| LIC | 1541218 | 3118.74 | 6883 | 11052815 | 17268.54 |
| Industry Total | 2152069 | 3656.55 | 6897 | 12551809 | 20595.34 |

[^30]
## DETAILS OF MICRO-INSURANCE AGENTS OF LIFE INSURERS — 2008-09

| Insurer | As on 1st April, 2008 | Additions | Deletions | As on 31st March, 2009 |
| :---: | :---: | :---: | :---: | :---: |
| Aegon Religare | - | - | - | - |
| Aviva | - | 1 | - | 1 |
| Bajaj Allianz | 168 | 29 | 4 | 193 |
| Bharti Axa | - | - | - | - |
| Birla Sunlife | 77 | 119 | 92 | 104 |
| Canara HSBC | - | - | - | - |
| DLF Pramerica | - | - | - | - |
| Future Generali | - | - | - | - |
| HDFC Std | - | - | - | - |
| ICICI Pru | - | 14 | - | 14 |
| IDBI Fortis | - | - | - | - |
| ING Vysya | - | - | - | - |
| Kotak Mahindra | - | - | - | - |
| Max NewYork | - | - | - | - |
| MetLife | - | - | - | - |
| Reliance Life | - | - | - | - |
| Sahara | 8 | 5 | - | 13 |
| SBI Life | - | - | - | - |
| Shriram | 1 | - | - | 1 |
| Star Union | - | - | - | - |
| Tata AIG | 164 | 113 | - | 277 |
| Private Total | 418 | 281 | 96 | 603 |
| LIC | 4166 | 2482 | 1 | 6647 |
| Industry Total | 4584 | 2763 | 97 | 7250 |

## DETAILS OF CORPORATE AGENTS OF LIFE INSURERS - 2008-09

| Insurer | As on 1st April, 2008 | Additions | Deletions | As on 31st March, 2009 |
| :---: | :---: | :---: | :---: | :---: |
| Aegon Religare | - | 7 | - | 7 |
| Aviva | 21 | 7 | 11 | 17 |
| Bajaj Allianz | 520 | 187 | 25 | 682 |
| Bharti Axa | 2 | 10 | - | 12 |
| Birla Sunlife | 161 | 188 | 32 | 317 |
| Canara HSBC | - | 3 | - | 3 |
| DLF Pramerica | - | 2 | - | 2 |
| Future Generali | - | 4 | - | 4 |
| HDFC Std | 848 | 29 | 506 | 371 |
| ICICI Pru | 46 | 5 | 4 | 47 |
| IDBI Fortis | 2 | 39 | - | 41 |
| ING Vysya | 41 | 26 | 14 | 53 |
| Kotak Mahindra | 235 | 60 | 195 | 100 |
| Max NewYork | 29 | 55 | - | 84 |
| MetLife | 35 | 6 | 4 | 37 |
| Reliance Life | 39 | 103 | 16 | 126 |
| Sahara | 1 | 5 | 1 | 5 |
| SBI Life | 23 | 76 | 5 | 94 |
| Shriram | 4 | - | - | 4 |
| Star Union | - | 2 | - | 2 |
| Tata AIG | 63 | 26 | 6 | 83 |
| Private Total | 2070 | 840 | 819 | 2091 |
| LIC | 345 | 161 | 91 | 415 |
| Industry Total | 2415 | 1001 | 910 | 2506 |

## INSURANCE COMPANIES OPERATING IN INDIA LIFE INSURERS

| Public Sector |  | Private Sector |
| :---: | :---: | :---: |
| 1. Life Insurance Corporation of India | 1 | Aegon Religare Life Insurance Co. Ltd. |
|  | 2 | Aviva Life Insurance Co. Pvt. Ltd. |
|  | 3 | Bajaj Allianz Life Insurance Co. Ltd. |
|  | 4 | Bharti AXA Life Insurance Co. Ltd. |
|  | 5 | Birla Sun Life Insurance Co. Ltd. |
|  | 6 | Canara HSBC Oriental Bank of Commerce Life Insurance Co. Ltd. |
|  | 7 | DLF Pramerica Life Insurance Co. Ltd. |
|  | 8 | Future Generali India Life Insurance Co. Ltd. |
|  | 9 | HDFC Standard Life Insurance Co. Ltd. |
|  | 10 | ICICI Prudential Life Insurance Co. Ltd. |
|  | 11 | IDBI Fortis Life Insurance Co. Ltd. |
|  | 12 | ING Vysya Life Insurance Co. Ltd. |
|  | 13 | Kotak Mahindra Old Mutual Life Insurance Co. Ltd. |
|  | 14 | Max New York Life Insurance Co. Ltd. |
|  | 15 | MetLife India Insurance Co. Pvt. Ltd. |
|  | 16 | Reliance Life Insurance Co. Ltd. |
|  | 17 | Sahara India Life Insurance Co. Ltd. |
|  | 18 | SBI Life Insurance Co. Ltd. |
|  | 19 | Shriram Life Insurance Co. Ltd |
|  | 20 | Star Union Dai-ichi Life Insurance Co. Ltd. |
|  | 21 | TATA AIG Life Insurance Co. Ltd. |

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## NON-LIFE INSURERS

| Public Sector |  |  | Private Sector |
| :---: | :---: | :---: | :---: |
| 1 | National Insurance Co. Ltd. | 1 | Bajaj Allianz General Insurance Co. Ltd. |
| 2 | New India Assurance Co. Ltd. | 2 | Bharti AXA General Insurance Co. Ltd. |
| 3 | The Oriental Insurance Co. Ltd. | 3 | Cholamandalam MS General Insurance Co. Ltd. |
| 4 | United India Insurance Co. Ltd. | 4 | Future Generali India Insurance Co. Ltd. |
|  |  | 5 | HDFC General Insurance Co. Ltd. |
|  | Specialised Insurers | 6 | ICICI Lombard General Insurance Co. Ltd. |
| 5 | Agriculture Insurance Company of India Ltd. | 7 | IFFCO Tokio General Insurance Co. Ltd. |
| 6 | Export Credit Guarantee Corporation Ltd. | 8 | Raheja QBE General Insurance Co. Ltd. |
|  |  | 9 | Reliance General Insurance Co. Ltd. |
|  |  | 10 | Royal Sundaram Alliance Insurance Co. Ltd. |
|  |  | 11 | Shriram General Insurance Co. Ltd. |
|  |  | 12 | TATA AIG General Insurance Co. Ltd. |
|  |  | 13 | Universal Sompo General Insurance Co. Ltd. |
|  |  |  | Standalone Health Insurers |
|  |  | 14 | Apollo DKV Insurance Co. Ltd. |
|  |  | 15 | Star Health and Allied Insurance Co. Ltd. |

## RE - INSURER

General Insurance Corporation of India

## REGULATIONS FRAMED UNDER THE IRDA ACT, 1999

SI.No. Notification<br>1 IRDA ( Member of Insurance Advisory Committee ) Regulations, 2000<br>2 IRDA ( Appointment of Insurance Advisory Committee ) Regulations, 2000<br>4 IRDA ( Appointed Actuary ) Regulations, 2000<br>5 IRDA ( Actuarial Report and Abstract ) Regulations, 2000<br>6 IRDA ( Licensing of Insurance Agents ) Regulations, 2000<br>22 IRDA ( Preparation of Financial Statement and Auditors' Report of Insurance Companies ) Regulations, 2002<br>IRDA ( Assets, Liabilities and Solvency Margin of Insurers ) Regulations, 2000<br>IRDA ( General Insurance - Reinsurance ) Regulations, 2000<br>IRDA (Registration of Indian Insurance Companies ) Regulations, 2000<br>IRDA ( Advertisements and Disclosure ) Regulations, 2000<br>IRDA ( Obligations of Insurers to Rural or Social Sectors ) Regulations, 2000<br>IRDA ( Meetings ) Regulations,2000<br>IRDA ( Preparation of Financial Statement and Auditors' Report of Insurance Companies ) Regulations, 2000<br>IRDA ( Investment) Regulations, 2000<br>IRDA ( Conditions of Service of Officers and Other ) Regulations, 2000<br>IRDA ( Ins. Surveyors and Loss Assessors)( Licensing, Professional Requirements and Code of Conduct ) Regulations, 2000<br>IRDA ( Life Insurance - Reinsurance ) Regulations, 2000<br>IRDA ( Investment ) ( Amendment ) Regulations, 2001<br>IRDA ( Third Party Administrator - Health Services ) Regulations, 2001<br>IRDA ( Re-Insurance Advisory Committee ) Regulations, 2001<br>IRDA ( Investment ) ( Amendment ) Regulations, 2002<br>IRDA ( Preparation of Folicancial Statement and Auditors' Repo IRDA ( Protection of Policyholders' Interest) Regulations 2002<br>IRDA ( Insurance Brokers ) Regulations, 2002<br>IRDA ( Obligations of Insurers to Rural or Social Sectors )(Amendment) Regulations, 2002<br>IRDA ( Licensing of Corporate Agents ) Regulations, 2002<br>IRDA ( Licensing of Insurance Agents ) (Amendments) Regulations, 2002<br>IRDA ( Protection of Policyholders' Interest) ( Amendments ) Regulations 2002<br>IRDA ( Manner of Receipt of Premium ) Regulations, 2002<br>IRDA ( Distributions of Surplus) Regulations,2002<br>IRDA ( Registration of Indian Insurance Companies) (Amendment) Regulations,2003<br>IRDA ( Investment ) ( Amendment) Regulations,2004<br>IRDA ( Qualification Actuary ) Regulations,2004<br>IRDA ( Obligations of Insurers to Rural or Social Sectors )(Amendment) Regulations, 2004<br>IRDA ( Insurance Advisory Committee ) Regulations 2005<br>IRDA ( Micro Insurance ) 2005<br>IRDA ( Maternity Leave) 2005<br>IRDA ( Obligation of Insurers to Rural or Social Sectors) ( Amendment) Regulations,2005<br>IRDA ( Re-insurance Cessions) Notification<br>IRDA ( Licensing of Insurance Agents) ( Amendment) Regulations, 2007<br>IRDA ( Licensing of Corporate Agents) ( Amendment) Regulations, 2007<br>IRDA ( Insurance Brokers ) ( Amendment) Regulations, 2007<br>IRDA ( Obligation of Insurers to Rural or Social Sectors)(Third Amendment) (Amendment) Regulations, 2008<br>IRDA ( Obligation of Insurers to Rural or Social Sectors)(Fourth Amendment) (Amendment) Regulations, 2008<br>IRDA ( Registration of Indian Insurance Companies) (Second Amendment) Regulations,2008<br>IRDA ( Conditions of Service of Officers and Other )(Second Amendment) Regulations, 2008<br>IRDA(Investment)(Fourth Amendment)Regulations,2008<br>IRDA (Insurance Advisory Committee) Regulations, 2008

## APPOINTED ACTUARIES OF LIFE INSURERS (as on $31^{\text {st }}$ March, 2009)

Aegon Religare Life Insurance Co. Ltd.
Aviva Life Insurance Co. India Ltd.
Bajaj Allianz Life Insurance Co. Ltd.
Bharti AXA Life Insurance Co. Ltd.
Birla Sun Life Insurance Co. Ltd.
Canara HSBC OBC Life Insurance Co. Ltd.
DLF Pramerica Life Insurance Co. Ltd.
Future Genrali India Life Insurance Co. Ltd.
HDFC Standard Life Insurance Co. Ltd.
ICICI Prudential Life Insurance Co. Ltd.
IDBI Fortis Life Insurance Co. Ltd.
ING Vysya Life Insurance Co. Ltd.
Kotak Mahindra Old Mutual Life Insurance Ltd.
Life Insurance Corporation of India
Max New York Life Insurance Co. Ltd.
MetLife India Insurance Co. Ltd.
Reliance Life Insurance Co. Ltd.
Sahara India Life Insurance Co. Ltd.
SBI Life Insurance Co. Ltd.
Shriram Life Insurance Co. Ltd.
Star Union Dai-ichi Life Insurance Co. Ltd.
Tata AIG Life Insurance Co. Ltd.

Mr. K S Gopalakrishnan
Mr. Chandan Khasnobis
Mr. Anil Kumar Singh
Mr. G L N Sarma
Mr. Fabien Jeudy
Mr. Paul Beresford
Mr. Pradeep Kumar Thapliyal
Mr. D Sai Srinivas
Mr. W J Martin
Mr. Avijit Chatterjee
Mr. Mike J Wood
Ms. Hemamalini Ramakrishnan
Mr. A W Cartwright
Mr. T Bhargava
Mr. John Charles Poole
Mr. M S V S Phanesh
Ms. Pournima Gupte
Mr. K K Dharni
Mr. Sanjeev Kumar Pujari
Mr. N S Sastry
Mr. I Sambasiva Rao
Mr. Heerak Basu

## APPOINTED ACTUARIES OF NON-LIFE INSURERS (as on $31^{\text {st }}$ March, 2009)

Agriculture Insurance Co. of India Ltd.
Apollo DKV Insurance Co. Ltd.
Bajaj Allianz General Insurance Co. Ltd.
Bharti AXA General Insurance Co. Ltd.
Cholamandalam MS General Insurance Co. Ltd.
Future Generali India Insurance Co. Ltd.
General Insurance Corporation of India
(Life Re-Insurance Department)
General Insurance Corporation of India
(Non-Life Re-Insurance Department)
HDFC Chubb General Insurance Co. Ltd.
ICICI Lombard General Insurance Co. Ltd.
IFFCO Tokio General Insurance Co. Ltd.
National Insurance Co. Ltd.
Raheja QBE General Insurance Co. Ltd.
Reliance General Insurance Co. Ltd.
Royal Sundaram Alliance Insurance Co. Ltd.
Shriram General Insurance Co. Ltd.
Star Health and Allied Insurance Co. Ltd.
TATA AIG General Insurance Co. Ltd.
The New India Assurance Co. Ltd.
The Oriental Insurance Co. Ltd.
United India Insurance Co. Ltd.
Universal Sompo General Insurance Co. Ltd

Mr. S Chidambaram
Mr. Gautam Kakar
Ms. Asha J Joshi
Mr. M Venkatesan
Mr. K P Sarma
Mr. Biresh Giri
Mr. A K Garg

Mr. N Srinivasan

Mr. N Lakshmanan
Mr. Liyaquat Khan
Mr. K K Wadhwa
Mr. B Chatterjee
Mr. A P Peethambaran
Mr. N G Pai
Mr. O Lakshminarayana
Mr. P A Balasubramanian
Mr. P I Majumdar
Mr. K Hanumantha Rao
Mr. A R Prabhu
Mr. Y P Sabharwal
Mr. S Krishnan
Mr. P C Gupta

