

Insurance Regulatory and Development Authority of India

भारतीयबीमाविनियामकऔरविकासप्राधिकरण

Information Technology department

November 06, 2017

Minutes of Technical Committee meeting held on November 06,2017 for replacement of SAP-ERP hardware – Technical Short listing of bidders for commercial bidding

A meeting of Technical Committee was held on November 06, 2017 for technical evaluation of bidders and short listing them for financial bidding. The following were present:

1. Prof. H. Krishnamurthy, IISc - Chairman
2. Mr. A R Nithyanantham, CGM (IT) - Member
3. Mr. Deepak Kumar Gaikwad, (DGM-HR/SAP) - Member
4. Mr. Srinivas Bhoosarapu, (IT Consultant) – Member
5. Mr.Raghavakumar,AM –Convener

As per the agenda note circulated to the Technical Committee Members on 26th Oct 2017, the following bidders who satisfied the prequalification criteria were invited for Technical presentation

1. M/s. Accel Frontline Ltd.
2. M/s. Cache Peripherals Pvt. Ltd.
3. M/s. Gowra Bits & Bytes
4. M/s. K Computers
5. M/s. Sify Technologies Ltd.

The committee noted that the out of Seven bidders who quoted for this project, the following have not satisfied the prequalification criteria in spite of providing them sufficient time to submit necessary documentations / proofs for the same.

Bidder	Eligibility Criteria	Observations/ Remarks
M/s. Interlace India Pvt. Ltd.	The vendor whose related turnover is not less than Rs. 2 crore per annum in the past three years for supply of Servers, Switches and SAN storage are eligible to apply. The bidder should	POs submitted for FY 2016-17 is less than 2 crores



	submit copies of supporting documents to prove this condition (Copy of Purchase orders should be provided).	
1. M/s. Sara Info way ITES India Pvt. Ltd.	The vendor must be Original manufacturer of the equipment / Authorized Service Provider of OEM /Warranty support provider of OEM who can supply the hardware as per the specification stated in RFP (Authorisation letter from OEM is essential)	<ul style="list-style-type: none"> • Authorization letter from OEM not submitted • POs for FY 2014-15 not submitted (for 2 Crores)

The Committee learnt that the above two bidders were informed on October 05, 2017, to submit the missing/incomplete documents by October 09, 2017 and also reminded personally. However, the requested documents were not submitted by them in spite of several reminders. Therefore, the technical bids of the above bidders were not considered for further evaluation.

The technical presentations of remaining bidders were evaluated based on the following parameters. Each bidder was requested to make a short presentation covering the details of how the bid conforms to the stipulated RFP requirements.

1. Whether hardware proposed is in line with RFP requirement?
2. Availability of Technical Implementation Team to implement the requirements stated in the RFP.
3. Onsite Support Matrix
4. Project Implementation Plan for the proposed solution.
5. Configuration of High Availability with no single point of failure in the solution architecture, as requested in the RFP.
6. Migration from existing infrastructure to proposed infrastructure including OS, DB, Hardware, etc.
7. Network speeds of 10Gbps across the solution landscape
8. Implementation of VM solution in proposed hardware for production cluster and test server



9. Capability of bidders in meeting the SLA requirements and arranging back-to-back support from OEM and act as a Single point of contact
10. Availability of SAP expertise for handling data migration work.

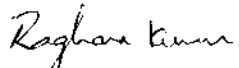
Based on the technical presentations made by the bidders, the committee observed the following:

- (i) All the five bidders have the required capacity and capabilities to meet the RFP requirements
- (ii) All the five bidders will be able to handle the project and complete the same in the stipulated time frame, if they are awarded the contract.

In view of the above, the committee decided to shortlist all the five bidders stated below, for commercial bid evaluation.


1. M/s. Accel Frontline Ltd.
2. M/s. Cache PeriperalsPvt. Ltd.
3. M/s. Gowra Bits & Bytes
4. M/s. K Computers
5. M/s. Sify Technologies Ltd.

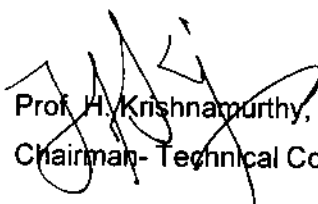
The meeting ended after thanks to Chair.


K L N Raghava Kumar
AM (ERP) – Convener


Mr. Deepak Kumar Ganwade
(DGM-HR/SAP)-Member


Mr. A R Nithyanantham,
CGM (IT)-Member


6/11/2017
Mr. Srinivas Bhoosarapu,
(IT Consultant) – Member


Prof. H. Krishnamurthy, IISc
Chairman- Technical Committee