## ANNUAL REPORT 2008-09

INDIAN ASSURED LIVES MORTALITY (1994-96) (modified) ULTIMATE

| Age | Mortality rate | Age | Mortality rate |
| :---: | :---: | :---: | :---: |
| 0 | 0.001630 | 50 | 0.005244 |
| 1 | 0.000960 | 51 | 0.005819 |
| 2 | 0.000670 | 52 | 0.006443 |
| 3 | 0.000620 | 53 | 0.007116 |
| 4 | 0.000470 | 54 | 0.007839 |
| 5 | 0.000420 | 55 | 0.008611 |
| 6 | 0.000380 | 56 | 0.009433 |
| 7 | 0.000400 | 57 | 0.010294 |
| 8 | 0.000400 | 58 | 0.011025 |
| 9 | 0.000400 | 59 | 0.011951 |
| 10 | 0.000380 | 60 | 0.013073 |
| 11 | 0.000450 | 61 | 0.014391 |
| 12 | 0.000530 | 62 | 0.015904 |
| 13 | 0.000650 | 63 | 0.017612 |
| 14 | 0.000713 | 64 | 0.019516 |
| 15 | 0.000770 | 65 | 0.021615 |
| 16 | 0.000823 | 66 | 0.022724 |
| 17 | 0.000873 | 67 | 0.025617 |
| 18 | 0.000919 | 68 | 0.028823 |
| 19 | 0.000961 | 69 | 0.032372 |
| 20 | 0.000999 | 70 | 0.036294 |
| 21 | 0.001033 | 71 | 0.040623 |
| 22 | 0.001063 | 72 | 0.045392 |
| 23 | 0.001090 | 73 | 0.050639 |
| 24 | 0.001113 | 74 | 0.056404 |
| 25 | 0.001132 | 75 | 0.062728 |
| 26 | 0.001147 | 76 | 0.069655 |
| 27 | 0.001159 | 77 | 0.077231 |
| 28 | 0.001166 | 78 | 0.085502 |
| 29 | 0.001170 | 79 | 0.094519 |
| 30 | 0.001170 | 80 | 0.104331 |
| 31 | 0.001171 | 81 | 0.114992 |
| 32 | 0.001201 | 82 | 0.126553 |
| 33 | 0.001246 | 83 | 0.139067 |
| 34 | 0.001308 | 84 | 0.151077 |
| 35 | 0.001387 | 85 | 0.162298 |
| 36 | 0.001482 | 86 | 0.174149 |
| 37 | 0.001593 | 87 | 0.186638 |
| 38 | 0.001721 | 88 | 0.199775 |
| 39 | 0.001865 | 89 | 0.213560 |
| 40 | 0.002053 | 90 | 0.227995 |
| 41 | 0.002247 | 91 | 0.243072 |
| 42 | 0.002418 | 92 | 0.258782 |
| 43 | 0.002602 | 93 | 0.275109 |
| 44 | 0.002832 | 94 | 0.292031 |
| 45 | 0.003110 | 95 | 0.309522 |
| 46 | 0.003438 | 96 | 0.327549 |
| 47 | 0.003816 | 97 | 0.346073 |
| 48 | 0.004243 | 98 | 0.365052 |
| 49 | 0.004719 | 99 | 0.384436 |

# MORTALITY RATES OF ANNUITANTS IN LIC OF INDIA LIC A (96-98) ULTIMATE 

| Age | Mortality Rate | Life Expectation | Age M | Mortality Rate | Life Expectation |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 20 | 0.000919 | 57.45 | 65 | 0.013889 | 17.33 |
| 21 | 0.000961 | 56.50 | 66 | 0.015286 | 16.56 |
| 22 | 0.000999 | 55.56 | 67 | 0.017026 | 15.81 |
| 23 | 0.001033 | 54.61 | 68 | 0.019109 | 15.08 |
| 24 | 0.001063 | 53.67 | 69 | 0.021534 | 14.36 |
| 25 | 0.001090 | 52.72 | 70 | 0.024301 | 13.67 |
| 26 | 0.001113 | 51.78 | 71 | 0.027410 | 12.99 |
| 27 | 0.001132 | 50.84 | 72 | 0.030862 | 12.35 |
| 28 | 0.001147 | 49.89 | 73 | 0.034656 | 11.72 |
| 29 | 0.001159 | 48.95 | 74 | 0.038793 | 11.13 |
| 30 | 0.001166 | 48.01 | 75 | 0.043272 | 10.56 |
| 31 | 0.001170 | 47.06 | 76 | 0.048093 | 10.01 |
| 32 | 0.001170 | 46.12 | 77 | 0.053257 | 9.49 |
| 33 | 0.001171 | 45.17 | 78 | 0.058763 | 9.00 |
| 34 | 0.001201 | 44.22 | 79 | 0.064611 | 8.53 |
| 35 | 0.001246 | 43.28 | 80 | 0.070802 | 8.08 |
| 36 | 0.001308 | 42.33 | 81 | 0.077335 | 7.66 |
| 37 | 0.001387 | 41.38 | 82 | 0.084210 | 7.26 |
| 38 | 0.001482 | 40.44 | 83 | 0.091428 | 6.88 |
| 39 | 0.001593 | 39.50 | 84 | 0.098988 | 6.52 |
| 40 | 0.001721 | 38.56 | 85 | 0.106891 | 6.19 |
| 41 | 0.001865 | 37.63 | 86 | 0.115136 | 5.87 |
| 42 | 0.002053 | 36.70 | 87 | 0.123723 | 5.56 |
| 43 | 0.002247 | 35.77 | 88 | 0.132652 | 5.28 |
| 44 | 0.002418 | 34.85 | 89 | 0.141924 | 5.01 |
| 45 | 0.002602 | 33.93 | 90 | 0.151539 | 4.76 |
| 46 | 0.002832 | 33.02 | 91 | 0.161495 | 4.52 |
| 47 | 0.003110 | 32.11 | 92 | 0.171794 | 4.29 |
| 48 | 0.003438 | 31.21 | 93 | 0.182436 | 4.07 |
| 49 | 0.003816 | 30.32 | 94 | 0.193419 | 3.87 |
| 50 | 0.004243 | 29.43 | 95 | 0.204746 | 3.68 |
| 51 | 0.004719 | 28.56 | 96 | 0.216414 | 3.50 |
| 52 | 0.005386 | 27.69 | 97 | 0.228425 | 3.33 |
| 53 | 0.006058 | 26.84 | 98 | 0.240778 | 3.17 |
| 54 | 0.006730 | 26.00 | 99 | 0.253473 | 3.01 |
| 55 | 0.007401 | 25.17 | 100 | 0.266511 | 2.86 |
| 56 | 0.008069 | 24.35 | 101 | 10.279892 | 2.72 |
| 57 | 0.008710 | 23.55 | 102 | - 0.293614 | 2.59 |
| 58 | 0.009397 | 22.75 | 103 | -0.307679 | 2.46 |
| 59 | 0.010130 | 21.96 | 104 | 40.322087 | 2.33 |
| 60 | 0.010907 | 21.18 | 105 | 0.336836 | 2.19 |
| 61 | 0.011721 | 20.41 | 106 | $6 \quad 0.351928$ | 2.05 |
| 62 | 0.011750 | 19.64 | 107 | 7 0.367363 | 1.89 |
| 63 | 0.012120 | 18.87 | 108 | - 0.383139 | 1.70 |
| 64 | 0.012833 | 18.10 | 109 | 0.399258 | 1.45 |
|  |  |  | 110 | 0.415720 | 1.08 |

LIFE INSURANCE PRODUCTS CLEARED DURING THE FINANCIAL YEAR 2008-09

|  | S.No Name of the life insurer | Name of the product | UIN |
| :---: | :---: | :---: | :---: |
| 1 | Aegon Religare | AEGON RELIGARE Protect Gain Plan | 138L001V01 |
|  |  | AEGON RELIGARE Star Child Plan | 138L005V01 |
|  |  | AEGON RELIGARE Premium Gain Plan | 138L006V01 |
|  |  | AEGON RELIGARE Pension Plan | 138L010V01 |
|  |  | AEGON RELIGARE Increasing Term Plan | 138N002V01 |
|  |  | AEGON RELIGARE Level Term Plan | 138N003V01 |
|  |  | AEGON RELIGARE Decreasing Term Plan | 138N004V01 |
|  |  | AEGON RELIGARE Single premium Guaranteed Plan | 138N007V01 |
|  |  | AEGON RELIGARE Rural Term Plan | 138N008V01 |
|  |  | AEGON RELIGARE Group Term Plan | 138N009V01 |
|  |  | AEGON RELIGARE Insta Pension Plan | 138N011V01 |
|  |  | AEGON RELIGARE Guaranteed Return Plan -3 | 138N012V01 |
|  |  | AEGON RELIGARE CI Rider | 138C001V01 |
|  |  | AEGON RELIGARE ADDD rider | 138C002V01 |
|  |  | AEGON RELIGARE Waiver of Premium Rider | 138C003V01 |
|  |  | AEGON RELIGARE Term Rider | 138C004V01 |
| 2 | AVIVA | Aviva Group Superannuation Plan | 122L056V01 |
|  |  | Aviva Life Line | 122L058V01 |
|  |  | Sachin Centuary Plan | 122L059V01 |
|  |  | Aviva Wealth Plus | 122L061V01 |
|  |  | Aviva Pension Elite | 122L062V01 |
|  |  | Aviva Young Scholar | 122L063V01 |
|  |  | Aviva Health Plus | 122N057V01 |
|  |  | Aviva's Money Back | 122N060V01 |
|  |  | Aviva life Shield Plus | 122N064V01 |
|  |  | Term Rider | 122A010V01 |
|  |  | Payor Rider | 122A011V01 |
|  |  | Aviva Payor Plus Rider | 122A012V01 |
|  |  | Aviva Family Income Benefit Rider | 122A013V01 |
|  |  | Aviva Dread Disease Rider | 122B014V01 |
| 3 | Bajaj Allianz | Bajaj Allianz Fortune Plus | 116L062V01 |
|  |  | Bajaj Allianz Family Assure | 116L064V01 |
|  |  | Bajaj Allianz iGain | 116L066V01 |
|  |  | Bajaj Allianz Capital Shield | 116L068V01 |
|  |  | Bajaj Allianz Century Plus II | 116L070V01 |
|  |  | Bajaj Allianz Unit Gain Protection Plus | 116L072V01 |
|  |  | Bajaj Allianz Swayam Shakti Suraksha | 116N060V01 |
|  |  | Bajaj Allianz Group Annuity | 116N059V01 |
|  |  | Bajaj Allianz Family Care First | 116N061V01 |
|  |  | Bajaj Allianz New Risk Care II | 116N063V01 |
|  |  | Bajaj Allianz Group leave Encashment Scheme | 116N065V01 |
|  |  | Bajaj Allianz Group Superannuation Gold | 116N067V01 |
|  |  | Bajaj Allianz Group Income Protection | 116N069V01 |
|  |  | Bajaj Allianz Group Gratuity Gold | 116N071V01 |
|  |  | Bajaj Allianz Health Critical Illness Rider | 116B020V01 |



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| S.No | Name of the life insurer | Name of the product | UIN |
| :---: | :---: | :---: | :---: |
|  |  | Future Child Benefit Plan | 133N013V01 |
|  |  | Future Generali Group Traditional Superannuation Plan | 133N016V01 |
|  |  | Future Generali Group Traditional Leave Encashment Plan | 133N017V01 |
|  |  | Group Accelerated Terminal Illness Rider | 133B008V01 |
| 9 | HDFC | HDFC SimpliLife | 101L033V01 |
|  |  | HDFC Unit Linked Wealth Maximiser Plus | 101L034V01 |
|  |  | HDFC Young Star II | 101L036V01 |
|  |  | HDFC Unit Linked Endowment II | 101L038V01 |
|  |  | HDFC Unit Linked Pension II | 101L039V01 |
|  |  | HDFC Unit Linked Pension Maximiser II | 101L040V01 |
|  |  | HDFC Unit Linked Endowment Winner | 101L041V01 |
|  |  | HDFC Unit Linked Young Star Champion | 101L042V01 |
|  |  | HDFC Critical Care Plan | 101N035V01 |
|  |  | HDFC Grameen Bima Mithra Yojana | 101N037V01 |
|  |  | HDFC Standard Life Surgicare Plan | 101N043V01 |
| 10 | ICICI | ICICI Pru Life Stage Assure | 105L083V01 |
|  |  | ICICI Pru Wealth Advantage | 105L085V01 |
|  |  | ICICI Pru Anmol Nivesh | 105L086V01 |
|  |  | ICICI Pru Health Saver | 105L087V01 |
|  |  | ICICI Pru SecureSave | 105L088V01 |
|  |  | ICICI Pru Sarv Jana Suraksha | 105N081V01 |
|  |  | ICICI Pru Life MediAssure | 105N082V01 |
|  |  | ICICI Pru Pure Protect | 105N084V01 |
|  |  | ICICI Pru Group Superannuation Suraksha | 105N089V01 |
|  |  | ICICI Pru Group Gratuity Suraksha | 105N090V01 |
|  |  | ICICI Pru Group Leave Encashment Suraksha | 105N091V01 |
| 11 | IDBI Fortis | IDBI Fortis Retiresurance Pension plan | 135L008V01 |
|  |  | IDBI Fortis Bondsurance | 135N003V01 |
|  |  | IDBI Fortis Group Microsurance Plan | 135N004V01 |
|  |  | IDBI Fortis Homesurance Protection Plan | 135N005V01 |
|  |  | IDBI Fortis Termsurance Grameen Suraksha | 135N006V01 |
|  |  | IDBI Fortis Incomesurance Immediate Annuity | 135N007V01 |
|  |  | Waiver of Premium on Death | 135C003V01 |
|  |  | Waver of Premium on Total and Permanent Disablement IDBI Fortis Group Microsurance Accidental | 135C006V01 |
|  |  | Death Benefit Rider | 135B007V01 |
| 12 | ING Vysya | ING Prime Life | 114L038V01 |
|  |  | ING One Life Plus | 114L039V01 |
|  |  | ING Smart Shield | 114N037V01 |
| 13 | Kotak Mahindra | Kotak Platinum Advantage Plus | 107L046V01 |
|  |  | Kotak Retirement Investment Plan | 107L049V01 |
|  |  | Kotak Second Innings Plan | 107L052V01 |
|  |  | Kotak life Time Income plan | 107N047V01 |
|  |  | Kotak Group Annuity plan | 107N048V01 |
|  |  | Kotak Group Shield | 107N050V01 |


| S.No | Name of the life insurer | Name of the product | UIN |
| :---: | :---: | :---: | :---: |
|  |  | Kotak Group Assure | 107N051V01 |
|  |  | Kotak Terminal Illness Benefit Rider | 107B014V01 |
| 14 | LIC | LIC's money Plus -I | 512L248V01 |
|  |  | LIC's market Plus -I | 512L249V01 |
|  |  | LIC's Child Fortune Plus | 512L251V01 |
|  |  | LIC's Health Protection Plus | 512L253V01 |
|  |  | LIC's Jeevan Saathi Plus | 512L255V01 |
|  |  | LIC's Jeevan Bharati - I | 512N247V01 |
|  |  | LIC's Jeevan Aastha | 512N252V01 |
|  |  | LIC's Jeevan Varsha | 512N254V01 |
|  |  | LIC Congenital Benefit Rider | 512B208V01 |
| 15 | Max New York | Max New York Life Unit Builder | 104L050V01 |
|  |  | Max Super Life | 104N048V01 |
|  |  | Max Vijay | 104N049V01 |
|  |  | Max New York Life - Group Critical Illness |  |
|  |  | (As a prepayment benefit) Rider | 104B020V01 |
|  |  | Max New York Life - Group Total and Permanent |  |
|  |  | Disability (Due to Accident or Sickness ) Rider | 104B021V01 |
|  |  | Max New York Life - Group Terminal Illness Rider | 104B022V01 |
| 16 | Met Life | Met Growth | 117L044V01 |
|  |  | Met Little Star | 117L045V01 |
|  |  | Met Magic | 117L046V01 |
|  |  | Met Vishwas | 117N042V01 |
|  |  | Met Income Guaranteed | 117N043V01 |
|  |  | Critical Illness Rider | 117C013V01 |
|  |  | Accidental Death Benefit Rider | 117C014V01 |
| 17 | Reliance Life | Reliance Super Invest Assure Plan | 121L031V01 |
|  |  | Reliance Group Savings Linked Insurance Plan | 121L033V01 |
|  |  | Reliance Imaan Investment Plan | 121L034V01 |
|  |  | Reliance Super Market Return Plan | 121L035V01 |
|  |  | Reliance Super Aoutmatic Investment Plan | 121L036V01 |
|  |  | Reliance Super Golden Years Plan | 121L037V01 |
|  |  | Reliance Super Golden Years Plan - Plus | 121L038V01 |
|  |  | Reliance Super Golden Years Plan - Value | 121L039V01 |
|  |  | Reliance Super Invest Assure Plus Plan | 121L040V01 |
|  |  | Reliance Guaranteed Return plan Series I-Insurance | 121L041V01 |
|  |  | Reliance Guaranteed Return plan Series I-Pension | 121L042V01 |
|  |  | Reliance Savings Linked Insurance Plan | 121L043V01 |
|  |  | Reliance Group Credit Shield Plan | 121N032V01 |
| 18 | Sahara | Sahara Samarth | 127L017V01 |
|  |  | Sahara Vishesh | 127L018V01 |

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| S.No | Name of the life insurer | Name of the product | UIN |
| :---: | :---: | :---: | :---: |
| 19 | SBI Life | SBI Life Kalyan ULIP | 111L052V01 |
|  |  | SBI Life Smart ULIP | 111L053V01 |
|  |  | Swarna Jeevan | 111N049V01 |
|  |  | SBI Life Group Criti 9 Plan | 111N050V01 |
|  |  | SBI Life Suraksha Plus | 111N051V01 |
| 20 | Shriram | Shriram Jana Suraksha | 128N018V01 |
|  |  | Shriram Credit Shield | 128N019V01 |
| 21 | Star Union Dai-ichi | SUD Life Dhruv Tara (Unit Linked Pension Plan) | 142L010V01 |
|  |  | SUD Life Prabhat Tara (Unit Linked Child Plan) | 142L008V01 |
|  |  | SUD Life Dhana Suraksha (Unit Linked Endowment Plan ) | 142L003V01 |
|  |  | SUD Life Dhana Suraksha Premium |  |
|  |  | (Unit Linked Endowment Plan ) | 142L004V01 |
|  |  | SUD Life Group Term Insurance Scheme | 142N001V01 |
|  |  | SUD Life Ashiana Suraksha Plan | 142N002V01 |
|  |  | SUD LifeJeevan Safar | 142N005V01 |
|  |  | SUD Life Immediate Annuity Plan | 142N006V01 |
|  |  | SUD Life Shiksha Suraksha Plan | 142N007V01 |
|  |  | SUD Life Paraspar Suraksha Plan | 142N009V01 |
|  |  | SUD Group Critical Illness Benefit Rider | 142B001V01 |
|  |  | SUD Life Group Accidental Death and |  |
|  |  | Dismemberment Benefit Rider | 142B002V01 |
|  |  | SUD Accidental and Total and Permanent |  |
|  |  | Disability Benefit Rider | 142C003V01 |
|  |  | SUD Life Critical Illness Benefit Rider | 142B004V01 |
| 22 | TATA AIG | Tata AIG Life Invest Assure Health | 110L062V01 |
|  |  | Tata AIG Invest Assure Optima | 110L063V01 |
|  |  | Tata AIG Life United Ujjwal Bhavishya | 110L064V01 |
|  |  | Tata AIG Life InvestAssure Insta | 110L065V01 |
|  |  | Tata AIG Life Investassure Swarna Jeevan | 110L067V01 |
|  |  | Tata AIG Life Invest Assure Apex | 110L068V01 |
|  |  | Tata AIG Sumangal Bima Yojana | 110N061V01 |
|  |  | Tata AIG Hospi Cash Back | 110N066V01 |
|  |  | Tata AIG Life Family Income Benefi Rider | 110A019V01 |
|  |  | Tata AIG Life Yearly Renewable Term Rider | 110C020V01 |
|  |  | Tata AIG Life Surgical Benefit Rider | 110C021V01 |

## NON-LIFE INSURANCE PRODUCTS CLEARED DURING THE FINANCIAL YEAR 2008-09

## S.No Name of the life insurer

## Name of the product

## 1 AIC

2 Apollo DKV
$3 \quad$ Bajaj Allianz

4 Bharti Axa
Smart Drive Comm.Vehicle Ins Policy
Smart Drive Liability Only Insurance
Smart Drive Pvt Car Insurance
Smart Drive Two Wheelers Insurance
Standard Fire \& Spl.Perils-Consquential Loss(Fire)
Contractors Plant \& Machinery Ins.Policy
Boilers Pressure Plant Insurance Policy
Machinery Breakdown Insurance Policy
Contractors All Risks
Erections All Risks Ins.Policy
Machinery Breakdown Insurance Policy
Electrical Equipment Insurance Policy
Agricultural Pump set Insurance Policy
Workmen Compensation Ins.Polic Y
Marine Cargo Ins.Policy
Individual Personal Accident Policy
Fidelity Guarantee Insurance Policy
Plate Glass
Burglary \& House Breaking
Smart Group Personal Accident Policy
Group Health Insurance Policy
Neon Sign \& Glow Sign Or Hoarding Ins.Policy
Baggage Insurance
Smart Health Insurance Policy
Portable Electronic Equipment Ins.Policy
Money Insurance Policy
Farmers Package Policy
Public Liability Insurance Policy (Industrial)
Public Liability Insurance Act Policy
Advance Loss Of Profits
Smart Plan Office Package Policy
Cattle Insurance Policy
Smart Plan Business Advantage Policy
Smart Health Critical Illness Policy

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| S.No | Name of the life insurer | Name of the product |
| :---: | :---: | :---: |
| 5 | Cholamandalam | Group Health Insurance (Micro) Extended Warranty Insurance Motor Add-ons |
| 6 | ECGC | SMALL \& MEDIUM ENTERPRISES (Sme) Domestic Credit Insurance For Banks Domestic Credit Insurance Products |
| 7 | Future Generali | Product Liability Insurance <br> Health Suraksha <br> Directors \& Officers Liability Insurance <br> Group Personal Accident Policy <br> Plate Galss Ins.Policy <br> All Risk Policy <br> Overseas Travel Insurance - Travel Suraksha <br> Fidelity Guarantee Ins.Policy <br> Cattle Insurance Policy <br> Elephant Insurance <br> Agricultural Pump set Insurance Policy <br> Home Secure |
| 8 | GIC | Revision of Rates Under Terrorism Cover |
| 9 | HDFC | Home Credit Assure Insurance <br> Public Liability Insurance (PLI Act 1991) <br> Kidnapping \& Ransom Policy <br> Marine Hull \& Machinery |
| 10 | ICICI Lombard | Extended Warranty Insurance Health Care Plus Policy Inland Fish Insurance Jet Protect Religious Institution Policy Farmers Package Policy |
| 11 | IFFCO-Tokio | Pravasi Bharatiya Bima Yojana - PBBY Janatha Bima Policy Weather Insurance (Micro) Janata Personal Accident (Jan Suraksha) Jan Hit Bima <br> Group Medishield (Jan Swasthya Bima) Comprehensive Hospital Accident Policy Jan Kalyan Bima Policr (Jan Suvidha) Brokers Indemnity Insurance On Road Cover (Motor Ad-on) Pashu Dhan Bima Policy Medishield Plus Policy Event Cancellation Policy |

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## S.No Name of the life insurer

13 NEW INDIA

14 Raheja QBE

15 Reliance

Royal Sundaram

Shriram Genera

| National | Universal Health Insurance Scheme Baroda Health Policy Gramin Suraksha Bima Gramin Suswasthya Bima RSBY BOI-National Swasthya Bima |
| :---: | :---: |
| NEW INDIA | Universal Health Insurance Sch |
| Raheja QBE | Standard Fire \& Special Perils Private Car Package Policy Individual Personal Accident |
| Reliance | Home Loan Protect Policy |
| Royal Sundaram | Go Secure <br> Smart Protect <br> Surgicare Insurance <br> Dr Cash Plus <br> Health Shield Insurance |
| Shriram General | Workmen's Compensation <br> Professional Indemnity-Doctor's <br> Medical Est. Prof. Negligence Ins <br> Prof Indemnity-Ca's/Mgt Consultants Advocates <br> Machinery Breakdown Ins <br> Boiler Pressure Plant Ins <br> Electronic Equipment Ins <br> Contractor's Plant And Machine <br> Contractor's All Risk Insu. <br> Erection All Risks Insurance Policy <br> Personal Accident Insurance <br> Householder's Umbrella Ins <br> Shopkeeper Umbrella Ins <br> Burglary Insurance <br> Sri Suraksha Insurance <br> Motor Private Car <br> Motor 2-Wheeler <br> Motor Commercial Vehicle <br> Motor Trade <br> Motor Trade Internal Risk <br> Motor Private Car <br> Motor 2-Wheeler <br> Motor Commercial Vehicle <br> Motor Trade <br> Standard Fire \&Special Peril Policy |
| Star Union | Star Health Gain Insurance Policy Star Super Surplus Policy- Family Floater Star Dental Care Insurance Policy |

S.No Name of the life insurer<br>19 TATA-AIG<br>20 United India<br>21 Universal Sompo<br>\section*{Name of the product}<br>Private Client Group Home Secure<br>Universal Health Ins For Bpl Families<br>Rashtriya Swasth Bima Yojana<br>Top Up Medicare Policy<br>Super Topup Medicare Policy<br>Ashraya Bima Yojana<br>Aapat Suraksha Bima Policy<br>Machinery Breakdown<br>Fire- Consequential Loss Policy<br>Burglary Insurance<br>Motor Pvt Car Package Policy<br>Fire Standard \& Spl perils Policy<br>Marine Cargo- Specific Transit Policy<br>Marine Open \& Annual Sales turnover Policy<br>Pricing Strategy \& U/writing Policy<br>Individual Personal Accident Policy<br>Group Personal Accident Policy<br>Individual Health Insurance Policy<br>Opening of New Place of Business<br>Cattle Insurance Policy<br>All risk Insurance Policy<br>Fidelity Guarantee<br>Shopkeepers Insurance Policy<br>Farmer's Package Policy<br>Workmen's Compensation Policy<br>Electronic Equipment Insurance<br>Group Health Insurance Policy<br>Motor (Two Wheeler) Insurance Policy<br>Motor (Passenger Carrying Vehicle) Insurance Policy<br>Motor (Goods Carrying) Insurance Policy<br>Motor (Misc. Vehicle) Insurance Policy<br>Contractors All Risk Policy<br>Erection All risk Insurance<br>House Holder's Insurance Policy<br>Office Package Policy<br>JEWELERS Block Insurance Policy<br>IOB HEALTH CARE PLUS POLICY<br>Boiler and Pressure Plant Insurance<br>Contractor's Plant \& Machinery Policy<br>Machinery / Boiler Loss of Profit Policy MONEY<br>Public Liability (Industrial) Policy<br>Industrial All risks Insurance<br>Products Liability Insurance<br>Public Liability (ACT) Policy<br>Janta Personal Accident Insurance Policy<br>Public Liability (Non Industrial) Insurance Policy<br>Motor Trade Insurance Policy<br>Poultry Insurance Policy

## OBLIGATORY CESSIONS RECEIVED BY GIC

| CLASS | LIMIT OF CESSION IN SUM INSURED OR PML | Reinsurance Commission | Profit Commission |
| :---: | :---: | :---: | :---: |
| Fire, IAR, CL | Rs. 100 Crores PML per risk | 35\% | 25\% |
| Mega Risks | Rs. 100 Crores PML per risk | Lead Terms | 20\% |
| Marine Cargo, War \& SRCC | Rs. 10 Crores sum insured per policy | 25.0\% | $10 \%$ at the end of 36 months |
| Marine Hull, War \& SRCC | Rs. 16 Crores sum insured per vessel | Net rated risks: 5\% Gross rated risks: 17 |  |
| Motor | No limit | 20\% | Nil |
| Workmen's Compensation | No limit | 20\% | Nil |
| General Aviation Hull | No limit | 12.5\% | Nil |
| General Aviation Liability | No limit | 12.5\% | Nil |
| Aviation (Airlines) | Rs. 120 crores sum insured per risk on hull and corresponding percentage share on other insurances | Average Terms | Nil |
| Oil and Energy | Rs. 15 crores sum insured per risk | 5\% | $20 \%$ at the end of 36 months |
| All Liability Products excluding financial liability | Rs. 5 Crores per policy including USA/ Rs. 10 Crores per policy excluding USA | 25\% | Nil |
| Financial, credit \& guarantee lines, mortgage insurance, weather insurance, special contingency policies, etc | Rs. 10 Crores sum insured per event | 10\% | Nil |
| Crop / Weather Insurance | Rs. 10 Crores sum insured per event | 20\% | Nil |
| Other Miscellaneous | No limit* | 25\% | Nil |
| Machinery Breakdown, Boiler Explosion and related loss of profits | Rs. 30 crores PML but where PML exceeds $33.3 \%$, Rs. 90 crores sum insured on each risk, material damage and loss of profits combined | 30\% | 25\% |
| Contractor's All Risks, Erection All Risks, Advance Loss of Profits, DSU insurances | Rs. 60 crores PML but where PML exceeds $33.3 \%$, Rs. 180 crores sum insured on each risk material damage and loss of profits combined. | 30\% | 25\% |


| S.No | State | No of Licensed Brokers |
| :--- | :--- | :--- |
| 1 | Andhra Pradesh | 19 |
| 2 | Chandigarah | 5 |
| 3 | Delhi | 59 |
| 4 | Gujarat | 11 |
| 5 | Haryana | 1 |
| 7 | Karnataka | 11 |
| 8 | Madhya Pradesh | 6 |
| 10 | Manarashtra | 3 |
| 11 | Rajasthan | 95 |
| 12 | Tamil Nadu | 12 |
| 13 | Uttar Pradesh | 27 |
| 14 | West Bengal | 15 |
|  | Total | 27 |

CIRCULARS / ORDERS / NOTIFICATIONS ISSUED BY THE AUTHORITY SINCE APRIL 2008

| SI. No. | Ref. No. | Date of Issue | Subject |
| :---: | :---: | :---: | :---: |
| 1 | 001/IRDA/ACTL/CIR/APR-08 | 4/4/08 | Publication of NAV on daily basis on the insurers website |
| 2 | 002/IRDA/GIC/NL/MAY-08 | 5/12/08 | General Insurance Council Regulations, 2008 |
| 3 | 003/IRDA/NL/NOV-06 | 5/14/08 | Induction of Sri B D Banerjee as Member on the Consultative Committee in place of Sri GV Rao |
| 4 | IRDA/NL/F\&U/005/MAY08 | 5/14/08 | Freedom in respect of terms and conditions of nonlife products |
| 5 | 006/IRDA/ORD/LIFE.INS.COUNCIL/JULY, 2008 | 7/4/08 | Induction of Sri Kunnel Prem as Member on the Executive Committee of Life Insurance Council in place of Sri CR Muralidharan |
| 6 | 007/IRDA/HEALTH/SN/JUL08 | 7/14/08 | Calculation of Premium for Health Insurance Policies - Calculation of completed age |
| 7 | 009/IRDA/F\&A/AUG-08 | 8/13/08 | Deferment on Authority's direction on valuation of debt securities at the lower of the amortized cost and the market value for computation of solvency margin |
| 8 | 010/IRDA/CIR/HEALTH/SC/AUG-08 | 8/19/08 | Setting of separate channel for senior citizens by all insurers \& TPAs |
| 9 | 011/IRDA/BROK/COMM/AUG-08 | 8/25/08 | Limits of Payment of Commission or Brokerage on general insurance business w.e.f. 1.10.2008 |
| 10 | INV/LTR/012/2008-09 | 12/5/08 | Internal Norms by the insurers in approving debt/ debenture / equity / loan / other inv as approved by the Board / Investment Committee |
| 11 | 013/IRDA/ATI/CIR/OCT-08 | 10/6/08 | Accreditation and renewal of Agents Training Institutes - Blanket approval till 31.12.2008 |
| 12 | 15/IRDA/ORD/OCT/08-09 | 10/10/08 | Remmitance of Agency / Corporate Agency Fee |
| 13 | 018/IRDA/ORD/OCT-2008 | 10/17/08 | Remmitance of fee for Renewal of Certificate of Registration |
| 14 | 019/IRDA/NL/F\&U/OCT-08 | 11/6/08 | File \& Use Guidelines for General Insurance Products - Relaxation in Terms \& Conditions of Coverage |
| 15 | 021/IRDA/HI/HDFG/08-09 | 11/14/08 | Submission of Half Yearly Electronic Returns in respect of Health Ins. Business |
| 16 | 022/IRDA/MAML/NOV 08 | 11/24/08 | Master Circular on Anti-Money Laundering Prog. For Insurers |

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SI. No. Ref. No.

24 029/IRDA/ACTL/RSM/2008-09
023/IRDA/HI/TPA/CIR/NOV-08

024/ORD/IRDA/F\&I/NOV-08

25/IRDA/ACTL/RSM/2008-09

IIISLA/ELE/DIR

026/IRDA/SUR/CIR/DEC-08

IRDA/INV/CIR/027/2008-09

028/IRDA/CIR/DF/TAC/DEC-08

30/IRDA/AML/JAN-09

32/IRDA/ACTL/ARA/VER.6.0

33/IRDA/ACTL/AAAR/VER.4.0

IRDA/34/FF/08-09

035/IRDA/ORD/TPA/FEB-09

37/IRDA/GRM/CIRL/2009

39/IRDA/AML/CIR/FEB-09

42/IRDA/ACTL/EM/2008-09

Date of Issue Subject
11/25/08 Constitution of Committee for Evaluation of Performance of TPAs

Limits of Expenses of Management - For first Five Years

Determination of Required Solvency Margin under Life Insurance Business

Direction to IIISLA on the issue of Election to their Council

Loss Survey Limits for Categorized Surveyors Given to Insurers

Relaxation in Investment parameters of Debt / Equity Segment

Submission of Half Yearly Electronic Returns in respect of General Ins. Business

Determination of Required Solvency Margin under Life Insurance Business

Enhanced due diligence while taking insurance risk exposure to individuals/ entities connected with UZBEKISTAN, IRAN, PAKISTAN, TURKMENISTAN, SAO TOME PRINCIPE, NORTHERN PART OF CYPRUS

Note for the use of Appointed Actuaries for the preparation of Actuarial Report \& Abstract for the year ended 31.3.2009.

Appointed Actuary's Annual Report - Life Insurance Business

Revised guidelines for opening of representative / liaison offices overseas by Indian insurers reg. with IRDA

Non-Renewal of TPA License of M/s Dawn Services Pvt. Ltd.

Disclosure of specific information to policyholders and beneficiaries

Cash Acceptance Theshold for Premium / Proposal Deposit Remittances

Expenses of Management - Life Insurance Companies

SI. No. Ref. No.

43/IRDA/ACTL/ASM/2008-09

043/IRDA/CIR/COMP/MAR-09

IRDA/429/2/F\&A/ORD/45/MAR-09

IRDA/429/2/F\&A/ORD/46/MAR-09

IRDA/429/2/F\&A/ORD/47/MAR-09

IRDA/429/2/F\&A/ORD/48/MAR-09

IRDA/F\&A/CIR/49/MAR-09

52/15/IRDA/HEALTH/SN/08-09
004/IRDA/F\&A/CIR/Apr 09
IRDA/AGENTS/ORD/02/APR09

005/IRDA/F\&A/CIR/MAY-09
006/IRDA/F\&A/CIR/MAY-09

007/IRDA/MOTOR-TP/MAY-09

Cir/011/3/HEALTH/SN/09-10
12/IRDA/F\&A/MAY-09

IRDA/LIFE/CIR/13/2009

IRDA/F\&A/CIR/014/MAY-09

IRDA/AGENTS/ORD/ 17 /JULY 2009 3/7/09

Date of Issue Subject
3/13/09 Scrip-wise details of investments available for arriving at the Available Solvency Margin

Issuance of ESOP / Sweat Equity To CEO / MD / WT Dir.

Levy of Penalty on New India Assurance for noncompliance of Sec.32B \& C

Levy of Penalty on National Insurance Co.Ltd. for non-compliance of Sec.32B \& C

Levy of Penalty on Iffco-Tokio Gen. Co. Ltd. for non-compliance of Sec.32B \& C

Levy of Penalty on New India Assurance for noncompliance of Sec.14(1)

Creation of Reserve for Unexpired Risk (URR) by non-life insurers

Renewability of Health Insurance Policies
Appointment of statutory auditors
Constitution of a committee to look into distribution channels

Disclosures forming part of Financial Statements
Pension Fund Managers (PFMs)/Points of Presence (PoP)

Directions u/s. 34 of the Ins Act - Indian Motor Third Party Insurance Pool - Administration Fees

Health insurance for senior citizens
Reconciliation of amounts due / amounts from entities carrying on ins business

Disallowing proportionate risk premium deduction on return of policy by the insured in free look period

Declaration of Bonus under Section 49 of the Insurance Act, 1938

Guidelines on Qualifications of Corporate Insurance Executives and Faculty of Agents' Training Institutes

## ANNUAL REPORT 2008-09

| SI. No. | Ref. No. | Date of Issue | Subject |
| :---: | :---: | :---: | :---: |
| 51 | 018/ AML-CIR/IRDA/E-PAYMENTS/JUL-09 | 9/7/09 | E-payments by life ins companies |
| 52 | IRDA/DC/CIR/19/JULY 09 | 7/13/09 | Submission of data at IRDA Data Centre |
| 53 | 20/IRDA/ActI/ULIP/09-10 | 7/22/09 | Unit linked products - Cap on charges |
| 54 | 021/IRDA/LIFE/PAN/JUL-2009 | 7/23/09 | Requirement of PAN for Insurance Products |
| 55 | INV/CIR/023/2009-10 | 4/8/09 | Audit of investment risk management Systems and Process, Internal /Concurrent audit |
| 56 | IRDA AGENTS /ORD/25 / AUG 2009 | 6/8/09 | Insurance Qualification of the Corporate Agent |
| 57 | 27/IRDA/ACTL/NON-LIFE/2009-10 | 8/13/09 | Role of Appointed Actuaries |
| 58 | 028/IRDA/LIFE/PAN/AUG-2009 | 8/18/09 | Requirement of PAN for Insurance Products |
| 59 | 29/IRDA/ACTL/ULIPS/09-10 | 8/20/09 | Unit Linked Products- Cap on Charges |
| 60 | 30/IRDA/AML/CIR/AUG-09 | 8/24/09 | Anti Money Laundering (AML) Guidelines (Master circular) |
| 61 | IRDA/NL/CIR/000/004/01/2009 | 1/21/09 | Revised guidelines for opening of representative / liaison offices overseas by Indian insurers reg. with IRDA |
| 62 | IRDA/NL/CIR/RTI/042/08/2009 | 10/19/09 | Replying to RTI Queries |
| 63 | IRDA/NL/CIR/RTI/041/08/2009 | 8/24/09 | Replying to RTI Queries |
| 64 | IRDA/NL/CIR/MPL/022/05/2009 | 5/15/09 | Indian Motor Third Party Insurance PoolAdministration Fees |

# ANNUAL STATEMENT OF ACCOUNTS FOR THE YEAR ENDED MARCH 31, 2009 


INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY (Continued)
Balance Sheet as at 31st March 2009

| FIGURES FOR THE previous year (Rs.) | LIABILITIES | FIGURES FOR THE CURRENT YEAR (Rs.) | FIGURES FOR THE PREVIOUS YEAR (Rs.) | ASSETS | FIGURES FOR THE CURRENT YEAR (Rs.) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 550,574 <br> iii) OTHER LIABLITITES: <br> 1. Unspent Grants <br> 2. Interest payable to Government/Other Loans <br> 3. Provident, Retirement \& Other Welfare Funds: <br> (a) Provident Fund <br> (b) Other Welfare Funds |  | . |  |  |  |
|  |  | 757,070 |  |  |  |
| 9,997,247 | (c) Retirement Benefit Fund and Staff Benefit Fund: <br> 4. Others (Specify) | 14,210,010 |  |  |  |
| 766,533 | -other Liabilites (Tax deducted at source) | 1,549,804 |  |  |  |
| 594,071,311 | -Registration Renewal fee received in Advance | 760,958,032 |  |  |  |
| 119,077 | Soft Furnishing Recovery | 107,377 |  |  |  |
| . | Book Overdraft - Bank of India, Basheerbagh br. CD - 119 | 4,937,418 |  |  |  |
| 3,547,566,567 |  | 4,936,371,912 | 3,547,566,567 |  | 4,936,430,588 |
| Significant Accounting Policies and Notes Forming Part of Accounts - Annexure IX |  |  |  |  |  |

[^31]FORM - B

FORM - C
INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY
RECEIPTS AND PAYMENTS ACCOUNT FOR THE YEAR ENDED MARCH 31, 2009

| SI.No. | RECEIPTS | AMOUNT (Rs.) | SI.No. | PAYMENTS | AMOUNT (Rs.) |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | To Balance brought forward |  | 1 | By Research and Consultation Fees | 11,312,875 |
|  | Cash at Bank | 6,278,088 | 2 | By Seminars, Conference, Publications etc. | 5,103,374 |
|  | Cash in hand | 55,000 | 3 | By Rent Payments | 9,580,284 |
|  | Cheques on hand |  | 4 | By Development Expenditure |  |
|  | Cash / Cheques in transit |  | 5 | By Promotional Expenditure | 27,407,421 |
|  | To Registration Fees |  | 6 | By Payment to Chairperson and Members |  |
|  | Insurance Companies | 350,000 |  | (i) Pay and Allowances | 10,515,319 |
|  | Third Party Administrators |  |  | (ii) Other Benefits | 5,282,381 |
|  | Insurance Brokers | 646,000 |  | (iii) Travelling Expenses | 7,394,192 |
|  | Insurance Agents |  | 7 | By Establishment Expenses |  |
|  | Insurance Surveyor | 2,752,030 |  | (i) Pay and Allowances | 56,822,517 |
|  | Others |  |  | (ii) Other Benefits | 22,865,539 |
|  | To Registration Renewal Fees |  |  | (iii) Travelling Expenses | 15,098,315 |
|  | Insurance Companies | 728,699,518 |  | (iv) Retirement Benefits | 8,168,873 |
|  | Third Party Administrators | 360,000 | 8 | By Office Expenses | 18,737,252 |
|  | Insurance Surveyors |  | 9 | By Interest on |  |
|  | Insurance Agents | 453,274,000 |  | (i) Government Loans |  |
|  | Insurance Brokers | 21,655,305 |  | (ii) Other Loans |  |
|  | Others |  | 10 | By Purchase of Assets | 4,033,475 |
|  | To Penalties,Fines from insurers and intermediaries | 1,612,842 | 11 | By Capital Work-in-Progress |  |
|  | To Seminar,Conferences etc. |  | 12 | By Advances to staff and others including travel advance | 16,231,702 |
|  | To Income from Investments |  | 13 | By Investments | 4,630,884,382 |
|  | To Sale of Investments | 3,305,387,177 | 14 | By Repayment of Government Loans/ fees |  |
|  | To Grants |  | 15 | By Repayment of Other Loans |  |
|  | i) Central Government / State Govt/ Others |  | 16 | By Other Expenses | 71,444 |
|  | ii) Gift and Donations |  | 17 | By Fringe Benefit Tax | 649,862 |

INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY (continued) receipts and payments account for the year ended march 31, 2009

ANNEXURE I
INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY
Schedule of Fixed Assets annexured to and forming part of Balance Sheet as on 31st March 2009

|  | Gross block |  |  |  | Depreciation |  |  |  | Net block |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Cost as on | Additions | Sold/Disposed | Total as on | As on | For the | Adjustments | As on | As on | As on |
| Particulars | 01.04.2008 | During the | Off During the Year | $\begin{gathered} 31.03 .2009 \\ \text { Year } \end{gathered}$ | 01.04.2008 | Year |  | 31.03.2009 | 31.03.2009 | 31.03.2008 |
| Office Premises |  |  |  |  |  |  |  |  |  |  |
| (a) Land | - | . | . | . | . | . | . | . | . | . |
| (b) Building | - | - | - | - | . | - | . | . | . | . |
| Residential Flats |  |  |  |  |  |  |  |  |  |  |
| (b) Building | - | . | - | - | - | - | - | - | . | - |
| Vehicles | 577,255 | 520,289 | - | 1,097,544 | 479,953 | 39,954 |  | 519,907 | 577,637 | 97,302 |
| Equipments | 6,364,166 | 201,575 | 10,000 | 6,555,741 | 2,965,620 | 661,781 | 7,500 | 3,619,901 | 2,935,840 | 3,398,546 |
| Furniture and Fixtures | 6,915,177 | 1,803,504 |  | 8,718,681 | 3,527,701 | 1,156,738 | . | 4,684,439 | 4,034,242 | 3,387,476 |
| Computers | 18,350,317 | 2,989,092 | 581,350 | 20,758,059 | 14,118,421 | 2,491,552 | 569,142 | 16,040,831 | 4,717,228 | 4,231,896 |
| Books | 792,773 | 29,951 |  | 822,724 | 792,773 | 29,951 |  | 822,724 |  |  |
| Total | 32,999,688 | 5,554,411 | 591,350 | 37,962,749 | 21,884,468 | 4,379,975 | 576,642 | 25,687,801 | 12,274,948 | 11,115,220 |
| N Srinivasa Rao Chief Accounts Office |  | Srinivasan <br> ber | C R M Memb | uralidharan <br> er | G Prabh Membe |  | R Kannan Member |  | J Hari Naray Chairman |  |

## INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY

 Attached to and forming part of Balance Sheet as at 31st March 2009INVESTMENTS

| Bank | $\begin{gathered} \text { FDR } \\ \text { NO } \end{gathered}$ | Start <br> Date | Date of Maturity | Days to Maturity | No of Days in hand uptill 31-3-2009 | Deposit Amount | Interest Rate | Interest <br> Accrued but not due |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Andhra Bank | 21419 | 16-Dec-08 | 16-Dec-09 | 365 | 105 | 9500000 | 9.75\% | 267371 |
| Andhra Bank | 21420 | 16-Dec-08 | 16-Dec-09 | 365 | 105 | 9500000 | 9.75\% | 267371 |
| Andhra Bank | 21421 | 16-Dec-08 | 16-Dec-09 | 365 | 105 | 9500000 | 9.75\% | 267371 |
| Andhra Bank | 209709 | 23-Dec-08 | 23-Dec-09 | 365 | 98 | 9500000 | 9.75\% | 249180 |
| Andhra Bank | 209710 | 23-Dec-08 | 23-Dec-09 | 365 | 98 | 9500000 | 9.75\% | 249180 |
| Andhra Bank | 209711 | 23-Dec-08 | 23-Dec-09 | 365 | 98 | 9500000 | 9.75\% | 249180 |
| Andhra Bank | 209712 | 23-Dec-08 | 23-Dec-09 | 365 | 98 | 9500000 | 9.75\% | 249180 |
| Andhra Bank | 209713 | 23-Dec-08 | 23-Dec-09 | 365 | 98 | 9500000 | 9.75\% | 249180 |
| Andhra Bank | 209732 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 9500000 | 9.75\% | 241384 |
| Andhra Bank | 209733 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 9500000 | 9.75\% | 241384 |
| Andhra Bank | 209734 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 9500000 | 9.75\% | 241384 |
| Andhra Bank | 209735 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 9500000 | 9.75\% | 241384 |
| Andhra Bank | 209736 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 9500000 | 9.75\% | 241384 |
| Andhra Bank | 209743 | 27-Dec-08 | 27-Dec-09 | 365 | 94 | 9500000 | 9.75\% | 238785 |
| Andhra Bank | 209744 | 27-Dec-08 | 27-Dec-09 | 365 | 94 | 9500000 | 9.75\% | 238785 |
| Andhra Bank | 209745 | 27-Dec-08 | 27-Dec-09 | 365 | 94 | 9500000 | 9.75\% | 238785 |
| Andhra Bank | 209746 | 27-Dec-08 | 27-Dec-09 | 365 | 94 | 9500000 | 9.75\% | 238785 |
| Andhra Bank | 209747 | 27-Dec-08 | 27-Dec-09 | 365 | 94 | 9500000 | 9.75\% | 238785 |
| Andhra Bank | 21460 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 9500000 | 9.75\% | 230989 |
| Andhra Bank | 21461 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 9500000 | 9.75\% | 230989 |
| Andhra Bank | 21458 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 9500000 | 9.75\% | 230989 |
| Andhra Bank | 21459 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 9500000 | 9.75\% | 230989 |
| Andhra Bank | 209768 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 100000000 | 9.50\% | 2369103 |
| Andhra Bank | 411418 | 5-Mar-09 | 5-Mar-10 | 365 | 26 | 9000000 | 8.00\% | 51288 |
| Andhra Bank | 411419 | 5-Mar-09 | 5-Mar-10 | 365 | 26 | 9000000 | 8.00\% | 51288 |
| Andhra Bank | 411420 | 5-Mar-09 | 5-Mar-10 | 365 | 26 | 9000000 | 8.00\% | 51288 |
| Andhra Bank | 411421 | 5-Mar-09 | 5-Mar-10 | 365 | 26 | 9000000 | 8.00\% | 51288 |
| Andhra Bank | 411605 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411606 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411607 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411608 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411609 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411610 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411611 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411612 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411613 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411614 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411615 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411616 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411617 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |


| Bank | $\begin{gathered} \text { FDR } \\ \text { NO } \end{gathered}$ | Start <br> Date | Date of Maturity | Days to Maturity | No of Days in hand uptill 1-3-2009 | Deposit Amount | Interest Rate | Interest <br> Accrued <br> but not <br> due |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Andhra Bank | 411618 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Andhra Bank | 411619 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 411620 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 320001 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 320002 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank | 320003 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.00\% | 0 |
| Andhra Bank Total |  |  |  |  |  | 516000000 |  | 7947069 |
| Bank of Baroda | 352289 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 55000000 | 9.50\% | 1361608 |
| Bank of Baroda Total |  |  |  |  |  | 55000000 |  | 1361608 |
| Bank of India, Basheerbagh | 860145110000628 | 2-May-08 | 2-May-09 | 365 | 333 | 12500000 | 9.15\% | 1166837 |
| Bank of India, Basheerbagh | 860145110000817 | 11-Dec-08 | 11-Dec-09 | 365 | 110 | 20000000 | 9.50\% | 575041 |
| Bank of India, Basheerbagh | 860145110000818 | 15-Dec-08 | 15-Dec-09 | 365 | 106 | 9500000 | 9.75\% | 269969 |
| Bank of India, Basheerbagh | 860145110000819 | 16-Dec-08 | 16-Dec-09 | 365 | 105 | 9500000 | 9.75\% | 267371 |
| Bank of India, Basheerbagh | 860145110000820 | 17-Dec-08 | 17-Dec-09 | 365 | 104 | 9500000 | 9.75\% | 264772 |
| Bank of India, Basheerbagh | 860145110000821 | 20-Dec-08 | 20-Dec-09 | 365 | 101 | 100000000 | 9.50\% | 2635474 |
| Bank of India, Basheerbagh | 860145110000826 | 22-Dec-08 | 22-Dec-09 | 365 | 99 | 9900000 | 9.75\% | 262380 |
| Bank of India, Basheerbagh | 860145110000827 | 23-Dec-08 | 23-Dec-09 | 365 | 98 | 9900000 | 9.75\% | 259672 |
| Bank of India, Basheerbagh | 860145110000832 | 24-Dec-08 | 24-Dec-09 | 365 | 97 | 100000000 | 9.50\% | 2528925 |
| Bank of India, Basheerbagh | 860145110000830 | 24-Dec-08 | 24-Dec-09 | 365 | 97 | 9900000 | 9.75\% | 256964 |
| Bank of India, Basheerbagh | 860145110000833 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 9900000 | 9.75\% | 251547 |
| Bank of India, Basheerbagh | 860145110000834 | 27-Dec-08 | 27-Dec-09 | 365 | 94 | 9900000 | 9.75\% | 248839 |
| Bank of India, Basheerbagh | 860145110000838 | 27-Dec-08 | 27-Dec-09 | 365 | 94 | 50000000 | 9.50\% | 1224507 |
| Bank of India, Basheerbagh | 860145110000839 | 29-Dec-08 | 29-Dec-09 | 365 | 92 | 9900000 | 9.75\% | 243423 |
| Bank of India, Basheerbagh | 860145110000841 | 29-Dec-08 | 29-Dec-09 | 365 | 92 | 250000000 | 9.50\% | 5989350 |
| Bank of India, Basheerbagh | 860145110000849 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 9900000 | 9.75\% | 240715 |
| Bank of India, Basheerbagh | 860145110000852 | 31-Dec-08 | 31-Dec-09 | 365 | 90 | 9900000 | 9.75\% | 238007 |
| Bank of India, Basheerbagh | 860145110000894 | 5-Mar-09 | 5-Mar-10 | 365 | 26 | 8000000 | 8.00\% | 45589 |
| Bank of India, Basheerbagh | 860145110000855 | 6-Mar-09 | 6-Mar-10 | 365 | 25 | 8000000 | 8.00\% | 43836 |
| Bank of India, Basheerbagh | 860145110000906 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 153000000 | 7.50\% | 0 |
| Bank of India, Basheerbagh | 860145110000907 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 15000000 | 7.50\% | 0 |
| Bank of India, Basheerbagh Total |  |  |  |  |  | 824200000 |  | 17013218 |
| Bank of Maharashtra | 60009555399 | 30-May-08 | 30-May-09 | 365 | 305 | 18000000 | 9.25\% | 1699234 |
| Bank of Maharashtra | 60010070864 | 11-Jun-08 | 11-Jun-09 | 365 | 293 | 10000000 | 9.25\% | 944019 |
| Bank of Maharashtra | 60010607652 | 23-Jun-08 | 23-Jun-09 | 365 | 281 | 25000000 | 9.25\% | 2360047 |
| Bank of Maharashtra | 60010694726 | 24-Jun-08 | 24-Jun-09 | 365 | 280 | 20000000 | 9.25\% | 1888038 |
| Bank of Maharashtra | 60017030836 | 3-Oct-08 | 3-Oct-09 | 365 | 179 | 10982069 | 11.50\% | 628091 |
| Bank of Maharashtra | 60017030734 | 6-0ct-08 | 6-0ct-09 | 365 | 176 | 10982069 | 11.50\% | 617416 |
| Bank of Maharashtra Total |  |  |  |  |  | 94964138 |  | 8136845 |
| Canara Bank | 1787401002245/1 | 15-Dec-08 | 15-Dec-09 | 365 | 106 | 9500000 | 10.00\% | 276917 |
| Canara Bank | 1787401002245/2 | 16-Dec-08 | 16-Dec-09 | 365 | 105 | 9500000 | 10.00\% | 274250 |
| Canara Bank | 1787401002245/3 | 18-Dec-08 | 18-Dec-09 | 365 | 103 | 9500000 | 10.00\% | 268916 |
| Canara Bank | 1787401002245/4 | 19-Dec-08 | 19-Dec-09 | 365 | 102 | 9500000 | 10.00\% | 266250 |


| Bank | FDR | Start <br> Date | Date of Maturity | Days to Maturity | No of Days in hand uptill 1-3-2009 | Deposit <br> Amount | Interest Rate | Interest <br> Accrued <br> but not <br> due |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| Canara Bank | 1787401002245/5 | 20-Dec-08 | 20-Dec-09 | 365 | 101 | 9500000 | 10.00\% | 263583 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Canara Bank | 1787401002245/6 | 22-Dec-08 | 22-Dec-09 | 365 | 99 | 9900000 | 10.00\% | 269122 |
| Canara Bank | 1787401002245/7 | 23-Dec-08 | 23-Dec-09 | 365 | 98 | 9900000 | 10.00\% | 266343 |
| Canara Bank | 1787401002245/8 | 24-Dec-08 | 24-Dec-09 | 365 | 97 | 9900000 | 10.00\% | 263564 |
| Canara Bank | 1787401002259/1 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 150000000 | 9.50\% | 3713477 |
| Canara Bank | 1787401002245/9 | 26-Dec-08 | 26-Dec-09 | 365 | 95 | 9900000 | 10.00\% | 258006 |
| Canara Bank | 1787401002245/10 | 29-Dec-08 | 29-Dec-09 | 365 | 92 | 9900000 | 10.00\% | 249668 |
| Canara Bank | 1787401002245/11 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 100000000 | 9.50\% | 2369103 |
| Canara Bank | 1787401002245/12 | 31-Dec-08 | 31-Dec-09 | 365 | 90 | 9900000 | 10.00\% | 244110 |
| Canara Bank | 1787401002245/13 | 12-Jan-09 | 12-Jan-10 | 365 | 78 | 9900000 | 8.75\% | 185116 |
| Canara Bank | 1787401002245/14 | 12-Jan-09 | 12-Jan-10 | 365 | 78 | 9900000 | 8.75\% | 185116 |
| Canara Bank | 1787401002245/15 | 22-Jan-09 | 22-Jan-10 | 365 | 68 | 8500000 | 8.75\% | 138562 |
| Canara Bank Total |  |  |  |  |  | 385200000 |  | 9492103 |
| HDFC Bank | 00214540000641 | 17-Jul-08 | 20-Jul-09 | 368 | 257 | 40000000 | 10.50\% | 3030546 |
| HDFC Bank | 00214540000658 | 17-Jul-08 | 21-Jul-09 | 369 | 257 | 40000000 | 10.50\% | 3030546 |
| HDFC Bank Total |  |  |  |  |  | 80000000 |  | 6061092 |
| ICICI Bank | 024414006051 | 23-Aug-08 | 23-Aug-09 | 365 | 220 | 25000000 | 11.05\% | 1700350 |
| ICICI Bank | 024414006050 | 5-Sep-08 | 5.Sep-09 | 365 | 207 | 26000000 | 11.35\% | 1706334 |
| ICICI Bank | 068014000100 | 25-Sep-08 | 24-Sep-09 | 364 | 187 | 20000000 | 11.50\% | 1196975 |
| ICICI Bank Total |  |  |  |  |  | 71000000 |  | 4603659 |
| IDBI Bank | 002106400003254 | 28-Nov-08 | 28-Nov-09 | 365 | 123 | 45000000 | 10.90\% | 1664837 |
| IDBI Bank Total |  |  |  |  |  | 45000000 |  | 1664837 |
| IndusInd Bank | HYMEU21340001 | 2-Sep-08 | 2-Sep-09 | 365 | 210 | 32500000 | 11.05\% | 2106630 |
| IndusInd Bank | HYBE220810001 | 26-Sep-08 | 26-Sep-09 | 365 | 186 | 15000000 | 11.75\% | 912445 |
| IndusInd Bank | HYBE220810002 | 1-0ct-08 | 1-0ct-09 | 365 | 181 | 30000000 | 11.80\% | 1781422 |
| IndusInd Bank | HYMEU21340002 | 29-0ct-08 | 29-0ct-09 | 365 | 153 | 15000000 | 13.00\% | 828186 |
| IndusInd Bank | HYMEU21340003 | 7-Nov-08 | 7-Nov-09 | 365 | 144 | 80000000 | 12.86\% | 4107091 |
| IndusInd Bank | HYMEU21340004 | 19-Nov-08 | 19-Nov-09 | 365 | 132 | 75000000 | 11.86\% | 3246754 |
| IndusInd Bank Total |  |  |  |  |  | 247500000 |  | 12982528 |
| ING Vysya Bank Ltd | 323092102983 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 5492191 | 9.00\% | 0 |
| ING Vysya Bank Ltd | 323092102994 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 5492191 | 9.00\% | 0 |
| ING Vysya Bank Ltd Total |  |  |  |  |  | 10984382 |  | 0 |
| Karur Vysya Bank | 1410515000000370/ | 131-Mar-09 | 31-Mar-10 | 365 | 0 | 50000000 | 9.00\% | 0 |
| Karur Vysya Bank | 1410515000000383/ | 131-Mar-09 | 31-Mar-10 | 365 | 0 | 20000000 | 9.00\% | 0 |
| Karur Vysya Bank Total |  |  |  |  |  | 70000000 |  | 0 |
| Karur Vysya Bank, RP Road | 1410515000000341/ | 117-Feb-09 | 17-Feb-10 | 365 | 42 | 15000000 | 9.25\% | 159658 |
| Karur Vysya Bank, RP Road | 1410516000027561/ | 113-Mar-09 | 13-Mar-10 | 365 | 18 | 30000000 | 9.50\% | 140548 |
| Karur Vysya Bank, RP Road | 1410516000027561/2 | 220-Mar-09 | 20-Mar-10 | 365 | 11 | 18000000 | 9.50\% | 51534 |
| Karur Vysya Bank, RP Road | 1410516000027561/3 | 325-Mar-09 | 25-Mar-10 | 365 | 6 | 15000000 | 9.50\% | 23425 |
| Karur Vysya Bank, RP Road Total |  |  |  |  |  | 78000000 |  | 375165 |


| Bank | $\begin{gathered} \text { FDR } \\ \text { NO } \end{gathered}$ | Start <br> Date | Date of Maturity | Days to Maturity | No of Days in hand uptill 1-3-2009 | Deposit Amount | Interest Rate | Interest <br> Accrued <br> but not <br> due |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |



| ANNUAL REPORT 2008-09 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| State Bank of India - PB | 850095 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.10\% | 0 |
| State Bank of India - PB | 850096 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.10\% | 0 |
| State Bank of India - PB | 850097 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.10\% | 0 |
| State Bank of India - PB | 850098 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.10\% | 0 |
| State Bank of India - PB | 850099 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.10\% | 0 |
| State Bank of India - PB | 850100 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 9000000 | 8.10\% | 0 |
| State Bank of India - PB Total |  |  |  |  |  | 483500000 |  | 12386189 |
| Syndicate Bank | 30044050017969/25 | 3-Jan-08 | 3-Jan-10 | 731 | 453 | 9500000 | 9.75\% | 947037 |
| Syndicate Bank | 30044050017969/26 | 3-Jan-08 | 3-Jan-10 | 731 | 453 | 9500000 | 9.75\% | 947037 |
| Syndicate Bank | 30044050017969/27 | 3-Jan-08 | 3-Jan-10 | 731 | 453 | 9500000 | 9.75\% | 947037 |
| Syndicate Bank | 30044050017969/28 | 3-Jan-08 | 3-Jan-10 | 731 | 453 | 9500000 | 9.75\% | 947037 |
| Syndicate Bank | 30044050017969/29 | 3-Jan-08 | 3-Jan-10 | 731 | 453 | 9500000 | 9.75\% | 947037 |
| Syndicate Bank | 30044050017969/30 | 3-Jan-08 | 3-Jan-10 | 731 | 453 | 9500000 | 9.75\% | 947037 |
| Syndicate Bank | 30044050017969/31 | 3-Jan-08 | 3-Jan-10 | 731 | 453 | 9500000 | 9.75\% | 947037 |
| Syndicate Bank | 30044050017969/32 | 3 -Jan-08 | 3-Jan-10 | 731 | 453 | 8500000 | 9.75\% | 847349 |
| Syndicate Bank | 30044050017969/22 | 26-Dec-08 | 20-Dec-09 | 359 | 95 | 54525995 | 9.50\% | 1349873 |
| Syndicate Bank | 30044050017969/23 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 290000000 | 9.50\% | 6870398 |
| Syndicate Bank | 30044050017969/24 | 31-Dec-08 | 31-Dec-09 | 365 | 90 | 100000000 | 9.50\% | 2342466 |
| Syndicate Bank | 300440517969/33 | 15-Jan-09 | 15-Jan-10 | 365 | 75 | 9000000 | 8.75\% | 161815 |
| Syndicate Bank | 300440517969/34 | 15-Jan-09 | 15-Jan-10 | 365 | 75 | 9000000 | 8.75\% | 161815 |
| Syndicate Bank | 30044050017969/35 | 24-Jan-09 | 24-Jan-10 | 365 | 66 | 7000000 | 8.75\% | 110753 |
| Syndicate Bank | 30044050017969/36 | 2-Feb-09 | 2-Feb-10 | 365 | 57 | 9000000 | 8.50\% | 119466 |
| Syndicate Bank | 30044050017969/37 | 2-Feb-09 | 2-Feb-10 | 365 | 57 | 9000000 | 8.50\% | 119466 |
| Syndicate Bank | 30044050017969/38 | 2-Feb-09 | 2-Feb-10 | 365 | 57 | 9000000 | 8.50\% | 119466 |
| Syndicate Bank | 30454050017720/2 | 4-Mar-09 | 3-Mar-10 | 364 | 27 | 9000000 | 8.00\% | 53260 |
| Syndicate Bank | 30454050017720/3 | 4-Mar-09 | 3-Mar-10 | 364 | 27 | 9000000 | 8.00\% | 53260 |
| Syndicate Bank | 30044580000010/1 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 300000000 | 7.50\% | 0 |
| Syndicate Bank | 30454580000012/1 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 100000000 | 7.50\% | 0 |
| Syndicate Bank | 30114580000048/1 | 31-Mar-09 | 31-Mar-10 | 365 | 0 | 20000000 | 7.50\% | 0 |
| Syndicate Bank Total |  |  |  |  |  | 1009525995 |  | 18938646 |
| Union Bank of India | 561311 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 50000000 | 9.50\% | 1184551 |
| Union Bank of India | 509529 | 30-Dec-08 | 30-Dec-09 | 365 | 91 | 50000000 | 9.50\% | 1184551 |
| Union Bank of India Total |  |  |  |  |  | 100000000 |  | 2369102 |
| Vijaya Bank | 400303311000016 | 21-Apr-08 | 21-Apr-09 | 365 | 344 | 85000000 | 9.16\% | 7943454 |
| Vijaya Bank | 400303311000061 | 19-Jun-08 | 19-Jun-09 | 365 | 285 | 14000000 | 9.15\% | 1306857 |
| Vijaya Bank Total |  |  |  |  |  | 99000000 |  | 9250311 |

## (N Srinivasa Rao) <br> Chief Accounts Officer

(K.K.Srinivasan)

Member
(G.Prabhakara)

Member
(C. R. Muralidharan)

Member

## (R.Kannan) <br> Member

(J Hari Narayan)
Chairman

INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY

## Attached to and forming part of Balance Sheet as at 31st March 2009

## CURRENT ASSETS, LOANS AND ADVANCES

## PARTICULARS

## DEPOSITS

House Lease Advance
Security Deposits - Telephone
Security Deposits - Electricity
Security Deposits - Fuel
Security Deposits - Rent
TOTAL
LOANS \& ADVANCES TO STAFF
Housing Loan to Staff
Loans to Staffs for other purposes
Other - Advances - Festiva
Interest Recoverable
Advance Others
Advance - Soft Furnishing
TOTAL
AMOUNTS DUE FROM INSURANCE COMPANIES \& OTHERS
Insurance Companies'-[Indicates the amount due from
State Insurance Companies]
Agents - [Indicates the amount of expired cheques in hand received from agents earlier]

## TOTAL

Other Current Assets
Expense Recoverable
Prepaid Expenses
Interest Accrued but not due - Bank Deposits
Amount recoverable- others
Advances on Capital Account - [For software development]
Advance to Institute of Insurnace and Risk Management
Advance to PFRDA
-Other -Advance for Travel
-Advance to IRDA Superannuation Trust
-Advance toThirteen firnance Commission TOTAL
CASH AND BANK BALANCES

## Cash in hand

Cheques in hand
Cash/ Cheque in transit
Balances with Scheduled Banks
(a) In Cur
(b) In Deposit Account
(c) In Savings Bank Account

TOTAL
Balance with Non Scheduled Bank
(a) In Current Account
(b) In Deposit Account

Figures for the Current Year (2008-09) Rs

Figures for the Previous
Year (2007-08) Rs
545,825
67,730
259,101
7,650
880,306

| $41,607,168$ | $15,257,911$ |
| ---: | ---: |
| $7,605,368$ | $6,846,850$ |
| 485,787 | 395,734 |
| $5,092,307$ | $3,125,993$ |
| - | $13,246,542$ |
| 350,000 | $\mathbf{- 1 8 , 8 7 3 , 0 3 0}$ |

69,100
69,100
37,400
37,400
106,500
106,500

1,082,624

| $1,672,460$ | $1,082,624$ |
| ---: | ---: |
| $124,000,652$ | $82,992,467$ |
| 525,308 | 59,947 |
| 204,120 | 204,120 |
| $25,888,906$ | $27,562,520$ |
| $1,681,305$ | 620,745 |
| 207,435 | - |
| 0 | $2,348,823$ |
| $\mathbf{1 5 4 , 1 8 0 , 1 8 6}$ | $\mathbf{1 1 4 , 8 7 1 , 2 4 6}$ |

63,723
55,000

$$
6,546,312
$$

5,793,500
23,237
484,588
6,569,550
6,278,088

| (N Srinivasa Rao) | (G.Prabhakara) | (R.Kannan) |
| :--- | :--- | :--- |
| Chief Accounts Officer | Member | Member |
| (K.K.Srinivasan) | (C. R. Muralidharan) | (J Hari Narayan) |
| Member | Member | Chairman |

ANNEXURE IV

## INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY, HYDERABAD

 Attached to and forming part of Balance Sheet as on 31st March 2009| PARTICULARS | Figures for the <br> Current Year | Figures for the <br> Previous Year <br> Rs |
| :--- | :---: | :---: |
| Grant from Government of India | - | - |
| Total | - | - |

(N Srinivasa Rao)
Chief Accounts Officer
(K.K.Srinivasan)

Member
(G.Prabhakara)

Member
(C. R. Muralidharan)

Member
(R.Kannan)

Member
(J Hari Narayan)
Chairman

# INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY 

Attached to and forming part of balance-sheet as on 31st March 2008

## CONTINGENT LIABILITIES

| PARTICULARS | Figures for the <br> Current Year <br> Rs | Figures for the <br> Previous Year <br> Rs |
| :--- | :--- | :--- |

INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY
Attached to and forming part of Income and Expenditure Account for the year ended 31st March 2009

## PAYMENTS TO AND PROVISIONS FOR EMPLOYEES

|  | PARTICULARS | Figures for the Current Year Rs | Figures for the Previous Year Rs |
| :---: | :---: | :---: | :---: |
| i) | Salaries, Allowances, Wages and Bonus | 56,400,308 | 46,225,902 |
| ii) | Contribution to Provident Fund, etc [including contribution to superannuation fund of |  |  |
|  | Rs 75,66,633/-] | 15,140,822 | 2,044,786 |
| iii) | Gratuity | 1,311,781 | 1,014,480 |
| iv) | Staff Welfare Expenses | 844,523 | 373,065 |
| v) | Others |  |  |
|  | -Book Grant | 9,292 |  |
|  | -Leave Travel Concession | 877,422 | 750,608 |
|  | -Insurance | - |  |
|  | -Canteen Expenses | - |  |
|  | -Monetary Award - Studies | - |  |
|  | -Contribution to Group Insurance Scheme | 1,113,019 | 881,273 |
|  | -Reimbursement of expenses incurred by Staff | 5,900,881 | 1,008,526 |
|  | -Leave Salary | 1,579,143 |  |
|  | TOTAL | 83,177,191 | 52,298,640 |

## (N Srinivasa Rao) Chief Accounts Officer

(K.K.Srinivasan)

Member
(G.Prabhakara) Member
(C. R. Muralidharan) Member
(R.Kannan)

Member
(J Hari Narayan)
Chairman

## ESTABLISHMENT EXPENSES

| PARTICULARS | Figures for the Current Year Rs | Figures for the Previous Year Rs |
| :---: | :---: | :---: |
| Repairs \& Maintenance of Buildings \& Premises | 5,496,003 | 1,466,045 |
| House Keeping - Office Maintenance | 1,260,472 | 549,200 |
| Repairs \& Maintenance of Equipments | 862,393 |  |
| Repairs and Maintenance - Others | - |  |
| Electricity \& water Exp | 1,530,274 | 1,362,091 |
| Insurance exp | 99,968 | 224,002 |
| Rates and Taxes | - |  |
| Printing and Stationery | 1,734,923 | 1,244,546 |
| Books/Journals etc. | 46,691 | 45,025 |
| Postage, Telegraphs, Telephones, etc. | 3,942,770 | 4,802,957 |
| Travelling and Conveyance Inland | 18,982,234 | 15,639,819 |
| Travel - Foreign | 14,811,718 | 11,199,186 |
| Legal and Professional charges | 11,434,143 | 5,847,443 |
| Education/Training/R\&D/Grievances Redressal Expenses | 392,410 |  |
| Audit Fees | 285,000 | 260,360 |
| Software | - |  |
| Publicity \& Advertisement | - | 8,643,932 |
| Recruitment | - |  |
| Expenses of Meetings of Authority \& Advisory Committee |  |  |
| \& Others meeting expenses including daily allowances paid to the members of the Committee | 1,660,124 | 2,198,714 |
| Membership and Subscription | 1,553,269 | 1,991,994 |
| Security Services | 714,097 | 445,106 |
| Web Portal Development Expenses | - |  |
| Canteen Exp | 2,036,025 | 2,344,583 |
| Car Repair and Maintenance Expenses | 111,004 | 161,318 |
| Other Expenses | 149,679 | 550,168 |
| TOTAL | 67,103,197 | 58,976,488 |
| (N Srinivasa Rao) (G.Prabhakara) <br> Chief Accounts Officer Member | (R.K Mem |  |
| (K.K.Srinivasan) (C. R. Muralidharan) <br> Member Member | (J C | ayan) |
| 191 |  |  |

INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY, HYDERABAD
Attached to and forming part of Income and Expenditure Account for the year ended 31st March 2009

INTEREST

| PARTICULARS |  | Figures for the Current Year Rs | Figures for the Previous Year Rs |
| :---: | :---: | :---: | :---: |
| Government |  | - | - |
| Banks |  | - | - |
| Others |  | - | - |
| Total |  | - | - |
| (N Srinivasa Rao) Chief Accounts Officer | (G.Prabhakara) Member | (R.Kannan) |  |
| (K.K.Srinivasan) Member | (C. R. Muralidharan) Member | C | ayan) |

# THE INSURANCE REGULATORY AND DEVELOPMENT AUTHORITY 

## NOTES TO THE ANNUAL STATEMENT OF ACCOUNTS for the year 2008-09

[Unless otherwise specified, all amounts are in Rupees]

## 1. BACKGROUND

## INSURANCE REGULATORY AND

 DEVELOPMENT AUTHORITY (The Authority) was established by an Act of Parliament - Insurance Regulatory \& Development Authority Act, 1999 [Act] - and was constituted on April 19, 2000 by a notification issued in the Gazette of India. The Authority was established with a view to protecting the interests of the holders of insurance policies, to regulate, promote and ensure orderly growth of the insurance industry and for matters connected therewith or incidental thereto, issue to the applicant a certificate of registration, renew, modify, withdraw, suspend or cancel registration, and levy fees and other charges for carrying out the purposes of the Act. The Authority, in terms of section 13 of the Act has been vested with the assets and liabilities of the Interim Insurance Regulatory Authority as are available on the appointed day i.e. April 19, 2000. In terms of section 16 of the Act a fund shall be constituted namely 'The Insurance Regulatory and Development Authority Fund" [Fund]. The Fund shall constitute of all Government grants, fees and charges received by the Authority, all sums received by the Authority from such other source as may be decided upon by the Central Government and the percentage of prescribed premium income received from the insurer. The Fund shall be applied for meeting the salaries, allowances and other remuneration of the members, officers and other employees of the Authority and the other expenses of the Authority in connection with discharge of its functions and for the purposes of the Act.2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements are prepared under the historical cost convention, on the accrual basis of accounting save for revenue recognition on cash basis as explained hereunder, and in accordance with the applicable standards on accounting issued by the Institute of Chartered Accountants of India. The significant accounting policies are as follows:
(a) Fixed assets and depreciation

Fixed assets are stated at cost less accumulated depreciation. Depreciation on fixed assets is provided pro-rata to the period of use on reducing balance method using rates determined based on the rates specified in Schedule XIV to the Companies Act, 1956. Assets costing less than 5,000 have been depreciated $100 \%$ in the year of purchase unless the assets constitutes more than $10 \%$ of the respective block, in which case the asset is depreciated at the rates specified in the said Schedule XIV.
(b) Investments

Investments in the nature of fixed deposits with banks are stated at cost.
(C) Revenues
(i) Registration Fee
(a) Received from insurer seeking for the first time, registration for carrying on any class of insurance business in India is treated as income of the year of receipt.
(b) Received in advance from insurers for renewal of registration is treated as income of the year to which it relates.
(ii) License Fee

License fee received from insurance agents, surveyors, brokers and other insurance intermediaries is treated as income of the year of receipt. Licences issued to insurance agents, surveyors, brokers and other insurance intermediaries are current for those years from date of issue and subject to renewal at the end of their currency. It is not practicable to distribute the Licence fee over the years to which they relate.
(iii) Grant from Ministry of Finance, Government of India

Initial Grant received has been treated as income of the year in which it is received.
(d) Foreign currency transactions

Non-monetary foreign currency transactions are recorded at rates of exchange prevailing on the
dates of the transactions. Monetary foreign currency assets and liabilities are translated into rupees at the rates of exchange prevailing on the balance sheet date. The differences in translation of foreign currency liabilities related to the acquisition of fixed assets are adjusted in the carrying value of fixed assets. Other translation differences are reflected in the Income and Expenditure Account.
(e) Web Portal Development and Maintenance

Expenses incurred on Web Portal Development and Maintenance is charged to the Income and Expenditure Account in the year of incurrence.
(f) Retirement benefits

Retirement benefits to employees comprise contribution to provident fund, gratuity fund, Superannuation fund and provision of leave encashment, which are provided in accordance with the Regulations made under the Act.

Leave encashment is provided based on Acturial Valuation for at the current encashable salary for the entire unavailed leave balances.

The Authority contributes to IRDA Employees Provident Fund and IRDA Superannuation Fund trust.

The liability for gratuity is determined based on actuarial valuation, in accordance with gratuity scheme framed by the Authority.
3. INCOME-TAX

No income tax provision has been made in view of income of the Authority being exempt under section 10 (23BBE) of the Income-tax Act, 1961.
4. REGISTRATION / RENEWAL FEES
(a) In pursuance of Authority's decision to scale down the levy of renewal fees for registration on the insurers to $0.1 \%$ of the gross premium from $0.2 \%$ of the gross premium, retrospectively for the financial years with effect from April 01, 2001, the income for the year has been accordingly accounted for.

## 5. DEPOSIT OF FUNDS OF THE AUTHORITY INTO PUBLIC ACCOUNT OF INDIA

The Authority, in the previous years received a letter from Ministry of Finance, Department of Economic Affairs dated July 17, 2002, July 9, 2005, July 18 \& September 13, 2006 and 28 February 2008 directing the Authority to deposit the moneys so far collected by the Authority in the Public Account of India as non-interest bearing account and allowing the Authority to withdraw a specified amount in the beginning of each year from the said Public Account for meeting its expenditure. The Authority based on a legal opinion obtained has requested for review of the direction received, in its view the funds raised by it from the insurers and the intermediaries do not have the character of Government Revenue and cannot form part of the Public Fund of India. The issue is still under correspondence.

## 6. HEADQUARTERS OF THE AUTHORITY

The Authority, in pursuance of the decision taken by the Government of India in November 2001 to shift the Headquarters of the Authority from New Delhi to Hyderabad, shifted the actuarial department in April 2002, other departments in August 2002 and the Surveyors Department in October 2005. The office of the Authority is located in Parisrama Bhavan where third floor and a portion of fifth floor have been given to it on rent by Andhra Pradesh Industrial Development Corporation Limited [APIDC]

The Government of Andhra Pradesh through A. P. Industrial Infrastructure Corporation Limited [APIIC] had allotted a plot of five acres land at a nominal amount of Rs.10,000 in the financial district at Nanakramguda Village, Serilingampally Mandal, RR District, Hyderabad, for construction of the Head Quarters of the Authority. The title of the said land was transferred in the month of October, 2008.

## 7. OPERATING LEASES

There are no non-cancellable lease arrangements. The lease payments in respect of premises are recognized in the income and expenditure account.

## 8. PRIOR YEAR COMPARATIVES

Current year figures have been regrouped, wherever considered necessary to make them comparable with the previous year's figures.

## (N Srinivasa Rao) <br> Chief Accounts Officer

## (G.Prabhakara) Member

## (R.Kannan) Member

(K.K.Srinivasan)

Member
(C. R. Muralidharan) Member
(J Hari Narayan)
Chairman

## ADDRESSES OF INSURERS AND OMBUDSMEN

## ANNUAL REPORT 2008-09

## LIFE INSURERS

| SL.NO. | INSURER | PRINCIPAL OFFICER | POSTAL ADDRESS | CONTACT DETAILS |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Aegon Religare | Mr. Rajiv Jamkhedkar | GHY Heights, 2nd Floor, Paranjpe "B" <br> Scheme, Subhash Road, Near Garware House, Vile Parle (E) , Mumbai- 400057 | Tel: 022-67293300 / 67292929 <br> Fax: 022-66542617 <br> www.aegonreligare.com |
| 2 | Aviva | Mr T.R.Ramachandran | Aviva Tower, Sector Road, Opposite Golf Course, DLF- Phase V, Sector- 43 Gurgaon- 122003 | Tel: 0124-2804121 <br> Fax: 0124-2804123 / 2571202. <br> www.avivaindia.com |
| 3 | Bajaj Allianz | Mr. Kamesh Goyal | G.E. Plaza, Airport Road <br> Yerawada <br> Pune-411006 <br> Near Marol Naka, Andheri (E), <br> Mumbai - 400059 | Tel : 020-66026628 <br> Fax : 020-66026789 <br> Email: life @bajajallianz.co.in www.bajajallianzlife.co.in |
| 4 | Bharti AXA | Mr. Nitin Chopra | 601-602, 6th Floor, Raheja Titanium Off Western Express Highway Goregaon (E), Mumbai- 400063 | Tel: 022 - 40306326/ 40306484 Fax: 022-40306347 www.bharti-axalife.com |
| 5 | Birla Sun Life | Mr. Ajay Srinivasan | One India Bulls Centre, Tower 1, 16th Floor, Jupiter Mill Compound, 841, Senapati Bapat Marg, Elphinstone Road, Mumbai - 400013 | Tel : 022-66783332 <br> Fax: 022-56783377 <br> Email: customerservice@birlasunlife www.birlasunlife.com |
| 6 | Canara HSBC OBC | Mr.Harpal Singh Karlcut | C/o Amsoft Systems, Unitech Trade Centre Sector - 43, Sushant Lok-I Opp. Park Plaza Hotel Gurgaon - 122001 | Tel: 0124-4535556 <br> Fax: 0124-4535559 <br> www.canarahsbclife.com |
| 7 | DLF Pramerica | Mr. Kapil Mehta | 4th Floor, Tower B, Building No. 9 DLF Cyber City, Phase- III, Gurgaon- 122002 | Tel: 0124-4697001 / 4697000 <br> Fax: 0124-4697100 www.dlfpramericalife.com |
| 8 | Future Generali | Mr. Jayant Khosla | 001, Trade Plaza, Ground Floor 414, Veer Savarkar Marg, Prabhadevi, Mumbai - 400025 | Tel: 022-40976806 / 40976666 <br> Fax: 022-40976868 <br> www.futuregenerali.in |
| 9 | HDFC Standard | Mr. Paresh S Parasnis | $2^{\text {nd }}$ Floor, 'A' Wing <br> Trade Star Building <br> Near Hotel Kohinoor Continental <br> Andheri - Kurla Road, Andheri (East) <br> Mumbai - 400059 | Tel : 022-28222234 / 28222265 Fax: 022-2822 8644 www.hdfcinsurance.com |
| 10 | ICICI-Prudential | Mr. V. Vaidyanathan | ICICI Prulife Towers 1089, Appasaheb Marathe Marg Mumbai - 400025 | Tel : 022-66621996 <br> Fax: 022-66622031 <br> www.iciciprulife.com |
| 11 | IDBI Fortis | Mr. G.V. Nageswara Rao | Tradeview, Oasis Complex, Kamala City, P.B. Marg Lower Parel (W) , Mumbai - 400013 | Tel: 022-24908102 / 24908104 <br> Fax: 022-24941016 <br> www.idbifortis.com |
| 12 | ING Vysya | Mr. Kshitij Jain | $5^{\text {th }}$ Floor, ING Vysya House <br> 22, M.G. Road <br> Bangalore - 560001 | Tel : 080-25005502 <br> Fax: 080-25559764 www.inglife.co.in |
| 13 | Kotak Mahindra | Mr. Gaurang Shah | 9th Floor, Godrej Coliseum, Behind Everard Nagar, Sion (East), Mumbai - 400022 | Tel : 022-6621 5801 <br> Fax: 022-66635102 / 66215757 <br> www.kotaklifeinsurance.com |

## ANNUAL REPORT 2008-09

| SL.NO. | INSURER | PRINCIPAL OFFICER | POSTAL ADDRESS | CONTACT DETAILS |
| :---: | :---: | :---: | :---: | :---: |
| 14 | Life Insurance Corporation of India | Mr. T. S. Vijayan | Yogakshema, Jeevan Bima Marg <br> Post Box No. 19953 <br> Mumbai - 400021 | Tel : 022-22020997 <br> Fax: 022-22810680 <br> E-Mail : chairman@licindia.com www.licindia.com |
| 15 | Max NewYork . | Mr. Rajesh Sud | $11^{\text {th }}$ Floor, DLF Square Jacaranda Marg DLF City, Phase - II Gurgaon - 122002 | Tel : 0124-2561717 (Extn. 1183) Fax: 0124-2561764, 2561750 www.maxnewyorklife.com |
| 16 | MetLife | Mr. Rajesh Relan | Brigade Seshamahal No.5, Vani Vilas Road Basavanagudi Bangalore - 560004 | Tel : 080-26438638 Fax: 080-22421970 www.metlife.co.in |
| 17 | Reliance | Mr. Malay Ghosh | 1st Floor, Midas, Sahar Plaza Complex, Next to Kohinoor Hotel, Andheri-Kurla Road, Andheri (East), Mumbai 400059 | Tel : 022-30887462 <br> Fax: 022-56633305 / 30886587 www.reliancelife.co.in |
| 18 | Sahara India | Mr. N.C.Sharma | Sahara India Bhavan <br> 1, Kapoorthala Complex, Aliganj, <br> Lucknow - 226024 | Tel: 0522-2373018 Fax: 0522-2332683 www.saharalife.co.in |
| 19 | SBI Life | Mr. Mahadev Nagendra Rao | Ground \& 2nd Floor,Turner Morrison Building, G.N. Vaidya Marg, Fort, Mumbai - 400023 | Tel : 022-66392010 / 66392011 Fax: 022-66392012 www.sbilife.co.in |
| 20 | Shriram | Mr. R. Duruvasan | Regd. Office: 3-6-478, <br> 3rd Floor, Anand Estate, Liberty Road, Himayat Nagar, Hyderabad - 500029 | Tel: 040-27671723 Fax: 040-27671726 www.shriramlife.co.in |
| 21 | Star Union Dai-ichi | Mr. Kamalji Sahay | Star House, 3rd Floor, (West Wing), C-5, Bandra-Kurla Complex, Bandra (East), Mumbai-400051 | Tel: 022-32909088 Email: ceo@sudlife.in www.sudlife.in |
| 22 | TATA AIG | Mr. M.Suresh | Peninsula Tower <br> Peninsula Corporate Park <br> Ganpatrao Kadam Marg, Lower Parel, Mumbai - 400013 | Tel : 022-66516002 <br> Fax: 022-66550710 www.tata-aig.com |

## ANNUAL REPORT 2008-09

## NON LIFE INSURERS

| SL.NO. | INSURER | PRINCIPAL OFFICER | POSTAL ADDRESS | CONTACT DETAILS |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Agriculture Insurance | Mr. M. Parshad | $13^{\text {th }}$ Floor, Ambadeep Building, 14, K.G. Marg, Connaught Place, New Delhi - 110001. | Tel :011-41081991 / 41081992 <br> Fax: 011-41081995 /41081996 www.aicofindia.org |
| 2 | Apollo DKV | Mr. Antony Jacob | Building No. 10B, 10th Floor DLF Cybercity Gurgaon - 122001, Haryana | Tel: 0124-4584333 / 4584100 Fax: 0124-4584111 www.apollodkv.co.in |
| 3 | Bajaj Allianz | Mr. Swaraj Krishnan | GE Plaza, Airport Road, Yerawada, Pune- 411006. | Tel : 020-66026615 / 66026666 <br> Fax: 020-66026667 / 66026691 www.bajajallianz.com |
| 4 | Bharti Axa | Dr. A. Ananthanarayanan | First Floor, The Ferns Icon Survey No. 28, Next to Akme Ballet Doddanekundi, Off Outer Ring Road Bangalore - 560037 | Phone : 080-40260111 / 40260100 Fax: No 080-40260101 www.bharti-axagi.co.in |
| 5 | Cholamandalam | Mr. S.S.Gopalarathnam | Dare House, $2^{\text {nd }}$ Floor, New No. 2 (Old No.234) NSC Bose Road, CHENNAI - 600001. | Tel : 044-42166000 / 42166012 <br> Fax : 044-42166001 www.cholainsurance.com |
| 6 | Export Credit Guarantee Corp. | Mr. A.V Muralidharan | $10^{\text {th }}$ Floor, Express Towers, Nariman Point, Mumbai - 400021. | Tel :022-66590514 / 66590515 <br> Fax : 022-56590517 / 56590530 www.ecgcindia.com |
| 7 | Future Generali | Mr. Deepak Sook | 001, Trade Plaza, Ground Floor 414, Veer Savarkar Marg, Prabhadevi, Mumbai 400025 | Tel: 022-40976828 / 40976666 <br> Fax: 022-40976868 www.futuregenerali.in |
| 8 | HDFC-ERGO | Mr. Ritesh Kumar | $6^{\text {th }}$ Floor, Leela Business Park, <br> Andheri - Kurla Road, <br> Andheri (East) <br> Mumbai - 400059 | Tel : 022-66383600 / 66383666 Fax : 022-66383699 www.hdfcergo.com |
| 9 | ICICI Lombard | Mr. Bhargav Das Gupta | Zenith House, Keshavrao Khade Marg,Mahalaxmi Mumbai - 400034. | Tel : 022-24906800 / 24906999 Fax: 022-24914080 / 24927624 www.icicilombard.com |
| 10 | IFFCO Tokio | Mr. S. Narayanan | $4^{\text {th }} \& 5^{\text {th }}$ Floors, IFFCO Tower, Plot No.3, Sector 29, GURGAON-122001(Haryana) | Tel : 0124-2577925 / 2850100 <br> Fax: 0124-2577923-2577924 www.itgi.co.in |
| 11 | National | Mr. N.S.R. Chandraprasad | 3, Middleton Street, P.B. No. 9229, KOLKATA - 700071. | Tel : 033-22831705 / 22831706 Fax : 033-22831712 / 22402369 www.nationalinsuranceindia.com |
| 12 | New India | Mr. B. Chakrabarti | New India Assurance Bldg. 87, M.G. Road, Fort, MUMBAI - 400001 | Tel: 022-22674617 / 22674618 <br> Fax: 022-22652811 / 22631794 www.newindia.co.in |
| 13 | Oriental | Mr. M. Ramadoss | A - 25/27, Asaf Ali Road New Delhi 110002 | Tel :011-23279221 / 23279222 Fax: 011: 23287192 / 23287193 www.orientalinsurance.nic.in |

## ANNUAL REPORT 2008-09

| SL.NO. | INSURER | PRINCIPAL OFFICER | POSTAL ADDRESS | CONTACT DETAILS |
| :---: | :---: | :---: | :---: | :---: |
| 14 | Raheja QBE | Mr. Praveen Gupta | Commerz, 10th Floor, International Business Park, Oberoi Garden City, Western Express Highway, Goregaon (East), Mumbai- 400063 | Tele: 022-42313600 Fax: 022-42313777 www.rahejaqbe.com |
| 15 | Reliance | Mr. K. A. Somasekharan | 570, Naigaum Cross Road, Next to Royal Industrial Estate, Wadala (West), MUMBAI - 400031 | Tel: 022-30479602 / 30479604 <br> Fax : 022-30479650 / 30479850 www.reliancegeneral.co.in |
| 16 | Royal Sundaram | Mr. Ajay Sinsh Bimbhet | "Sundaram Towers" , 45-46, Whites Road, Royapetah CHENNAI-600 014. | Tel: 044-28517394 / 42227373 Fax: 044-28517376 / 28517376 www.royalsundaram.com |
| 17 | Shriram | Mr. J.S. Gujral | Greams Dugar, 5th Floor No.- 149, Greams Road Chennai- 600006 | Tele: 044-3220896 / 3220898 <br> Fax: 044-2770693 / 2770426 www.shriramgi.com |
| 18 | Star Health | Mr. V. Jagannathan | No. 1 New Tank Street Valluvarkottam High Road Nungambakkam CHENNAI - 600034 | Tel :044-28288802 / 28260053 Fax :044-28288888 / 28260062 www.starhealth.in |
| 19 | Tata AIG | Mr. Gaurav Garg | Peninsula Corporate Park, Nicholas Piramal Tower, 9th Floor Ganpatrao Kadam Marg Lower Parel, MUMBAI 400013 | Tel : 022-66699701 / 66699696 Fax: 022-56546464 www.tata-aiggeneral.com |
| 20 | United India | Mr. G. Srinivasan | 24, Whites Road CHENNAI - 600014. | Tel : 044-28575201 / 28520161 Fax : 044-28525280 / 28523825 www.uiic.co.in |
| 21 | Universal Sompo . | Mr. O.N. Singh | 310-311, Trade Centre Opp.MTNL Building Bandra Kurla Complex Bandre (E) Mumbai 400051 | Tele: 022-40287776 / 40287777 <br> Fax: 022-40287781 www.universalsompo.com |

## RE- INSURER

| SL.NO. | INSURER | PRINCIPAL OFFICER |
| :--- | :--- | :--- |
| 1 | General Insurance | Mr. Yogesh Lohia |

## ANNUAL REPORT 2008-09

## INSURANCE OMBUDSMEN

| SL. No. | CENTRE | OMBUDSMAN | POSTAL ADDRESS | CONTACT DETAILS |
| :---: | :---: | :---: | :---: | :---: |
| 1 | Ahmedabad | Mr. Amitabh | 2nd Floor, Ambica House, Near C.U.Shah College, 5 Navyug Colony, Ashram Road, Ahmedabad - 380014 | Tel: 079-27546150, 27546139 <br> Fax: 079-27546142 <br> E-mail: insombahd@rediffmail.com |
| 2 | Bhopal | Mr. N.A Khan | Janak Vihar Complex, 2nd Floor, Malviya Nagar, Bhopal - 462011 | Tel: 0755-2769201, 2769202 <br> Fax: 0755-2769203 <br> E-mail: bimalokpalbhopal@airtelbroudband.in |
| 3 | Bhubaneswar | Mr. S.K.Dhal | 62, Forest Park, Bhubaneswar - 751009 | Tel: 0674-2596461 (Direct) <br> Fax: 0674-2596429 <br> E-mail: ioobbsr@dataone.in |
| 4 | Chandigarh | Mr. K.M Chadha | S.C.O.No.101-103, 2nd Floor, Batra Building, Section 17-D, Chandigarh - 160017 | Tel: 0172-2706196 <br> Fax: 0172-2708274 <br> E-mail: ombchd@yahoo.co.in |
| 5 | Chennai | Mr. K. Sridhar | Fatima Akhtar Court, 4th Floor, 453 (old 312) Anna Salai, Teynampet, Chennai - 600018 | Tel: 044-24333678 <br> Fax: 044-24333664 <br> E-mail: insombud@md4.vsnl.net.in |
| 6 | Delhi | Mr. P.K. Mishra | 2/2 A, 1st Floor, Universal Insurance Building, Asaf Ali Road, New Delhi - 110002 | Tel: 011-23239611 <br> Fax: 011-23230858 <br> E-mail: iobdelraj@rediffmail.com |
| 7 | Guwahati | Mr. Sarat Chandra Sarma | Jeevan Nivesh, 5th Floor, Near Panbazar Overbridge, S.R Road, Guwahati - 781001 | Tel: 0361-2131307 <br> Fax: 0361-2732937 <br> E-mail: omb_ghy@sify.com |
| 8 | Hyderabad | Mr. P.A Chowdary | 6-2-46, 1st Floor, 'Moin Court' Lane, Opp. Saleem Function Palace, A.C. Guards Lakdi-ka-pul, Hyderabad - 500004 | Tel: 040-23325325 <br> , Fax:040-23376599 <br> E-mail: hyd2_insumbud@sancharnet.in |
| 9 | Ernakulam | Mr. James Muricken | 2nd Floor, CC 27/2603, Pulinat Building, Opp. Cochin Shipyard, M.G.Road, Ernaculam - 682015 | Tel: 0484-2358734 <br> Fax: 0484-2359336 <br> E-mail: iokochi@asianetglobal.com |
| 10 | Kolkata | Mr. K. Rangabhashyam | North British Building, 29, N.S.Road, 3rd Floor, Kolkata - 700001 | Tel: 033-22134869 <br> Fax: 033-22134868 <br> E-mail: iombkol@vsnl.net |
| 11 | Lucknow | Mr. M.S Pratap | Jeevan Bhawan Phase - 2, 6th Floor, Nawal kishore Road, Hazratganj , Lucknow - 226001 | Tel: 0522-2201188 <br> Fax: 0522-2231310 <br> E-mail:ioblko@sancharnet.in |
| 12 | Mumbai | Mr. R.K Vashishtha | 3rd Floor, Jeevan Seva Annexe, Above MTNL, S.V.Road, Santacruz (w), Mumbai - 400054 | Tel: 022-26106928 <br> Fax: 022-26106052 <br> E-mail: ombudsman@vsnl.net |


[^0]:    Note: * includes those resolved from outstanding as on 31.3.2008.

[^1]:    Source: Swiss Re, Sigma volumes 3/2008 and 3/2009

    * Insurance penetration is measured as ratio of premium (in US Dollar) to GDP
    \#\# Data relates to financialr year
    ** data pertains to the calender year 2008 and 2007.

[^2]:    Source: Swiss Re, Sigma volumes 3/2008 and 3/2009

    * Insurance density is measured as ratio of premium (in US Dollar) to total population
    ** Data relates to calender year
    \#\#: data pertains to the financial year.

[^3]:    Note : represents mathematical reserves after allocation of bonus
    Fiqures in brackets represents negative values

[^4]:    ＊repe ：
    ＂rigures in brackets represents negative values

[^5]:    Figures in brackets represents negative values

[^6]:    Figures in brackets represents negative values

[^7]:    TOTAL（C）

[^8]:    Note：Figure in brackets indicates the negative value

[^9]:    Note: Figure in brackets indicates the negative value

[^10]:    Note: Figure in brackets indicates the negative value

[^11]:    Note: Figure in brackets indicates the negative value

[^12]:    Note: Figure in brackets indicates the negative value

[^13]:    *started operations during 2008-09

[^14]:    * started operation during 2008-09

[^15]:    (I) POLICY RELATED ISSUES
    (ii) NON SETTLEMENT / DELAY IN SETTLEMENT OF CLAIM
    (iii) REPUDIATION / PARTIAL SETTLEMENT OF CLAIM
    (iv) OTHER REASONS

    * Commenced operations in 2008-09

[^16]:    (A) Within 3 months
    (B) 3 months to 1 year
    C) Above 1 year

[^17]:    1)     - represents business not started.
    2) Figures in the brackets represents the growth over the previous year in percent.
[^18]:    * Includes New policies issued, Old policies reinstated/revived.
    ** Includes Policy terminations by death, maturity,lapse,surrenders or cancellatons.
    \# Excluding linked Health Business, If any.

[^19]:    ** started business during 2008-09.
    Source: Actuarial Report and Abstract as on 31.03.2009.

[^20]:    ** started business during 2008-09.

[^21]:    * : provisional
    ** started business during 2008-09

[^22]:    * Includes Non-Linked Health Business, if any,

    A policy is treated as lapsed if the premium is not paid within a period ranging from 15 to 60 days.
    Lapse Ratio during the year = Lapses (including forfeitures) during the year/Arithmetic Mean of the business inforce at the beginning and at the end of the year
    Source of Data: Actuarial Report and Abstract as on 31-03-2008 \& 31-03-2009 of the life insurers.

[^23]:    Note: 1)Figures in brackets show percentage to total individual new business of each insurer procured through the respective channel *
    2)New business premium includes first year premium and single premium. 3)The leads obtained through referral arrangements have been included in the respective channels. $\quad$. Does not include

[^24]:    Note: 1) Figures in brackets show percentage to total group new business of each insurer procured through the respective channel.

[^25]:    Note: Figures in brackets show percentage of the respective total claims.

[^26]:    Note: Figures in brackets show percentage of the respective total claims.

[^27]:    * All Micro-Insurance products and products falling within the parameters prescribed under the IRDA (Micro-Insurance) Regulations, 2005, but launched prior to the said Regulations. ** In case of SBI Life Insurance Co. the insurer has inadvertantly reported 5 products as existing as at 31st March, 2008. The same stands corrected now.

[^28]:    Note: * Started Operations during 2008-09

[^29]:    Note: * Started Operations during 2008-09

[^30]:    Note: New business premium includes first year premium and single premium

[^31]:    Notes
    1 The information relating to Fixed Assets is given in Annexure I.
    2 The information relating to Investments is given in Annexure II.
    Details of IRDA Fund is given in Annexure IV (Fund includes grants received from Central Government, other organisations and bodies in terms of Section 16 of the Act).
    5 Detais of Contingent Liabilities is given in Annexure V.
    6 All information relating to significant accounting policies and notes forming part of accounts is given in Annexure IX.
    (R.Kannan)
    (J Hari Narayan)
    Chairman

    7 All annexures to Statement of Affairs and notes/information relating to accounting policy forming part of Accounts.
    7 All annexures to Statement of Affairs and notes/information relating to accounting policy forming part of Accounts.
    (N Srinivasa Rao)
    (G.Prabhakara)
    (G.Prabhakara)
    (C. R. Muralidharan)

    Member

